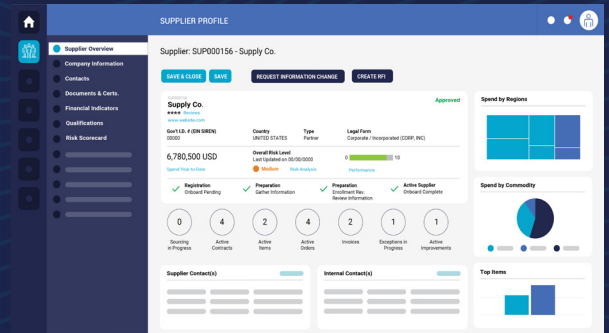


SUPPLIER MANAGEMENT

All supplier information, risk, performance, and collaboration in one place

- VISIBILITY
- INSIGHT
- COLLABORATION



360-Degree View of all Supplier Information

Complete visibility across all supplier information and activities in your Source-to-Pay processes.

Comprehensive, Integrated Risk, and Performance

Monitor and measure supplier risk and performance activities with dashboards, scorecards, and integrated third-party data.

Holistic Supplier Collaboration

Integrate suppliers and stakeholders into business processes to improve performance, mitigate risk, establish corrective actions, and promote innovation.

91%

Of leading organizations consider suppliers to be a source of value

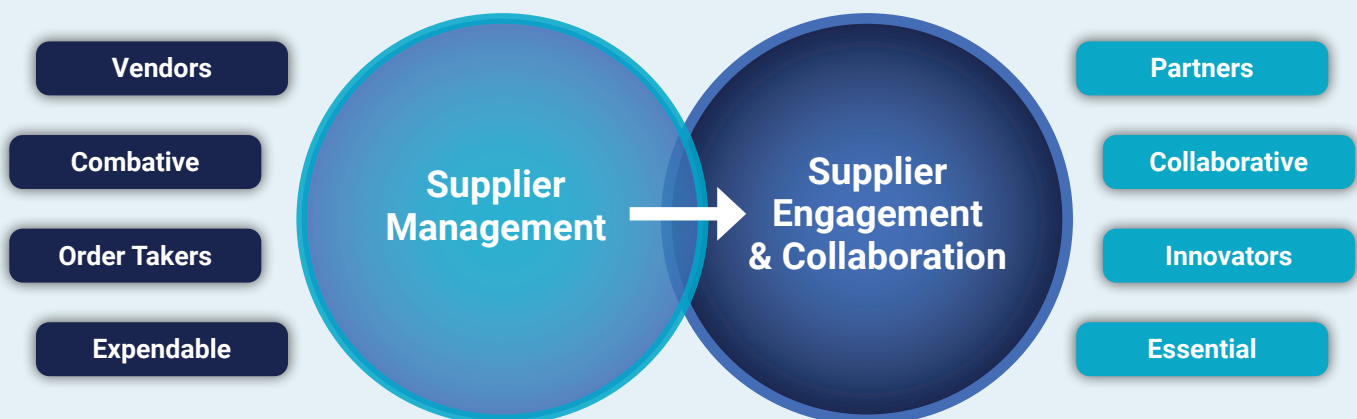
53%

Of organizations want to improve real-time risk metrics and reporting

51%

Of organizations plan to increase their supplier collaboration

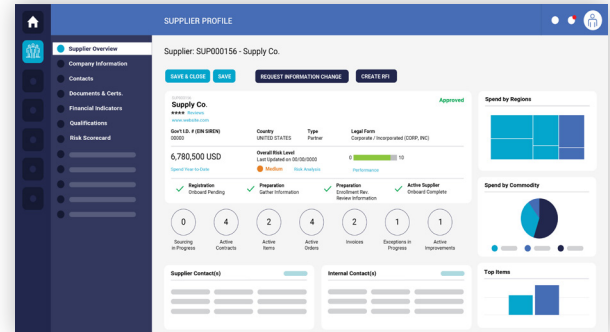
Effective Supplier Management to Power Procurement Processes, Establish Resiliency, and Drive Innovation



