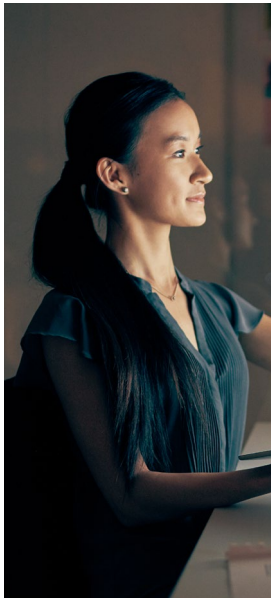


The next generation VMS  
Manage external  
talent with a platform  
built for you



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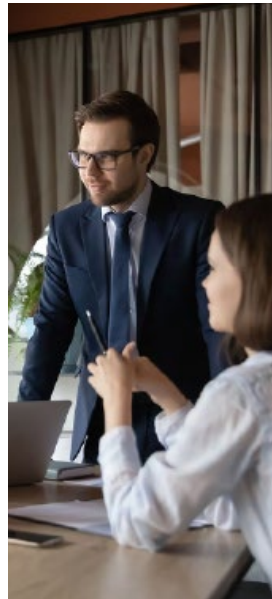
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# Visibility & control

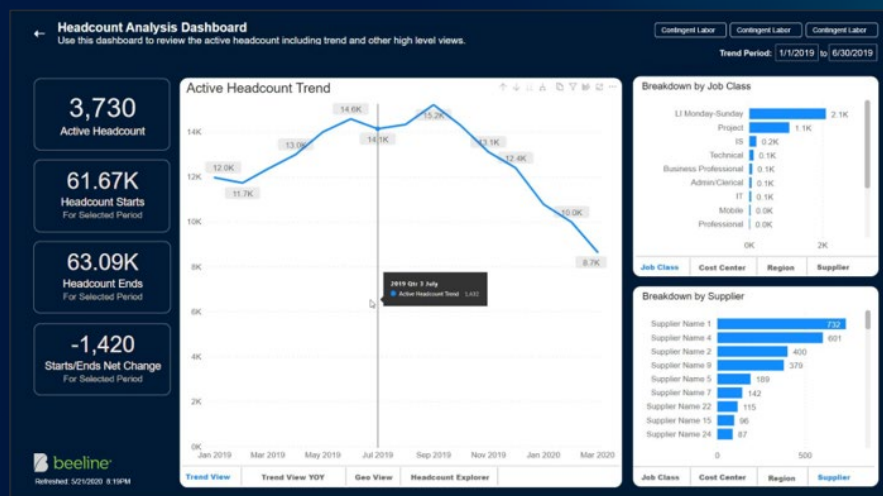
Organisations increasingly depend on contingent talent to give them more flexibility and agility. Much of this contingent spend is not actively accounted for in corporate budgeting, planning, and forecasting. That is why companies, including Fortune 500 and Global 1000 enterprises, have historically implemented a vendor management system (VMS) to source and manage contingent labour and statement of work (SOW)-based contractors.

While a VMS is crucial to successfully managing contingent workforce programs, a VMS alone cannot adequately support the growing strategic importance of the extended workforce, global competition for talent, surge of technology innovation, heightened focus on personal data, ownership, and talent diversity, equity, and inclusion initiatives.



**Beeline received the top rating of “best imaginable”** in 5 of 6 areas: Supplier Engagement & Management, Time, Expenses, & Invoicing, Statement of Work, Direct Sourcing, and Reporting & Analytics in Staffing Industry Analysts' VMS Landscape and Differentiators report, which compared 16 VMS technologies from around the world.

# Decades of VMS success built into the world's first Extended Workforce Platform



This critical data helps you truly understand what is happening in your program and takes the guessing and assumptions out of the equation.

Companies now need a future-forward platform to solve the complexities of managing the modern external workforce - including looking for data on non-employees at the same depth and detail as they do in their ATS, HCM, and ERP systems - allowing them to understand this population deeply while maintaining an arm's length relationship.

Beeline Extended Workforce Platform has market-leading VMS functionality at its core and powerful layers of intelligence, connectivity, and experience to solve the complexities of managing this modern external workforce.



# Key Benefits

## 1. Cost savings

Eliminate rogue labour engagement and maverick spend. Gain hard savings by consolidating suppliers and benchmarking rates and soft savings through process improvements like consolidated invoicing, reduced timecard and invoice errors, and compliance tracking.

## 2. Visibility

Analytics and reporting enable you to make better business decisions by revealing the types of labour you are using as well as how and where you are spending money for contract and project-based labour.

## 3. Compliance

Transparent analysis of all stages of the procurement lifecycle provides greater control and the ability to enforce procurement policies. It can also mitigate exposure to co-employment and tenure litigation.

## 4. Quality

Measure and monitor the performance of your suppliers and non-employee workforce while creating an efficient process for acquiring and onboarding talent.

## 5. Operational efficiency

Automate many steps in the procurement cycle, reducing the time to fill positions, allowing your team to invest time in strategic projects rather than admin.







# How to Select A **trusted** provider

## 1. Trusted partner commitment

You're choosing a partner, not just a technology tool. It's critical to find a provider that is willing to invest in a relationship with you and support you through all stages of your program's lifecycle.

## 2. Ease of use

The technology should be easy to learn, navigate, and use by both frequent and infrequent users. Guided user experiences such as up-front decision guidance tools as well as in-application training options and help should be available.

## 3. Flexibility

You know your business best. Your provider shouldn't dictate your use of technology but instead, empower it. Ensure that you have the ability to integrate easily with your critical enterprise software applications.



## 4. Visibility

Monitoring and measuring your contingent talent is key to the application of successful workforce strategies. Selecting a provider with robust reporting and predictive analytics capabilities is critical to maximising the value of your investment.

## 5. Global reach and local knowledge

Select a provider who understands tax and labour laws as well as the unique cultural and business customs in all areas where you do business.

## 6. Experience

The provider you are considering should have a deep understanding of the contingent workforce industry and decades of experience you can trust. They should accommodate all labour categories and easily expand to include statement of work (SOW)- based contractors and private and public talent pools.

## 7. Innovation

Select a provider that is committed to keeping your program on the leading edge of this rapidly evolving industry and will push the envelope to ensure your success. Your chosen provider should be modern with a look to the future, as well as provide for an effortless experience with exceptional usability and efficiency.



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**Beeline Extended Workforce Platform** is a next-generation VMS, designed specifically for the challenges of external workforce management today.

[Find out more.](#)

**About Beeline:** Beeline is a trusted platform that connects your business to talent within the global extended workforce. Beeline workforce solutions go far beyond the vendor management system (VMS). We help you manage all categories of non-employee resources and address every phase of the extended workforce life cycle, enabling you to manage the complexities of the modern workforce. Be confident in the technology powering your workforce and gain expert guidance every step of the way with Beeline.

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The next generation VMS: Manage external talent with a platform built for you