



SOBAC

*For the soil, for a long time.*

# SOBAC SOLUTIONS

MARCEL MÉZY TECHNOLOGIES



## For the health of the earth.

PROFITABILITY - SOIL FERTILITY - VALORISATION OF EFFLUENTS - METHANIZATION



**UNIQUE TECHNOLOGIES  
TO PRODUCE HUMUS  
ESSENTIAL TO THE HEALTH OF YOUR SOIL  
AND QUALITY OF YOUR PRODUCTION...**

*\* Product usable in organic farming in accordance with regulations (CE) n° 834/2007 and n° 889/2008 on organic farming*

**ORGANIC**  
SUITABLE  
FOR ORGANIC  
FARMING\*

# SOBAC SOLUTIONS

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## FERTILITY, QUALITY, SELF-SUFFICIENCY, PROFITABILITY, SUSTAINABILITY, ENVIRONMENT

The Marcel Mézy Technologies distributed by SOBAC across France and Europe, are solutions to worldwide issues such as **food safety, improving water resource management, combating global warming** by capturing carbon in soil to ensure **vigorous, healthy, sustainable, consistent, natural and self-sufficient production** for the **betterment of farmers, citizens and consumers**.

Three decades of partnership, experience and demonstrations have proven that our natural production systems are **effective in improving soil fertility** and are the **agro-economic solutions** of our century.

In focusing on **soil health**, SOBAC stands out as a **major player in the food chain, a pioneer in social, agronomic and economic solutions** that are **beneficial to all**. Its solutions help **boost both plant and animal production and their value**.

The fruits of a solid partnership forged with farmers, and the results of economic studies, demonstrate that SOBAC solutions **develop farms' self-sufficiency, gross profits, and sustainability**.

*Marcel Mézy technologies are developed by MÉZAGRI and marketed by SOBAC.*

*Since 1999, SOBAC is listed by ADEME in its "Product Design and Environment Guide : 90 examples of eco-design", where it features as the only product for agriculture.*

## EFFECTIVE SOLUTIONS, CONCLUSIVE RESULTS FOR MANY DECADES, IN ALL AGRICULTURAL SECTORS



# SOIL FERTILITY

**ACTION OF  
MICRO-  
ORGANISMS**

**HUMUS  
PRODUCTION >  
C AND N STORAGE**

**33 % REDUCTION  
IN  
WATER  
CONSUMPTION**

**REDUCTION IN  
GHG  
EMISSIONS**

**35 % REDUCTION  
IN NITROGEN  
LEACHING**

## BACTÉRIOSOL®

BACTÉRIOSOL CONCENTRÉ - BACTÉRIOSOL® CONCENTRÉ UAB

**For fast humus production in all types of soil, boosting fertility, by reducing inputs and fixing carbon and nitrogen.**

**BACTÉRIOSOL** is an **organic amendment** that improves the physical, chemical and biological properties of soils **by quickly creating humus in all types of soils.**

By fixing the elements in the resulting clay-humus complex, it **reduces losses through gas emanation** (notably carbon and nitrogen) and **losses through leaching** while making more of the elements in soil, air and organic matter available to plants. This boosts **the natural fertility of the soil** and its ability to provide the quantity and diversity of elements needed, thereby **reducing the amount of fertilizer as well as plant deficiencies and stress.** They can boost plant yields and quality by greatly reducing recourse to chemical inputs (fertilizers, phytoproducts).

**This high-quality plant production** can then be sold as a higher class of product, or consumed by livestock resulting in high-quality and therefore high-value animal products. Moreover, **these better-nourished animals will be healthier** and require less recourse to vets.

**With BACTÉRIOSOL, expenses can be reduced, profit margins improved, and self-sufficiency increased.** This is how we can improve **the overall profitability of a farm.**

## Conclusive results in terms of production quality and contribution to farm self-sufficiency.

### AGRONOMY

Humus creation improves soil structure and soil fertility, with numerous resulting benefits:

- ◆ Optimises fertilisation management
- ◆ Nutritional properties of production
- ◆ Increased resistance to drought and diseases
- ◆ Better rooting

### PROFITABILITY - SELF-SUFFICIENCY

- ◆ Replaces all mineral and organic fertilisation
- ◆ Reduces use of phytosanitary products
- ◆ Improves yields and quality

### ECONOMICS - INCOME

- ◆ Improved margins per ha
- ◆ Improved margins per livestock unit

### ENVIRONMENT

- ◆ An effective response to new agro-environmental standards
- ◆ Reduction of pollutant effects
- ◆ Reduced losses through leaching of soluble elements including nitrates
- ◆ Improved carbon and nitrogen balance

# EFFLUENT ENHANCEMENT

50 % REDUCTION  
IN DM AND  
NITROGEN LOSSES

REDUCTION IN  
GHG  
EMISSIONS

+ 117 % HUMIC  
ACIDS

ACTION OF  
MICRO-  
ORGANISMS

## BACTÉRIOLIT®

BACTÉRIOLIT® - BACTÉRIOLIT® CONCENTRÉ

To quickly transform manure and slurry into humus, enhancing their use by fixing their elements in the soil for better plant uptake as needed, to improve farming self-sufficiency and profitability.

