

SOURCING CHAMPIONS
PROCUREMENT CONSULTING

15M Procurement Transformation: Leveraging Ivalua S2P Platform



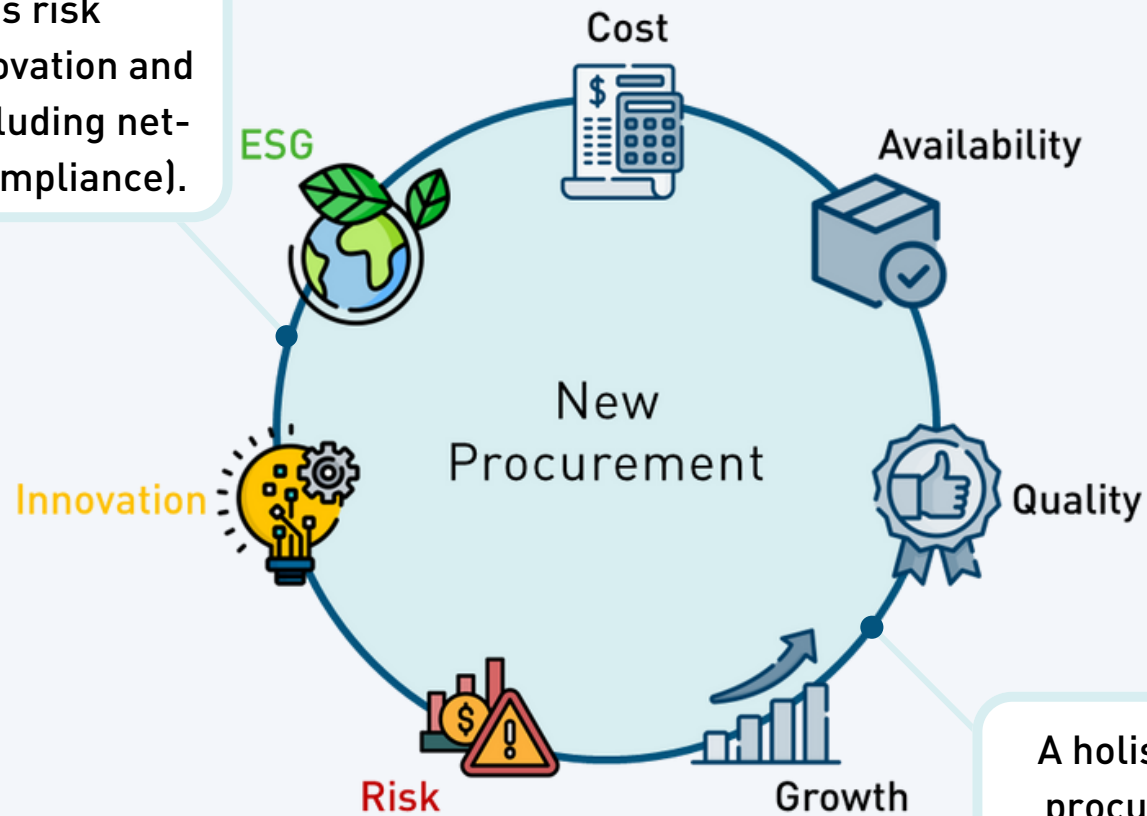
Unlock Value Contributions in Sourcing Excellence

Navigate complexities and unleash the full potential of your procurement function

