



Standard Chartered Bank Inclusive Language Guide



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Introduction

Standard Chartered Bank's purpose is to drive commerce and prosperity through our unique diversity.

Our ambition is to build a culture of inclusion that is a critical lever to our business success and will enable us to be the best place to work, the best place to bank and contribute to creating prosperous communities.

A constructive dialogue on diversity and inclusion ("D&I") is a fundamental part of creating an inclusive culture where colleagues are enabled to share their views with others and to understand the communities we operate in and serve, listening to differing views and experiences.

The words we use and the way in which we use them, have a huge impact on our colleagues, clients, customers and suppliers. Using inclusive language demonstrates greater awareness, respect and consideration for different perspectives, identities, and ideas that other individuals bring to the table. It helps us develop an inclusive mindset and work toward building spaces where everyone can feel understood and respected.



About this guide

Language can evolve over time as can societal attitudes towards certain groups. This can lead to certain words, terms and phrases becoming embedded as unconscious biases within mainstream culture. Inclusive language aims to facilitate greater inclusion by avoiding the use of certain expressions or words that may intentionally or unintentionally serve to exclude, alienate or offend certain individuals.

Being proactively inclusive is not as simple as swapping one word for another but is part of a broader mindset shift. We hope that this guide will support organisations and individuals to consider the context of their communications and whether there might be clearer or more inclusive ways to make their point.

Standard Chartered have developed this guide to provide tangible examples of inclusive language across all areas of D&I. It is not intended to be an all-encompassing guide but provide you with the principles which will help to build a more inclusive workplace culture for everyone.



Language changes. If it does not change, like Latin it dies. But we need to be aware that as our language changes, so does our theology change, particularly if we are trying to manipulate language for a specific purpose. That is what is happening with our attempts at inclusive language, which thus far have been inconclusive and unsuccessful.

Madeleine L'Engle
American writer

Why is inclusive language important

Inclusive language can have very positive effects on people - it can make individuals feel included, valued and empowered and able to bring their whole selves to work. Research by Deloitte has shown that:

- Employees working for employers perceived to have a diverse workforce are more likely to want to stay five or more years than those who say their companies are not diverse (69 percent to 27 percent). The gap is slightly more pronounced when the senior management team is seen as diverse versus when it's not (56 percent versus 40 percent) ¹;
- Both millennials and Gen Z respondents believe most business leaders, rhetoric notwithstanding, are not truly committed to creating inclusive cultures.
- Organisational leaders who integrate inclusive language into an organisation's culture are often key drivers of inclusive environments. Specifically, research has found that behaviours of senior executives and managers affected employees' sense of feeling included or excluded. ²
- Organisations that embrace inclusivity and inclusive language have 39 percent higher customer satisfaction. That's because inclusive culture fosters more diverse teams that are better positioned to understand and address different customer needs. ³

Using inclusive language demonstrates that we are aware of and value the different perspectives, identities, and ideas that other individuals bring to the table. It helps to create a psychologically safe environment where colleagues know they won't be judged for being who they are. It also signals that you would like that same courtesy from others and demonstrates a mutual respect when engaging with individuals.

Meanwhile, lack of consideration for inclusive language can consciously or unconsciously lead to colleagues, clients and customers feeling offended, intimidated, belittled, and excluded and can reinforce harmful stereotypes and contribute to the unequal status of individuals. Exclusive language can also increase an organisations vulnerability to risk through litigation as individuals may feel discriminated against. This discrimination can occur irrespective of intent.

1 <https://www2.deloitte.com/content/dam/Deloitte/global/Documents/About-Deloitte/gx-2018-millennial-survey-report.pdf>

2 <https://www2.deloitte.com/us/en/insights/deloitte-review/issue-22/diversity-and-inclusion-at-work-eight-powerful-truths.html/#endnote-18>

3 <https://www2.deloitte.com/content/dam/Deloitte/us/Documents/Tax/us-tax-inclusive-mobility-mobilize-diverse-workforce-drive-business-performance.pdf>

- **Target** – A goal that is being aimed at.

