

# LA PLAGE FACTORY LTD

**CORPORATE PROFILE** 



#### WHY LA PLAGE FACTORY?

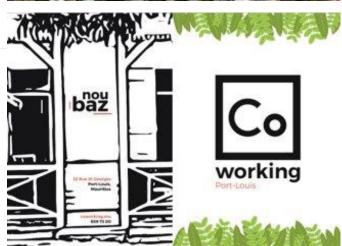
La Plage Factory has been conceived by entrepreneurs, for entrepreneurs.

We deeply understand the start-up journey and have positioned ourselves in the best environment to support them.

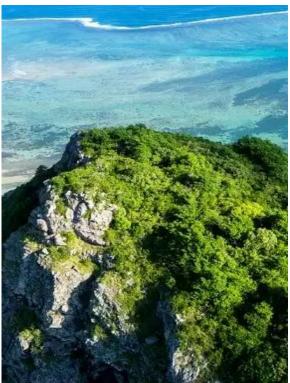
Located at the heart of the old Port Louis, our Coworking space is the address for tech-enabled businesses targeting Africa and Europe from Mauritius.

La Plage Factory is **committed** to assembling local and international innovation ecosystem actors in order to **unlock opportunities for entrepreneurs**.











## **OUR VISION**

Foster economic, environmental and social development, through innovation and entrepreneurship, in Mauritius and in Africa.



## **OUR MISSION**

Catalyze new businesses, using tech and creativity to tackle meaningful issues and generate shared value.

We turn African entrepreneurs into role models.

LA PLAGE FACTORY LTD



## **OUR VALUES**

We believe that innovation and venture development, blended with traditional African culture, can redefine what sustainable growth means for start-ups.



Through our community, we promote ethical values:

Collaboration
Respect
Sharing Value
A Sustainable Pace of Doing Business

LA PLAGE FACTORY LTD



# F A C T O R Y Africa Tech Business Incubator

## **OUR FOUNDING TEAM**



**Michel Cordani** 

#### **Managing Director**

Extensive international experience in diverse corporate, startup and non-for-profit environments.

Co-Founder of Coworking Port-Louis and Mo Angels.



**Denis Lacour** 

Non-Executive Director,

Self-taught entrepreneur, having successfully founded and developed eight companies in the field of advertising and technology.



#### **Anibal Martinez**

#### Co-Founder

Large international exposure to EMEA, Asia-Pacific, Northern & Latin America and Eastern African markets and business etiquette.

## WHAT WE DO

We uncover founders' potential and their ambition, by incubating startups with a high potential for growth and positive impact.

We leverage the power of experienced mentors and provide them with all the tools, services necessary to build the right processes necessary in order to establish sustainable and scalable businesses.





#### **HOW WE DO IT**

La Plage Factory's principal value proposition to startups is to provide them with **outstanding mentorship**.

All our mentors are **seasoned entrepreneurs** who are on a mission to help startups reach each milestone in the most efficient way and avoid making fatal mistakes. They are a **thought partner**, a **connector** and a **potential investor**.

La Plage Factory acts as a non-for-profit platform of services, supporting the entrepreneur-mentor partnership.

It provides founders with a prestigious **international network** of professionals, service providers and collaborators.

# MORE PRECISELY...

Incubation

Bus. plan & MVP\*

MENTORS

Coaching / Expertise

Affiliate mentors

GOVERNMENT
Schemes / Grants

**MRIC** 

Acceleration

**MVT**\*\* & Investor ready

MENTORS
Coaching / Expertise

Affiliate mentors
Ad hoc experts

BUSINESS ANGELS
Seed funding

Mo Angels & ABAN

Growth

International expansion

ADVISORS

Coaching / Expertise

Advisory board

INVESTMENT FUNDS Early-stage funding

Africa focused VCs

<sup>\*</sup> Minimum Viable Product

## **OUR MENTORS**

A solid panel of seasoned entrepreneurs with international expertise, our mentors cover a broad range of functional and sectorial expertise.



Cyril Quintyn
Marketing and
Communications



Frédéric Waeber
Digital transformation
Data governance



Michel Juanico
Corporate Finance
Business Development



Denis Lacour
Business Development
Fund raising



Michel Cordani
Business Strategy &
Planning



Nathalie Sanchez
Sales and Marketing



Patrick Morin
Technology
Product Development





As Mauritius positions itself as a hub for African investment and innovation, La Plage Factory assembles a strong network of public and private partners, working hard together to foster positive economic, environmental and social impact in the region.















# **OUR STARTUPS ACHIEVEMENTS**











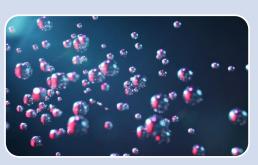








Raised 2.5 MRs funding in average from professional investors



Created jobs, hundreds of gigs and valuable learning opportunities

Accredited by the Mauritius Research & Innovation Council since 2018



# WE ALIGN WITH SUSTAINABLE DEVELOPMENT GOALS



## Carefully curated projects. Quality resources.



QUALITY













#### Our own goals

- Onboard long-term partners
- Onboard new startups
- 80% of our start-ups swimming in a blue ocean!

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# **THANK YOU**



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