

Bodyo[®]

360° Telehealth Solution

COMPANY PROFILE

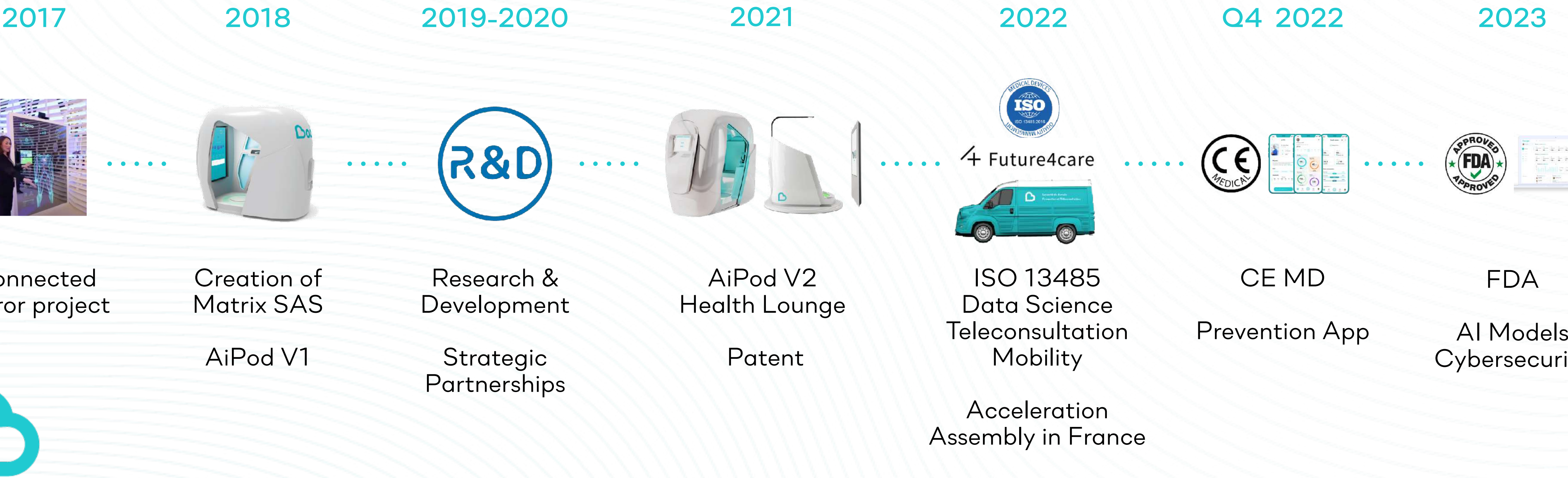


Bodyo snapshot and main milestones

Company name
Matrix SAS

Foundation year
2018

Registration nb.
840 535 645



Smart **devices**

Health **checkup**

26 vital readings

6 minutes

Pre-**diagnosis**

Prevention health

Teleconsultation

AI

Digital solutions



Our vision



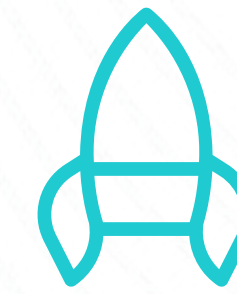
Creativity

Out-of-the-box thinking to
optimize healthcare services



Design

Making people feel safe and
protected to favor adoption
and sustainable results



Innovation

Developing outstanding, highly
intuitive and fundamentally
human technologies



Issues and solutions

Medical deserts and access to care

8M of French people live in medical deserts, it is **91M** Americans



Simplification of the patient journey by bringing health services closer to people

Chronic diseases

33% of adults suffer from hypertension, **50%** do not know about it



Early **detection** and **individualization** of care thanks to AI

Absenteeism and productivity loss

€108 Bn is the annual cost of absenteeism in France, **\$226 Bn** in the US



Reduction of absenteeism and **increase** of productivity

Well aging and autonomy

1.3M of French people have lost their autonomy in 2020, they will be **2.4M** in 2050, **70%** more

