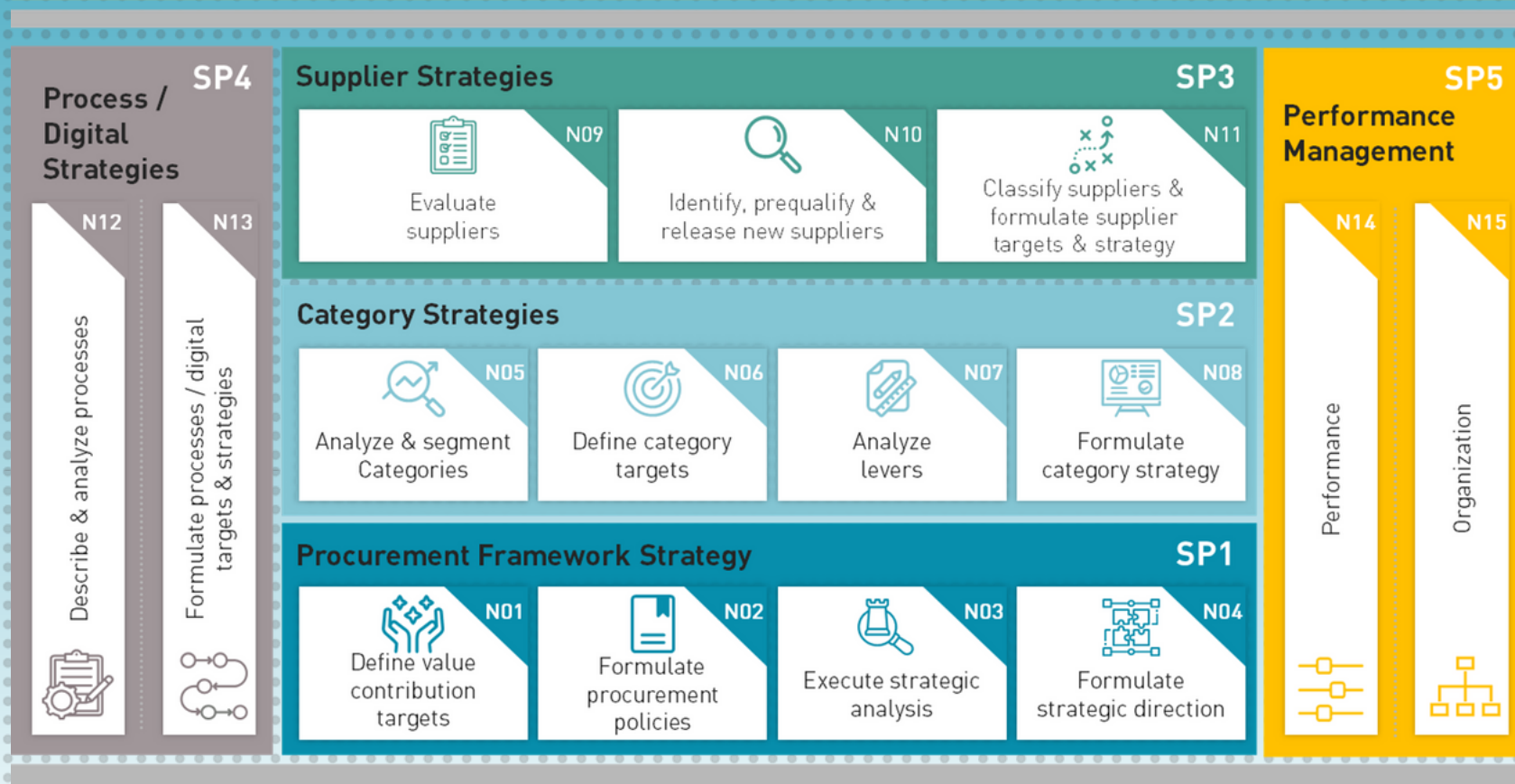


# The Strategy Blueprint

Construct a world-class procurement strategy



## 15M Maturity Assessment



# Unlock the Power of Procurement Excellence: Propel Transformation with Sourcing Champions' Holistic 15M Methodology

5 integrated Strategic Partitions determine the degree of procurement excellence

0

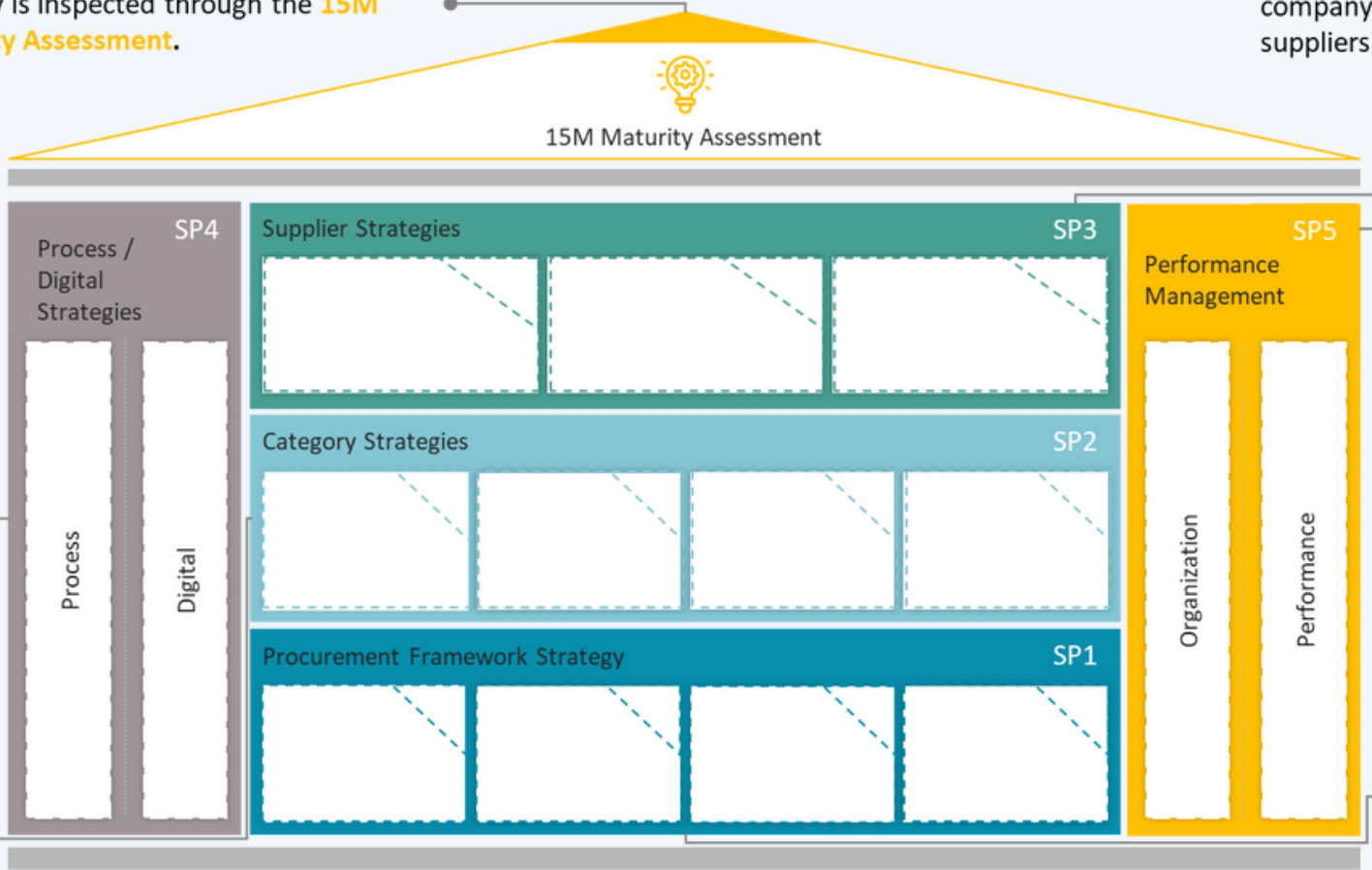
Each module of the existing procurement strategy is inspected through the **15M Maturity Assessment**.

3

The **Supplier Strategy** delineates the company's approach toward individual suppliers

4

**Procurement Process/Digital Strategies** outline the company's approach to developing a (digital) procurement processes



5

The subject of **Performance Management** is the control processes, which are carried out across the four strategic levels

2

**Category Strategies** outline a company's approach to procurement within specific categories.

1

The **Procurement Framework Strategy** aligns procurement with the company's value system, strategies, and business goals.

# What are the **5 STAGES** to procurement excellence?

**SOURCING**  
*CHAMPIONS*

Transforming Global Sourcing & Procurement into  
a real competitive advantage for your company



1.

## **OPERATIONAL**

- No clear value contribution
- Only operational sourcing processes

## **3. CLASSICAL SOURCING**

- Some value contribution
- Simple sourcing processes





### **3. SOURCING EXPERT**

- Visible value contribution
- Strategic sourcing processes with gaps

### **4. TOP CLASS SOURCING**

- High value contribution
- World-class sourcing processes with limitations in the strategic partitions



## 5. WORLD SOURCING CHAMPION



- Maximum value contribution
- World-class sourcing processes in all strategic partitions

Understanding the current position of your procurement function is the key to reaching new heights.

# READY TO ACHIEVE PROCUREMENT EXCELLENCE?

Contact us today and kick-start your transformation journey to become a World-Class procurement organization.

Our team is eager to help you redefine procurement success and transform your procurement into a real competitive advantage. Take the first step - contact us now to book your [free 15M Maturity Assessment workshop](#) and read more about our holistic transformation methodology [on our website!](#)

**SOURCING**  
CHAMPIONS



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