

Leverage data to simplify inventory management





## Our genesis.

2009 2011 2017 Today

#### **Creation of Vekia**

Realization of consulting missions and recommendations to the CODIR around ML & AI technologies

Vekia becomes an *on-premise* **software publisher** 

Forecasting & Replenishment Automation Modules Launch of Vekia's **SaaS offering** around the Azure platform

Forecasting & Replenishment Automation Modules

Probabilistic forecasts

Deploying the Azure platform for a growing number of sites and users

> ARS APS

4th generation











## Highlight: Manuel Davy.



**CENTRALE** Studied engineering PhD In Signal Processing



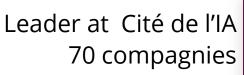


Researcher in Machine Learning Bayesian statistics **Signal Processing** 



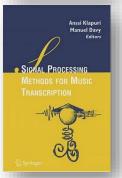
Manuel Davy

CEO - Founder





Author of 1 book 6 book chapters 100+ scientific papers



Teacher

**Enterprise Artificia** Al in Industry, companies of



Founder & CEO Cloud software platform for demand forecasting and replenishment



## Global vision.



Fabien Fouissard



Vincent Knab Delivery & Services Director



Chief Customer Success Officer & Alliances



**Noel Charpentier** Customer Success Manager



Thibault Devred Dev Ops Director



Manuel Davy Founder & CEO



Julien Maillard Chief Technical Officer



Johann Robette Customer Success Manager



Alexandre Gerussi Lab Director



Charlotte Lesage Chief Marketing Officer



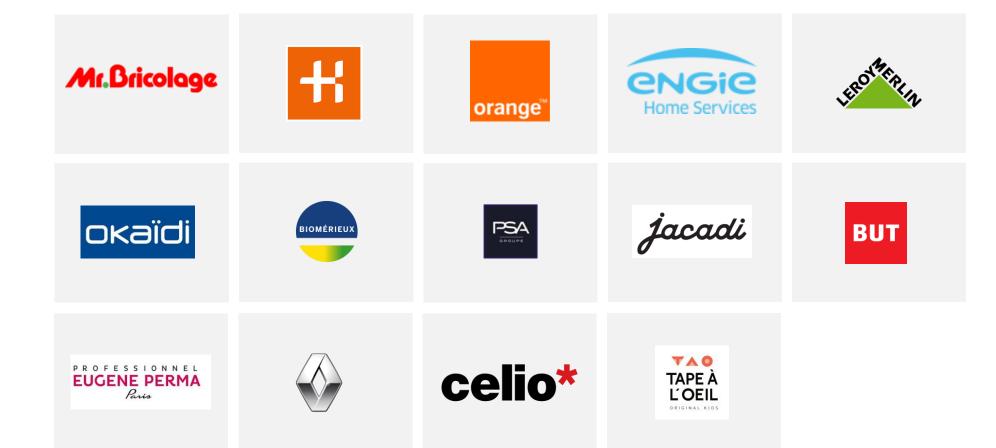
Benoit Raoult PreSales Specialist



Et tous nos experts



### Our customers.





## Vekia, a fast and efficient solution

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Description



## A big data solution.

#### 7800 billion

calculations of forecasts and replenishment action per year

#### 150 billion

inventory management decisions



#### € 100 billion

turnover generated by our customers via our forecast calculations and inventory replenishment

+100 To data integrated



lines per day



## A 100% SaaS solution.



#### Security & reliability

- Secured environments, hosted in Europe
- Multi-Authentication & Dedicated tenant
- Duplication & Redundancy/ data backups
- Blue-Green Deployment



## Performance & Infrastructure

- 24/7 availability
- Worldwide availability
- Horizontal scalability
- SaaS with Microsoft Azure ecosystem



