



Join our global community



Master in Business Administration

Together, we redefine

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insead.edu/mba



The Business School
for the World®

Multiple Perspectives

A Typical MBA Class

1000

Students (two intakes: Jan & Aug)

23–36

Average age range

75

Work or Home Countries

110

Nationalities

337

Women

3–8

Years of work experience

Geographical Diversity

Europe	37%
Asia Pacific	34%
North America	12%
South America	9%
Near/Middle East	5%
Africa	4%

The INSEAD MBA Advantage

Consistently ranked amongst the top MBA programmes in the world by the *Financial Times*, there is a myriad of reasons why INSEAD's accelerated full-time 10-month MBA stands out from every other programme in the world.



Beyond Diversity

At INSEAD, everyone is a minority. With no dominant nationality in the class, you will be exposed to a world of new perspectives.

Global Community

The bonds fostered with one another during the programme often translate to lifelong friendships and business opportunities. You will join the INSEAD family of over 64,000 influential alumni in more than 180 countries.

From Aspiration to Reality

Be it a career switch, advancement or new business venture, the INSEAD MBA helps our graduates realise their professional aspirations.

Agility & Resilience

The intensity of a 10-month programme equips our students with the ability to multitask, respond to changes and tackle complex situations.

World-class Faculty & Research

With a wealth of experience and talent, our faculty creates top-notch programmes and cutting-edge research that influences businesses around the world.

Responsible Leadership

Through the Personal Leadership Development Programme, we empower students with the right expertise and mindsets to create a positive impact on society and drive business as a force for good.

One Year to Challenge Your Perspectives

Starting in January (graduating in December the same year) & August (graduating in July the following year)

Two months per period

Period	Pre-MBA Elements:	Period	Financial Accounting	Period	Corporate Financial Policy	Period	Business & Society:	Period	Capstone Course		
0	<ul style="list-style-type: none"> Business Foundations Week Exploring Management Challenges: BlaBlaCar (online) Language Classes Student Life Webinars Networking Opportunities 	1	<ul style="list-style-type: none"> Financial Markets & Valuation Introduction to Strategy Organisational Behaviour I Prices & Markets Uncertainty, Data & Judgement 	2	<ul style="list-style-type: none"> Leadership Communication Foundations Managerial Accounting Managing Customer Value Organisational Behaviour II Process & Operations Management 	3	<ul style="list-style-type: none"> Ethics* Political Environment Public Policy Macroeconomics in the Global Economy 3.5 Electives <p><small>* Conducted in Period 2 for the August intake</small></p>	4	4 Electives	5	3 Electives
<p>An average of 90 electives to choose from among these areas:</p> <ul style="list-style-type: none"> Accounting & Control Decision Sciences Economics & Political Science Entrepreneurship & Family Enterprise Finance Marketing Organisational Behaviour Strategy Technology & Operations Management Others (Courses in areas such as Negotiation and Communication) 											
<p>Periods 3 - 5: Take advantage of the campus exchange (optional)</p>											
<p>Internship/summer experience between July & August for January intake (optional)</p>											
<p>Personal Leadership Development Programme</p>					<p>with individual and group coaching</p>						
<p>Personalised Career Development</p>											

Personal Leadership Development Programme (PLDP)

Throughout the curriculum, you will also go through the PLDP, designed to guide you towards heightened self-awareness through personalised coaching, interpersonal skills and effective communication. You will need to prepare a Personal and Professional Identity Narrative essay and complete your 360-degree before Period 1 starts.

Customise Your Programme: Elective Courses and Field Trips

From Period 3, INSEAD offers you an average of 90 electives. With a plethora of electives available, you will take learning beyond the classroom. Courses such as "Building Businesses in China" or "Building Businesses in Silicon Valley" are examples of field trips that give you the opportunity to meet a variety of alumni, entrepreneurs and executives in different countries, creating a unique hands-on experience.

