



GENERATIVE AI FOR S2P PLATFORM

World's first Generative AI Powered Procurement



The inevitable shift to reality

Scale and speed of transformation is fast.



Evolved To



Evolved To



Evolved To



Evolved To



80%

Of new enterprise procurement apps will use AI by 2025.

Gartner.

\$1 tn

Worth of procurement savings can be unlocked with AI by 2025.

McKinsey
& Company

Can Gen AI solve for the procurement?

The daunting challenges of the procurement teams.

Employees are getting bogged down by **complex policies** and unsure procedures.

Procurement Teams struggle to find **good suppliers**



Category managers find it difficult to understand and manage **unfamiliar categories**.

Procurement teams struggle to stay ahead of **rapidly changing market**

What are we trying to Address?



Source2 Pay processes are multi-threaded with multiple entry points



Business users' limited understanding of processes and a non-rewarding learning curve



Complex UX with tedious tracking of progress



User adoption is tricky and difficult to attain and compounded by varied user experience

Let's see how journey of Gen AI started in procurement

Early seeds

While others were doing R&D

2016-2018

Zycus led with AI powered analytics and visualization

First Sprouts

While others were creating basic AI in procurement

2016-2018

Zycus pioneered by launching Merlin AI Studio

Growth Stage

While others have started investments in Gen AI

2022-Present

Zycus launched world's first Generative AI powered S2P Suite.

Unleash the AI-Powered S2P Software

Introducing the world's first native S2P platform powered by cutting-edge Generative AI.



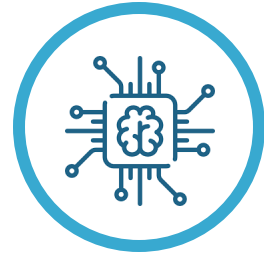
End User Management

Users don't know what they want, put the onus of compliance on system.



Intelligent Procurement

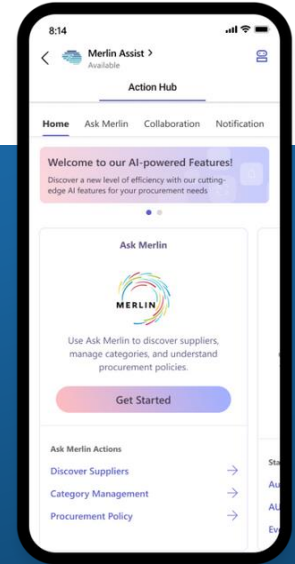
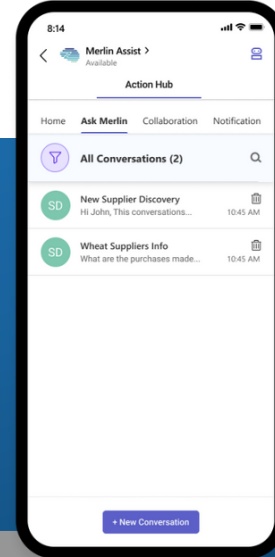
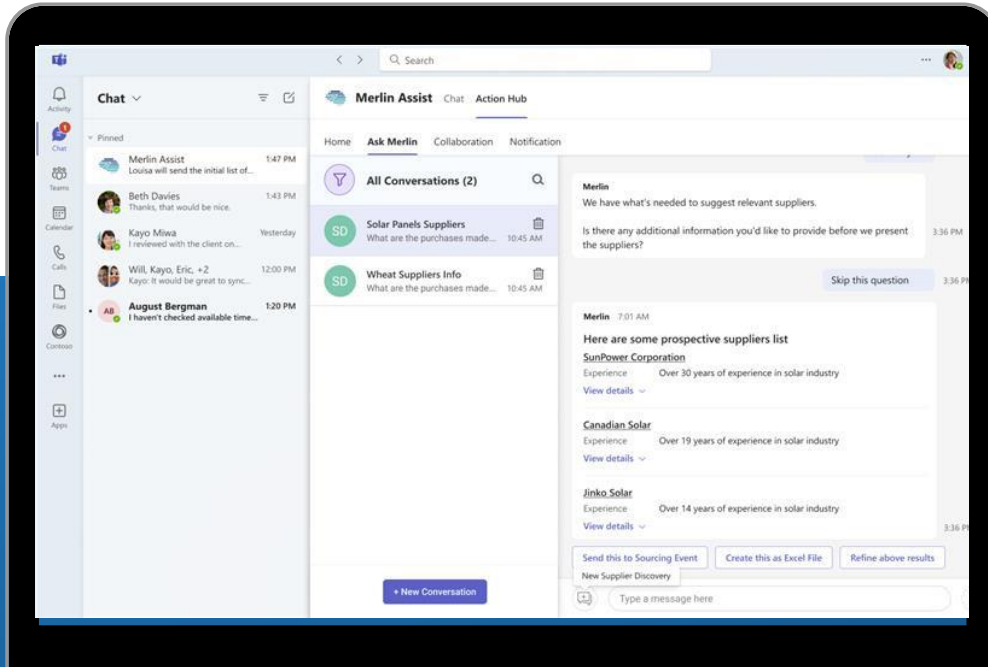
Make your S2P platform intelligent enough to recommend suppliers, mitigate risk and identify price trends.