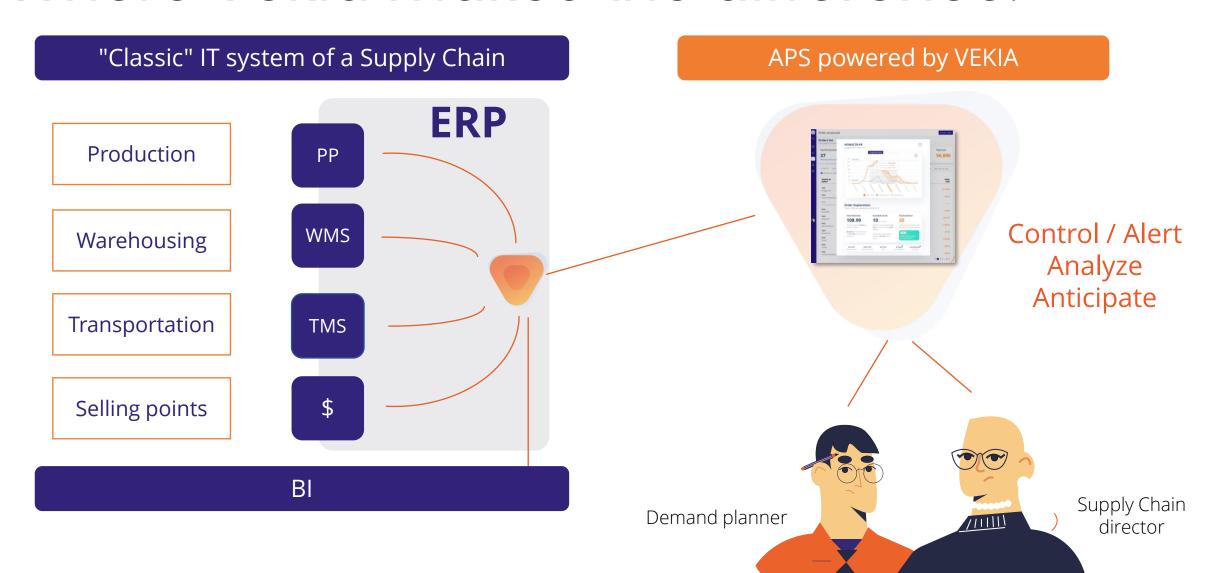
#### Services

- Dedicated support team & Customer Success
- Continuous improvement of performance
- Software updates
- Supervision