Campus Selection & Exchange

You will have the opportunity to spend at least one Period on another INSEAD campus from Period 3 onwards. Depending on your intake (January or August), you may also choose to spend Period 4 or 5 at one of our partner schools (Wharton, Kellogg or CEIBS).

Wharton and Kellogg will be of particular interest to those seeking to build networks in North America – or simply to experience studying at a top U.S. business school.

CEIBS – available only to January starters – offers an inside view of the world's most dynamic economy and a head start for anyone looking to do business in China.

Please note that campus exchanges are managed through a bidding process and are subject to specific requirements.

Employment Statistics

Class of 2021

US\$ 113,800

Median annual salary post-graduation

US\$ 27,400

Median sign-on bonus

59

Countries of employment post-graduation

83%

Changed one dimension after graduation: country of work, sector or job function

25%

Changed all three dimensions

Visit our website to explore the Employment Statistics report intheknow.insead.edu/employment-statistics



Even before I arrived at INSEAD, the CDC worked with me to deduce which careers would fit my skills, motivations and ambitions. On campus, the CDC provided me with ample resources to explore future career options. The CDC also brings all the top employers on campus to present to the students and network, which takes out some of the hassle of recruitment.



Alex Cameron

Australian Associate INSEAD MBA'17D



CDC was helpful in kicking off my post-INSEAD career by helping me understand my strengths and job goals better, exposing me to new opportunities I had not previously considered, and accelerating connections within companies I was interested to apply for.



Aissa Hermoso

Filipino Senior Programme Manager INSEAD MBA'19J

Career Success and Fulfilment

The global INSEAD Career Development Centre (CDC) team is committed to helping MBA students define their career goals and build career management skills.

The CDC is comprised of a global team of experienced career coaches and employer engagement specialists, as well as event and data management experts. Specifically, CDC support consists of coaching, counsel and connections, including personalised one-to-one Career Coaching, a Career Education Curriculum, and extensive Employee Engagement. These resources help our students develop strategic career plans and land the right job.



Your Career Journey

PERIOD

0-1

Self Awareness

- Who you are (values motivators, interest, strengths)
- What value you bring
- Familiar and unfamiliar roles and industries of interest

PERIODS

1-2

Market Exploration

- Assess gaps and appetite for industry/function/geography
- Transform ideas into targets (2-3 plans)
- Learn job search techniques

PERIODS

3+

Execution & Choice

- Close gaps in skills, exposure and connections
- Recognise industry specific time frames & hiring practices to refine recruitment strategy
- Get interview-ready

