

# **OUR HISTORY**

### A brief time line of our company



#### 2016

Creation of the startup, with the will to reduce the mountains of electronic waste, and to change the customer's mindset

#### 2017

Business development with the support of the Belgian government

#### 2018

Pan European Development

#### 2019

Strategy for Corporate Social Responsibility, and to reach a neutral carbon footprint

#### 2020

Strategy dedicated to operators & B2B, Solar Impulse award

#### 2021

internationalization of sales, Ecovadis label

#### 2022

Consolidation of
Back2buzz as a leader
in the high-end
refurbished
smartphone market.
Buy Back
Development







**ORGANIZER** 

WWW.BACK2BUZZ.EU











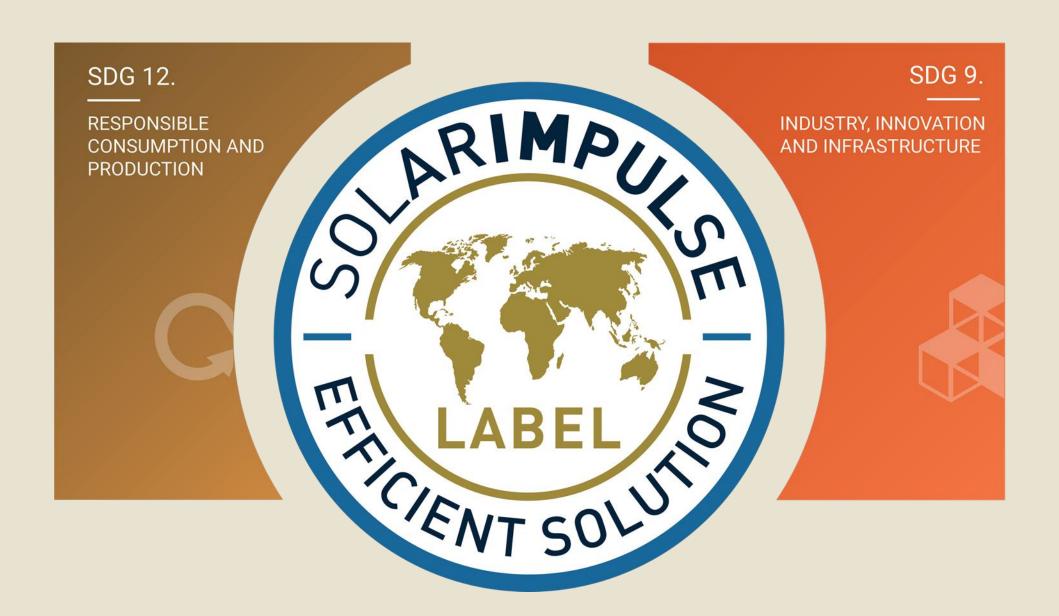


# THE ULTIMATE MOBILE FLEET SOLUTION FOR B2B AND OPERATORS



Back2Buzz is looking for one associated operator per country.





The "Solar Impulse Efficient Solution" label was awarded to Back2Buzz for its refurbishment solution meeting high standards of quality & sustainability.

# SUSTAINABLE GALS







































We collaborate with the SRFB - KBBM to fight the climat changes by planting new trees in Belgium.