Many organisations set targets related to D&I to make clear, visible commitments to their D&I aspirations. Targets are generally underpinned by actions such as broadening recruitment channels, additional development programmes and more flexible working practices that can help their achievement.

- **Quota** – A fixed minimum or maximum proportion of people from a particular group allowed to do something.

Some countries around the world have legislated quotas for women on corporate boards of publicly listed companies. Others have quotas relating to hiring people with disabilities.

In countries such as the UK and US, quotas can be seen as discriminatory as they violate the principle of equal treatment.

- **Positive/affirmative action** - The deliberate introduction of measures to eliminate or reduce discrimination or its 'effects'.

Organisations can take positive action to support and encourage individuals by focusing on several methods designed to counteract the effects of past discrimination and to help abolish stereotyping. Some of these include mentoring, sponsorship, enhanced training and development courses, job advertisements design to reach specific groups, and ensuring that the candidate pools for hiring, development and promotion are diverse. This is not the same as positive discrimination (see below).

- **Positive discrimination** - Positive discrimination is unlawful in several jurisdictions. Treating one person more favourably than another on the grounds of their sex, race, age, or another protected characteristic.
- **Meritocracy** - a system, organization, or society in which people are chosen and moved into positions of success, power, and influence on the basis of their demonstrated abilities and merit.

Whilst meritocracy is a widely held social ideal, research indicates organisations claiming to be meritocratic can in fact be more likely to demonstrate bias. This is because, even though employees may believe themselves to be more impartial, they fail to recognise that we are all influenced by our own personal lens and frame of reference and are therefore less likely to self-scrutinise when making decisions. This is known as “the paradox of meritocracy”.¹

Organisations can aim to address this by targeting unconscious bias and taking practical steps to mitigate subjectivity in recruitment and employment decisions. This includes making continued progress to implement consistent and standardised processes, including (but not limited to):

- Providing unconscious bias training to raise awareness and provide insights into how bias impacts behaviour, actions and decision making
- Predetermining and agreeing upon clear, consistent and objective criteria before evaluating an individual’s performance or making decisions
- Using structured interviews and standardising the process applicable to all candidates to reduce subjectivity
- Avoiding the use of the terms like “good fit” to justify selection or a decision. This term is subjective and can have various interpretations
- Ensuring both candidate pools and interview panels/evaluators are diverse to provide balanced and inclusive input into a decision



1 <https://www.weforum.org/agenda/2016/03/the-paradox-of-meritocracy/>

Inclusive product nomenclature

Inclusive language relating to products and services can elevate experiences and deepen connections with clients and customers that have been typically marginalized or underrepresented, and even influence positive social change.

- **Check the definitions of words-** Products names tend to be used universally, however some may have derogatory or offensive meanings, even if they are part of popular culture. For example:
 - Words that may have vulgar meanings when translated into other languages
 - Words that may be insensitive from a religious, cultural perspective
- **Avoid stereotyping:** Use of negative reinforcements in products can alienate customers and have a negative impact on an organisations brand reputation, even if they are not necessarily offensive, they can be perceived as out-dated and regressive. e.g. using the colour pink for women and blue for men or perpetuating stereotypes that women are homemakers and men are breadwinners etc.
- **Use of Numbers in slogans:** Some numbers have negative connotations in some cultures e.g. Number 4 in Chinese and Japanese cultures is considered unlucky as it is homophonous to the word for 'death', which can impact how catchphrases such as "here 4 you" are interpreted.