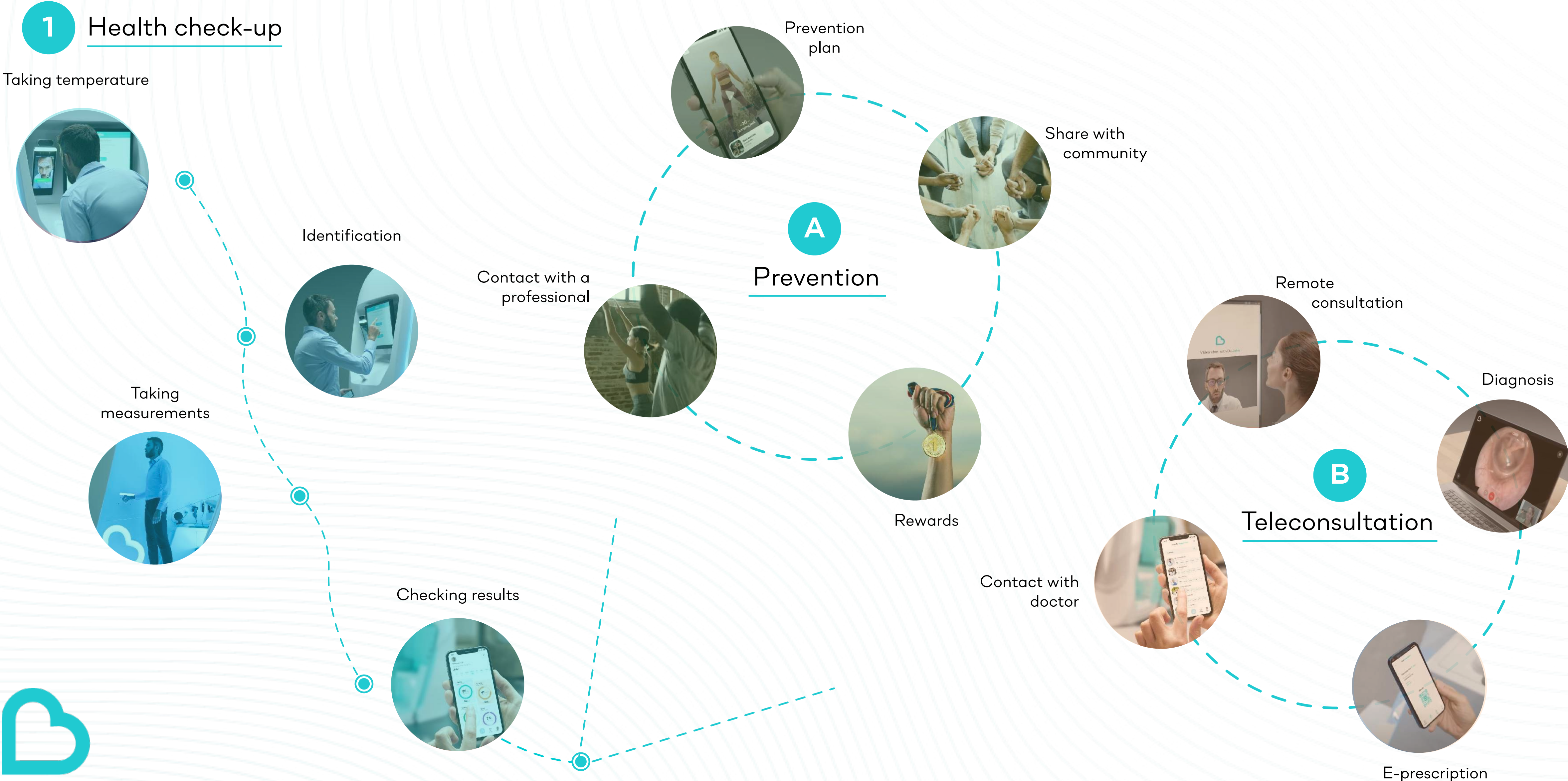


Ensuring well-aging by systematizing health monitoring



Commission des affaires sociales de l'Assemblée Nationale, January 12, 2022 - Bureau of Health Workforce, US Department of Health & Human Services, March 31, 2022 - Hypertension artérielle, Inserm, November 2, 2018 - Le coût caché de l'absentéisme, Institut Sapiens, November 21, 2018 - Worker Illness and Injury Costs US Employers \$225.8 Billion Annually, Centers for Disease Control and Prevention, January 28, 2015 - Perte d'autonomie, Étude n° 1172, DREES, May 25, 2021.