Precision-Driven AI Models

45% accuracy improvement over older AI models helping drive smarter decisions,

One platform one entry, simplifying procurement for end user



Zycus brings you ahead of the curve

Tech architecture that enables you to onboard new use cases quickly.

Supplier
Discovery



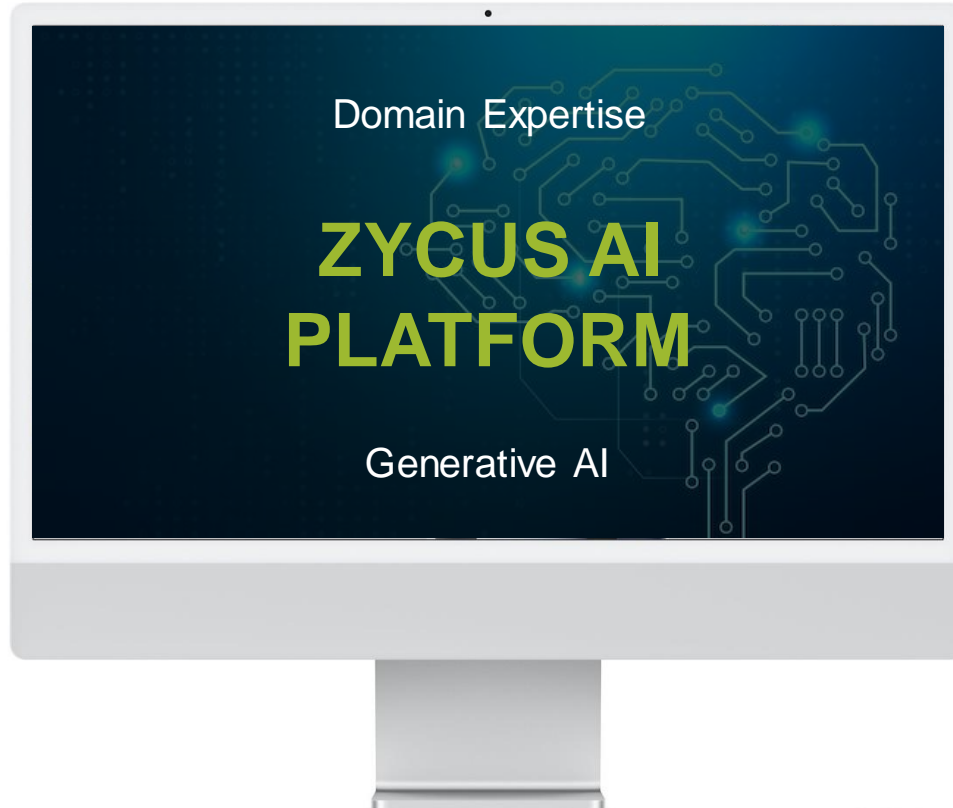
RFQ
Generation



Category
Management



Procurement
Policies



Category
Management



Policy
FAQs



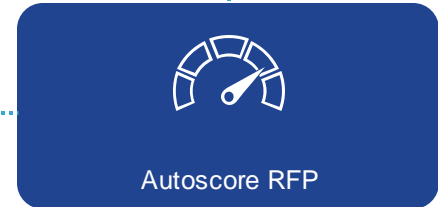
End User
Management



and More.

