# Auve Tech

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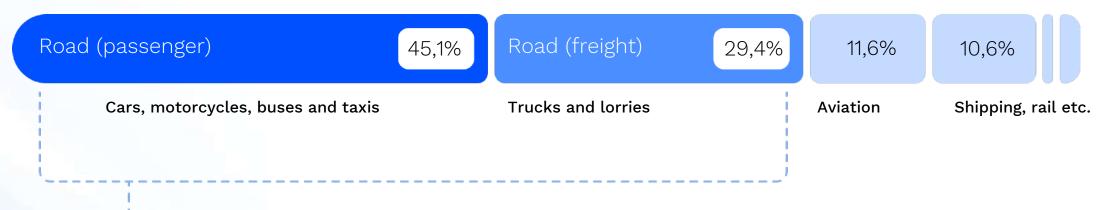
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Building the world's most flexible last-mile transportation ecosystem with our autonomous shuttles.



# Global CO<sub>2</sub> emissions from transport

#### $8\ 000\ 000\ 000$ tonnes of $CO_2$



#### 1/5 of global CO<sub>2</sub> emissions

ourworldindata.org

# The urban mobility model isn't sustainable



of public space is allocated to roads and parking facilities

We still lose **130 billion euros** annually to congestion, fail to keep up with the demand for mobility and the dependency on personal vehicles is on the rise.



# The timeline towards sustainable road transportation

The goal is to introduce more sustainable ways of transportation that benefit the environment and also help re-think land use and city planning in order to make way for pedestrians, cyclists and public places both in urban and suburban environments.



### Building the world's most flexible autonomous shuttles service to solve last-mile transportation for early adopters of innovation.

#### Last mile transportation

Extending the weather proof last mile from bus/tram/train stop to doorstep in business centres and residential areas with the aim of reducing the trips taken with personal cars.

#### **Closed areas**

Using automated vehicles in resorts, theme parks, zoo's, airports, ports and logistic centres can considerably reduce the cost for man power and can make transport more seamless.

#### Open traffic

The shuttle is road legal in several EU countries and capable of driving in mixed traffic at limited urban speed.

#### Only mile transportation

A lot of "simple" routes can be made more comfortable by providing autonomous last mile connection. Especially useful for families with kids and elderly or during bad weather.





#### Truly on-demand

Safe

The solution can be suited to the needs of the particular environment to offer people the transportation that they need.

Autonomous driving reduces the human error that is responsible for 90% of traffic accidents happening today.

#### Easy to integrate

The system does not require any additions to the existing infrastructure.

## Innovative

Paving the way for new and effective road regulation making use of various safety systems and fleet teleo Developing new alternative solutions and platforms.

egulations by leet teleoperation. latforms. PROCE DALLA

# Affordable

A fleet of autonomous shuttles can be overseen by a safety operator from a distant control room, instead of having separate drivers for each vehicle.

The most affordable autonomous mobility solution on the market today.

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# **Full Scope Capability**

Auve Tech is an autonomous driving solution specialist and advanced software technology specialist with the following service offering:

#### Application analysis

risk analysis and safety assessment of the application and environment .

#### Autonomous vehicle

in-house production that enables us to stay flexible and adapt to different customer needs.

#### A Route set-up

includes creating a high-resolution 3D map of the route and on-site efforts for setting up the vehicle or fleet.

#### Personnel training

trained safety operator on board with technical know-how or in a control room where the fleet is teleoperated from the distance.

#### Operating

on-demand shuttle service or a closed-loop operation with pre-defined bus stops according to needs.

#### Support and maintenance

qualified off-site remote support and necessary software updates during the project and maintenance visits on-site whenever needed.



# **Auve Shuttle specifications**

#### Lightweight & Compact

The shuttle has the size and the mass range of golf cart which makes it suitable for pedestrian roads as well.

#### Flexible & Affordable

In-house production gives us the flexibility to develop the shuttle in accordance to the specific needs while keeping down the costs.

- Electric
- Compact 8 passengers
- Low speed the speed of the urban future
- SAE Level 4 autonomy within pre-mapped areas

3600

LiDARs.

