

Our Ivalua Client Case Studies

<p>About</p>	<p>Client is in the construction industry, predominantly a fit-out organisation providing bespoke office space and retail environments</p>
<p>Challenges</p>	<p>Client identified an urgent requirement to address their project profit margins by improving spend control. To improve profit margins, it was seen as essential to manage costs by reducing supplier risk, improving process efficiency and spend visibility; which in turn helps management identify opportunities to improve control, governance and effective spending.</p>
<p>Solution</p>	<p>SRPM delivered as phase one acts as a single platform for all supplier onboarding and complex PQQ processes including multiple 3rd party data sources enriching the supplier risk assessments. Phase 2 is Purchase to Pay, with Phase 2 being a sub-contractor specific extension of P2P</p>
<p>Systems Integration</p>	<div style="display: flex; justify-content: space-around; align-items: center;"> <div style="text-align: center;"> <p>Microsoft Dynamics 365 Business Central</p> </div> <div style="text-align: center;"> <p>dun & bradstreet</p> </div> <div style="text-align: center;"> <p>INTEGRITY NEXT</p> </div> <div style="text-align: center;"> <p>CIS</p> </div> </div> <div style="display: flex; justify-content: space-around; align-items: center; margin-top: 10px;"> <div style="text-align: center;"> <p>Companies House</p> </div> <div style="text-align: center;"> <p>creditsafe</p> </div> <div style="text-align: center;"> <p>Constructionline</p> </div> </div> <p>Integration between Ivalua and MS Business Central, plus multiple 3rd party data connectors, some unique to the Construction industry</p>

SOLUTION SCOPE



Supplier Risk & Performance Management



Sourcing



Contract Lifecycle Management



Procurement



Invoicing



Strategy & Analytics

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<p>About</p>	<p>Client is a digital health service provider and care company that combines an AI platform with virtual clinical operations for patients. Patients are connected with doctors and health care professionals via web and mobile applications</p>
<p>Challenges</p>	<p>Client felt their expanding operations and greater need for spend control had outgrown their existing procurement platform They lacked user adoption due to a poor user experience; lack of visibility of process stages, no international personalisation (entity,currency, tax, DoA) Procurement unable to run full Source to Contract end to end process Greater control and governance required around supplier risk & contract adherence</p>
<p>Solution</p>	<p>Ivalua's P2P delivered as phase one acts as a single platform for all purchases across the whole enterprise, Source to Contract implemented as phase two to give full breadth of procurement processes that interact seamlessly with P2P and their Financials</p>
<p>Systems Integration</p>	<p>   </p> <p>Touchstone developed and hosts an integration middleware solution and environment for dataflows between Ivalua and Netsuite, and has integrated multiple 3rd party data connectors</p>

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<p>About</p>	<p>Client is a financial services company offering corporate and investment banking, trade and cash management, and trust banking services.</p>
<p>Challenges</p>	<p>Merger of two banks gave international procurement team task of consolidating suppliers and all contracts across both banks Contracts held in 3rd party DB considered clunky and old-fashioned. No visibility of Contracts in Oracle financials, and hard to access Oracle Spend data by Procurement team</p>
<p>Solution</p>	<p>Ivalua's Contract Lifecycle Management will act as a single source platform across the international procurement team serving both banks and providing full visibility of all commitments and spend against contract</p>
<p>Systems Integration</p>	<p>ORACLE Ivalua will pass the unique contract ID to Oracle Fusion, and Oracle will pass back total spend against that contract with some high-level info on PO's and invoices</p> <p> Adobe Sign</p>

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<p>About</p>	<p>Client is a financial services venture, offering secure, bank-backed custody of crypto assets for institutional investors</p>
<p>Challenges</p>	<p>Client is effectively a start-up via joint venture, so lacks the maturity of processes or use of existing IT systems. Supplier risk and contract adherence is critical given their key suppliers are providing their IT hosting infrastructure for maintaining the virtual vaults of their clients cryptocurrency holdings. They lack a platform for managing the complex on-boarding and contract awards to suppliers and subsequent monitoring of spend and performance against those contracts</p>
<p>Solution</p>	<p>Supplier on-boarding and risk, governance, and due diligence process control are key so SRPM functionality is the main area of scope. Key stakeholders are expected to take individual ownership of their supplier relationships, records and contracts including placing their own orders direct from those contracts, so deploying CLM and P2P modules in support of SRPM is a natural extension of their user's end-to-end process</p>
<p>Systems Integration</p>	<div style="display: flex; align-items: center;"> <div style="margin-right: 20px;"> </div> <p>Integration & dataflows planned between Ivalua and Netsuite via API using REST</p> </div>

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<p>About</p>	<p>Client is a cloud-based security application provider, based in the UK and with global offices</p>
<p>Challenges</p>	<p>Client has faced significant process and governance challenges during its rapid expansion from start up to current international operations, with all the resultant workarounds, manual intervention and multiple disparate systems that entails. They were looking for a modern, easy to use single platform SaaS S2P suite that is highly configurable to their specific needs.</p>
<p>Solution</p>	<p>Source to Pay, the emphasis being on the P2P functions but with an element of SRPM sufficient for supplier on-boarding (but not full Risk and Performance Management yet) and also Contract Lifecycle Management. Initial package of 150 users for Platform & P2P are contracted to grow to over 600 users within the three year term</p>
<p>Systems Integration</p>	<div style="display: flex; align-items: center;"> <div style="margin-right: 20px;"> </div> <div> <p>Integration & dataflows planned between Ivalua and Netsuite via API using REST</p> </div> </div>

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<p>About</p>	<p>Client is a group subsidiary of a major international banking group and a specialist in personal finance, based in the UK</p>
<p>Challenges</p>	<p>Client lacked visibility and spend control over their indirect procurement and had outgrown their existing home-grown solutions, and finding their Unit 4 CODA Financials lacking in P2P functionality.</p>
<p>Solution</p>	<p>Purchase to Pay deployed with a far simpler, cleaner user interface for a fewest-clicks user experience backed up by robust controls on spend and providing visibility of budget and commitments outside of their financial management system</p>
<p>Systems Integration</p>	<div style="display: flex; align-items: center;">  <p>Integration & dataflows are between Ivalua and their CODA financials system</p> </div>