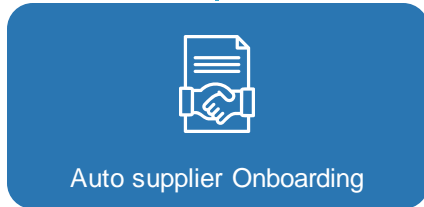
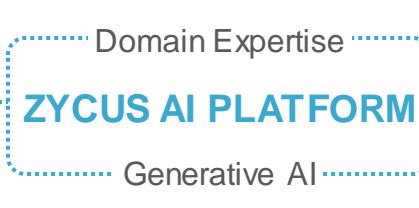
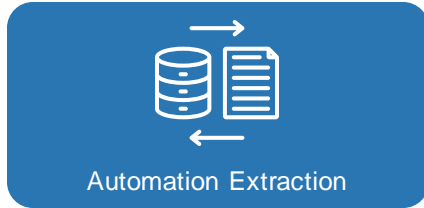
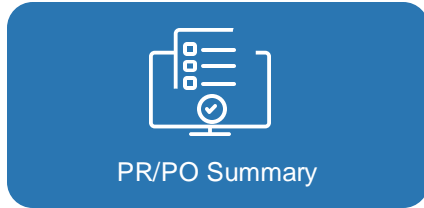
Ensure that you are always ahead of the curve

While having an efficient



Ensure that you are always ahead of the curve

While having an efficient



Seamless and secure user experience

Platform approach by Zycus



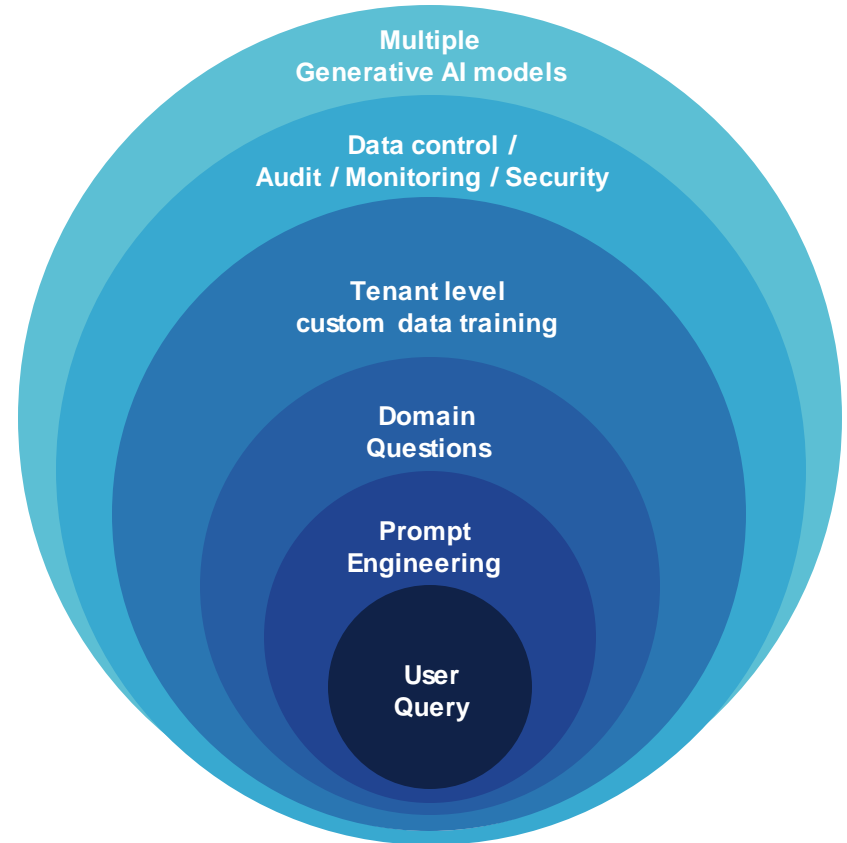
Highly secure

Multilayer security to ensure no data breaches



AI Model Security

Microsoft security engine with custom security layers



Top analysts vouch for Zycus' Leadership in AI



Zycus has always
been an AI pioneer

The Forrester Wave:
Supplier Value Management
Platforms, Q1 2022



Zycus has emerged
as a distinctive leader
in AI-powered full
suite vendor

Procurement
Insights



Zycus is investing
heavily in AI to
increase automation
and intelligence across
the P2P process