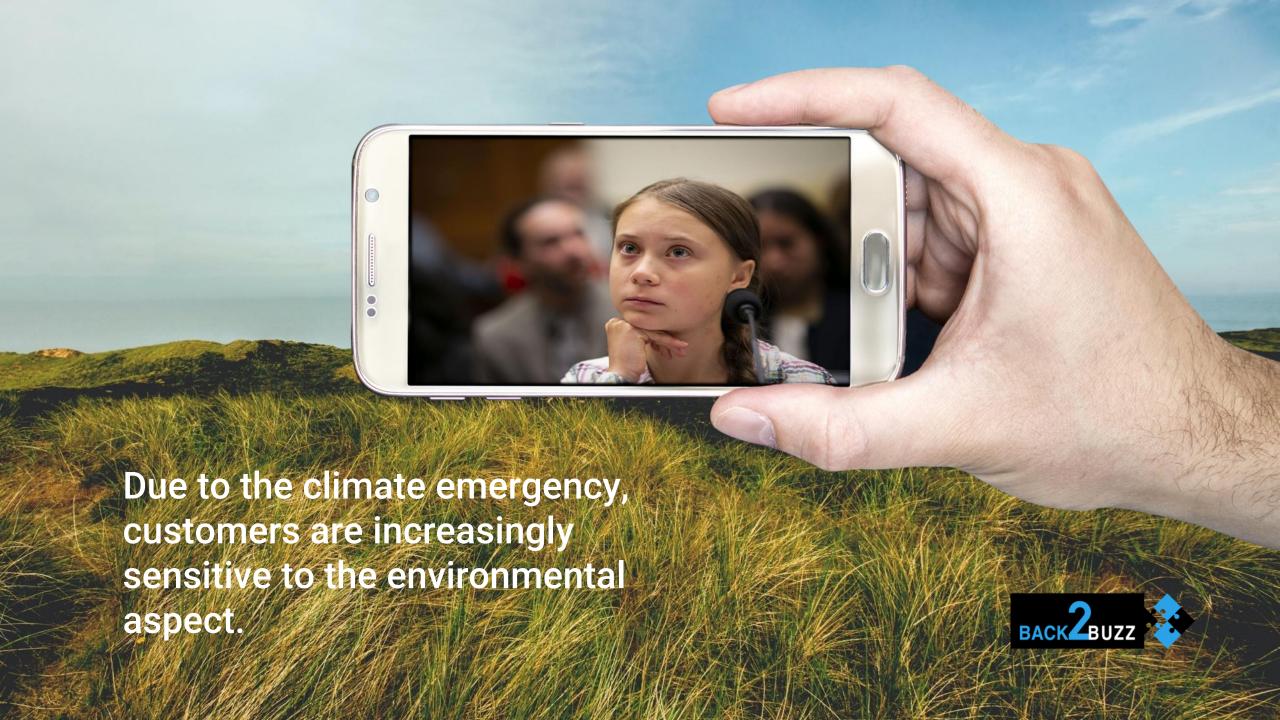


We were awarded by the Ecovadis bronze label in 2021, the world's most trusted business sustainability ratings provider. Today, we are working further to obtain their Silver label in 2022.

