## DEPLOY IVALUA TO ITS FULL POTENTIAL

# ivalua

Since 2007, Ivalua has been working closely with OJC Consulting on strategic projects in France and abroad. We are involving them on several key accounts and their support is highly appreciated by our customers.

> Franck Lheureux General Manager EMEA IVALUA



OJC Consulting, Ivalua's leading implementation partner

#### RECOGNISED EXPERIENCE IN PROCUREMENT

Being Ivalua's premier implementation partner since 2007, OJC Consulting has managed the implementation of procurement solutions in major organisations internationally. OJC today gathers procurement experts throughout Europe and North America.

#### UNIQUE PRODUCT EXPERTISE

Collaborating closely with the Ivalua Research & Development team, OJC Consulting is able to easily translate any procurement requirements thus helping organisations to use Ivalua to its full potential.

#### END-TO-END CUSTOMISED SUPPORT

Each project is managed by a team consisting of consultants and engineers who are able to design the solution, including adjusted processes and systems, as well as being able to configure Ivalua to fit the client's business and IT environment.

#### RELIABLE AND ROBUST METHODOLOGY

With a proven expertise in project management and a robust methodology, OJC Consulting guarantees that deadlines and budgets are met, as well as clients' regulatory requirements.



### EXAMPLES OF IVALUA PROJECTS DELIVERED BY OJC CONSULTING

#### Catalogue

#### Controlling articles compliance

For a leading communication manufacturer, OJC Consulting developed new capabilities for the Catalogue to manage the articles compliance with industrial regulatory requirements. The new collaborative solution enables the external auditor to specify the required certifications for each article type, and helps the suppliers import in the platform all supporting documentation.

#### Invoicing & Payables

#### Giving suppliers full transparency on invoices and status

For an international automotive manufacturer, OJC Consulting implemented new capabilities to help the Finance department share real-time information with suppliers, such as the invoices statuses and the estimated payment dates.

#### e-Sourcing

#### Monitoring an ERP to automate procurement conditions

Integrating Ivalua with an ERP helps Procurement track all indirect and direct spends, and make sure all negotiated prices are properly applied in production. For a leading communication manufacturer, OJC Consulting developed specific interfaces to automatically transfer price conditions from Ivalua to SAP.

#### Strategy & Analysis

#### Managing margins by coupling Sales and Procurement

For an international automotive manufacturer, OJC Consulting has developed the capability to share any variation of purchasing prices with Sales teams. With data gathered directly from the ERP, the integration enables the client to understand the financial impact of any variation on the overall business.

#### Procurement

#### **B2B** Marketplace

For a British marketplace, OJC Consulting deployed Ivalua as a multi-clients platform to help thousands of clients communicate with hundreds of suppliers. OJC has implemented automated processes to help centralise financial flows and consolidate payments, for both clients and suppliers.

