

# A R N A ITALIAN SUSTAINABLE LUXURY

MORE THAN JUST A FABRICS PRODUCER





WHAT DO YOU THINK WE DO?

# INCLUSION & EXCELLENCE MADE IN ITALY ARNIA TEXTILE FASHION

Who We Are: A non-profit social cooperative that combines Italian Craftsmanship and Social Inclusion in a project of Luxury and Excellence.

Our Team: Individuals from diverse life paths, without specialized training, find stable employment in a serious and creative environment.

What We Do: Production of Luxury "Made in Italy" fabrics, targeted selection of materials from excellent local partners, and quality control throughout all phases from creation to production.

Our Approach: "On-time" quality control throughout the entire production cycle, reducing defects and returns thanks to fresh and unconventional perspectives.

Our Goal: To value unique talents, promoting inclusivity and strengthening the connection between Art, Fashion, and Social Responsibility.







# **TEXTILE & FASHION**

# **Environmental Impact:**

Pollution / Non-renewable resources / Climate change

# **Social Impact:**

Exclusion and hypercompetitiveness, exploitation of individuals

## **Governance Impact:**

Misalignment between management and shareholders, corruption, and the use of unethical sales & unfair trade practices



# **OUR MODEL**

#### **Environmental Impact:**

Eco-Certified Products to ensure measurable and accountable impact reduction

## **Social Impact:**

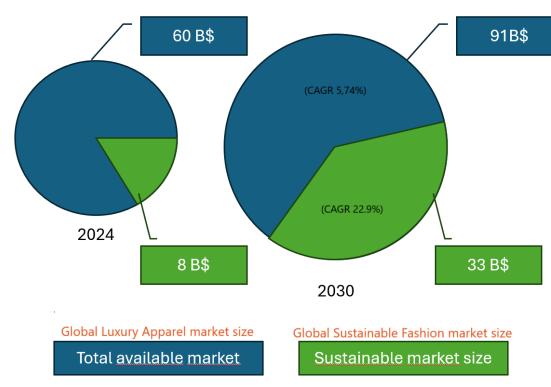
Inclusion & Empowerment of individuals from disadvantaged backgrounds

## **Governance Impact:**

Non-Profit / Cooperative Society — participation and shared governance



# HUGE GROWTH POTENTIAL IN SUSTAINABLE TEXTILE MARKET



Source: https://www.fortunebusinessinsights.com/luxury-apparels-market-104406

Market Size: Growth potential in a rapidly expanding sector focused on Sustainable and Accountable supply solutions.

Marketing Strategies: Partnerships with Emerging Designers and Established Brands - incentives for sustainable building materials (GPP - Green Public Procurement).

**Strategic Competitiveness:** Investing in sustainability means standing out and strengthening Brand Reputation.



the future market is driven by ethical and responsible consumption

# WE WEAVE THE WARP OF A NEW SUSTAINABLE & GROWING BUSINESS

#### Scalability of The Model:

**Growth in the Sustainable Market**  $\rightarrow$  Expansion in the Luxury & Contemporary segments with Certified Materials.

**Internationalization** → Presence at major international trade fairs (Première Vision, London Textile Fair).

**Supply Chain Expansion**  $\rightarrow$  Strategic partnerships with Certified Suppliers to enhance production capacity while maintaining Quality and Service.

**Diversification of Offerings** → Integration of new textile technologies and innovative solutions for circular fashion and building

a Business model: Sustainable, highly scalable, and market-oriented



# OUR WEFT - TEAM EXCELLENCE OUR WARP - VALUE OF THE KM ZERO TEXTILE DISTRICT



#### In our DNA:

- The expertise of a Leading Team with over 100 years of know-how in the textile industry, seamlessly blending Tradition, Innovation, and Sustainability.
- a Textile District & Network of Excellence:
   Busto Arsizio → Specialized in cotton weaving and finishing
   Como → A hub of excellence for silk, jacquard, and prints
   Gallarate → A key reference for embroidery and textile enhancements

With a zero-kilometer supply chain and direct, daily oversight of production, we guarantee quality, traceability, and customization for brands worldwide.



# ITALIAN SUSTAINABLE LUXURY / SMART LUXURY WORK TRANSFORMS THE ENVIRONMENT IN AN ETHICAL & SUSTAINABLE WAY

#### Why collaborate with us?

- Certified sustainable materials: GOTS, GRS, FSC, ECOVERO
- Local Supply Chain in Italy for precision, reliability, and scalability
- A non-profit model supporting Inclusion and Social Empowerment
- Exact deliveries & full transparency to protect your business and Brand reputation





The mark of







Let's create a better future for the fashion industry together:

responsible and high-end



# THIS IS A FABRIC

- Seasonal Textile Collections (Fw & Ss) → Direct sales to Luxury Brands and Contemporary Fashion Brands.
- Sourcing & Customization → Creation of bespoke fabrics for designers and emerging brands, along with support for brands transitioning to a Sustainable Supply Chain.
- Stock Service → Ready-to-ship fabrics for fast delivery and optimized production timelines.
- Cut & Sew Services → End-to-end garment production services, from prototyping to small-scale manufacturing.
- Textile Waste Recovery in Construction → Promoting a competitive circular economy model.