Top 3 Recruiters

TECHNOLOGY, MEDIA & TELECOMMUNICATIONS

Amazon
Microsoft
Shopee

CORPORATE SECTOR

Eli Lilly and Company
Hilti
Restaurant Brands International

FINANCIAL SERVICES

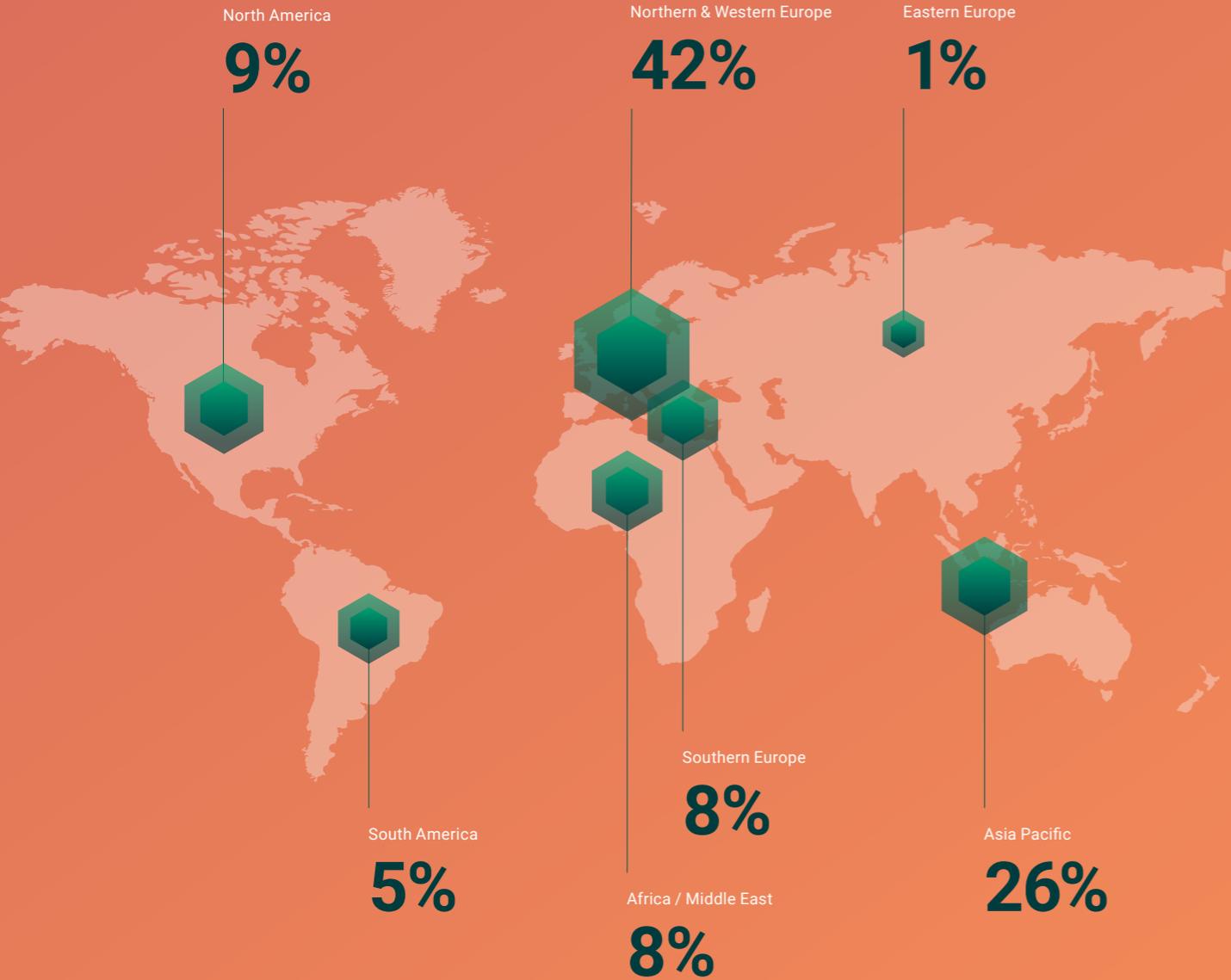
Admiral Group
Citi
Credit Suisse

MANAGEMENT CONSULTING

Bain & Company
Boston Consulting Group
McKinsey & Company

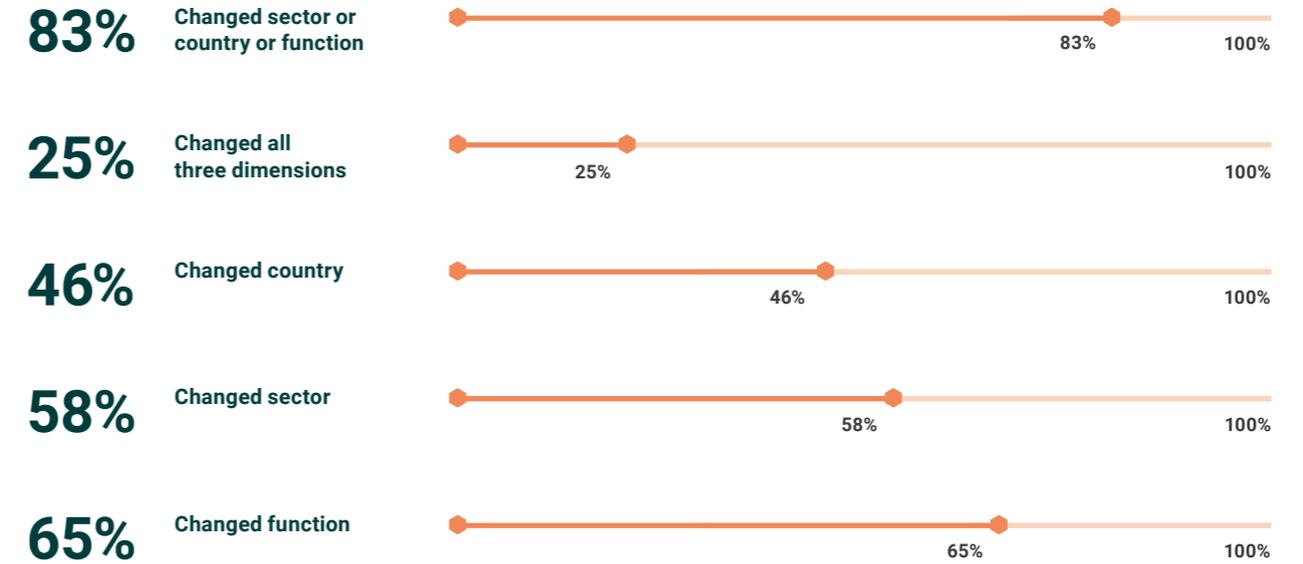
Job Location

59 Countries of Employment Post-graduation