Bodyo at the heart of the **prevention-health** process



Our **value** proposition



Know Yourself

AiPod - Health Lounge - Health Van

26 vital readings in 6 minutes
Comprehensive health checkup
Sensor upgrades for teleconsultation

Medical-grade non-invasive
sensors to measure several
health data points



Anticipate

Secured Platform

Family health history
Medical history
Real world data (RWD)

Latest trust and privacy
technologies to enhance
predictive outcomes with AI



Take Action

Health Assistant

Interaction with health
professionals
Prevention programs

Web and mobile applications
to favor health professionals
and users' engagement



3 health stations with a **unique** and **attractive design**

AiPod



for **high traffic** areas

Health Lounge



for **privatized rooms**

Health Van



for **itinerant** services

Fully integrated
sensors

Easy to clean
and disinfect

Fun and
intuitive

Fast installation
and setup



Innovative products with solid **technological** and **scientific** background

AiPod



Health Lounge



Health Van



An open architecture (API) and an AI enriched by:
26 measurements (soon 35) of physiological data in 6 minutes
17 real world **data** (not exhaustive)



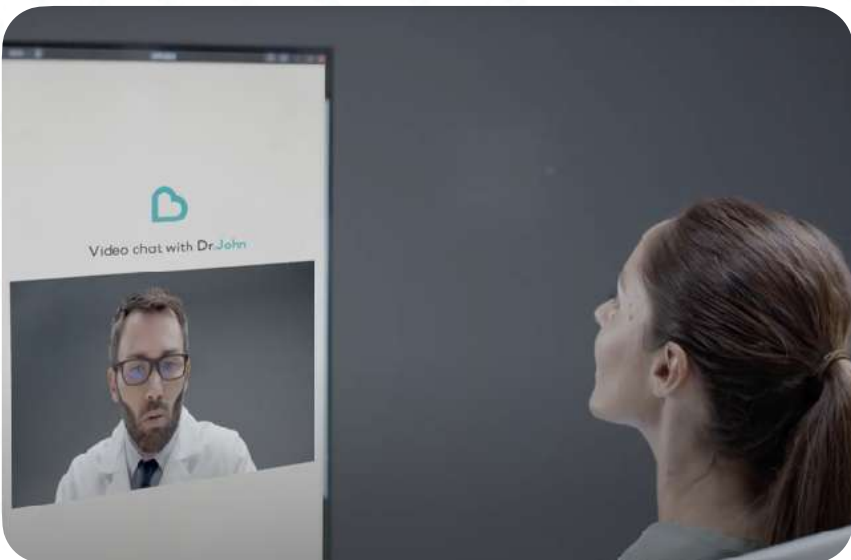
AI



Prevention mobile app



Teleconsultation



Health checkup with 26 measurements in 6 minutes



Biometrics

Weight
Body Mass Index (BMI)



Body Composition

Fat Mass
Fat Free Mass
Muscle Mass
Lean Mass
Bone Mineral Content



Oximetry

Oxygen Saturation (SpO2)
Arterial Pressure Index
Arterial Elasticity
Arterial Rigidity
Heart Rate
Maximum Heart Rate
Heart Rate Variability
Respiratory Frequency



Hydration

Fat Free Hydration
Total Body Water
Intracellular Water
Extracellular Water



Metabolism

Basal Metabolism
Energy Needs
Active Cellular Mass
Protein Mass



Blood Pressure

Systolic Pressure
Diastolic Pressure
Mean Arterial Pressure

Specific sensors for teleconsultation

Ready



Stethoscope



Otoscope



Dermatoscope

Coming soon



ECG



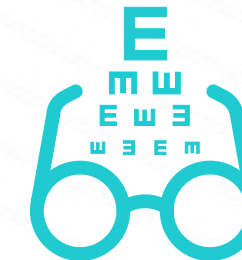
Audio Test



Ultrasound



Spirometer



Vision Test



Minilab

Pre-diagnosis

Chronic Diseases

obesity - diabetes - osteoporosis
heart diseases - vascular diseases

Undernutrition

Neurodegenerative Diseases

Parkinson - Alzheimer
coming soon



Our assets

User experience

- Design
- Self-service
- Fast and efficient
(26 measurements in 6 minutes)
- Web and mobile applications

