




Fact Sheet		<p>Building Trust in Food Supply Chains SDC is a new entrant in the Testing, Inspection & Certification (TIC) industry. We help our customers to buy right, transform right, sell right and brand right by fast certification. Focus on dairy & grains (TAM \$2bn+).</p> <p>Risky Release or Costly Quarantine? Export terminals rely on ISO certificates of analysis to accompany products during the trade. Samples are sent to accredited labs which deliver the certificate in a few days. Waiting time can be extremely costly on freight, shelf life and other OPEX costs that erode margins.</p> <p>SDC = Just In Time Certificates = Trust & Profitability SDC offers the same ISO certificate in 1 hour with our patent-filed certification platform. Instead of running a lab, SDC installs autonomous testing pods and controls the fleet of pods remotely certifying quality and data ww. Benefits: faster release, reduced OPEX, higher margins.</p> <div style="display: flex; justify-content: space-around; text-align: center;"> <div data-bbox="747 877 901 907">SDC Product</div> <div data-bbox="974 877 1185 907">SDC Infrastructure</div> <div data-bbox="1242 877 1429 907">SDC Customers</div> </div> <div style="display: flex; justify-content: space-around; text-align: center;"> <div data-bbox="747 919 901 970">ISO Certificate of Analysis</div> <div data-bbox="1047 919 1112 949">Fleet</div> <div data-bbox="1242 919 1429 970">Terminals, Production Lines</div> </div>  <p>SDC Suppliers Rapid Tests</p>
Name	SwissDeCode SA (SDC)	
Location	Lausanne, Switzerland	
Founded	April 2016	
Sectors	FoodTech TrustTech Smart Certificates	
Auditors	BDO	
Board	Founders (2) VisVires New Protein (1) European Union (1)	
Executive Team	CEO Brij Sahi CTO Gianpaolo Rando COO Tomas Svoboda CFO Adrian Gallimard	
Stage	Pilots with Cofco and Cotecna. Technology validated by Mars and Nestlé. Revenue from semi-automated demonstrators in dairy, grains and cocoa.	
		
Cash to date	<p>Equity \$0.7m Founders \$2.0m Angels \$4.3m Venture Capital</p> <p>Grants \$4.0m EU</p> <p>Loans \$1.3m Swiss Gov</p> <p>Cumulative Revenue \$2.3m Customers</p>	<p>Scalable Business Model Pay per certification line (subscription) with competitive unit economics vs standard labs. SDC is accredited ISO 17025, accreditation recognised worldwide. SDC can operate globally without filing country by country.</p> <p>NEXT ROUND: PROOF OF SCALABILITY Q1 2022: SAFE offered to value added investors; Q2 2022: SDC will finish pilots; Q3 2022: SDC will raise \$10m to</p> <ol style="list-style-type: none"> 1. start industrialization, 2. demonstrate scalable ARR and 3. expand portfolio with data services & analysis.
	<p>YOUR CONTACT Brij Sahi, CEO & co founder +41 79 855 63 78 hello@swissdecode.com</p>	<p>SwissDeCode SA Route de Chavannes 37, 1007 Lausanne (VD) CH www.swissdecode.com Corporate video: https://swissdecode.com/company</p>