Gartner Magic Quadrant for
Procure-to-Pay Suites 2022

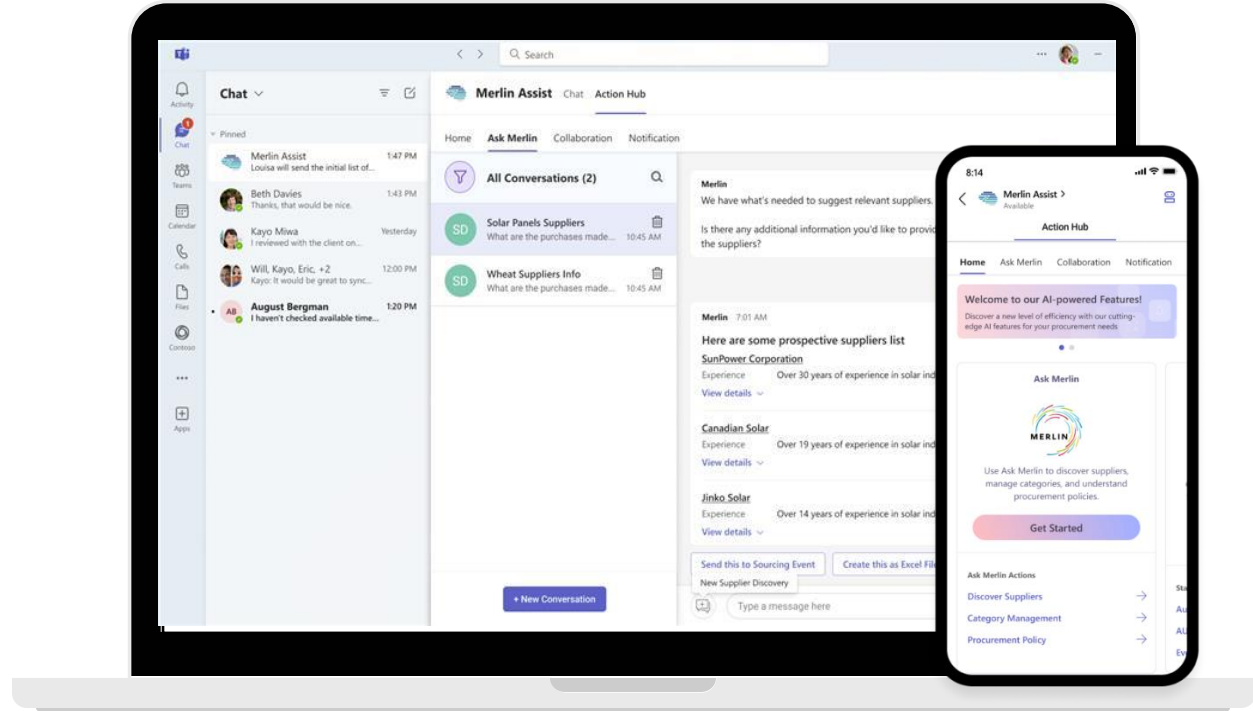
Making procurement intelligent

Introducing the world's first native S2P platform powered by cutting-edge Generative AI.

