# Albi Home 1

ENJOY
EVERY GLASS OF WINE
ANYTIME YOU WANT



albicchiere

Albicchiere creates the perfect glass of wine. It serves it at the right temperature and keeps it fresh as if it just popped the cork.



Than any other wine preservation system



Truly enjoy your wine as it was intended to be

## THE LAST GLASS WILL ALWAYS BE AS FRESH AS THE FIRST



- Always ready-to-go
  Easy to use: insert, pour, enjoy
- Fast cooling system

  5x Faster than a standard wine cellar
- Change your wine in seconds Even if you drink just one glass
- Battery pack for mobility
  Bring it wherever you want
- No cleaning process required

  Even with repeated use of different wines
- Recognizes wine automatically
  And brings it at the ideal temperature
- Zero service cost
  No needles or gas refills required



#### The eco-conscious smart wine dispenser





#### Choose the mode according to your needs

Albi allows you to choose between three different cooling modes. You choose whether to optimize consumption, minimize noise or have wine as soon as possible.



#### Al powered energy saver

The dispenser can analyze your usage habits to suggest the best time to be activated via a notification on your phone to make the most of the cooling system and reduce energy consumption.

#### **ANY WINE YOU WANT**

You can now have new experiences with any wine selection at its best.

Albicchiere meets all the needs and expectations in terms of wine, creating a universal solution for your wine in bottles or **Smart Bags.** 



#### **GUARANTEED QUALITY**

Blockchain technology to track your wine from the winery to your home



#### **GREEN ALTERNATIVE**

The use of Albicchiere solutions helps you to reduce CO2 emissions by 40%



### Manage the wine in your dispenser from anywhere, thanks to our app and any voice assistant.



REMOTE CONTROL



PERSONAL SOMMELIER



WINE MARKETPLACE

#### **CREATE YOUR PRIVATE CANTINA**

Take care of your personal wine collection

#### **SET THE TEMPERATURE**

Schedule your wine to be ready when you need it

#### **RECEIVE CUSTOM SUGGESTIONS**

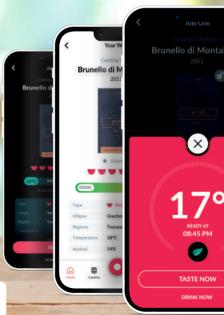
Based on your meal and your tastes

#### NEVER RUN OUT OF STOCK

Buy when your wine is about to run out









#### albicchiere

Envisioned and designed in the heart of wine country between Chianti and Sagrantino.

Italy +39 02 87199832

info@albicchiere.com www.albicchiere.com

Follow us on











## Albi PRO

THE PROFESSIONAL SOLUTION FOR THE WORLD OF WINE



albicchiere

## DELIGHT YOUR CUSTOMERS WITH THE PERFECT GLASS OF WINE

Albicchiere creates the perfect glass of wine. It serves it at the right temperature and keeps it fresh as if it just popped the cork.