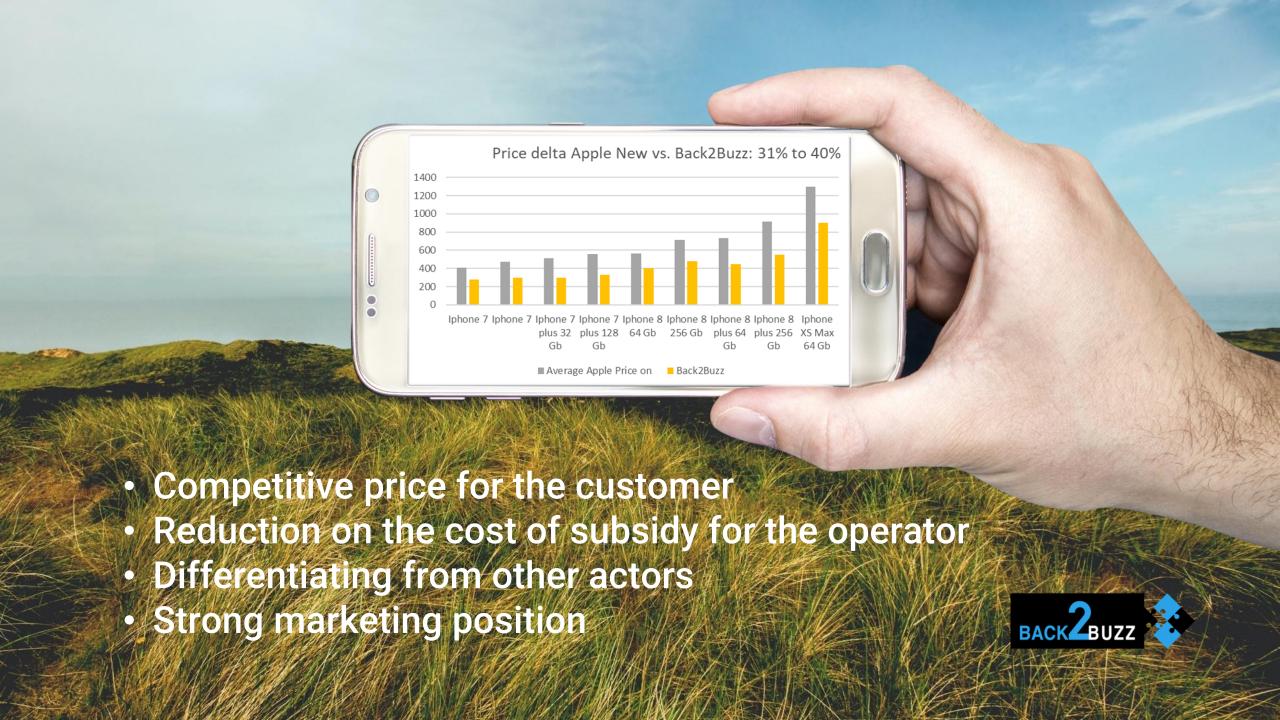


We use labelized products from the "global recycled standard" for our range of biodegradable and recyclable accessories.



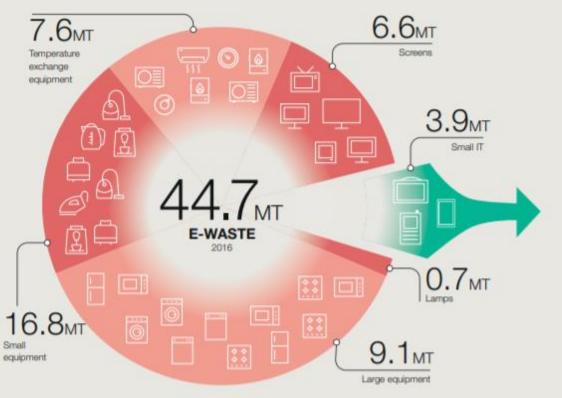




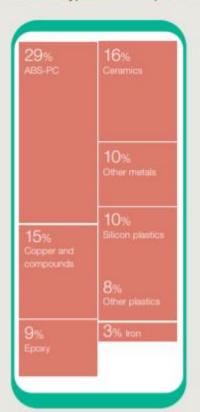




# WHAT IS E-WASTE?



What's in a typical mobile phone?