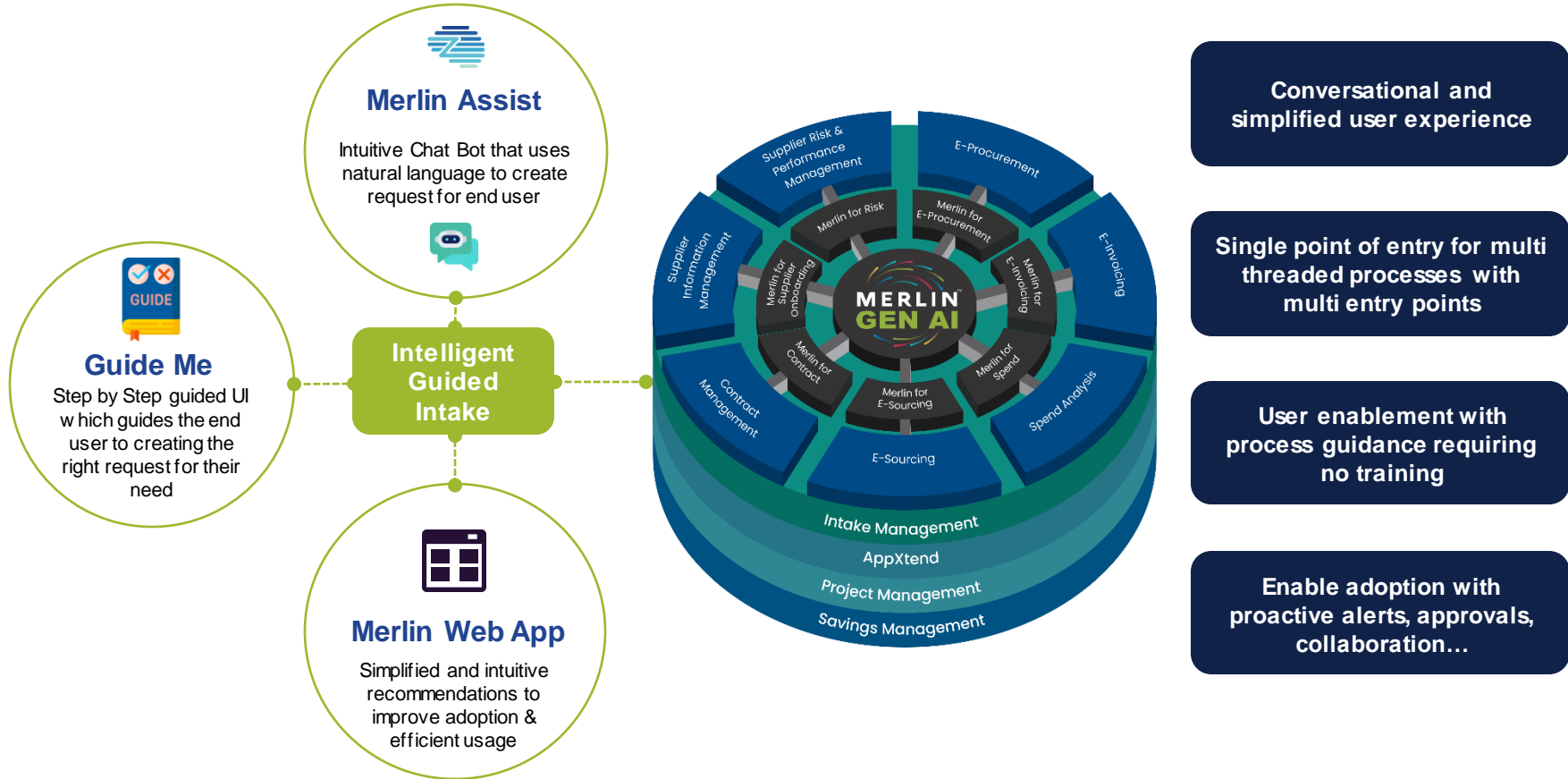
Centralized
Intake

Transforms to

Zycus AI:
MS Teams
powered Intake



Simplified Procurement Intake process



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Zycus AI: Smart Sourcing

Alternate Supplier Recommendation Engine to identify similar suppliers & mitigate risk with 95% accuracy.

20% faster sourcing cycles

15% reduced risk exposure

The screenshot displays the Zycus AI Smart Sourcing interface. The main window shows an "Alternate Supplier Report 1" for the year 2023. The report includes a table of items with columns for Item Number, Description, and Category. The items listed are:

Item Number	Description	Category
654865	Desktop Computer	Electronics
654864	Server Rack	IT Infrastructure
654863	Projector	Audio-Visual Equipment
75624	Projector	Audio-Visual Equipment
76382	Projector	Audio-Visual Equipment
78645	Projector	Audio-Visual Equipment
54267	Projector	Audio-Visual Equipment

Overlaid on the right is a detailed view of an "Alternate supplier" for item 654865 (Desktop Computer). The view shows three recommended suppliers:

- ASUS** (Score: 7.5): Id: 1234567890, Payment Term Days: 30, Last Transaction Date: 02/12/2023, USA.
- Acer** (Score: 4.5): Id: 1234567890, Payment Term Days: 45, Last Transaction Date: 02/12/2023, USA.
- Wacom** (Score: 3.5): Id: 1234567957, Payment Term days: 30, Last Transaction Date: 02/12/2023, Canada.
- Dell** (Score: 3.5): Id: 1234567957, Payment Term days: 30, Last Transaction Date: 02/12/2023, Canada.