EMBRACING CHANGE

Navigating the Dynamic Procurement Landscape

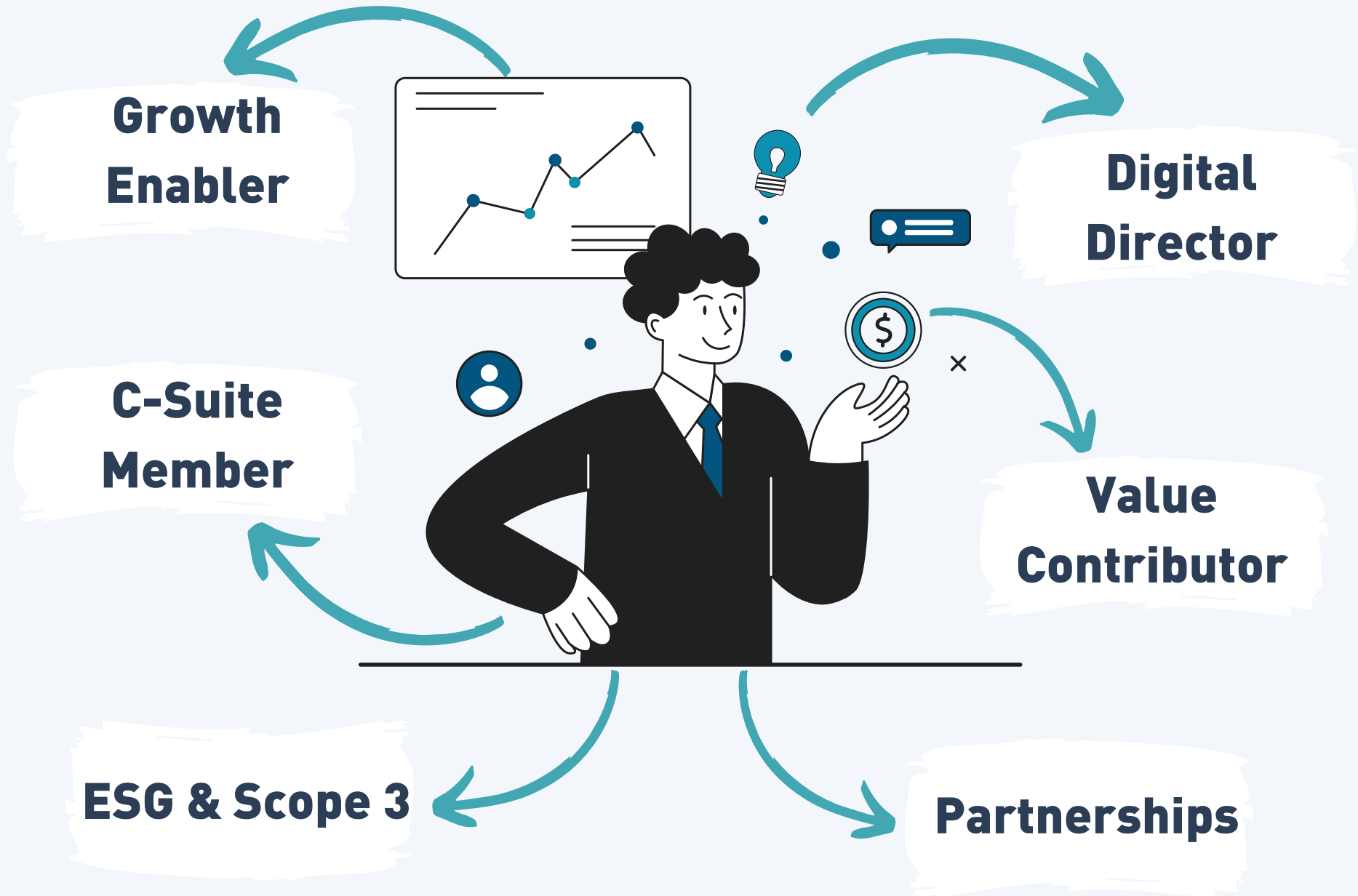
CPOs should realign strategies to prioritize broader business goals, such as risk management, innovation and sustainability (including net-zero and CSRD compliance).



A holistic strategy allows procurement leaders to pursue organizational goals while focusing on continuous improvement.