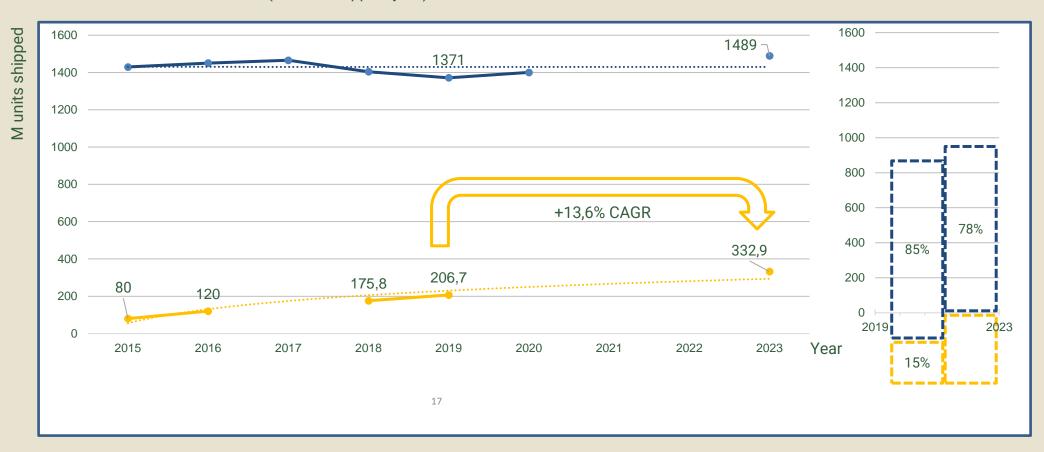


Source: Global E-waste Monitor, 2017

# Global Sales for refurbished phones

FORECAST GLOBAL REFURBISHED VS. NEW SMARTPHONE SALES (M units shipped/year)

% REFURB. VS. NEW



Worldwide smartphone sales (IDC)

M Refurbished & used phones (IDC)

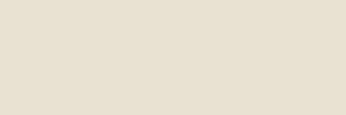
······ Log. (Worldwide smartphone sales (IDC))

.....Log. (M Refurbished & used phones (IDC))













Sourcing accessories











# REFURBISHED SMARTPHONES

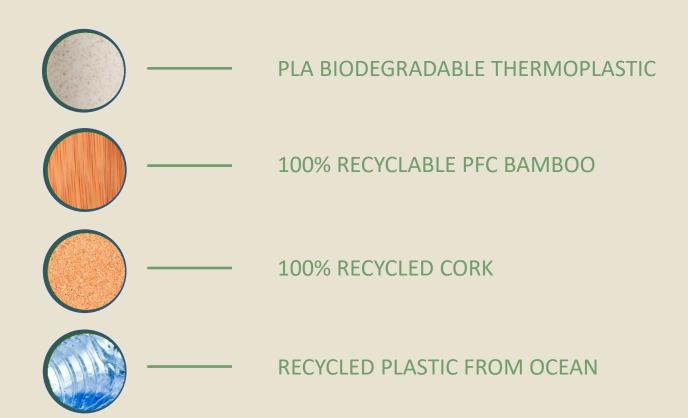


- Reconditioned CE smartphones guaranteed for 2 years
- Aesthetic condition "Like New" Grade A+.
- Tested 100% functional more than 60 control points
- Back2Buzz only uses original parts to recondition its smartphones
- New battery (6 months warranty)
- New accessories supplied in the box: earphones / cable / charger / pin sim tray
- 100% biodegradable packaging (recycled cardboard / water-based ink /...)
- In-house technical support and local customer service.



# **ECO FRIENDLY ACCESSORIES**







# **ECO FRIENDLY ACCESSORIES**



- Bulk Packaging
- 100% Biodegradable
- No Plastic
- 0 wastage
- Made of PLA and PBAT
- For B2B only



# **ECO FRIENDLY ACCESSORIES**



- Retail Packaging
- 100% recycled, cardboard
- No Plastic
- 0 wastage
- Eco friendly Soja based ink
- Eco friendly glue
- 100% recyclable



# DATA CABLE



PLA Biodegradable
Thermoplastic
+
PBAT Wheat Straw

# ECO FRIENDLY MagSafe WIRELESS CHARGER



Wireless Charger
Recycled Cork
Compatible MagSafe iPhone 12/13
Qi certified

Input: 5V2A / 9V1.67A
Output: 15W/10W/7.5W/5W
7.5W max on iPhone
Built-in USB-C cable
SKU: B2B-ECO-WCM01



Wireless Charger
Made of RPET
Recycled plastic from Ocean
Compatible MagSafe iPhone 12/13
Qi certified