Principles/top tips

Communicating across countries, cultures and languages is now a global norm for many organisations. However, to show consideration for colleagues and clients who may have English as their second or third language and to ensure the message you intend to convey is what is being received, here are a few guiding principles:

- 1 Use plain language** – whilst acronyms and jargon can become common place, they may not always translate to other markets or cultures. Using plain language helps your message be easily understood by the largest amount of people.
- 2 Avoid clichés or colloquialisms that may be geographically specific** - it may alienate or even offend others if the words or phrases do not translate with the same meaning.
- 3 Be mindful of perpetuating stereotypes or biases** - for example by referring to working mothers when discussing workplace flexibility. In reality, flexible working practices support all colleagues and all life stages.
- 4 Consider translations and subtitles** – when communicating technical or complex information, particularly in training courses, using translations and/or subtitles where possible can make it easier for colleagues or whom English is not their first language or who have hearing difficulties to understand what is expected.
- 5 Use of the word “diverse” to describe a person or people** - a single person cannot be diverse. Referring to a person as “diverse” is increasingly used as code for people who belong to groups considered non-dominant which in turn makes them an ‘other’.

For example

A manager may say “I have a diverse candidate to interview.” A more appropriate phrase would be, “I have a candidate to interview who will complement the diversity of my team”. Having a diverse workplace acknowledges the differences that all colleagues with have between each other and their experiences. We want to encourage a “diverse mix,” “diverse groups” ,“diverse teams” and a “diverse workplace”.



- 6 Use of humour** - keep in mind that some countries have a more formal style to business communications and jokes may not always be appropriate and could even be perceived as dismissive.
- 7 When engaging suppliers, check whether vendors have expertise in language inclusivity.**
- 8 Create automated checks for accessibility within your authoring tools.** Accessibility Checker is a free tool available in Word, Excel, Outlook, OneNote, and PowerPoint on Windows, Office Online, or Mac, and Visio on Windows. It finds most accessibility issues and explains why each might be a potential problem for someone with a disability. It also offers suggestions on how to resolve each issue.
- 9 Give feedback to source authors when language is not inclusive.**
- 10 Remember to include inclusive imagery to support your inclusive language.**

Gender-inclusive language

Gender-neutral language or gender-inclusive language is language that avoids bias towards a particular sex or gender. A lot of everyday language is based on the idea of two genders and one sexuality, which can serve to erase the identities and experiences of others. The use of gender-inclusive language respects and acknowledges all gender identities.

Historically, society has adopted the 'universal male' in terms such as 'mankind' which assumes that the default human being is male. These assumptions have carried over into everyday terms such as 'guys' to mean 'people'.

The following are examples of gendered and gender-neutral terms:

Gendered term	Gender-neutral term
Businessman, Businesswoman	Businessperson/Person in business, Businesspeople/People in business
Chairman, Chairwoman	Chair, Chairperson
Mankind	Humankind
Husband/Wife/Boyfriend/Girlfriend	Spouse/Partner
Ladies and Gentlemen	All, Colleagues, Everyone, or Folks
Guys	All, Colleagues, Everyone, or Folks



Meanwhile, gender bias can permeate everyday words through inference and association. These can commonly materialise in written communications such as job adverts. Below are some examples of stereotypically “masculine” and “feminine” words:

Masculine Words	Feminine Words
Dominant	Committed
Boasting	Connected
Determined	Cooperative
Lead	Dependable
Challenging	Interpersonal
Competition/Competitive	Loyal
Superior	Responsible
Decisive	Supportive
Independently	Trust

We recognise that the above examples are stereotypes which many men and women do not conform to. Nevertheless, certain words hold connotations that exhibit bias towards certain genders. The examples provided are designed to challenge you to think about the language you use to describe others, particularly when referring to colleagues and listing desirable candidate attributes in job adverts. Adopting gender-inclusive language can not only help you create a more inclusive environment but may also help us to attract more diverse talent.

Top tip

[The gender decoder](#) is a quick way to check how gender neutral your job advert or role description may be.

