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Ivalua Procurement Digitalization @valantic

valantic Story and Portfolio

March 2024

ivalua

valantic Facts & Figures

+4,000
valantic experts

Ø 14 years
project experience per employee

+550 m.
EUR sales in 2023e
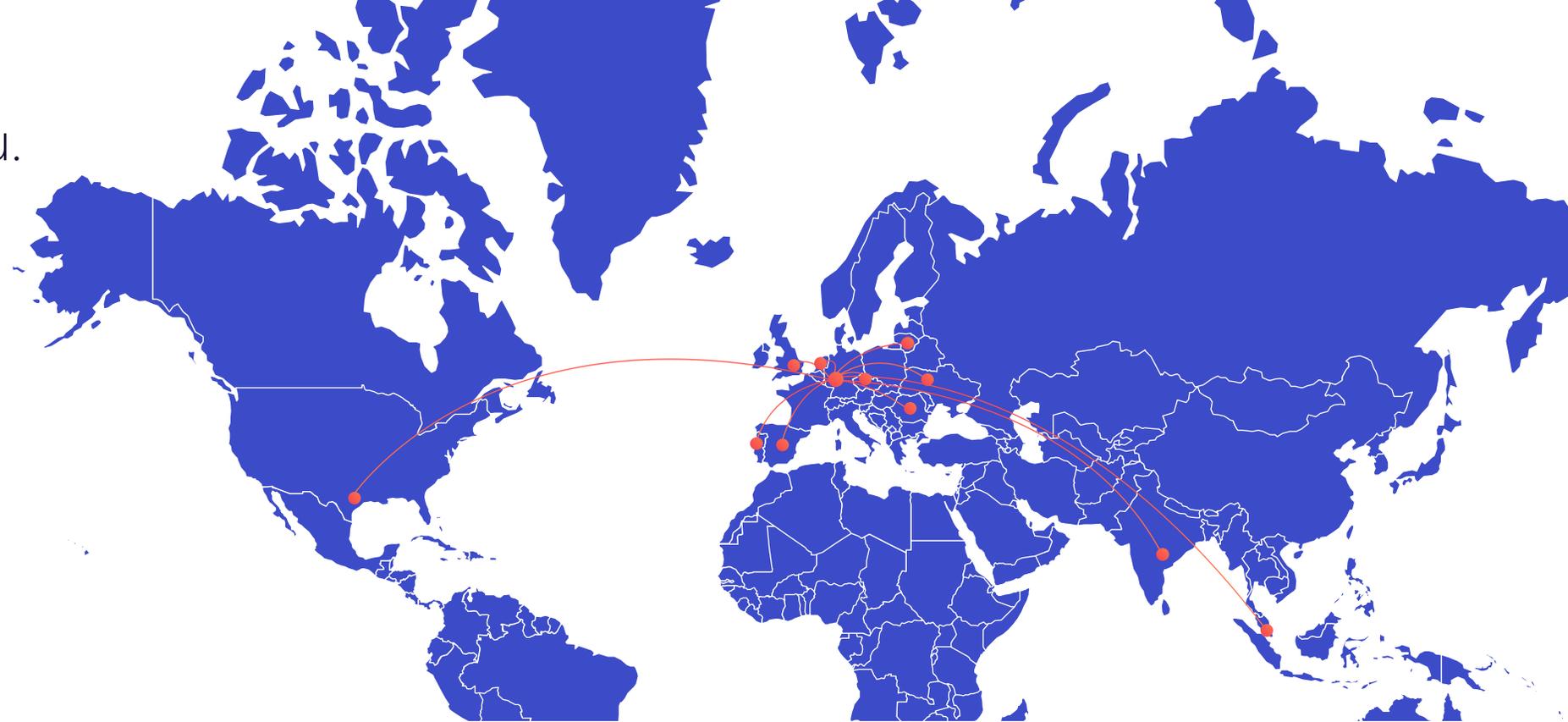
+500
blue chip clients

32
DAX-40 companies as customers

99%
Customer loyalty

> 100
Awards won in 2022/23

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valantic is close to you.
More than 60 times.
And counting.