Input: 5V2A / 9V1.67A
Output: 15/10W/7.5W/5W
7.5W max on iPhone
Built-in UBS-C cable
SKU: B2B-ECO-WCM02



# ECO FRIENDLY BIODEGRABLE CASE



#### 100% Biodegradable case:

- 50% PBAT from BASF in Germany biodegradable and compostable (EN13432)
- 30% PLA: 100% biodegradable thermo plastic
- 15% Plant fibre like wheat straw, wood, bamboo
- 5% Biodegrafable Biological assistant for mix and form
- Degradation condition temparature 50-60°C
- **Humidity 65-80**
- Complete degradation in 6-8months
- Different colors available
- Available for iPhone, Samsung, Xiaomi and many more
- Please refer to price list



# ECO FRIENDLY ECO CASE MAX







#### **ECO CASE MAX:**

- Biodegradable case made of PLA+ PBAT wheat straw
- Inner fiber and back fabric made of 100% recycled PET
- Each case need 2 plastic bottles
- Anti Shock Protection
- Refer to price list for available models





# That's our 360° eco-proposition



WWW.BACK2BUZZ.EU







- Reconditioned smartphone guaranteed for 2 years
- Protect & Go: Cover 100% biodegradable & screen protector
- 100% biodegradable & environmentally friendly packaging

# BACK2BUZZ BUY BACK



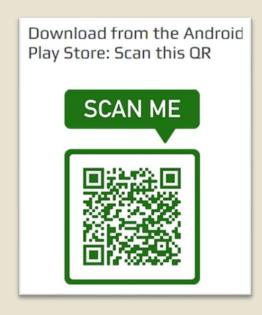
- The Back2Buzz Buy Back App is available on Apple and Google store in FR/UK/NL/DE
- Run the app on the device, answer the questions and run the different tests
- Immediately receive your buy back value
- Possible to data wipe the device but also possible to transfer all data to your new device
- Send the device to Back2Buzz and receive the purchase value as a voucher
- Our Partner Out of Use will collect the smartphones

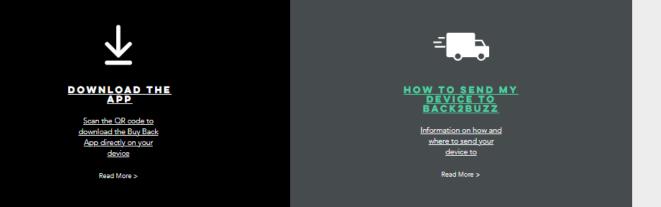


# BACK2BUZZ BUYBACK

- Available on Google Play Store
- Available on Apple iTunes Store
- Available online on https://www.back2buzz.eu/buy-back









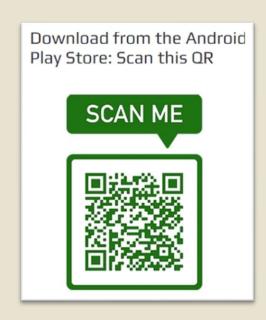


# BACK2BUZZ BUYBACK

# COSMETIC CONDITION AI POWERED TECHNOLOGY

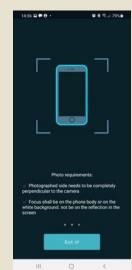
- Take 6 pictures (front, back, 4 sides)
- Auto-grading process starts
- Download the auto-grading app via QR code