# **DEFENSE OF BRAND REPUTATION**

In addition to being pioneers in enhancing Contemporary and Sustainable Textiles, we extend their lifecycle by transforming them into construction materials.

We stand out for our commitment to measuring ESG impact, ensuring SMART LUXURY / Sustainable Luxury that protects our clients' brand reputation with transparency and accountability.





# THIS IS A BRICK

ARNIA TEXTILE FASHION aims to revolutionize textile waste management through an innovative transformation process. Our efforts focus on "straggia," a non-recyclable textile residue from weaving, traditionally destined for incineration due to its complexity and inseparability.

Starting in 2025, new European regulations will impose strict restrictions on the incineration of textile waste, establishing the Producer's Responsibility to find sustainable alternatives.

Innovation: The first in Italy to transform complex textile waste into eco-sustainable construction materials.

Sustainability: A direct response to new EU regulations on extended producer responsibility and compliance with Green Public Procurement (GPP) criteria for construction.

Scientific Support: Collaboration with the Politecnico di Milano, grounded in existing research studies.





# SUCCESS STORIES BASED ON: SHARED OWNERSHIP, SUSTAINABILITY, REINVESTING IN THE COMMUNITY A MODEL THAT IS NOT ONLY ETHICAL BUT ALSO COMPETITIVE.









## **Mondragon** (SPAIN)

Industrial production - salesover 80,000 workers.

## **Cooperative Group (UK)**

Large-scale retail, energy - over 4.5 million members.

## Ocean Spray (USA)

Food Industry - over 700 blueberry and grapefruit growers

## **Sunkist Growers (USA)**

Agriculture (citrus) - thousands of citrus growers in America.



# BUSINESS MODEL: INDEPENDENCE & PERFORMANCE BUT WITH A PURPOSE

We proudly operate sustainably and effectively without dependence on public funding, thanks to an innovative model that integrates Sustainability, Inclusion and Innovation.

















	2023	%	2024	%	2025	%	2026
FABRICS Turnover	488.100 €	27%	622.200	27%	790.000	41%	1.110.000
EXTRA UE	226.000 €	37%	309.000	46%	450.000	44%	650.000
UE	134.000 €	59%	212.400	18%	250.000	40%	350.000
Italy	128.100 €	-21%	100.800	-11%	90.000	22%	110.000
CUT & SEW Turnover	- €		40.000		75.000		130.000
BRICS (LCA)Turnover	- €						200.000
TOTAL	488.100 €	36%	662.200	31%	865.000	66%	1.440.000
Other KPIs							
People	5		6		7		13
Benefits	129.634 €		100.000		165.000		220.000
ROS	27%		16%		21%		20%
Brands that trust in us	290	21%	350	23%	430	40%	600





# THE FUTURE OF TEXTILE IS HERE

At ARNIA TEXTILE FASHION, we blend Luxury and Sustainability, offering premium textiles and Cut & Sew services for emerging designers and global brands. We deliver exactly what we promise: Quality, Precision, and Responsibility.

WE BELIEVE IN A FUTURE WHERE LUXURY AND RESPONSIBILITY GO HAND IN HAND.

JOIN US TO CREATE FASHION WITH PURPOSE, INNOVATION, AND RESPECT.

#SustainableFashion #EmergingDesigners #MadeInItaly



# CONTACT

#### Contact information

#### **Email**

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#### Website

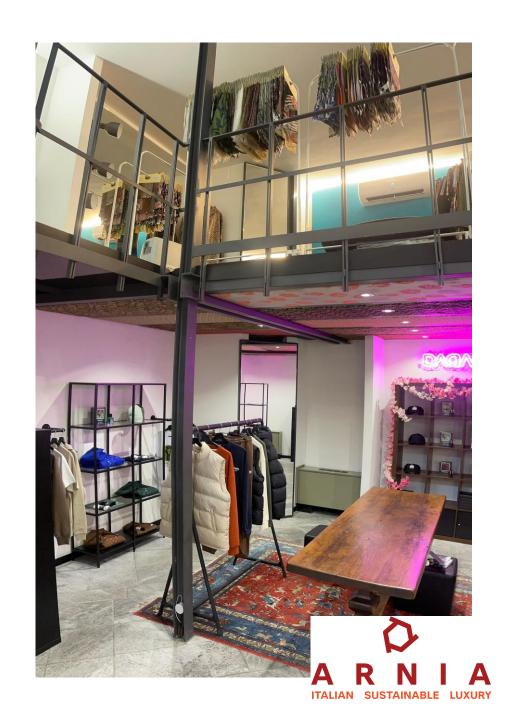
www.madeinitaly.social

#### Visit our stand at

Première Vision Paris The London Textile Fair

#### You are welcome to our

Showroom Via Galileo Galilei 4 21052 BUSTO ARSIZIO (VA) - Italy



# **GRAZIE - THANK YOU**

# CARLO ROLA

CEO / Commercial Manager