Technology

- High-quality integrated sensors
- Third-party solutions interoperability (API)
- Specific sensor upgrades
- Integration with third-party teleconsultation platforms
- Data science and AI capability

Use cases

- Telemonitoring of all people for a longitudinal health follow-up
(without teleconsultation)
- Tele-expertise with data sharing amongst health professionals
- Mobility for itinerant and mutualized health services



Our modes of commercialization



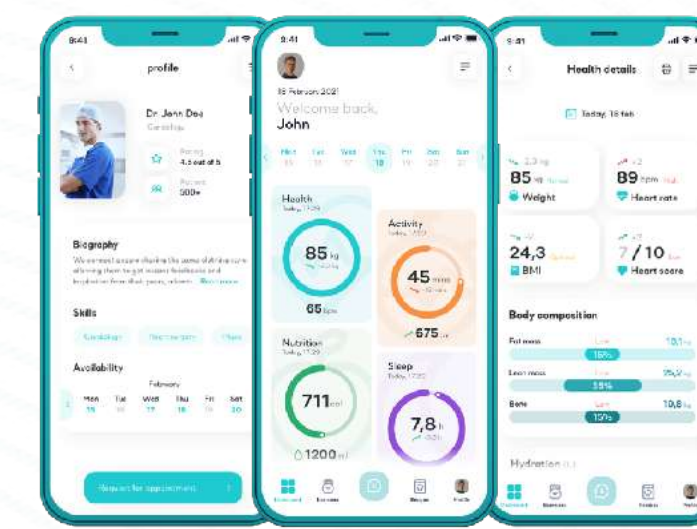
AiPod - Health Lounge - Health Van

Sale and Leasing
Maintenance



Health checkups & Teleconsultations

Subscription



Prevention Mobile App

Freemium and
Premium Services



Data Analytics

Subscription and on-demand



Our priority **markets**

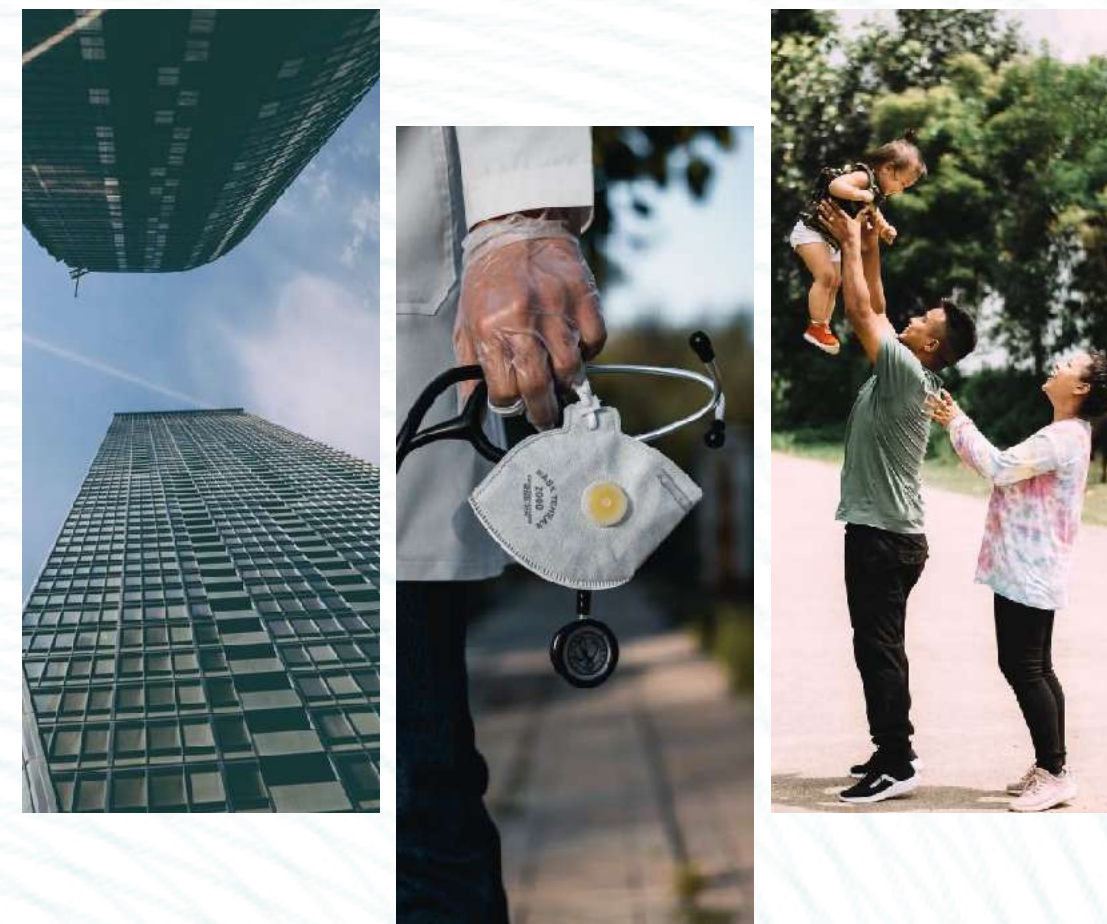
Health and Prevention at the Workplace

- Large corporations
- Occupational health services
- Health insurance



Medical Deserts and Access to Care

- Hospitals and clinics
- Local authorities
- Distribution and pharmacy



Well-Aging and Autonomy

- Assisted living facilities
- Nursery homes
- Homecare services



Our team (14)



Patrice Coutard
Founder and CEO



François Recorbet
Chief Strategy Officer
MSc, MBA



Maxence Gojon
Production Manager
Mechanical Engineer



Laureen Rosélia
QARA Manager
Masters in Radiophysics and
Biomedical Engineering



Mohamed Dirhoussi
Hardware Manager
Mechatronics Engineer



Florian Gras
UX/UI Design Manager
BA Digital Project Management

Our scientific advisory board



Pascal Staccini
Professor & practitioner



Maria A. Zualaga
Professor in data science



David Darmon
Professor, practitioner & researcher



Loïc Menvielle
Professor & researcher



Our awards

- 1st at **TechTheFuture Challenge** from Mines School in Alès
- Selected by **Village CA Provence Côte d'Azur**
- Selected by **IRCE**