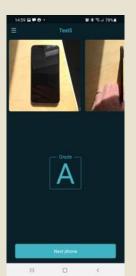






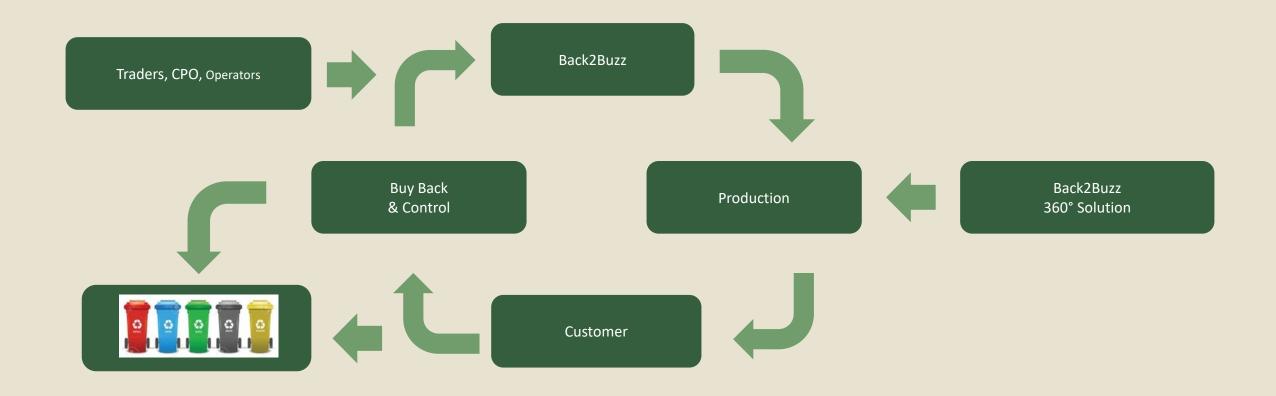








# **GET INVOLVED WITH US**



By choosing a refurbished smartphone, you will be making an important contribution to our planet. On average, by choosing a refurbished smartphone over a new one, the reduced emission is 30 kg CO2 eq, while the extraction of primary raw materials is reduced by 70 kg.

# BACK2BUZZ DIGITAL SIGNAGE

- Push all your visual communication on your devices
- Full responsive
- Sale of products
- Online catalog
- Virtual sales assistant
- Ticketing system







# BACK2BUZZ NEXT EVENTS





# INTERNATIONAL VISIBILITY

E L'Echo

#### Bertrand Piccard (Solar Impulse) tient ses 1.000 solutions ...

Mais aussi l'offre de smartphones reconditionnés combinés aux accessoires écologiques et biodégradables du brabançon Back2Buzz.

13 avr. 2021



#### Voir la traduction



# Back2Buzz Group 243 abonnés 2 j · ⑤ zz is back at the Mobile World Congress - MWC21 forward meeting you in Barcelona to talk about sustainabili



#### Back2Buzz Group 243 abonnés 10 mois - ©

uzz was attributed the "Solar Impulse Efficient Solution" Label foll nent performed by external independent experts and based on ve 'ds.



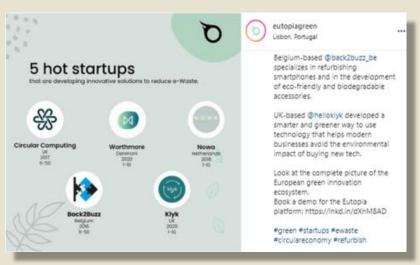
Publié par Emmanuel Meurice • 7/11/2019 • ₩ Sponsoriser

# Back2Buzz Group 125 abonnés 4 mois • 🕲

Vous avez raté l'émission coûte que coûte d'hier soir ? 😟

Voici un extrait du passage de **#back2buzz** dans l'émission, consacrée cette fois-ci aux smartphones reconditionnés, L'intégralité de l'émission est à revoir su ...voir plus





Digital Wallonia

offs).

...

#### Internet des Objets : écosystème prioritaire pour la Wallonie

Parmi les plus actifs, on pointera notamment : Acapela Group, Back2Buzz, Domestia et Multitel. La plateforme Digital Wallonia identifie ... 28 ianv. 2021







La plateforme Digital Wallonia identifie actuellement plus de 25% des acteurs de l'écosystème loT qui exportent leurs

produits et services à l'international (plus de 20% des PME et startups, 25% des acteurs de la recherche et 80% des spin-

