

A person in a blue suit is holding a smartphone. Overlaid on the image is a dark world map and a network of white lines connecting various points. The text 'OptiBuy' is centered in white, with a green swoosh underneath it.

OptiBuy

**Procurement solutions
for your company**

OPTIBUY – WHO ARE WE?

OptiBuy is an international consultancy which specializes in the procurement management. Our mission is to offer a broad range of outstanding procurement solutions by using an international network of offices, extensive market knowledge and advanced set of IT tools.

Headquarter:
Warsaw

Established:
2005

Offices:
**Kielce, Prague,
Berlin,
Hangzhou**

Team:
**45+
procurement
experts**

The biggest number of Ivalua-certified experts in EMEA - **100%** certification pass rate

ABOUT IVALUA

Ivalua is the **Procurement empowerment platform**. Recognized as a Leader by Gartner and other analysts, Ivalua's Source-to-Pay suite is leveraged by over **250 leading companies across** the globe to manage over **\$500 Billion in direct and indirect spend**. The platform's combination of ease-of-use, depth, breadth and flexibility ensures high employee and supplier adoption, rapid time to value and the ability to meet unique or evolving requirements, evidenced by the industry's leading **98%+ retention rate**. Realize the possibilities at www.ivalua.com.

Ivalua Buyer: Solutions



Supplier Management

- Supplier Information Management
- Third-Party Risk
- Issues Management
- Improvement Plans
- Vendor Master Data Management



Sourcing

- Sourcing Projects & RFX
- Auctions
- Category Action Plans
- BOM Lifecycle Manager



Contract Management

- Contract Repository
- Price List & Catalogs
- Contract Authoring
- Assets & Tooling
- Item and Service Master Data
- Forecast Collaboration



Procurement

- Purchase Requisitions
- Purchase Orders
- Receiving
- Budget Tracking
- Advanced Services Procurement
- Planned Order Collaboration



Invoicing

- EInvoicing
- Invoice Data Capture
- Accruals
- Expenses
- Early Payments



Strategy & Analytics

- Spend Analysis
- Savings Tracking
- Performance Evaluation
- Program Management
- Advanced Analytics

IVALUA DEPLOYMENT TEAM

Among **top 3 worldwide partners** with the largest number of Ivalua-certified consultants

IMPLEMENTATION TEAM

- Collecting business requirements
- Analysis and understanding of Customer's needs
- Preparation of product specification documents
- Advanced configuration of Ivalua Buyer
- Ivalua Buyer deployment
- Preparation of user guides and training materials
- Execution of Trainers' and End-users' training sessions

INTEGRATIONS TEAM

- Analysis and detailed specification of integration needs between Ivalua Buyer and other systems used by Customer (e.g. SAP (ERP/HR), Microsoft Dynamics NAV, ADFS)
- Building, Setup & Deployment of interfaces on Ivalua Buyer side (WebService, SFTP, EDI)
- Migration of historical data (preparation and execution)

SUPPORT AND QUALITY TEAM

- After go-live: providing a maintenance services of Ivalua Buyer solution according to agreed SLA
- Enhancements analysis and implementation
- Quality assurance of delivered solution
- Risk assessment and avoidance measures for delivered solution
- Downtime and data loss prevention

WE OFFER

01

Comprehensive implementation of selected modules:

Specification
Configuration
Interface setup
Testing
User training
Video tutorials for users
Post-implementation support

02

Post-implementation of modifications:

Including customers who have implemented the Ivalua Buyer system with other partners

03

Audit / Pre-implementation analysis of needs:

System requirements specification (SRS) development

04

Support:

1 st line support (e.g. directly for customer's suppliers)
2 nd line support for internal users

WE ACCOMPLISHED MANY IMPLEMENTATION PROJECTS IN EUROPE, BUT WITH SUCCESSFUL VENTURES IN JAPAN, CHINA AND MEXICO (AUTOMOTIVE), WE ARE MORE THAN READY TO WORK GLOBALLY.

OPTIBUY - IVALUA – KEY IMPLEMENTATION PROJECTS

- Medical sector,
- 12 countries,
- P2P, Contracts & Catalogues



- 3000+ users
- 70000+ catalogue items



Switzerland

- Rollout of SRM, Contracts, P2P



Europe

In progress

Global Rollout

AT- Invoices

2011

2012

2013

2014

2015

2016

2017

2018

2019

2020



Bank Polski



Deutsche Telekom

- Sourcing and SRM



Italy

In progress

SRM + BPM

- The biggest bank in CEE, 15 billion EUR market cap
- Sourcing, SRM, Contracts

- Switzerland, Germany, Belgium, Lichtenstein, Luxemburg
- P2P+ CTR

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