



Designing Meaningful Things www.daan.tech

Press Kit 2022

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Designing Meaningful Bob the mini dishwash **Innovation & Technolog Bob Tablette** With Daan Tech, bring **Daan Positive Cycle** Where are our products **Our industrial know-ho Our creative know-how Daan Tech figures** What's being said about Timeline

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Designing Meaningful Things

Daan Tech was established in 2016 to design, manufacture, and sell a range of devices and services aiming to address the main challenges of the 21st century.

From this we chose our motto: Designing Meaningful Things.





Anticipate new needs stemming from increasing urbanisation and higher mobility.

Design a range of premium and eco-friendly high-tech products. We are fiercely opposed to any kind of willful ignorance about industry impact.

What we do





Export "Made in France" products all over the world, by promoting French knowhow.



Bob the mini dishwasher



Our first product is **Bob**: the world's **fastest, most advanced, and compact** freestanding dishwasher.



ULTRA-COMPACT

Bob is as small as a microwave and can therefore be easily placed on your kitchen countertop, next to the sink. **Tiny but incredibly spacious, Bob has a width of only 34 cm (13.4 inches).**

AUTONOMOUS

Bob is the first dishwasher that can operate without a water supply thanks to its **3.9 liter (1 gal) integrated water tank.** It is filled from the front for convenience.





EFFICIENT

Bob washes the daily dishes for two people in just **20 minutes!** (Express program) Ecnonomic as well, Bob uses 5 times less water than hand-washing those same dishes would.





Magnetic sensor door



Bob is the first dishwasher with an automatic magnetic door for improved drying, which is faster, better, and consumes no extra energy.

CobOS



BobOS is the operating system developed inhouse by Daan Tech. Bob interacts with you directly through its color interface. Updates easily thanks to WiFi connection.

Innovation & Technology

Bob. cassette



The most effective all-inone dishwasher detergent distribution system in the world.

Bob. ultraviolet



With Bob you can disinfect all kinds of objects in 20 minutes: masks, dishes, wallets, keys, etc. The UV-C module kills 99% of bacteria and viruses with a waterless cycle.







Bob Tablette





For longer cycles and hard water



Run a cycle longer than 30 minutes to guarantee the best cleaning performance with Bob Tablette

Sob. Tablette

THE AMAZING DISHWASHER POD

Daan Tech designs and manufactures electronics and home applicances. As the leading manufacturer of dishwashers in France since 2016, Daan Tech has decided to contribute its know-how by offering a tablet that is truly efficient and eco-friendly.

We develop products to make dishwashing as easy and efficient as possible for you. By using Bob Tablette, you support the reindustrialization of France.

Our environmental commitments



Mini tablet 12gr Less product = Less pollution



98% ingredients of natural origin -Water soluble film biodegradable



Local manufacturing Less transport = less pollution









With Daan Tech, bring a French Touch to your kitchen



Unique and colorful design

With its artful & patented design, Bob stands out from the competition with 24 possible color combinations: Choose between a black or white body, and pick from 12 classic colors for the door.

Its glossy finish, color screen, simple chrome navigation buttons, and transparent porthole make Bob a true design icon and a timeless product.

Made in France

Daan Tech chose to produce Bob in France because of knowledge inherited from a former dishwasher factory in the region, and more broadly because of France's expertise in manufacturing luxury products.

That's why Bob is completely assembled as a high-end product in Daan Tech's 2,500sqm Factory located in Vendée, France. With most of its parts made by companies also working for top luxury brands like Mercedes and BMW, Bob's French origin is certified by the "Origine France Garantie" label.









Daan Positive Cycle

The **Daan Positive Cycle** is our promise to keep our environmental footprint as small as possible. It consists of 5 key elements:







Saving water

Fighting against single use plastic

We designed Bob the mini dishwasher to be particularly water-efficient. Bob uses 5 times less water than washing dishes by hand.

Besides being convenient to use, all Bob Cassettes are able to be returned to us at DaanTech and recycled efficiently.