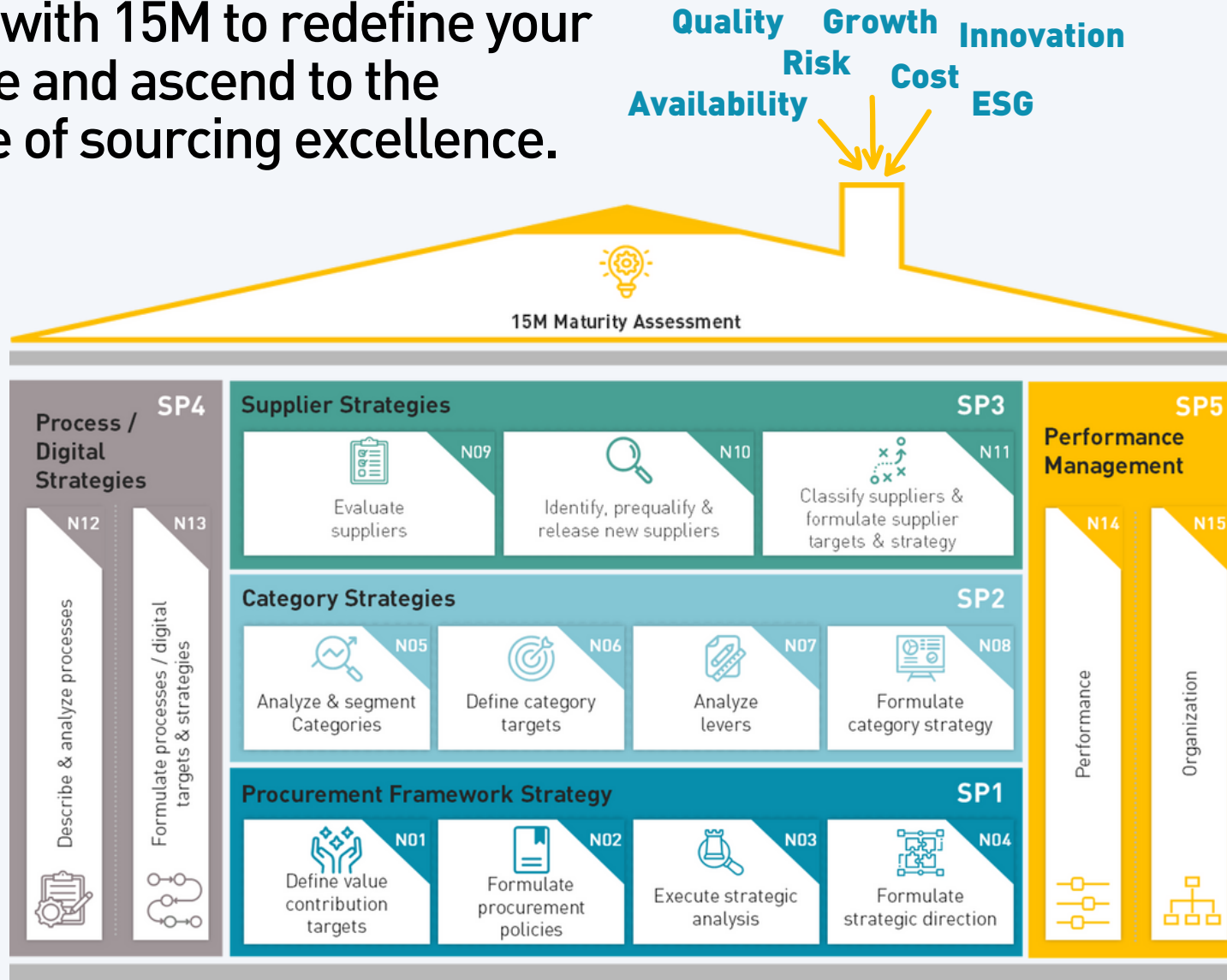
THE EVOLVING ROLE OF THE CPO

Adapting to Multifaceted Responsibilities in Response to Change



MASTERING CPO RESPONSIBILITIES WITH SOURCING CHAMPIONS' 15M TRANSFORMATION METHODOLOGY

Embark on a transformative journey with 15M to redefine your CPO role and ascend to the pinnacle of sourcing excellence.



