

# CYRIAS

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## Value Accross Technology



**CYRIAS**  
Value Across Technology

# CYRIAS – company presentation

## CYRIAS founders are all former Ivalua staff



**Thierry SALAUN**  
30 years of IT exp.  
20 years of Procurement software exp.  
10 years of Ivalua exp.



**Xavier THEVENET**  
15 years of IT exp.  
13 years of Procurement software exp.  
9 years of Ivalua exp.



**Yann DERRIEN**  
15 years of IT exp.  
11 years of Procurement software exp.  
13 years of Ivalua exp.



**Pascal GHARIB**  
20 years of IT exp.  
13 years of Procurement software exp.  
13 years of Ivalua exp.



**Nicolas GUILLEREZ**  
13 years of IT exp.  
8 years of Procurement software exp.  
7 years of Ivalua exp.

Created January 2018

26 employees

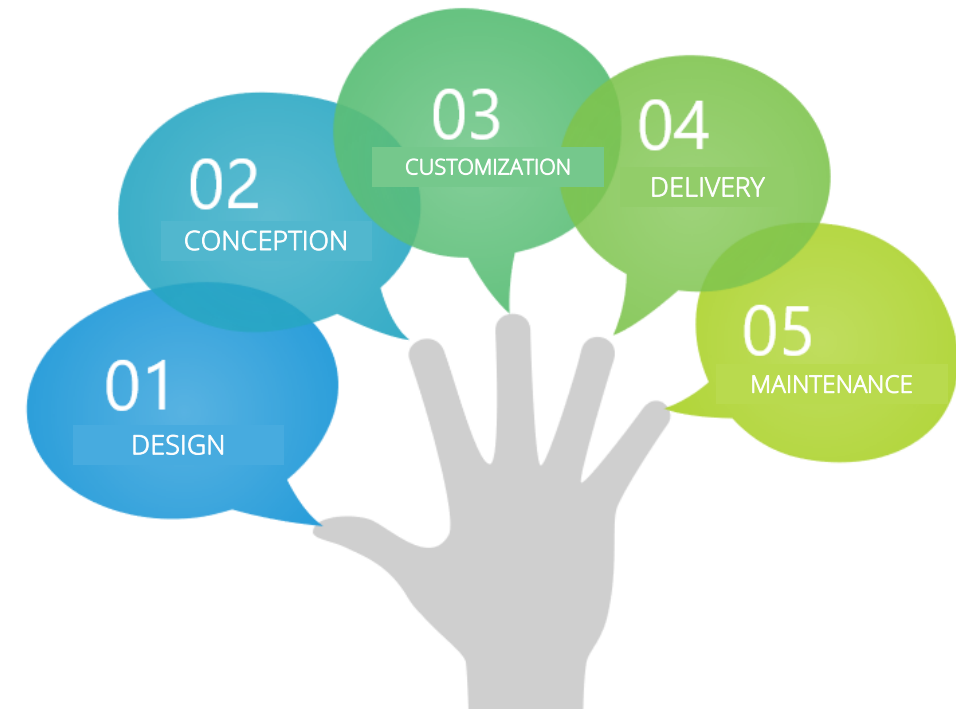
+15 clients - 4 from CAC40 index

+60 cumulated years of Procurement software experience

+40 cumulated years of Ivalua experience

Numerous Procurement projects delivered

## CYRIAS offers services and strong expertise in Procurement software implementation



End to end project management

Deep expertise in software customization overall Source to Pay process

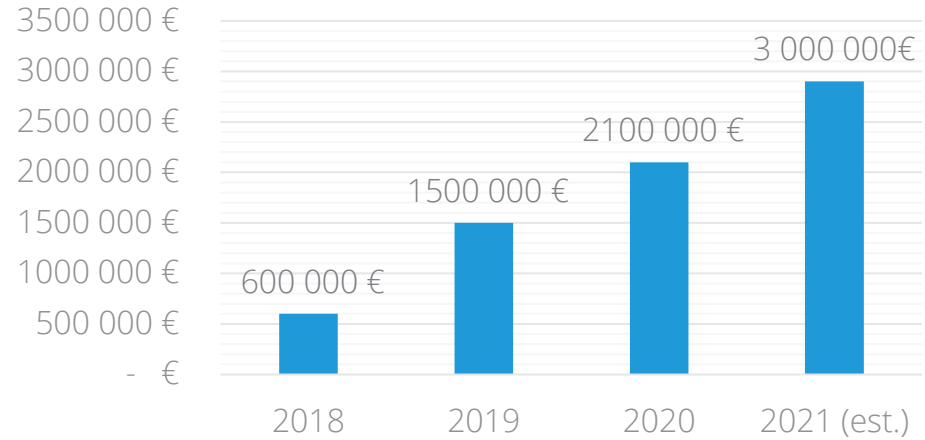
Deep expertise in integration / interface matters