## Where Vekia makes the difference.





## Principles of integration.



Transactions
Evenenements
Marketing campaigns

Microsoft

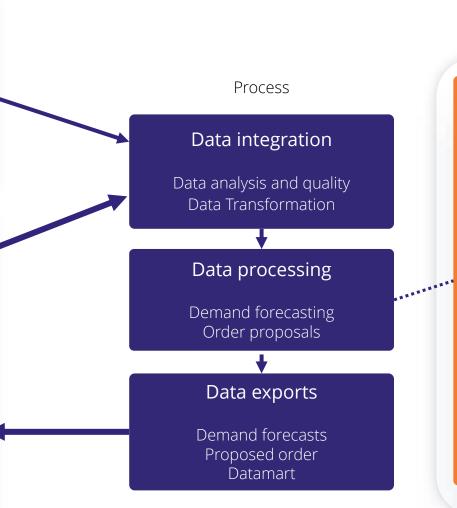








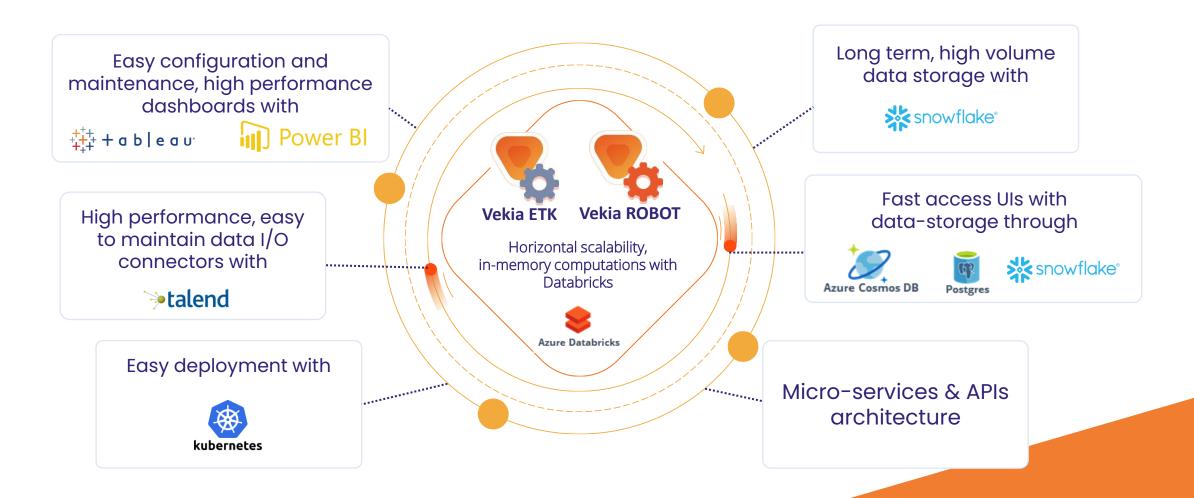
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Vekia solution **Vekia Platform** BI Review of forecasts Dashboard Order analysis Smart allocation Forecast Procurement Plan Order Control tower proposals Catalog



## A "best of breed" approach.



# Vekia, a fast and efficient solution

Use-case & UI / UX



- 1. Data integration: automated history cleaning
- 2. Multi-level and multi-horizon forecast aggregation
- 3. High performance automatic replenishment
- 4. Control tower: the cockpit of your supply chain
- 5. Anticipated management of stock shortages
- 6. Reduce and optimize inventory levels globally
- 7. Manage multiple orders in advance and optimize truck/container filling
- 8. Anticipate and manage marketing campaigns and cannibalization effects
- 9. Identify and manage stock transfers and exchanges between sites

- 10. Prepare the launch stock of a new article (coldstart)
- 11. Forecast and adjust the logistics workforce
- 12. Detect stock data errors; suspect stocks
- 13. Optimize upstream supply performance
- 14. Forecast load and associated resources: transportation / packaging / etc.
- 15. Manage and utilize repackaged product inventory
- 16. Improve S&OP process performance
- 17. Manage end-to-end inventory on multiple levels
- 18. Optimize procurement of perishable products
- 19. Convert sell-in sell-out sales



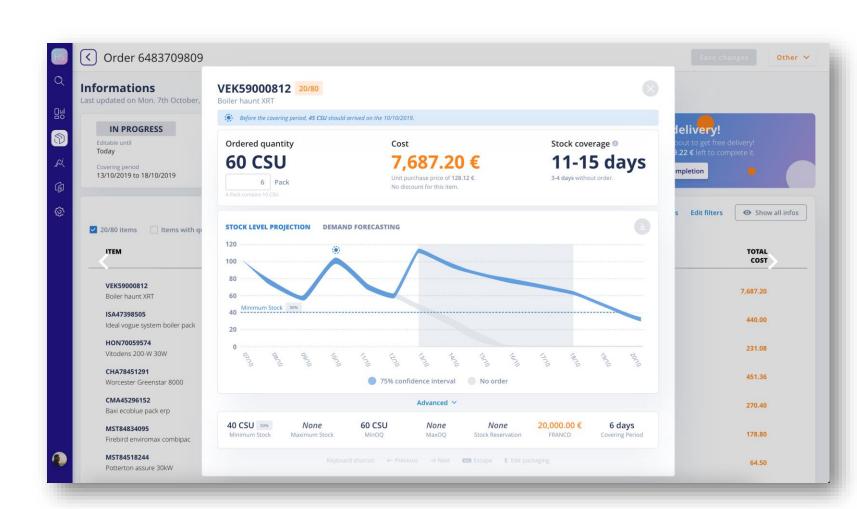
## Order proposals.