Pronouns

A pronoun is a word that substitutes for a noun. A gender-neutral or gender-inclusive pronoun is a pronoun which does not associate a gender with the individual who is being discussed. There are many variations on personal pronouns¹ and colleagues are encouraged to be thoughtful when interacting others. For example, to create a safe space when first meeting someone, you may want to role model by introducing yourself with your pronouns: “Hi, I’m Jane, and my pronouns are she/her” ,” I’m Taylor, my pronouns are they/them/theirs”. By sharing your own pronouns, you’re allowing the other person to share theirs, but not forcing them to. The pronoun ‘They’ tends to be thought of gender neutral, a person who goes by ‘they’ could

be a man, women, both, neither or something else entirely. It is acceptable to use they instead of he or she when referring to some who has not expressed a choice of pronoun.

The use of gender-inclusive pronouns continues to be a rapidly evolving space where there is observed experimentation in pronoun usage across different cultures. For example, in some Chinese-speaking cultures, non-binary people who do not identify as 他 (he) or 她 (she) have started using a gender-neutral alternative: ‘X也’,²

What if I make a mistake?

An inclusive environment helps all colleagues feel supported and respected even when mistakes are made. It is important for us all be open and willing to receive feedback if we have used language that someone else may not be comfortable with. Mistakes can happen, if and when they do, simply apologise and seek to understand what terms or language to use instead. Language can be instinctive that often people don’t recognise that an expression they may be in the habit of using may make others feel excluded. Many people may notice language choice in others but feel uncomfortable giving feedback for fear of creating an issue with a colleague or being seen as critical or judging etc.

An inclusive culture means everyone taking a collective responsibility to support one another and highlight positive actions we can take to become more inclusive. If a colleague uses language that may not be inclusive, the following approaches may help you raise the issue discretely, “you may not have realised but when you used that word it made me feel uncomfortable...” or “for some people this term can feel offensive, you might want to consider using this term instead...” etc . Having constructive dialogue is also about viewing mistakes as an opportunity to learn

1 <https://pronoun.is/>

2 <https://www.arianalife.com/topics/gender-equality/x%E4%B9%9Fand-ta-the-gradual-rise-of-gender-neutral-pronouns-in-chinese/>

Nationality, ethnicity and racially-inclusive language

Terminology surrounding nationality, ethnicity, race and culture has historically been politicised and as such can be very sensitive. Words matter, particularly when it comes to identity. National, ethnic, racial and cultural identity are very personal and unique to every individual, this can become problematic when attempting to use 'catch all' terms. In recent years, the UK has used the term Black, Asian and Minority Ethnic ("BAME"), which has been widely criticised for implying that all ethnic minorities are part of a homogeneous group of 'others'.

Terminology varies from country to country due to different cultural and historical contexts. For example, the term 'Coloured' would be deemed offensive in the US or UK but is a recognised group in South Africa. With this in mind, it is important for individuals to pause and consider the target audience and context in which people will be receiving any communication and proactively use inclusive language. Always respect someone's preferences, and don't assume that people of the same race or ethnicity will have the same preference.

The challenges that exist in this area should not inhibit the opportunities to have constructive dialogue on nationality, ethnicity, race or culture. We are all individuals and identify in different ways which creates opportunities for us to learn about each other.



Useful terms to consider are:

Inclusive terms	Not inclusive terms
Black	Coloured people*
People of colour/ underrepresented groups/ ethnic minorities	Minorities, non-White
Mixed race, Biracial or Multiracial people	Half-caste, exotic
People from overseas	Foreigners
Person of Asian descent	Oriental
Person of Romani descent	Gypsy
Denylist/allowlist, include list/exclude list, avoid list/prefer list	Blacklist/whitelist
Source/replica, primary/secondary, host/client	Master/slave
Group	Tribe

*This is an acceptable term in South Africa

As society evolves, some language and phrases with racial connotations can be adopted and used in other contexts, however this does not necessarily remove the pain and discomfort that some groups may feel. For example, ‘Tribe Model Management’ is part of an agile scaling strategy that helps organisations adopting new ways of working group together ‘squads’ which a common business focus. However, the word ‘tribe’ has been used to refer to indigenous groups and as such the word can be perceived as insensitive and offensive. New approaches and ways of working such as agile are fundamentally about behavioural change, however the use of words such as ‘tribe’ can serve to offend, alienate and disengage colleagues which in turn can impact the wider adoption.