**BACTÉRIOLIT** is a 100 % natural **composting additive** which rapidly **transforms into humus any type of organic matter** (manure, slurry, crop residues, green waste, digestates,...) and **improves their efficacy**, notably by reorganising the forms of nitrogen that they contain. The minerals contained in farm fertilisers are reorganised and **fixed on the clay-humus complex and fed back to plants rather than being evaporated or leached**. By fixing the elements of the organic matter in the humus of the soil, **BACTÉRIOLIT** technology **makes better use of them by reducing losses to air and through leaching by giving them to plants as and when they want it**. Plants thereby take up nutrients in a more balanced way, suffer **less nutritive and water stress** and ultimately **produce abundant high-quality plants while reducing recourse to chemical inputs** (fertilizers, phytoproducts).

**This high-quality plant production** can then be sold as a higher class of product, or consumed by livestock resulting in high-quality and therefore high-value animal products. Moreover, these better-nourished animals will be healthier and require less recourse to vets. **With BACTÉRIOLIT, expenses can be reduced, profit margins improved, and self-sufficiency increased**. This is how we can improve **the overall profitability of a farm**.

In 2013, « FRANCE AGRICOLE » and « L'ÉLEVEUR LAITIER » awarded **BACTÉRIOLIT** the « INEL D'OR » Gold Prize for its performance in promoting sustainable agriculture, having been recognized by the Administration as CMO (Complex of Micro-Organisms) for in-farm composting without having to turn mechanically poultry dung to obtain organic amendments complying with NF U44-051 where production does not exceed 3t/day. A standard-compliant product can then be marketed and not just spread on fields.

**Performance evidenced by the results of experiments conducted in partnership with official bodies and breeders.**

### AGRONOMY

- ◆ Enhances manure, slurry and digestates
- ◆ Creates humic acids
- ◆ Facilitates spreading of manure
- ◆ Prevents formation of crust and deposits in slurry pits
- ◆ Better plant uptake and stress resistance
- ◆ Optimises management of nitrogen and other minerals
- ◆ Improves soil structure
- ◆ Palatability of grass guaranteed
- ◆ Reorganises the nitrogen contained in livestock effluent in organic form
- ◆ Better C/N and N/P ratio

### PROFITABILITY - SELF-SUFFICIENCY

- ◆ Improves overall profitability of farms
- ◆ Replaces fertiliser and amendment inputs
- ◆ Contributes to animal health and substantially, reduces veterinary and phytoproduct expenses
- ◆ Increases self-sufficiency of milk and meat production

### ENVIRONMENT

- ◆ Less loss through leaching and evaporation
- ◆ Improves salubrity in livestock buildings: less ammonia and smells released
- ◆ Less gaseous emissions during storage and after spreading on fields

# LOCALISED FERTILIZATION

**ACTION OF MICRO-ORGANISMS**

**DEVELOPS MYCORRHIZAL EXCHANGES LOCALISED ACTION**

**DEVELOPS ROOT GROWTH**

**HUMUS FORMATION > C AND N STORAGE**

**35 % REDUCTION IN NITROGEN LEACHING**

## BACTÉRIOSOL® BOOSTER

BACTÉRIOSOL® BOOSTER 10 AND 50

**Localised action as close as possible to the seed for optimal harvest quality.**

## QUATERNA® PLANT

CROP SUBSTRATE

**A tool to boost the success of your plantings and companion plantings (vines, trees, bushes, and market garden plants).**

**BACTÉRIOSOL BOOSTER** improves the physical, chemical and biological properties of the rhizosphere, to promote:

- soil-plant exchanges
- root development
- micro-organisms, particularly mycorrhizal fungi
- rhizospheric soil humus as close as possible to the seed

Plants can better **express their potential, in terms of both yield and quality**. They **withstand external aggressions better** and are better able to use the water in the soil while using less inputs

The action of **BACTÉRIOSOL BOOSTER** is **localised to the rhizosphere**, while **BACTÉRIOLIT** or **BACTÉRIOSOL**, applied on the surface of the soil, act over the entire soil.

**QUATERNA PLANT** is a **culture substrate** that can be used as a growth medium for certain plants.

Its action results in the formation of an environment enriched in air and water porosity which **promotes root development and contact with the nutritive solutions in the rhizosphere**.

It boosts soil-plant/tree exchanges, root development, water and mineral absorption, and stress resistance.

**QUATERNA PLANT** allows **better water uptake by plants** in new plantings as well as in companion plantings. Plant development is optimised thanks to better access to minerals and water.