- Air conditioning
- Wheelchair accessibility
- Operating time per charge 8 hours
- Cruising speed up to 25 km/h



In-house manufacturing cameras. GPS



Fleet teleoperation



# The most capable solution regardless of the environment

to grav

## The solutions is tested in

- 🔺 Rain
- 🔺 Snow
- Blistering sun
- Gravel roads
- Forest roads
- Vast flat areas

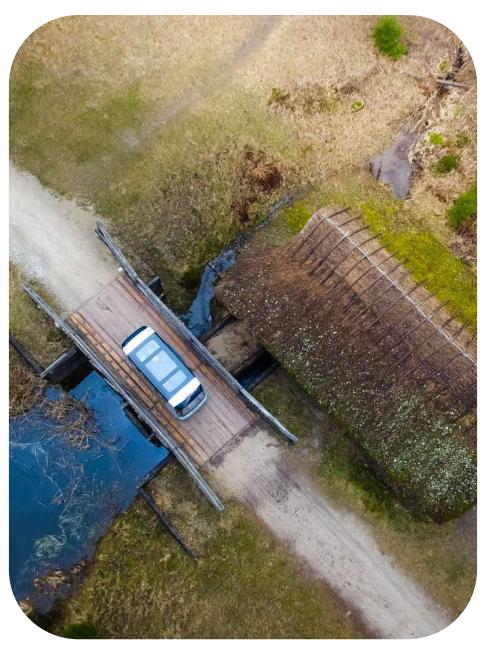
From rural grounds... Estonar Open Air Museum, 2020 ...to snowy winters Latin Zoo 019-2020

# From rural grounds

Estonian Open Air Museum Estonia

2020





# ... to gravel roads

WRC Rally Estonia 2021





## ... to snowy winters

Estonian Open Air Museum Old Town 2021 Estonia







# **Auve Tech in numbers**

#### Projects per use cases

Auve Tech has proven its concept and its ability to handle different real-life challenges on a university campus, zoo, open-air museum, business districts and many other closed areas and mixed traffic environments including even the official WRC rally stage.





#### Mixed traffic

urban districts public campuses shopping malls suburban areas



#### Closed areas university campuses gated communities cemeteries zoo Open Air Museum airports industrial parks manufacturing facilities mobility testbeds Old Town events

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#### Service terminals

Auve Tech carried out a demo project at the airfield of Gdansk airport for mapping the transportation needs at the airport and offer possible solutions for VIP and staff transportation



#### Urban space

Auve Tech has carried out several projects in urban spaces ranging from the busiest business district in the Baltics (Ülemiste city) to old towns (Tallinn Old town) in order to extend the current public transportation network.



#### Mixed traffic

urban districts public campuses shopping malls suburban areas



#### **Closed areas**

university campuses gated communities cemeteries zoo Open Air Museum airports industrial parks manufacturing facilities mobility testbeds Old Town events

# Auve Tech in numbers



# 10 000+

10 countries where operated

18 shuttles manufactured

30 Operating deployment completed

# The most capable solution regardless of the environment

#### **Proof of concepts**







Tallinn Zoo

Estonia



WRC Rally Estonia

2020 Estonia

Rakvere City

Kakumäe Beach

Estonia

Estonia

TalTech University

Campus Estonia











France



Chateauroux











Pirita Estonia



demand) Estonia

Ülemiste City (on-





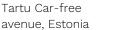






Gdansk











































WRC Rally Estonia

Munich Germany

2021 Estonia

Republic



Finland

**Commercial projects** 

Ülemiste City

Tallinn

Lamia

Greece

Tampere, Hiedanranta

t

Shuttle, Estonia









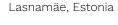


Helsinki

Finland

















Von der Leyen in Tallinn with good news



European Commission President Ursula von der Leyen and Prime Minister Kaja Kallas took a short trip in a self-driving bus in the Uterniste Campus. PHOTO: Tavo Lutter

"For me it was the very first time in my life that I was a passenger in an autonomously driving vehicle. It was a good experience, so I want more of that. Really recommend!"

Ursula von der Leyen, 5.10.2021



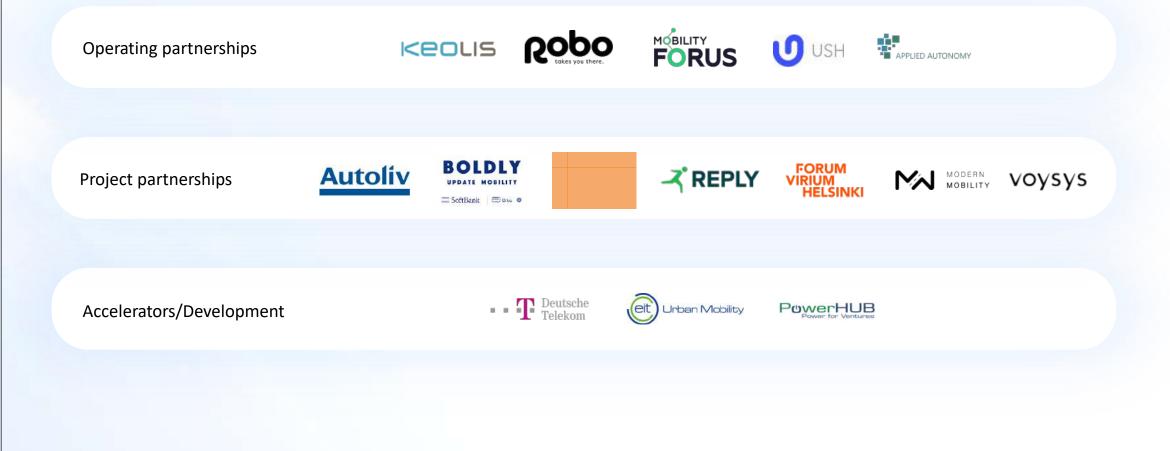
**Timotheus Höttges,** Deutsche Telekom CEO



**Mr. Jean-Baptiste Djebbari** the French Minister of Transport

Headlines across news outlets!