#### Your order proposals

- Order management
- Order creation
- Explanation of the order
- Dynamic safety stock

#### Consideration of constraint

- Logistics
- Physical
- Ecological
- Monetary



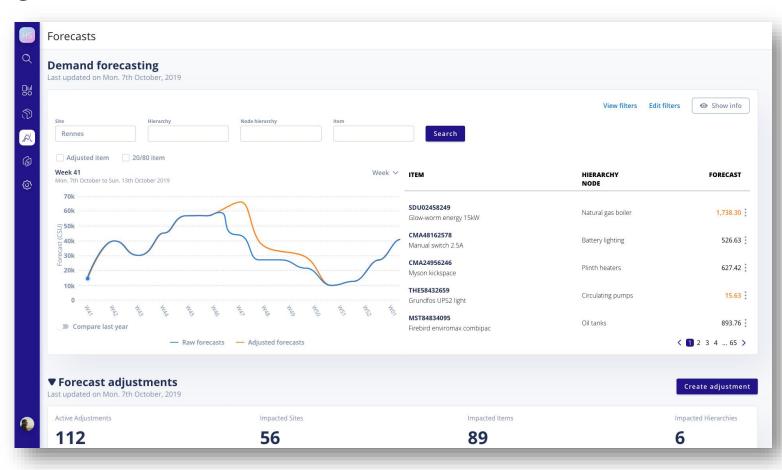


## Demand forecasts.

- Machine Learning / Deep Learning Algorithms
- Data quality and analysis
- Daily forecasts
- Adjusted forecasts

#### Taking into account

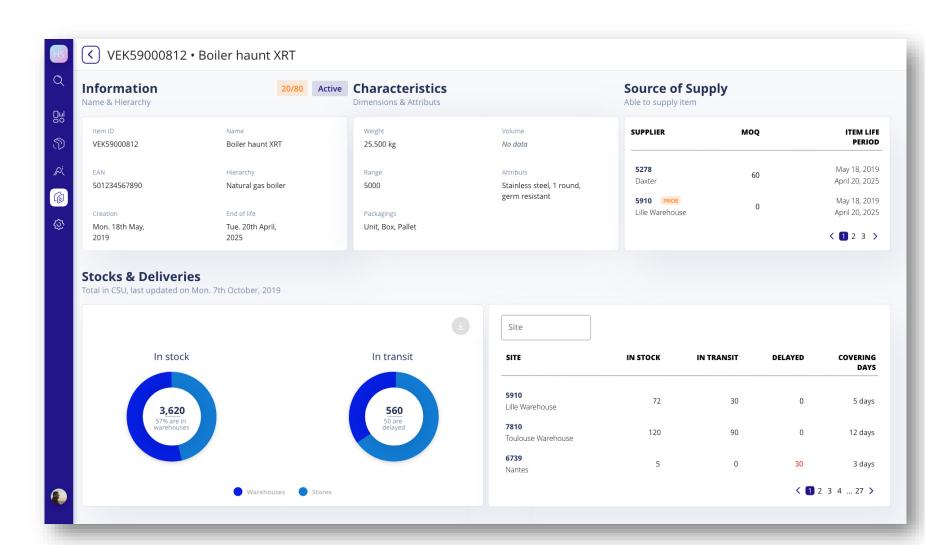
- Sales history
- Exogenous data
- Out of stock





## Catalog.

- Article sheet
- Entity sheet
- Delivery schedule
- Stock & deliveries
- Conditions of purchase





## Business Intelligence.

The cockpit of your supply chain with an overview of

- Your supplies
- Performance of the Vekia solution
- Stock level by entity
- Production projection

#### Focus on alerts and exceptions

- Quantity or value of orders
- Out-of-stock items
- Safety Stock Levels





vekia.fr/en