When using inclusive language in written form, it is always advised to follow grammatical best practice. As racial and ethnic groups are designated by proper nouns, they should be capitalised. Therefore, use “Black” and “White” instead of “black” and “white”. Likewise, terms such as “Native American,” “Hispanic,” “Indigenous,” “Aboriginal” should be capitalised. In instances where people belong to multiple racial or ethnic groups, the names of the specific groups are capitalised, but the terms “multiracial,” “biracial” and “multi-ethnic” are lowercase.

Disability-inclusive language

Whilst the term ‘disability’ itself can be viewed as exclusive by some people, it is a universally recognised term which encompasses physical, mental or neurological conditions that limit a person’s movement, senses or activities. At Standard Chartered, we consider disability as an umbrella term, covering impairments, activity limitations and participation restrictions:

- **An impairment is a problem in body function or structure**
- **An activity limitation is difficulty encountered by an individual in executing a task or action**
- **A participation restriction is a problem experienced by an individual in involvement in life situations**

The terminology used to refer to people with a disability can vary. Common terms include:

- **Differently Abled;**
- **People of Determination; and**
- **People with Special Educational Needs or Disability (“SEND”).**

80% of people with disabilities have non-visible impairments¹, which include conditions such as depression, post-traumatic stress disorder, diabetes, HIV and epilepsy. However, language used to refer to individuals with disabilities often refers only to visible impairments. Similarly, referring to someone without a disability as ‘able-bodied’ can further perpetuate this misconception that disability is only physical, and can imply that individuals with disabilities are not as capable.

Language can often implicitly define those with a disability by their disability alone, suggesting that disability is abnormal, or perpetuate stereotypes of weakness. Non-inclusive language has contributed to the marginalisation of people with disabilities and can show up in different ways: as metaphors, jokes, or euphemisms².

1 <https://wearepurple.org.uk/not-all-disabilities-are-visible>

2 <https://hbr.org/2020/12/why-you-need-to-stop-using-these-words-and-phrases>

Using language that implies a person with disability is inspirational simply because they experience disability can also be problematic. People with disability are just living their lives; they are no more super-human than anyone else. Implying that a person with disability is courageous or special just for getting through the day can be patronising and offensive.

Guidelines to consider:

Inclusive approach	Not inclusive approach
Use person centred language. Seek to put the person first and the disability second, e.g. “a woman who is blind” or “a person with a disability”. The word “disabled” is a description, not a group of people.	A disabled person, a blind woman etc.
Avoid language that frames any adaptive equipment as a limitation rather than something assisting the person e.g. “wheelchair user”	Wheelchair bound
When speaking about disability, avoid phrases that suggest victimhood	“afflicted by”, “victim of”, “suffers from”, “confined to a wheelchair”
Refer to non-visible conditions and impairments	The term “ hidden disabilities ” can imply that an individual is actively withholding sharing their condition
“Confidence check”	Sanity check
Person of short stature, little person	Dwarf; midget
Neurodiversity, Cognitive disability, Learning disability	Slow, Simple

It’s also important to note that within the disability community certain words have slightly different meaning depending on the capitalisation. For example, the word “deaf” is colloquially used to describe or identify anyone who has a severe hearing problem, regardless of whether they have been deaf for all of their lives or developed hearing difficulties later in life. However, terminologically, there is a distinction between these two groups, which we have explained below. Regardless of this distinction, it is most important to be steered by the individual as to what terminology (if any) they would prefer you to use.

Use of “Deaf” with a capital D refers to people who have been deaf all their lives, or since before they started to learn to talk. They are pre-lingually deaf. It is an important distinction, because Deaf people tend to communicate in sign language as their first language. There is a very strong and close Deaf community with its own culture and sense of identity, based on a shared language. For most Deaf people, English is a second language and understanding complicated messages in spoken English can be a problem.¹



Meanwhile, the ‘lowercase d’ deaf simply refers to the physical condition of having hearing loss. People who identify as deaf with a lowercase ‘d’ don’t always have a strong connection to the Deaf community and don’t always use sign language.²

This distinction can be lost when using terms such as hearing impaired as it can miss the nuance between someone who may use a hearing aid or cochlear implant and someone who is profoundly Deaf.