# Commercial partnerships



# Competitive landscape Last mile passenger carriers & others

#### Robotaxis

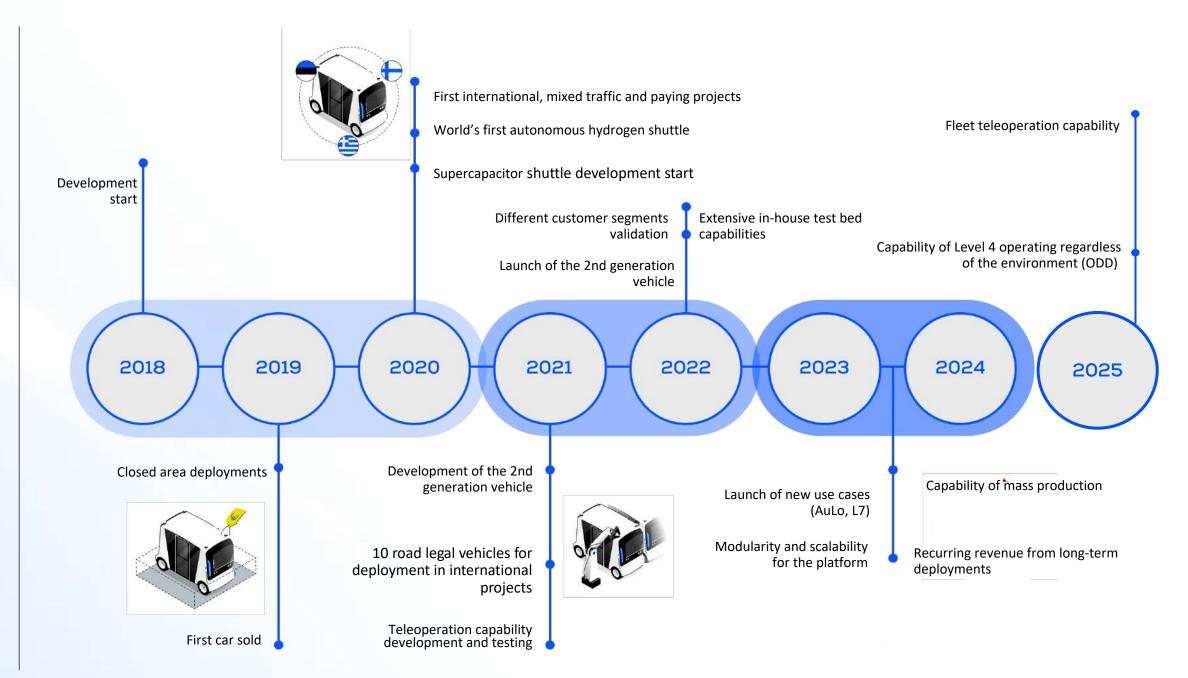


#### Autonomous last mile



Key advantages compared to robotaxis

- △ In-house engineering grants flexibility
- Best in bad weather
- △ 10x more cost-effective
- △ First in H2 and ultracapacitors



## Near-time goals



# Auve presence in all relevant markets:

- 150 commercial operating
- projects in 50+ locations globally

Readiness to scale from POCs to permanent fleet management

Achieving ratio of 1 safety operator per 10 shuttles

Developing scalable shuttle model to be able to meet increasing demand

2025

2026

Rapid growth in cooperation with external assembly partners

Achieving ratio of 1 First permanent operations of medium and large autonomous fleets emerge, estimated exponential increase in demand

# EU Horizon 2020 FABULOS

Of the four consortias that participated in the projects, Mobile Civitatem, the consortia that included Auve Tech and its vehicles, was **regarded as the most successful** one during the project (2018-2021).





#### Ülemiste City Business District

Route ran from Tallinn Ülemiste City E - Estonia Briefing Center to the International Airport and from there to a Ülemiste shopping center. The project will be continued with an on-demand test period in 2021.

#### Lamia, Greece

Pilot route was 3,2 km long and included a dedicated bus lane with a speed limit of 40km/h. The route was adjacent to busy pedestrian and bicycle routes. The pilot zone included several key city points of interest.