15M: A HOLISTIC TRANSFORMATION APPROACH

Integrating all aspects of procurement in a modular framework

Inspect all modules of the current strategy, revealing insights to position procurement as a **growth enabler** for the organization

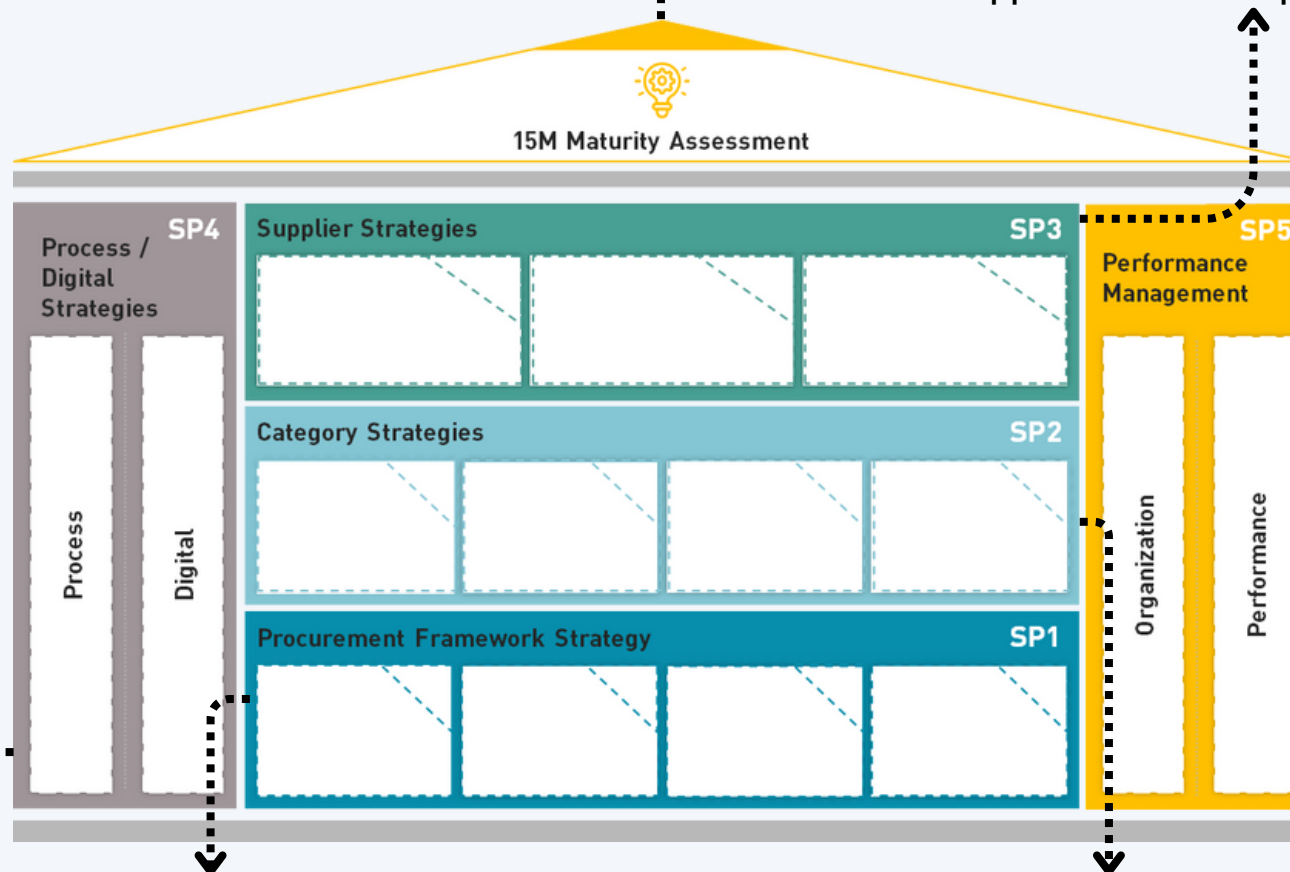
Cultivate strategic **partnerships** that optimize the value derived from supplier relationships.

