



ALL Spend
ALL Suppliers
NO Compromises



**UNLOCK THE FULL POTENTIAL
OF YOUR SPEND AND SUPPLIER RELATIONSHIPS
TO BUILD A COMPETITIVE ADVANTAGE**



SUPPLIER RISK
& PERFORMANCE



SOURCING



CONTRACT
MANAGEMENT



ePROCUREMENT



INVOICING



PAYMENTS



SPEND
ANALYSIS

How You Spend Can Transform Your Business

Accelerate your Procurement Transformation with Ivalua's Spend Management Platform

1

Achieve Quick Wins

- ✓ Deliver rapid savings
- ✓ Improve supplier visibility
- ✓ Increase employee productivity
- ✓ Improve cash management

” With Ivalua, we realized tremendous speed-to-value and benefit from a simpler and more focused source-to-contract solution. We have already achieved 10x ROI in a very short time.



Arindam Sengupta
Global VP Strategic
Sourcing & Procurement

2

Expand to All Spend & Suppliers

- ✓ Manage all spend: Indirect goods & services, direct materials, CAPEX etc.
- ✓ Digitize the full source-to-pay process
- ✓ Manage supplier risk
- ✓ Improve decision-making

” With Ivalua, we were able to digitize our complete Source-to-Pay process, delivering efficiency and transparency.



Kenneth Wilson
VP of Procurement

3

Unlock Your Competitive Advantage

- ✓ Enable business agility
- ✓ Grow revenues
- ✓ Accelerate time-to-market
- ✓ Drive innovation

” Ivalua's ease of use and supplier friendly model delivered rapid value, and the flexibility helped bring our talent's best ideas to life to build a competitive advantage.



William Mertz
Procurement Director

The Ivalua Platform



Supplier Risk
& Performance



Sourcing



Contract
Management



eProcurement



Invoicing



Payments



Spend
Analysis

PLATFORM

Analytics

Workflow

Integration

AI

Collaboration

Design Mode

Additional Modules

With Ivalua's complete, modular & unified suite, you can:



Start Anywhere

- ✓ Quickly address top business needs
- ✓ Jumpstart packages



Go Everywhere

- ✓ Bring all spend under management
- ✓ Digitize all processes



See Everything

- ✓ Improve data quality
- ✓ Make more-informed decisions



Supplier Risk & Performance Management

All your supplier information, risk and performance data in one place.

Suppliers are the key to it all. Collaborate with them seamlessly across your source-to-pay process to get accurate information, assess risk and improve performance and even drive innovation

- ✓ 360-degree view of all suppliers information and activity
- ✓ Supplier risk, performance assessment and action
- ✓ Structured collaboration plans to correct issues or drive innovation



Sourcing

A simple, collaborative and powerful sourcing solution to meet any need.

Streamline, simplify and improve sourcing activities and processes, ensuring best practices are adopted.

- ✓ Source ALL Spend
- ✓ Unparalleled project & initiative transparency
- ✓ Optimal supplier selections



Contract Management

Lock in the value, manage the entire contract lifecycle with ease.

Ensure that contracts are easily searchable, tracked, and managed to maximize contract value and manage all contracting processes.

- ✓ A central contract & clause repository
- ✓ Faster contracting with collaborative authoring and negotiation
- ✓ Maximize contract value with compliance



Spend Analysis

Understand all your spend and identify value.

Unparalleled transparency into your spend through robust cleansing, classification and enrichment to uncover value generating opportunities.

- ✓ Analyze spend from any and all sources
- ✓ Powerful classification in real-time
- ✓ Clear visibility and transparency into spend classification



eProcurement

Modern user experience meets enterprise control.

Digital procurement to empower your employees and suppliers. Simplify the buying experience, achieve high adoption and manage all spend.

- ✓ An e-commerce user experience
- ✓ Maximize user and supplier adoption and compliance
- ✓ Tailored workflows and digital business processes for all spend types



Invoicing

Turn your accounts payable team into a top performer.

Transform the account payable journey for all suppliers into a digital, touchless and globally compliant process.

- ✓ Handle all Invoice processing streams from PDF email to EDI
- ✓ Supplier self-validation & self-matching in Portal
- ✓ Smart 4-way matching with one-click approval



Payments

Transform supplier payments to become the customer of choice.

Streamline cross-border & domestic supplier payments with new levels of transparency to reduce inquiries & fraud.

- ✓ Hold onto your cash for longer with next-day payments - globally
- ✓ Pay suppliers regardless of their currency from within the same workflow
- ✓ Real-time status updates including the moment it's paid into the suppliers account

The Ivalua Advantage

ALL Spend, ALL Suppliers, NO Compromises



Rapid Time-to-Value



Flexibility to Grow



Full S2P Digitization



Best-of-Breed
Capabilities



Cloud Convenience
/ Low TCO



Robust Security
& Control



Gartner

LEADER 2021

P2P Suites Magic
Quadrant

FORRESTER

**WAVE
LEADER 2021**

CLM Platforms

FORRESTER

**WAVE
LEADER 2020**

SRPM Platforms

FORRESTER

**WAVE
LEADER 2019**

Source-To-Contract
Suites

Empowering the World's Most Admired Brands



Significant, Measurable Value - Delivered

Innovating & Growing Revenue



\$1B in new revenue



Rapidly accelerated new product introductions

Digitizing Processes



Virtually 100% paperless P2P & 30% reduction in operating costs



P2P live in 8 weeks

Managing Risk



Pro-actively mitigating cyber-security risk throughout the supply chain

Reducing Costs



80M Euro in savings



19% average annual savings over 4 years

Improving Data Quality & Transparency



99.6% of spend accurately classified



Cleaned global vendor master, integrated to 25 SAP instances

Improving Sustainability



CSR score increased from 41 to 73

ABOUT IVALUA

Ivalua is a leading provider of cloud-based Spend Management software. Our complete, unified platform empowers businesses to effectively manage all categories of spend and all suppliers, increasing profitability, improving ESG performance, lowering risk and improving employee productivity. We are trusted by hundreds of the world's most admired brands and recognized as a leader by Gartner and other analysts. Learn more at www.ivalua.com.

Follow us at [@ivalua](https://twitter.com/ivalua)

USA Canada France UK Germany Italy Sweden Singapore India Australia



Ivalua Inc
805 Veterans BLVD
Redwood City, CA, 94063 USA

Toll free : +1 (866) 795-8982
info@ivalua.com

IVALUA.COM