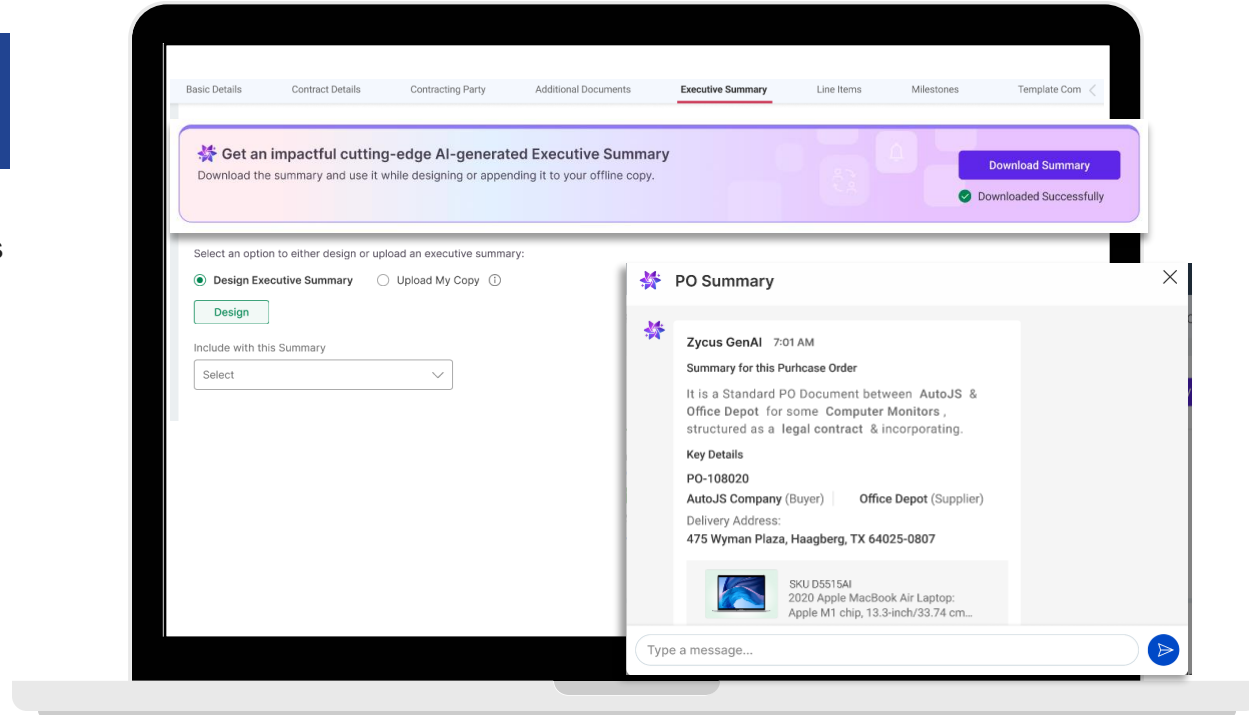
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Zycus AI: Intelligent Contracting

Automatic Extraction of Obligations & Contract Summary to extract key clauses & generate concise summaries for faster review.

