

OPTIMIZE COLLABORATION AND EFFICIENCY IN THE CONSTRUCTION INDUSTRY WITH IVALUA

One of OJC Consulting's clients, a leader in European construction services, has used the Ivalua platform to introduce its own portal for supplier projects, thereby improving collaboration, maximizing efficiency and prioritizing buyer-centric solutions for their various business areas.



Key facts

European construction market

2.5 T€
market size

4.8 %
Increase in
production volume

18 M
number of direct
employees

9 %
share of construction
in European GDP

Customer / project

5,000+
users

20,000+
qualified suppliers

2,000+
single contracts

10+ B€
expenses

Background

The client is a powerhouse in the European construction industry, renowned for its unmatched innovation, robust financial standing, and substantial influence.

As a leader, they excel in transportation infrastructures, building construction, civil engineering, and facility management.

To further optimize procurement processes across these diverse sectors, they've implemented a cutting-edge supplier project portal, leveraging the Ivalua platform.

Project objectives

- **Streamline collaboration processes** across design, construction, and testing stages through coordination and standardization.
- **Leverage standard software to optimize operational efficiency**, using advanced configuration made possible by Ivalua.
- **Implement a buyer-centric solution** that encourages adoption and feedback, focusing on supplier usability.

Ivalua and the construction industry

In a competitive Construction & Engineering market, Ivalua offers a complete Procurement 360 solution. It enables you to budget with confidence, strengthen collaboration with transparent work packages and control costs while visualizing the supply chain.

This leading solution simplifies processes, automates tasks and guarantees transparency, reducing budget risks and protecting project margins. It provides real-time tracking of costs and milestones, while limiting supply chain risks.

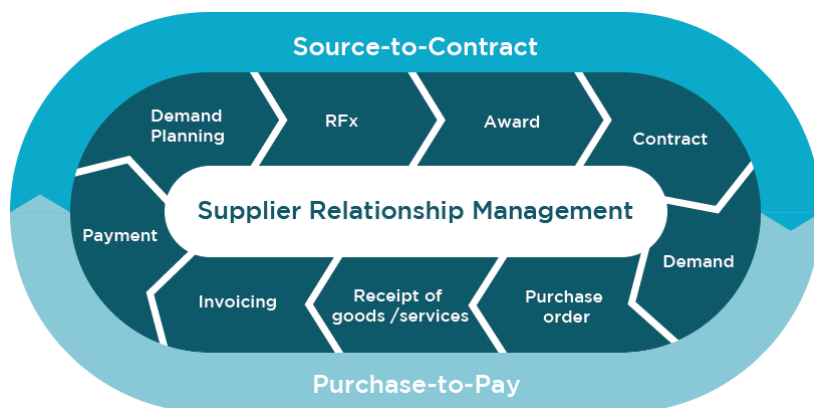
INTEGRATION OF THE FULL S2P SUITE EXPERTLY ADAPTED TO SUPPORT THE MOST COMPLEX BUSINESS OPERATIONS

Solution deployed

Most of the delivered functionalities within the activated modules were adapted by standard configuration. Some complex configuration was also provided to enhance the platform capabilities as per buyer needs.

The implementation of the portal for supplier projects involved a comprehensive sourcing approach, combining standardized catalog ordering with customized procurement activities, optimizing sourcing operations.

We have leveraged the Ivalua platform to enhance and extend the construction-specific contract lifecycle. This includes collaborative drafting, negotiation protocol (pre-contract) during shortlisting, into full contract after awarding. These improvements were integrated into existing sourcing processes, as used by buyers and suppliers.



Working with seasoned professionals on the portal for supplier projects has been a highly rewarding experience. Our collaboration and technical expertise have been instrumental in successfully integrating Ivalua's solution and transforming our client's procurement operations, to reach impressive outcomes.

Nicolas Sevaux
Project Director
OJC Consulting

Results and benefits

- **Harmonization of the procurement process** at document level (suppliers, tenders, contracts and order management).
- **Seamless collaboration** between sourcing and contracting process with a specific integrated process for buyers and suppliers.
- **Successful deployment** and adoption of the solution in various countries.
- **Improved user experience** with modernized and digitalized procedures, from paperwork to tablets and databases.

Implementation

The solution was implemented using an agile, phased approach, starting with a proof-of-concept, followed by a first functional system focusing on supplier onboarding.

The next steps involved enhancing the tool's functionalities for sourcing, contracts, orders and interfaces to reach the expected solution before rolling it out in different European countries and carefully accommodating language localization.