

CASE STUDY

ALIGNMENT OF THE BPCE GROUP'S PURCHASING PROCESSES ON A UNIQUE PLATFORM

DESCRIPTION CLIENT



The BPCE Group, France's second-largest banking group with over 100,000 employees and nearly 35 million customers worldwide, has chosen in 2018 to completely reshape the Ivalua platforms implemented across its organization. The objectives were to harmonize existing purchasing processes and roll them out to all Group entities.

For the past 20 years, the Ivalua platform has supported the bank's growth and the Purchasing department's increasing maturity.

The business processes covered by the platform implemented at BPCE include supplier management, purchase requests, purchase requisitions, tenders and contracts, including advanced automation of the procurement services process and the consolidation of group spending. The platform was rapidly expanded to include order and invoice modules, enabling complete management of the Source to Pay flow.


Involved from the very beginning, Cyrias' teams have been supporting the customer's multiple deployment projects within the Group's entities, Cyrias also handles the maintenance of the platform.

CUSTOMER CHALLENGES


The main ambition of this project was to merge the many different processes in place within the Group's purchasing function into a single platform. Historically, each company had its own purchasing processes, its own management rules, and even its own purchasing tools. All the project's challenges were therefore to :



EXTRACT BEST PRACTICES



DRIVING CHANGE INTERNALLY



MAKE A STANDARD MODEL AVAILABLE QUICKLY

ANSWERS PROVIDED

- Implementation of the platform in sprints
- Perform a gap analysis prior to deployment in order to deliver a common base with specific with specific features tailored to their organization.
- Integration of KYS aspects into the Purchasing process and supplier relations.
- Cyrias teams provided business and technical expertise to adapt the purchasing savings tracking module to Groupe BPCE's operations.
- Cyrias's support to the customer teams as they upgrade their skills on the Ivalua platform.
- Implementation of the full S2P suite.

GAINS OBTAINED

- + Secure the contractual relationship with the supplier.
- + Optimization of platform administration and infrastructure costs.
- + Consolidation of the supplier base to provide a global view of the supplier situation.
- + More reliable purchasing reference data.
- + Construction by Purchasing of a service offering for Group companies (S2C, P2P).
- + Supplier's single point of entry for all Group Purchasing.



For us, Cyrias is much more than an integrator, it's a valuable partner in the day-to-day development of our projects.



Emmanuel MARCO

BPCE

Project Manager, Purchasing IT Department

KEY FIGURES



+80,000 supplier files



+7000 internal users



+13,000 purchase requests per year



+5 Connected Information Systems (Finance IS, Business Intelligence, Supplier Repository)



+7M invoices processed on the platform