- Selected by **HP Enterprise Startup Program**
- Invited by the organization of **Viva Technology**
- **Top 21** of the best innovations at **Viva Technology 2021**
- **Finalist** at the **Village Francophone 2021** contest
- **Winner** of the **Innovation Trophy** at IRCE
- Selected by the **EU-India Innocenter** European program
- Invited to the **ICT Spring 2021** in Luxembourg
- **1st Digital Prize** at Monaco Business
- Selected by **Future4care**
- Invited to **World AI Cannes Festival 2022**



Our backers and partners

Financing and R&D support

bpifrance

EUROBIOMED

RÉGION SUD PROVENCE ALPES CÔTE D'AZUR

Strategic partners



**Hewlett Packard
Enterprise**

+ Future4care

Market visibility

VIVA JUNE 16-19
2021 PARIS
TECHNOLOGY

**IET SPRING
EUROPE**

WAICF
WORLD ARTIFICIAL INTELLIGENCE CANNES FESTIVAL

DGA  **Opération
i-Naval**

LYON
Sido

Technology partners

POLESCS

OPTI TEC
MAKE INNOVATION A BUSINESS

**Telecom
Valley** | Animateur
Azuréen
Numérique

3iA Côte d'Azur
Institut interdisciplinaire
d'intelligence artificielle

EUROBIOMED



Bodyo in the **press** (French)

franceinfo:

Le premier salon mondial de l'IA à Cannes a "donné de la visibilité" aux start-ups azuréennes

tribu**ca.net**

Bodyo réinvente le diagnostic santé

FUTURA

La télémédecine fait un bond dans le futur avec Bodyo

Le Parisien

Robots assistants et stations d'examen médical

Des cabines de téléconsultation arrivent en entreprise

Le Journal des Entreprises
L'ÉCONOMIE EN RÉGIONS

Bodyo remporte le trophée IRCE dans la catégorie "i comme inventif"

france•2

Bodyo on Télématin morning show with *Perrine Brami*
Video 1 - Video 2 (English subtitles)

BFM BUSINESS **BFM TV. CULTURE GEEK**

Santé... les nouveautés de la Viva Tech par Anthony Morel
Au salon Viva Tech, la santé au cœur de toutes les innovations





bodyo.com