Mental Health and Wellbeing

Globally there has been a 13% increase in mental health conditions in the last decade with 1 in 5 adults experiencing mental health challenges.³ Nevertheless, there still exists in many societies a stigma around talking about mental health.

Generations of people have found terms like “psycho” and “crazy” perfectly acceptable. However, with the evolution of inclusive behaviours, these terms are no longer acceptable. Being thoughtful in our mental health-related language can have a positive impact on the wellbeing of our colleagues and people around us and also demonstrates respect.

For example, instead of asking someone what is wrong with them, you could ask them what’s going on or what their experience is. Alternatively, you could follow the “Ask twice” rule if you suspect that a colleague or loved one may have some challenges with their mental health: when you ask them “How are you?”, if the first response is, for example, “I am fine”, you can follow up with , “Are you sure?” to give them the opportunity to share their experiences with you if they choose to.

1 <https://signhealth.org.uk/resources/learn-about-deafness/deaf-or-deaf>

2 <https://www.ai-media.tv/the-difference-between-d-deaf-and-hard-of-hearing-2/>

3 https://www.who.int/health-topics/mental-health#tab=tab_2

Meanwhile, suicide is among the top 20 leading causes of death globally for people of all ages. When this happens, it is often described as someone having “committed suicide”. The use of the word “committed” originates from when suicide was considered a crime and a sin. Given the impact suicide can have on family, friends and colleagues, it is recommended to use expressions like “took their own life”, “ended their own life”, or “completed suicide” to demonstrate sensitivity and respect.

Below are some further tips on how to talk inclusively about mental health:

Do:

- Avoid portraying successful people with mental health issues as superhuman. This carries the assumption that it is rare for people with mental health issues to achieve great things;
- Avoid using negative or judgemental language in relation to poor mental health, instead use language that conveys hope and optimism to support and promote a culture of recovery;
- Say: “person with a mental health condition”;
- Say: “a person who has been diagnosed with”;;
- Say: “a person with a mental health issue” or “person experiencing a mental health issue”;
- Say: “X lives with a mental health condition”.

Don't:

- Say: “they are mentally ill” or “they are not normal”;
- Define the person by their mental health issue;
- Use terms like “suffer” or “suffering”;
- Say: “X is mentally ill”.

Age-inclusive language

With people living longer, workplaces are becoming multi-generational melting pots with colleagues spanning up to five decades. However, age discrimination can be a serious barrier to younger and older people playing an equal part in workplaces.

Inappropriate language can be targeted towards people of any age – young, old and in-between. It is important to use inclusive language to avoid negative stereotypes or imply that a particular age group is more or less able. Below are some examples of age-inclusive language:

Inclusive terms	Not inclusive terms
Older Person/People, Elderly Person/People	The Elderly, Old Man/Woman
An effective and diverse team	A young and diverse team
An experienced workforce	A middle-aged workforce
Proven experience is required	10 years' experience is required

It should also be noted that in several countries, local legislation (such as the UK Equality Act) prevents you from stating the number of years' experience in job descriptions, as this can be seen as age discrimination.

LGBT+-inclusive language

LGBT+ is the globally recognised acronym used to refer to the Lesbian, Gay, Bisexual and Transgender community. The use of the plus sign (+) is key as this represents the breadth of sexual orientations, gender identities and gender expressions that exist under the banner. Below are some key terms which are often confused:

- **Sexual Orientation:** An individual's enduring physical, romantic, emotional and/or spiritual attraction to members of the same and/or opposite sex. Everyone has a sexual orientation.
- **Gender Identity:** An individual's personal sense of being male, female or non-binary, which might be different from their biological sex. Everyone has a gender identity.
- **Gender Expression:** The way in which a person expresses their gender identity, typically through their appearance, dress, and behaviour.