30% faster contract review,
improved compliance,
and decision-making



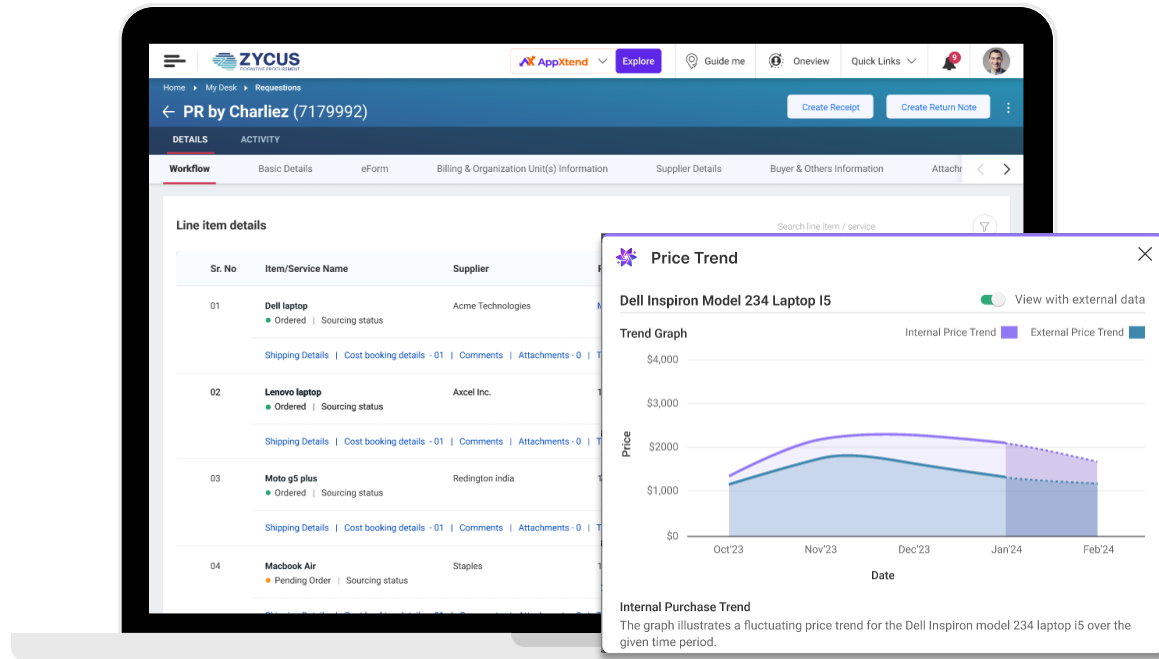
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Zycus AI: Streamlined Procurement

Alternative Items Suggestion & Comparison to instantly compare similar items based on price, quality, & other criteria.

10% improvement in purchase decisions, increased user satisfaction



Making procurement intelligent

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Zycus AI: Data-Driven Supplier Selection

Autoscore RFP to analyze proposals with unbiased scoring, saving time & eliminating bias.

50% faster proposal evaluation, improved accuracy & consistency

The screenshot displays the Zycus AI Autoscore interface. The main screen shows a list of suppliers (Supplier 01 to Supplier 09) with their scores. A modal window is open, showing a question and answer for 'Supplier 2'. The question is 'Q1: What is your maximum production capacity or service capability?' and the answer is 'Ans: 350 tones'. The score for this question is 80/100. The modal also includes a 'Regenerate' button and a 'Save' button at the bottom.

Auto Score

All Suppliers (04)

Supplier 01 | Score 91/100

Supplier 02 | Score 91/100

Supplier 03 | Score 91/100

Supplier 04 | Score 91/100

Supplier 05 | Score 91/100

Supplier 06 | Score 91/100

Supplier 07 | Score 91/100

Supplier 08 | Score 91/100

Supplier 09 | Score 91/100

Supplier 2 91/100

Generative AI may be not entirely accurate. Validate the information before taking any action.