Manufacturing using recycled plastics

Bob is the only dishwasher made from 50% recycled plastics, a number we are always striving to increase.





Creating inclusive jobs in Europe

We are the only dishwasher manufacturer in France. Within the last 12 months, Daan Tech has successfully created 40 new jobs internally.

Using sustainable packaging solutions

Our products are packaged in recycled cardboard, and our labels and printing use natural ink.









Where are our products available?

Our marketing strategy targets multiple channels. We created a network of options to better the customer's journey and user experience.



Direct sales on our website



- Customize Bob
- Price from 499 USD (VAT incl.)
- Bob minimalist from 399 USD (VAT incl.)

- Choose from 3 premium pack combinations
- Delivered within 3 working days





Ambassador Program

 Personalized advice at the point of sale

retailers

- See, touch, and try Bob in person
- "Thermomix" sponsorship system
- Appointments between Daan Tech Ambassadors and potential customers for demonstrations









Our industrial know-how



Mechanical design

Software development & Al



Plastics & Project management

Mechanical endurance



Electronic design

Fast prototyping

Quality Control

Assembly line





Our creative know-how



Storyboard

Photo studio



Video and photo editing

Web / e-commerce sites







Daan Tech figures

Employees between two locations (Western France and Paris)

industrial partners

located in France

Engineers and technicians in the design office

100+ indirect jobs safeguarded with our partners







40 000

Bobs delivered since Oct 2020

9M€

revenue generated over the first 12 months of the commercial launch (Oct 2020-Oct 2021)

30 000+

Facebook fans (on all of our pages)

3M+

views on YouTube for Bob product tests







What's being said about Bob





france•2



« C'est le seul lave-vaisselle Français sur le marché. Entre 150 et 200 exemplaires sont assemblés chaques jour en Vendée. »



"It's the only French dishwasher on the market. Between 150 and 200 are assembled each day in Vendée."

"Two young engineers invented a transportable dishwasher that doesn't require any connecting pipes."



« Deux jeunes ingénieurs ont inventés un lave-vaisselle transportable, ne necessitant aucun raccord de canalisations. »

Influencer marketing





J



Techmoan 1,13M Followers





Daniel Elias 6,38K Followers



+3M views on YouTube for Bob product tests

Press

more than 50 publications



«The cute little Bob is an ecofriendly dishwasher, which is perfect for people living in small dwellings, in RVs or using boats, and where water needs saving.»



«Bob also has the advantage of being the best looking mini dishwasher on the market, which could be an important consideration if you have a trendy but small flat,»



« The Bob Mini Dishwasher will be a great timesaver for those living in smaller homes or rented accommodation that doesn't offer a full-size dishwasher. »



«To put it simply, it's a technological gem in the end, what about us? We love it.»



«Enter the smart-tech Bob mini dishwasher. which may be the answer to all our prays as it's small enough to fit on a kitchen worktop.»

Participation in trade fairs

more than 20 trade fairs in 3 years



















Relaunching the manufacturing of dishwashers in France requires courage. This is what it has looked like up until now: 4 years of R&D and industrialization, 7 prototypes to build the perfect Bob, more than 40 recruitments to maintain know-how in France, and more than 20 trade fairs. Here are some key dates of our adventure:



• Launch of industrial manufacturing of Bob

manufacturing the final

2021

- Bob available in physical distributors
- Internationalization: Commercial launch in Europe and Asia
- New products: Bob minimalist and Bob Tablette
- 35,000 Bob units delivered by the end of 2021





- Production launch (October 2020)
- First unit deliveries
- 1.6M € turnover in 3 months









While recognizing that we are a French company, Daan Tech also has the ambition to be a global company and export its solutions worldwide, as no challenge facing the 21st century can be solved by one country alone.

Would you like to learn more about our current projects? Contact us!

Contact: +332 51 31 12 26 com@daan.tech Our website: www.daan.tech/en



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