The societal default has historically been male, as previously highlighted, however it has also been heterosexual. In adopting LGBT+ inclusive language, it is important to depart from the view of what is considered 'normal' as this can inadvertently stigmatise people and imply that they are 'abnormal'.

Inclusive terms	Not inclusive terms
All genders/All sexes	Both sexes/Both genders
Transgender/Trans	Transsexual
Intersex	Hermaphrodite

Adopting gender neutral language and showing consideration for pronouns, as referenced above, can serve to create greater LGBT+ inclusion.

Inclusive non-verbal communication

Non-verbal communication extends to all aspects of communication other than the words themselves. It includes facial expressions, body language and posture, gestures, eye contact, tone of voice, touch and space. Leading research¹ since the 1960s has suggested the majority of all communication is non-verbal. As such it is important that an inclusive approach to nonverbal communication is factored in alongside inclusive language.

Non-verbal communications can be influenced by our unconscious biases which can lead to negative micro-behaviours or micro aggressions which can include:

- **Eye rolling**
- **Crossing arms**
- **Repeatedly mispronouncing names**
- **Interrupting people**
- **Fidgeting when someone is talking**

In isolation, these actions may be labelled as insignificant, however can lead to exclusion and cause individuals to feel isolated, and undervalued.

By proactively embracing inclusive non-verbal communication, colleagues can give micro affirmations which can help build greater inclusion, these affirmations can include:

- **Active listening**
- **Eye contact**
- **Positive body-language and facial expressions**
- **Remembering names and information**
- **Removing other distractions when someone is talking**

¹ <https://www.businessballs.com/communication-skills/mehrabians-communication-theory-verbal-non-verbal-body-language/>

Sign Language

Sign languages are natural languages that have the same linguistic properties as spoken languages.¹ Just as spoken languages, sign languages vary greatly between countries. They have evolved over years in the different Deaf Communities across the world, whilst some sign languages may have similarities, there is no universal language.

Whilst speaking slowly and clearly may help some Deaf people and those with hearing impairments, it is important to note that only 30% of spoken English can be accurately lip read.² This is because many words cannot be differentiated as they have the same lip pattern. For example, words that sound the same and have different meanings but look the same on the lips e.g. which / witch, or break / brake. There are many of these in the English language. Knowing the topic of conversation first or key points in written form can help.



1 <https://www.eud.eu/about-us/eud-position-paper/international-sign-guidelines/#:~:text=Sign%20languages%20are%20natural%20languages,linguistic%20properties%20as%20spoken%20languages.&text=Despite%20widespread%20opinions%20there%20is,between%20countries%20and%20ethnic%20groups>.

2 <https://www.hearingdogs.org.uk/deafness-and-hearing-loss/how-deaf-people-communicate/#:~:text=Only%2030%25%20of%20spoken%20English,have%20the%20same%20lip%20pattern>.



Additional resources

- [Disability Language Style Guide](#): This style guide covers nearly 200 different terms to help journalists and writers refer to people with disabilities in an acceptable, non-offensive way.
- [General Guidelines for Reducing Bias](#): Created by the American Psychological Association, this short guide intends to remove bias and improve specificity in technical writing.
- [GLAAD Media Reference Guide](#): This style guide covers terms related to the LGBTQ community and is designed to help journalists and writers refer to this community and its members “with fairness, integrity, and respect” in their writing.
- [UnderstandingPrejudice.org](#): This website is home to more than 2,000 links to various resources with information related to prejudice, its causes, and its consequences.
- [UNESCO's Guidelines on Gender-Neutral Language](#): This guide from the United Nations Educational, Scientific, and Cultural Organization discusses the importance of gender-neutral language and explains how best to use it.
- [When It Comes to Older Adults, Language Matters](#): This resource describes how to speak about and to older adults to avoid perpetrating offense or ageism.



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