SUPPLIER MANAGEMENT

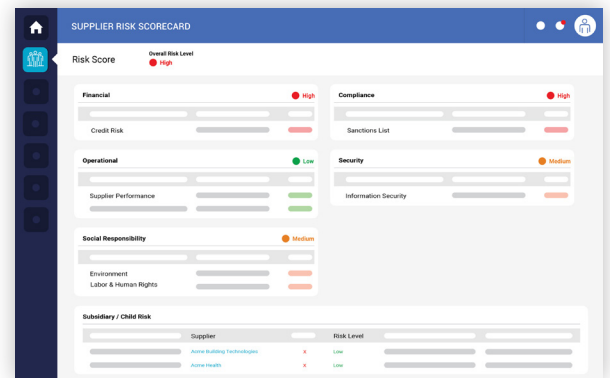
Let Supplier Information Lead, not Follow

- Simple, Quick Onboarding**
 User and supplier self-registration, qualification, and onboarding for all suppliers—quickly and efficiently
- Collect and Validate Information**
 Authorize Suppliers to provide required information, including certifications, qualifications, and financials
- Segment and Approve**
 Utilize supplier segmentation and a configurable workflow
- Your own Supplier Portal**
 Customer branded supplier portal with complete profile, data, and transaction management capabilities



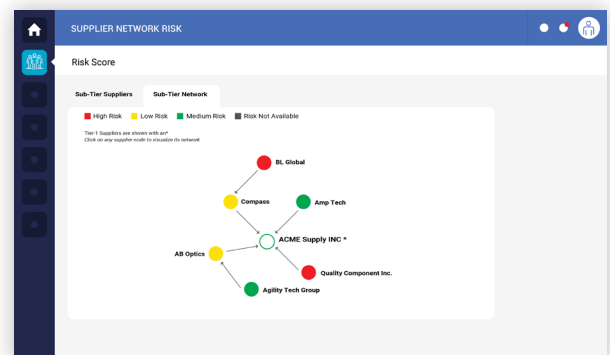
Central Console with an Interactive View of Risk

- Assess Risk Factors Important to the Business**
 Analyze supplier risk across multiple risk dimensions and tailor risk elements to meet business requirements
- Track Risk at Multiple Levels**
 Track risk at the macro-supplier level, across sub-tiers/supply network, and the engagement-contract level
- Incorporate Data from 3rd Party Data Sources**
 Connect desired external risk data sources to gain a thorough risk analysis
- Establish Rules, Alerts, and Notifications**
 Discover and respond to risks quickly via alerts and metrics to minimize operational disruption
- Save Time and Optimize Risk Programs**
 Automate scoring templates, questionnaires, and campaigns to ensure timely assessments



Track and Resolve Transactional Issues

- Prioritize High-Priority Issues**
 Identify, gather, and resolve supplier-related issues—including deliveries, non-compliance or quality issues, invoice exceptions, and service level agreements
- Fast Resolution**
 Categorize, manage activity, and verify follow-up actions to resolve issues while alerting stakeholders through workflows
- Real-time Tracking**
 Track resolution progress with real-time alerts and notifications



Performance Data to Drive Smarter Decisions

- ✓ **Analyze Supplier Performance Throughout Supplier Lifecycle**
Evaluate and analyze suppliers across multiple performance and transactional dimensions to prevent and mitigate issues
- ✓ **Collect Information with Detailed Surveys and Scoring**
Build a library of business-specific templates to gather data and analyses, and automate issuance to optimize coverage and gather data
- ✓ **End-to-end Campaign Management**
Manage campaigns with intuitive tools—including templates, communications, stakeholder evaluations, and project management tools
- ✓ **Evaluate Performance Criteria**
Configure, track, and manage performance criteria, KPIs, and stakeholder input via a configurable dashboard and scorecard to maximize value

Structured Collaboration to Improve Performance, Reduce Risk, and Drive Innovation

- ✓ **Manage Risk and Mitigate Impact**
Utilize control and mitigation plans to address, share, and document actions to address business risks
- ✓ **Drive Performance Improvement**
Link improvement plans with performance evaluations and campaigns to correct issues and track benefits
- ✓ **Establish Structure Around Supplier Innovation**
Collaborate in a structured and planned approach with suppliers and stakeholders on value-generating activities
- ✓ **Assign, Track, and Manage Actions**
Leverage project management tools to establish detailed project plans, assign tasks to suppliers, stakeholders, and track progress