### AGRONOMY

- ◆ Develops mycorrhizal exchanges
- ◆ Develops rooting
- ◆ Greater resistance to external aggressions / diseases
- ◆ Crop homogeneity

### PROFITABILITY - SELF-SUFFICIENCY

- ◆ Optimises quality and yield
- ◆ Replaces starter fertiliser
- ◆ Participates in increasing gross profit margin

### ENVIRONMENT

- ◆ Saves on inputs
- ◆ Saves water

### AGRONOMY

- ◆ Develops mycorrhizal exchanges
- ◆ Better plant recovery and longevity
- ◆ Root development
- ◆ Stress resistance

### PROFITABILITY - SELF-SUFFICIENCY

- ◆ Sustainability of plantings
- ◆ Quicker growth of plants

### ENVIRONMENT

- ◆ Saves on inputs
- ◆ Saves water

# METHANISATION - SEEDS

INCREASES  
ENERGY  
PRODUCTION

IMPROVES  
THE DIGESTION  
PROCESS

FARMING  
SELF-SUFFICIENCY

ACTION OF  
MICRO-  
ORGANISMS

## BACTÉRIOMÉTHA®

BACTÉRIOMÉTHA® - BACTÉRIOMÉTHA® TL

To boost methane production, and improve the digestion process.

## SEEDS

IN ASSOCIATION WITH SOBAC SOLUTIONS

A solid partnership, to go yet further towards self-sufficiency.

**BACTÉRIOMÉTHA** technology is an **additive for methanisation substrates** containing natural minerals and a selection of composted natural plants.

It acts on the different phases of the organic matter transformation process based on different modes of action to **boost energy production**.

**BACTÉRIOMÉTHA** in combination with substrates **increases the accessibility of organic matter during the first phases of methanisation**.

It also significantly **reduces the losses** of elements from manure and slurry when substrates are stored in a pit or on a slab. **It also reduces clumping and promotes the stability and balance of the digestion process.**

From the outset, **SOBAC** has been working in **partnership** with farmers on **production methods that would reduce chemical inputs in favour of a cleaner, self-sufficient agriculture, protecting health, while supporting the economic imperatives of farmers, and consumer expectations** particularly the **nutritional quality** of agricultural products.

It is with this in mind that **SOBAC** proposes to combine with Marcel Mézy Technologies, a **range of grass mixes** for high-quantity growth of grasses and legumes to **produce quality forage that is more balanced, less costly in inputs, and suitable for different soils and climates.**

### PROFITABILITY

- ◆ Increases energy production
  - Better transformation of organic matter thanks to an optimised preparation of fibres
  - Improved digestion process in the digester
  - Possible savings in raw materials
- ◆ Less energy used and less wear
  - Reduction of crusts
  - Improved intermixing
  - Fibrous substrates more easily manageable

### ENVIRONMENT

- ◆ Reduces losses and smells before methanisation



# SOBAC SOLUTIONS

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30 YEARS OF EXPERTISE WITH EXPERIMENTATION RESULTS EVIDENCED  
BY NUMEROUS SCIENTIFIC AND INSTITUTIONAL PARTNERS

## AGROPARISTECH, PR. MARCEL MAZOYER :

- ◆ + 14 % cattle farming revenue in Limousin - FR
- ◆ + € 63 to € 89/ha/year profit margin in cereal rotation in Alsace - FR

## PARIS-GRIGNON :

- ◆ Comparative study of manure: 50% less loss of Dry Matter and 2 times less nitrogen leaching.

## INRA (NATIONAL INSTITUTE OF AGRONOMIC RESEARCH) :

- ◆ Comparative study of beef cattle breeder and multicrop farmer in Nièvre - FR :  
+ 42 % profit, - 48 % expenses, - 64 % concentrate, + 22 % kg meat/Livestock unit (LSU)  
in self-sufficiency
- ◆ Loss of dry matter from manure halved

## ITAVI (TECHNICAL INSTITUTE OF AVICULTURE) :

- ◆ 82 % reduction in nitrogen loss through gas emanation
- ◆ 39 % increase in organic nitrogen in manure

## BIP (NATIONAL PRUNE INDUSTRY ASSOCIATION) :

- ◆ + €1,150 /ha/yr gross profit, quality and higher green-dry yield

## PURPAN INP TOULOUSE :

- ◆ + 14.8 % fixed carbon and + 9.4 % fixed nitrogen in soils  
compared to control

## LARA EUROPE ANALYSES :

- ◆ + 117 % humic acids
- ◆ Reduction by 1/3 of mineral nitrogen leaching and water pollution

## AGRA-OST GOE (EAST BELGIUM AGRONOMIC EXPERIMENTATION AND RESEARCH CENTRE) :

- ◆ Conservation of remains during winter
- ◆ Improved productivity and quality of grassland
- ◆ Nitrogen efficacy of farm fertilisers doubled