According to the passenger surveys, the projects carried out in Lamia and Tallinn were regarded as the best pilots in regards to overall experience, safety and ease of use.









Proven concept in international projects.

# Ülemiste City

in numbers today

**500+** smart businesses

**36 ha** of surface area

**12 000** people living, working and studying daily

#### 2005

a smart city concept created for replacing the ruins of old Soviet factory 2020

districts begins piloting

autonomous shuttles for

improving transportation

#### 2021

district pilots on-demand autonomous solutions for inter-district commuting

the biggest privately-owned business campus in Northern Europe

with Tallinn International Airport and Ülemiste shopping centre.

districts begins piloting autonomous shuttles for

improving transportation

#### 50%

more than 50% commute with personal cars

#### 450

buses drive through the campus every day

#### 7,5 ha

parking facilities 3315 parking spaces

# Ülemiste City

vision for 2025

700+ smart businesses

**36 ha** of surface area

**20 000** people living, working and studying daily 2023

district pilots **on-demand** autonomous solutions for inter-district commuting

▲ the biggest privately-owned business campus in Northern Europe
▲ with Tallinn International Airport and Ülemiste shopping centre.

**2025** 2 times fewer cars per person in the district

2030

carbon neutrality, car free district centre **2x** less personal vehicles used inside the district

#### 70%

of people commute to the district by public transportation

> 2 ha parking facilities

## World's first autonomous hydrogen shuttle

Together with the University of Tartu, we have introduced a shuttle fueled by hydrogen to be used as an alternative to the regular electric shuttles.

#### **Supercapacitors**

A development project with Skeleton Technologies is in the works in order to use supercapacitors in the shuttle. This makes it possible to charge the shuttles within a few seconds, paving the way for 24/7 operations.

> Alternative power sources for maximal flexibility

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## EU Horizon 2020 REFLECTIVE

1.4M€ project grant received in 2021 - 2024

The goal is to introduce a L7 demonstration vehicle that meets the highest quality and safety standards with an affordable price making it an irresistible choice for any urban environment and use case. No such solution currently exists on the market and our primary aim is to bridge this gap.

#### Key partners in the project:





Steps towards autonomous personal mobility

### AuLo

#### Sustainable

Autonomous Logistics help reduce the CO2 emissions by using electric autonomous vehicles 24/7 in their operational area according to clients necessities

#### Flexible

Our parcel delivery process is contact free for the customer and flexible in choosing a suitable time for parcel pick-up or for sending. During down-time, the costs are also minimised by not having a driver that must be paid for their time.

#### 🔺 Modular

The parcel container is modular with automatic lifting legs, parcel companies can load the Auve parcel containers at their logistics centre and the last mile autonomous vehicles can pick up the container and deliver the parcels 24/7 in their operating area.

#### Cost-Effective

The workforce costs are substantially lowered as the time to load the container would be similar or even less to the loading process of a parcel delivery van and the delivery van does not have to be unloaded to a respectable stationary parcel locker or require a person to drive door-to-door.



Steps towards autonomous personal mobility

# Modular platform

il suit

summer.

We aim towards creating a modular platform for the shuttle in order to be able to easily customise the design for various customer needs. This way we could provide autonomous services in different applications, such as waste transportation, parcel delivery, cargo transportation, street cleaning etc.

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# Cooperation development projects

Autonomous shuttle with integrated solar panels

2020



**Objective:** Reducing the on-board energy consumption from the battery by obtaining some of the energy from the solar panels

**Result:** 10% of additional energy, possibility to run onboard computers from this energy

World's first autonomous hydrogen shuttle

2021



**Objective:** Providing an alternative solution for reducing the project down-time due to charging times

**Result:** Prototype ready, continues projects to be started for series production

Autonomous supercapacitor shuttle

Phase I 2021 Phase II 2022



**Objective:** Providing an alternative solution for reducing the project down-time due to charging times

**Result:** Vehicle ready, charging solution to be developed in Phase II

#### Core team



#### Väino Kaldoja Founder, investor

- Former CEO of SilberAuto, exclusive Daimler distributor
- A company with 25+ years of experience with the automotive industry
- Currently actively taking part in the product and service design process



#### Johannes Mossov CEO, Co-founder

- Experience in custom vehicle manufacturing
- Extensive know-how from various manufacturing teams





#### Mari-Ly Klaats COO, Co-founder

- Wide experience with different EU and funding projects
- Strong background in engineering and finance



#### Kauri Kõrm Head of Development

- Experience with technical project management and funding
- Background in organisational management
- Extensive experience as a navy senior noncommissioned officer



Taavi Rõivas Chairman of Supervisory Board

- Former Prime Minister of Estonia
- Experience with various start-up teams



#### Paula Adamson Head of Business Development

- Experience in B2B sales
- Background in industrial automation and mechatronics





# Thank you!



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