

EMPOWERING PROCUREMENT WITH ADVANCED RISK MANAGEMENT AND ESG STRATEGIES



As a provider of sustainable procurement excellence in the telecommunications industry, BuyIn has implemented its **supplier risk and ESG monitoring** with OJC Consulting on the Ivalua solution through **tailor-made scorecards and dashboards**.



Key facts

20 B€ spend per year in Telecom devices	> 1 M of referenced prices
45 + operators worldwide	498 M end users on a global footprint
250 + buyers	> 2 500 suppliers
3 months required to set up the project	5 sources external data

Group challenges

- **Achieve excellence and innovation** as the cornerstones of BuyIn's business.
- **Drive sustainable strategic sourcing** and reduce costs through digitalization.
- **Expand international experience** and collaboration.
- **Strengthen stakeholder management** with a focus on serving customer benefits.

Background

Founded in 2011 by Deutsche Telekom and Orange, BuyIn **delivers strategic procurement services**. BuyIn ranks amongst the top five global telco customers and have the reputation to deliver enormous value to their alliance partners. BuyIn is specially recognized for its cutting-edge expertise in leveraging **innovation and sustainable sourcing strategies**.

The project aimed to deliver a **comprehensive solution to monitor ESG** (Environmental, Social and Governance) **and risk indicators**, enhancing supplier performance evaluation. **It is made of custom ESG calculations** based on data collected for all suppliers, complemented by **a tailor-made dashboard designed to report compliance and financial risk** for Orange and Deutsche Telekom.

Working with OJC has been seamless; their collaborative approach and deep understanding of our needs significantly improved our procurement processes and risk management capabilities.

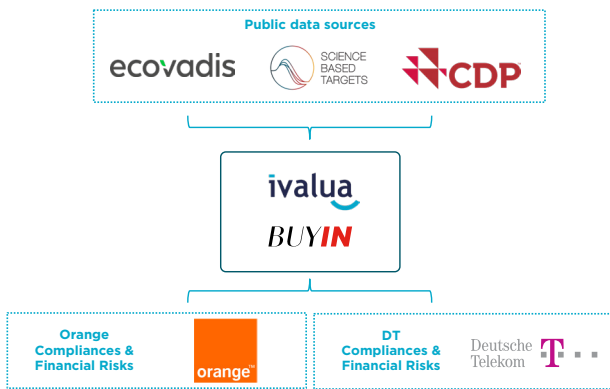
Cordula Karg
Project Manager
BuyIn

A TAILOR-MADE SUPPLIER DASHBOARD FOR RISK MANAGEMENT WITH THE INTEGRATION OF PUBLIC ESG DATA AND INSIGHTS FROM ORANGE AND DEUTSCHE TELEKOM

Delivered solution

BuyIn, a long-standing client of Ivalua, chose to **implement seamless integration** with the systems of its founding partners, Orange and Deutsche Telekom, taking advantage of their Ivalua platform, named “Scube”.

Thanks to its flexibility, “Scube” was tailored to meet BuyIn’s specific procurement needs. In addition to its Source-to-Contract (S2C) capabilities, “Scube” now includes **enhanced operational features for supplier risk and ESG management**, integrated within BuyIn procurement processes.



Integration

“Scube” **operates as an orchestrator** for the Source-to-Contract processes of Orange and Deutsche Telekom, centralizing procurement needs from the Ivalua solutions of both companies.

Several interfaces have been implemented, including color-coded indicators to analyze the overall CSR score, compliance, and financial risks from suppliers. Sustainability scores are loaded via external files and custom ETLs, leveraging REST API interfaces.

Supplier: BSU0022

Buttons: Save, Block supplier, Request supplier update, Update Supplier Risk Level

Descriptions: Orange Compliance and Financial Risk Description, DT Compliance and Financial Risk Description

Risk Elements	Score	Risk Level
DT Compliance Risk		■
DT Financial Risk	1.00	■

DT CSR Score

Risk Elements	Score	Risk Level
DT CSR Score	1.00	■

Sub-criteria (Weight)	Score	Performance Level
Overall Score (1)	62.00	Good
C1 - Reporting of CO2 emissions CDP Reporting (15)	100.00	Excellent
C2 - Net Zero Target S1 & S2 CDP reporting (10)	50.00	Good
C3 - Net Zero Target S3 CDP reporting (15)	50.00	Good
C4 - SBTi commitment (20)	100.00	Excellent
C5 - Eco Vadis rating (20)	70.00	Excellent
C6 - Emission Factor (kgCO2/euro) (20)	50.00	Good

Benefits & results

- **Enhanced operational excellence** and innovation through a powerful procurement and risk management solution.
- **Improved sustainable procurement practices** and significant cost reductions through digital tools.
- **Strengthened global presence** and efficiency across five continents.
- **Improved stakeholder management** and customer focus with advanced risk and ESG management.