

CASE STUDY



ERMEWA

ivalua

DIGITALIZING AND REFOCUSING PROCUREMENT PROCESSES THROUGH A COMPLETE AND UNIFIED PLATFORM APPROACH



Ermewa is a European leader in railcars leasing. It addresses all segments thanks to its +47,000 railcars, dedicated to transport hazardous and non-hazardous liquids, gaseous, bulk and diversified general cargoes including food and non-food products. With a network of 18 offices in Europe, Ermewa provides industrial companies, railway undertakings and freight forwarders with a range of more than 120 different types of railcars. Ermewa is a subsidiary of Stream, one of the leading global players of the freight railcar and tank containers leasing industries.

KEY FACTS

- Operating in **14** European countries
- **+47,000** railcars for all industries
- **95 to 99%** recyclable components in wagons
- **~1,500** railcars recycled/year
- **ISO 9001** certification
- EcoVadis **Gold** certification
- **+700** refurbished wagons/year
- Investment/year in **~ 2,500** railcars

PROCUREMENT CHALLENGES AND POLICIES

- Ermewa wanted to develop its procurements processes and implement a new solution adapted to the industry's specifications
- Various types of orders and requirements needed support of unique processes and capabilities
- No previous platform to manage from end to end the procurement projects



Moving from fragmented data in Excel to Ivalua as a single source of truth has proven to be a good choice. We are extremely satisfied by the ability of our implementation partner to adapt to our business environment and create a unique solution fit for us.



Philippe Roussely
Purchasing Director Ermewa

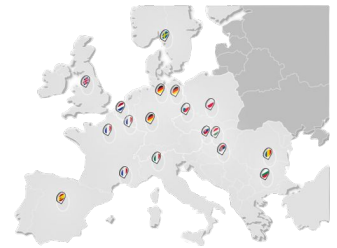
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PROJECT CHALLENGES

- No purchasing system on the market to meet the need for railcars inspection and tracking.
- Ermewa uses Excel and an internal tool to manage their items data, complexifying interfacing and daily managing

SCOPE OF THE SOLUTION DEPLOYED

- Supplier Information Management
- Sourcing Management
- Contract Lifecycle Management
- Wagon Management (design mode)



CKS CONTRIBUTION

- CKS **supported Ermewa in design decisions** and built a solution meeting end-to-end business needs, from supplier panel management to wagons acceptance.
- Technical experts leveraged **Design mode and Cube reports** to build the not out-of-the-box features

RESULTS ACHIEVED

- **All the very specific needs answered** in one solution
- **Daily use** of the Ivalua platform due to intuitive interface and system support of localized processes
- Achievement of solution objectives that set the standard for **financial and technical railcar** management
- **Reporting consolidated** in Ivalua for company-level visibility

KEY SUCCESS FACTOR

- A **project team defined by Ermewa**, collaborating with CKS to analyze and identify needs to consider in the conception and in the future enhancements