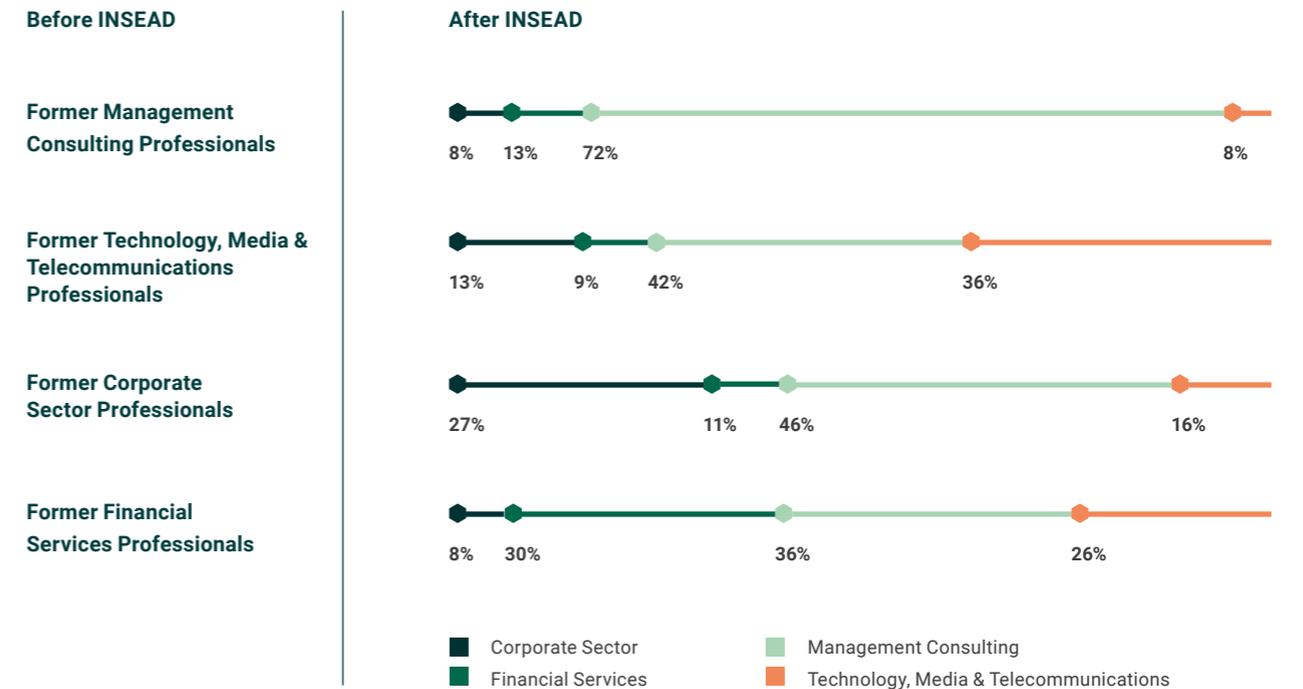


Career Changes

An Appetite for Change

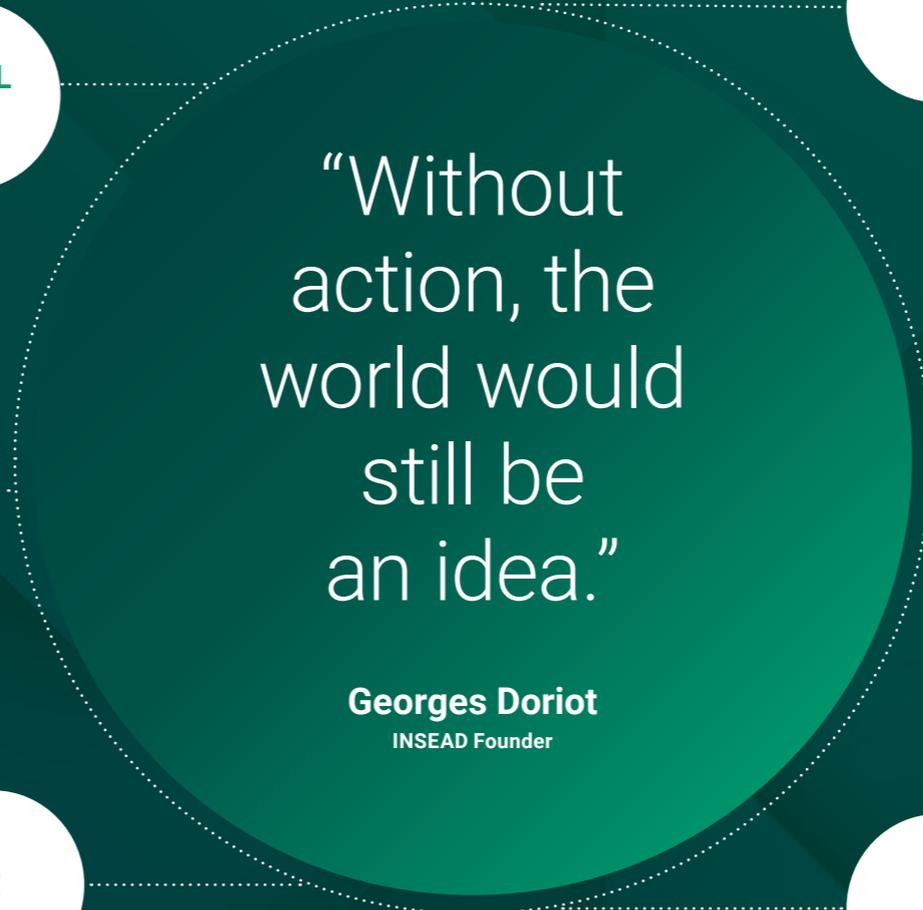


Changes of Business Sector



The INSEAD Founding Values

Be part of a global ecosystem that embodies the five founding values that INSEAD was built on.



INSEAD Launchpad

An alumni start-up accelerator located inside STATION F in Paris. Alumni start-ups are able to:

- Receive advice and funding
- Receive support to scale and extend their reach
- Join STATION F events to hear successful entrepreneurs share insights



ENTREPRENEURIAL SPIRIT

DIVERSITY



Enriching Student Life

- Launch/National Weeks
- Over 40 Student Clubs
- Student-led Conferences
- INSEAD Partners Community

Centres & Initiatives

INSEAD conducts research and provides insights that shape management practice.