Training and change management

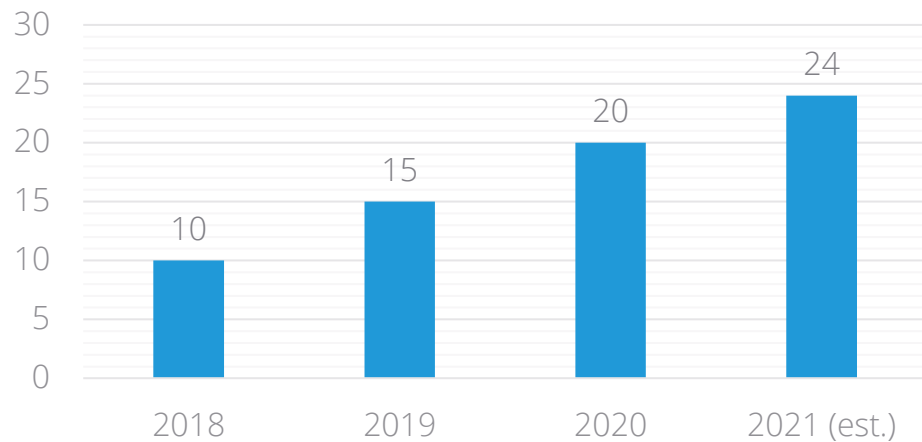
Maintenance and evolution request

# CYRIAS key figures

## Turnover



## Staff



## Synthèse societe.com pour l'entreprise CYRIAS

Rating societe	Favorable	Moyen	Défavorable
Equilibre Bilan	Favorable	Moyen	Défavorable
Rentabilité	Favorable	Moyen	Défavorable

Sur 2018, 2019, 2020

LA SITUATION FINANCIÈRE  
DE L'ENTREPRISE ÉTAIT LA  
SUIVANTE

A titre indicatif - Selon calcul théorique des ratios financiers

# CYRIAS Clients

## End to End Project

P2P

S2P



## Maintenance



## Services and Expertise



# Project methodology introduction

Our project methodology relies on 4 main steps that are made of workshops and iterations during the conception and the customization phases.

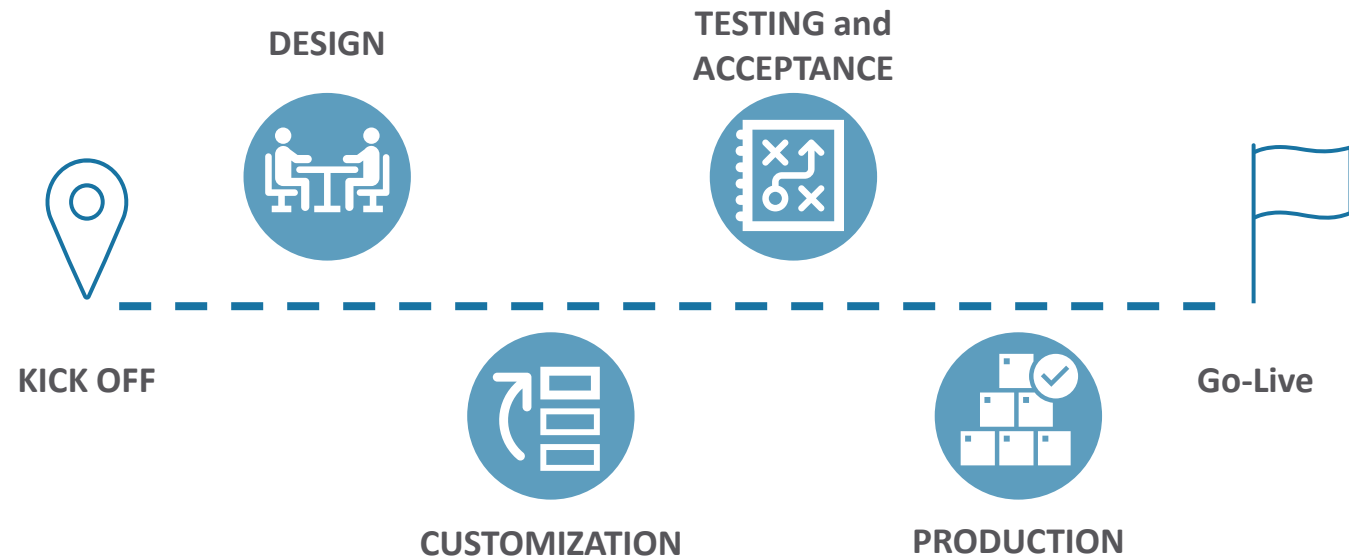
During the conception phase, workshops are organized by modules or group of modules.

Workshops are based on client reference environment which is enriched during all the project phases.

Workshops are conducted in an iterative way between CYRIAS and Client teams. From one workshop to the other, CYRIAS project team realizes key customizations (easy and valuable, « quick win ») in order to validate it progressively and to ease final testing phase.

3 kinds of configuration are operated to set up the complete customization :

- Level 1, quick and simple customization done during the workshop,
- Level 2, moderately complex customization done between 2 workshops,
- Level 3, advanced customization done during the dedicated phase of configuration.



Better experience and adoption of the solution  
Easier Test phase and more efficient  
Time saving and productivity

# Why CYRIAS ?

## Why Cyrias ?

Strong expertise of all modules of Ivalua suite, numerous with projects deployed successfully at international scope for big and small companies.

Strong relationship between Ivalua and Cyrias teams (operations and management).

Multidisciplinary and experimented team fully dedicated to Ivalua procurement projects.

All commitments are taken by a Cyrias Associate.

Expertise in IT integration and advanced configuration of the solution.

Strong experiences in Source to Pay projects, including advanced services procurement process and module.

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# Merci

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