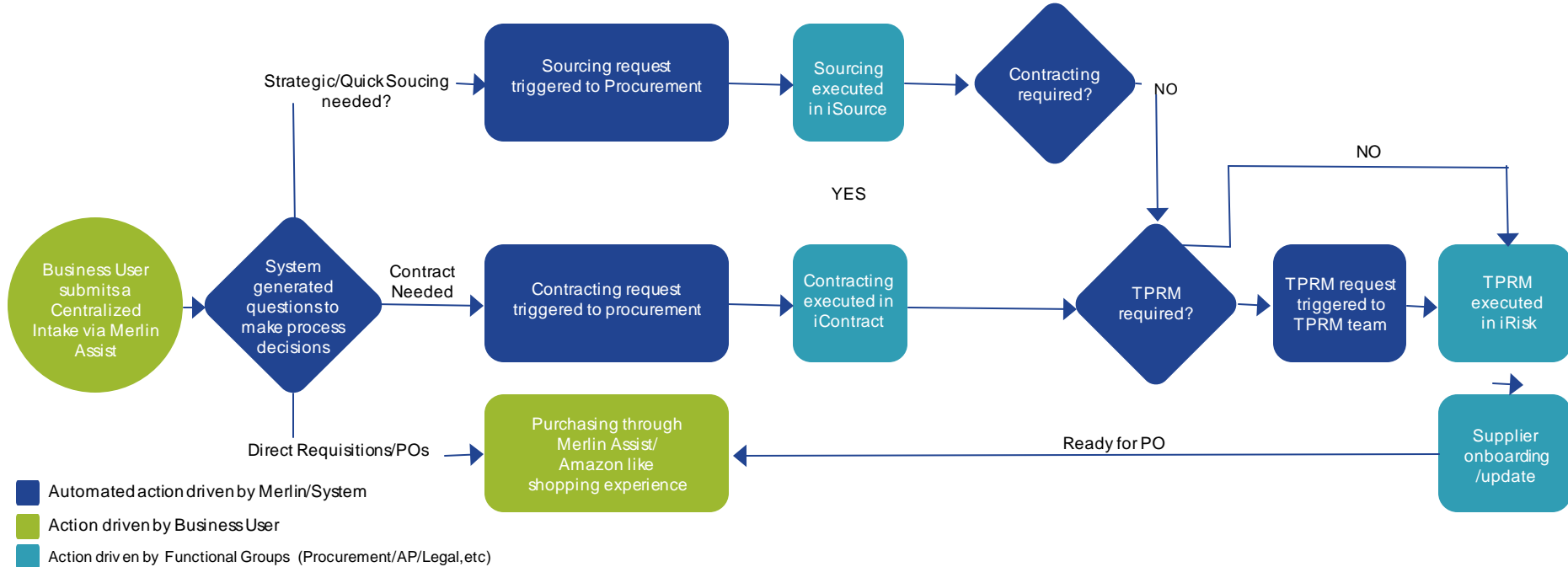
Section 01 (04) 91/100

Q1: What is your maximum production capacity or service capability?
Ans: 350 tones
80/100 Your Score: 80/100

Q2: What is your maximum production capacity or service capability?
Ans: 350 tones
80/100 Your Score: 80/100

Save

Intelligent and guided centralized intake



Central Intake through Microsoft Teams & iRequest

System Guided Process

Ensure Compliance

Visibility and Transparency

Strong APIs for 3rd Party and Broadridge internal systems

Merlin Assist - Roadmap

Platform

Frictionless adoption with 1 click admin install for entire userbase

Enhanced Security - Access management to users

Multi-lingual support for conversations

Contextual Inline Updates

Deep link with SSO for seamless application switch

Mobile MA refining the user experience

One-stop spend analytics with Supplier OneView

Report issues

Helpdesk Integration for quick assistance

Product offerings

P2P

Real time collaboration on PO

Create Requisitions directly from App

View workflow of PR, PO, receipt

Real time collaboration on PR

View related documents from App

View workflow of invoice

Real time Collaboration on Invoice

S2C

Create Request from App

Approve all authoring contracts

Track and approve repo contracts from App

Track & approve Quick sourcing events from App

View contract workflow

Collaboration on requests, contracts, supplier documents

Track & approve savings projects

Track & approve iManage tasks and projects

Track & approve risk events from App

Create iSupplier, iContract and iSource documents from app

AI + Innovation

Ask Merlin (Gen AI) – Discover potential suppliers

Ask Merlin (Gen AI) – optimize category performance

Gen AI – Centralized Intake management

Merlin for eProc enablement

Frequent action AI to enable minimal click value

(Gen AI) Collaboration conversation summary

Ask Merlin (Gen AI) – Policy document queries

Ask Merlin (Gen AI) – RFQ Generator

Past activities

Actionable feed

Ask Merlin (Gen AI) Contract summary

20+ Gen AI use cases under POC



THANK YOU