- The Hoffmann Global Institute for Business & Society
- The Rudolf and Valeria Maag INSEAD Centre for Entrepreneurship
- The Gender Initiative
- The Blue Ocean Strategy Institute



CLOSENESS TO BUSINESS

World-class Faculty

- Over 140 world-leading experts from more than 30 countries
- Scholars and practitioners who conduct research that pushes the frontiers of business knowledge
- Frequently named on the prestigious Thinkers50 list



INDEPENDENCE

RIGOUR AND RELEVANCE



Alliances & Partnerships

- CEIBS
- INSEAD-Wharton Alliance
- Kellogg
- Sorbonne University
- Tsinghua University
- Yale's Global Network for Advanced Management

Student Life

MBA students have a wide choice of community, cultural and sporting activities available on and off-campus.

More than 40 Student Clubs

Partner and Family Support

Social Events and Activities

Student Well-Being

National Weeks: A Celebration of Cultural Diversity

Settling in Support: Visas, Health Insurance, etc.



After INSEAD, I am no longer afraid of stepping into a foreign country because I know for sure that I have INSEAD buddies there. We are everywhere and we are truly a global community.



Xueying Wang

Chinese
APAC Management Associate
INSEAD MBA'18D

Your Journey Starts Here

Admissions Process



Admissions Criteria

ACADEMIC CAPACITY

GMAT/GRE & University degree

INTERNATIONAL MOTIVATION

Adaptability and flexibility in multicultural environments

ABILITY TO CONTRIBUTE

How you can contribute to the community during and after the programme

LEADERSHIP POTENTIAL

Work experience and quality of your achievements

Application Rounds

We operate a staged admissions process, with four rounds for each intake. Competition for each of the rounds is equal, but the earlier you gain admission, the more time you have to secure financing and arrange logistics. The application form typically opens two months before the first round for each intake.

Round	Aug 2022 intake	Jan 2023 intake
1	07 Sep 2021	01 Mar 2022
2	02 Nov 2021	19 Apr 2022
3	06 Jan 2022	14 Jun 2022
Final	22 Feb 2022	26 Jul 2022

Language Policy

Our MBA programme is taught exclusively in English. If English is neither your mother tongue nor the language in which your university degree was taught, you will need a certification of proficiency in English such as the TOEFL, IELTS or PTE Academics. If English is your mother tongue, you will instead need to provide proof of intermediate-level ability in one other official language. By graduation, all students will have to demonstrate basic-level ability in a third language.

Financing and Scholarships

Tuition fees* for the **upcoming intake are €92,575**. The fees are payable by instalments. *Fees are subject to change. Please refer to the [MBA financing page](#) on the INSEAD website for the latest updates.

INSEAD distributed over \$5.6 million in scholarship funding to the 2021 graduating classes and 31% of students received awards – averaging €19,700.

Of those graduating in 2021, 13.5% received company sponsorship. Admitted students are eligible to apply for tuition financing from:

- Brain Capital: www.braincapital.de
- StepEx: www.stepex.co/our-product
- Lendwise: www.lendwise.com
- Prodigy Finance: www.prodigyfinance.com

Join Our Global Community

Discover life at INSEAD at one of our upcoming events.



Off-Campus
Events



On-Campus
Events



Online
Events



Join us at our INSEAD events!
Find an event near you:

<https://www.insead.edu/master-programmes/mpevents>

INSEAD does not discriminate on the basis of race, gender, religion, national or ethnic origin, age, sexual orientation, or infirmity.
INSEAD | Registration Number 199901016K | CPE Registration 21 June 2017 to 20 June 2023



The Business School
for the World®



Our Mission

We bring together people, cultures and ideas to develop responsible leaders who transform business and society.

Ready to take the next step?

Join our global community



[insead.edu/master-programmes](https://www.insead.edu/master-programmes)