Ensure the effective integration of processes and digital tools to enhance value creation

Oversee the previously defined value contribution targets, including **ESG & Scope 3**

Ensure that procurement is aligned with and a proactive **value contributor** to the company's strategies, and business goals

Develop impactful category strategies and, as a **C-suite member**, ensure their alignment with overarching procurement and business objectives



5 STAGES TO PROCUREMENT EXCELLENCE

Final 15 Maturity Assessment Scoring



STAGE 1 OPERATIONAL

No clear value contribution

Only operational sourcing processes



STAGE 2 CLASSICAL SOURCING

Some value contribution

Simple sourcing processes



STAGE 3 SOURCING EXPERT

Visible value contribution

Strategic sourcing processes with gaps



STAGE 4 TOP CLASS SOURCING

High value contribution

World-class sourcing processes with limitations in the strategic partitions



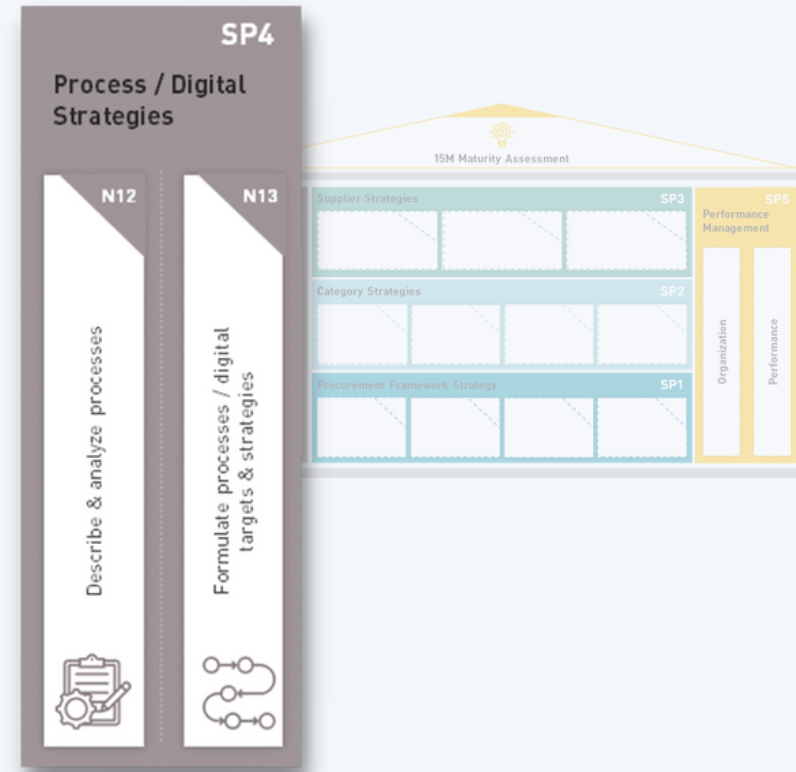
STAGE 5 WORLD SOURCING CHAMPION

Maximum value contribution

World-class sourcing processes in all strategic partitions

S2P DIGITAL TRANSFORMATION

The 15M Maturity Assessment serves as a personalized starting point for effective procurement transformation using Ivalua's Source-to-Pay solution.



- Digitize and manage all spend categories
- Make faster, more informed decisions
- Collaborate efficiently and effectively



READY TO ELEVATE YOUR SOURCING GAME?

Contact us today to begin your journey towards becoming a World-Class Sourcing Champion.

Our team is ready to guide you through the transformation process and help you achieve procurement excellence.



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