Serve your wine at the perfect temperature



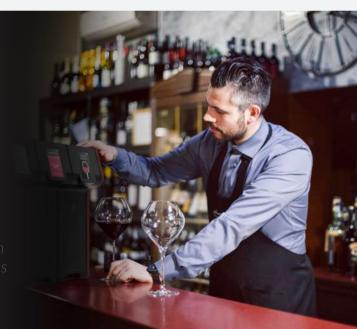
Up to 6 months from first opening

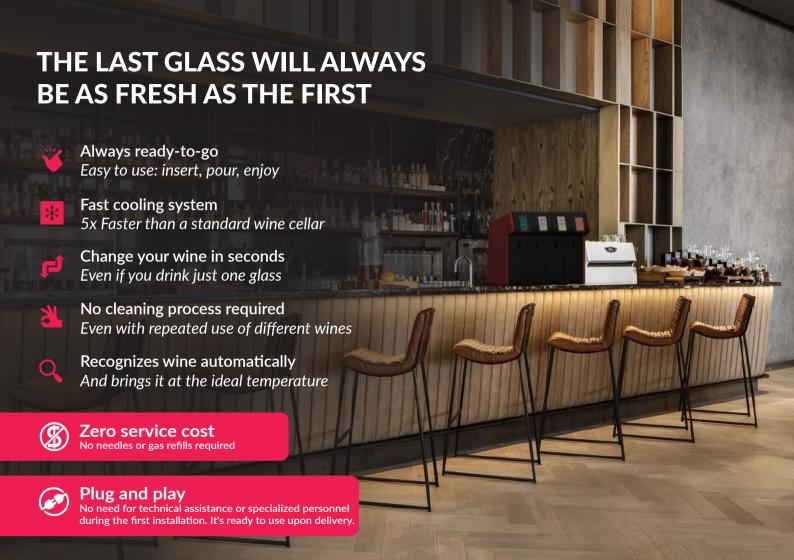
#### **SELL WINE BY THE GLASS**



Wine by the glass increases your margins by 8x compared to a traditional bottle which only gives you a 2.5x margins on average.

Albi Pro is the ideal solution for selling your wine by the glass. You can preserve your wine instead of pouring it down the drain. You'll delight your customers with the perfect glass of wine while increasing sales and maximizing profits.





# INDEPENDENT UNITS

#### NO SERVICE INTERRUPTIONS

Easily switch wines or dispensers without service interruptions. You can replace one machine while keeping the remaining ones running.

#### **EACH UNIT HAS ITS OWN TEMPERATURE**

Each dispenser is an autonomous machine with its own cooling system and settings. This means you can have different wines with different temperatures at the same time.





#### **PERSONALIZE IT**

Give your Albi Pro its own style to make it fit with your business locations or give it a unique look. The choice is yours!

#### **THE SMART BAGS**

#### THE MORE SUSTAINABLE CHOICE

LONG WINE PRESERVATION
UP TO 6 MONTHS FROM FIRST OPENING





#### **GUARANTEED QUALITY**

Blockchain technology to track your wine from the winery to your home



#### **GREEN ALTERNATIVE**

The use of Albicchiere solutions helps you to reduce CO2 emissions by 40%



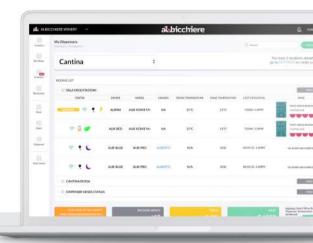
#### **GET INSIGHTS ON YOUR PERFORMANCE**

#### MANAGE YOUR DISPENSERS WHEREVER YOU ARE

Whether at your business location, traveling, or at home, you can always check your dispenser's status. With our user-friendly technology and your favorite device, on the web or via app, you easily control your Albi ecosystem.

#### SWITCH BETWEEN LOCATIONS

You can switch between your business locations and get an overview of your wine's status, together with alerts about any issues you may want to solve.



#### **INSIGHTS SMALL DATA MARKETING**



#### **WINE PERFORMANCE**

Discover how your wine is performing, how much revenue it generates through time, and what your most sold wines are. You can get an overview or go as in-depth as you wish, grouping by dispenser, location, or even single wines to get all the data you need to optimize your wine strategy.



#### **IN-DEPTH DISPENSER ANALYSIS**

Get to know everything you need about your dispenser in real-time. Dispenser status, residual quantity, log consumption, and analytical data will help you understand what works best and how to improve your wine selling strategy over time.

#### **COMPETITIVE ADVANTAGES**

The Albicchiere solution adopts a modular system that brings numerous advantages over the main competitors.

Thanks to this, it is possible to set different temperatures for each wine offered. Furthermore, in the event of maintenance or breakdowns, it will be possible to maintain operations by replacing a single unit with a backup one.

	al-bicchiere	Professional argon serving systems
Fast wine replacement	about 10 Seconds	about 1 minute
Wine temperature control	for each single wine	groups of 2 o 4
Wine label information	automatic	manual entry
No need for sanification after every change		
No Argon gas. Zero service costs		
Individual units. No service interruptions		
Plug 'n' play. No need for installation assistance		
	$\Lambda_{ij}$ (2)	



#### **ab**icchiere

Envisioned and designed in the heart of wine country between Chianti and Sagrantino.

Italy +39 02 87199832

info@albicchiere.com www.albicchiere.com

Follow us on