AUSTRIA

Salzburg
Vienna
Dornbirn

BELGIUM

Hasselt
Mortsel

BULGARIA

Sofia

CZECH REPUBLIC

Prague

DENMARK

Copenhagen

GERMANY

28 x

INDIA

Bangalore
Bhopal
Pune

LITHUANIA

Vilnius

LUXEMBURG

MALAYSIA

Kuala Lumpur

NETHERLANDS

Rotterdam

PORTUGAL

Lissabon
Porto
Lagoa, Azoren
Lieira

ROMANIA

Iasi
Cluj

SERBIA

Belgrad

USA

Austin, Texas

SPAIN

Barcelona
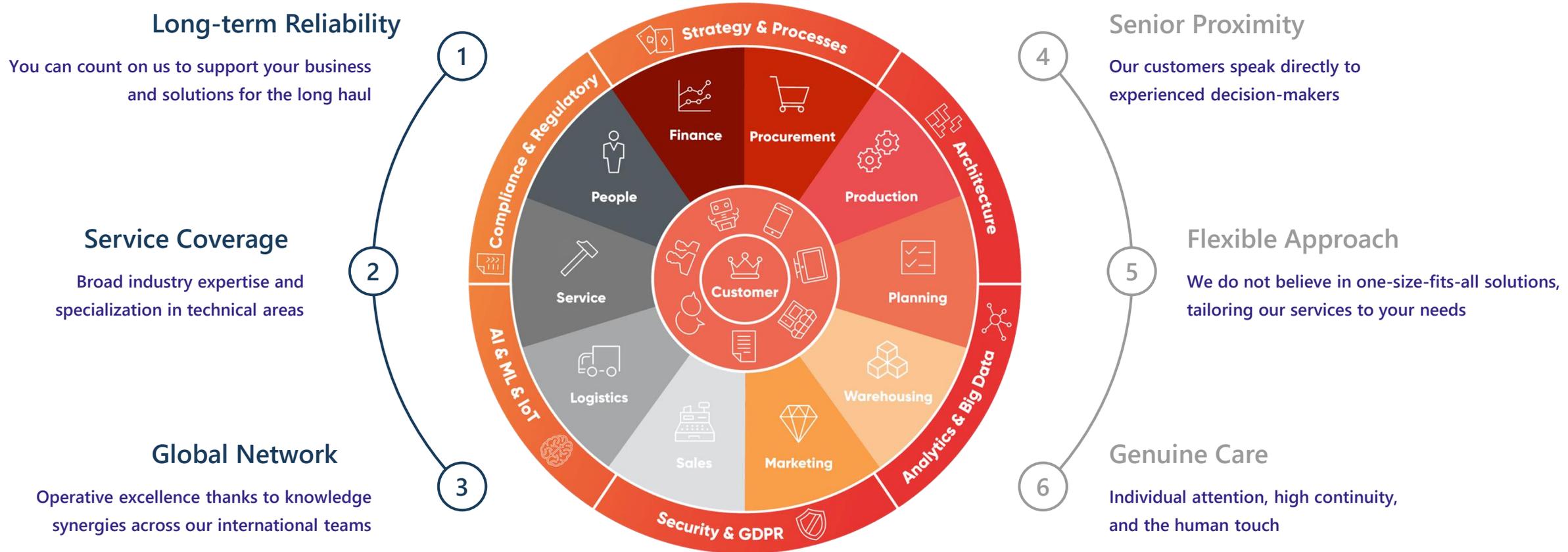Bilbao
Valencia
Madrid

UK

London

SWITZERLAND

Zurich
Tägerwilen
Sankt Gallen

UKRAINE

Zhytomyr

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We focus on the comprehensive support of all company processes

Long-term Reliability

You can count on us to support your business and solutions for the long haul

1

Service Coverage

Broad industry expertise and specialization in technical areas

2

Global Network

Operative excellence thanks to knowledge synergies across our international teams

3

Senior Proximity

Our customers speak directly to experienced decision-makers

4

Flexible Approach

We do not believe in one-size-fits-all solutions, tailoring our services to your needs

5

Genuine Care

Individual attention, high continuity, and the human touch

6

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Ivalua Procurement Digitalization @valantic

valantic divides its services across 5 competences - to provide our customers with comprehensive advice

Design, implementation and operation of digital end-2-end business processes and services

Digitalization strategy, from concept to tangible realization

A leader in the digital enablement of the financial services industry

Smart Processes

Digital Strategy & Analytics

Financial Services Automation

valantic
One Firm

SAP Services

Customer Experience

360° SAP IT consulting for the entire solution lifecycle

Seamless, personalized, and inspiring customer journeys across all customer channels

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Ivalua Portfolio

Our Expertise

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With Ivalua, valantic offers an end-to-end eProcurement environment for all industries

ivalua

- ✓ **Software development**
- ✓ **Private Cloud Hosting**
- ✓ **Quality control**
- ✓ **Ensuring availability**
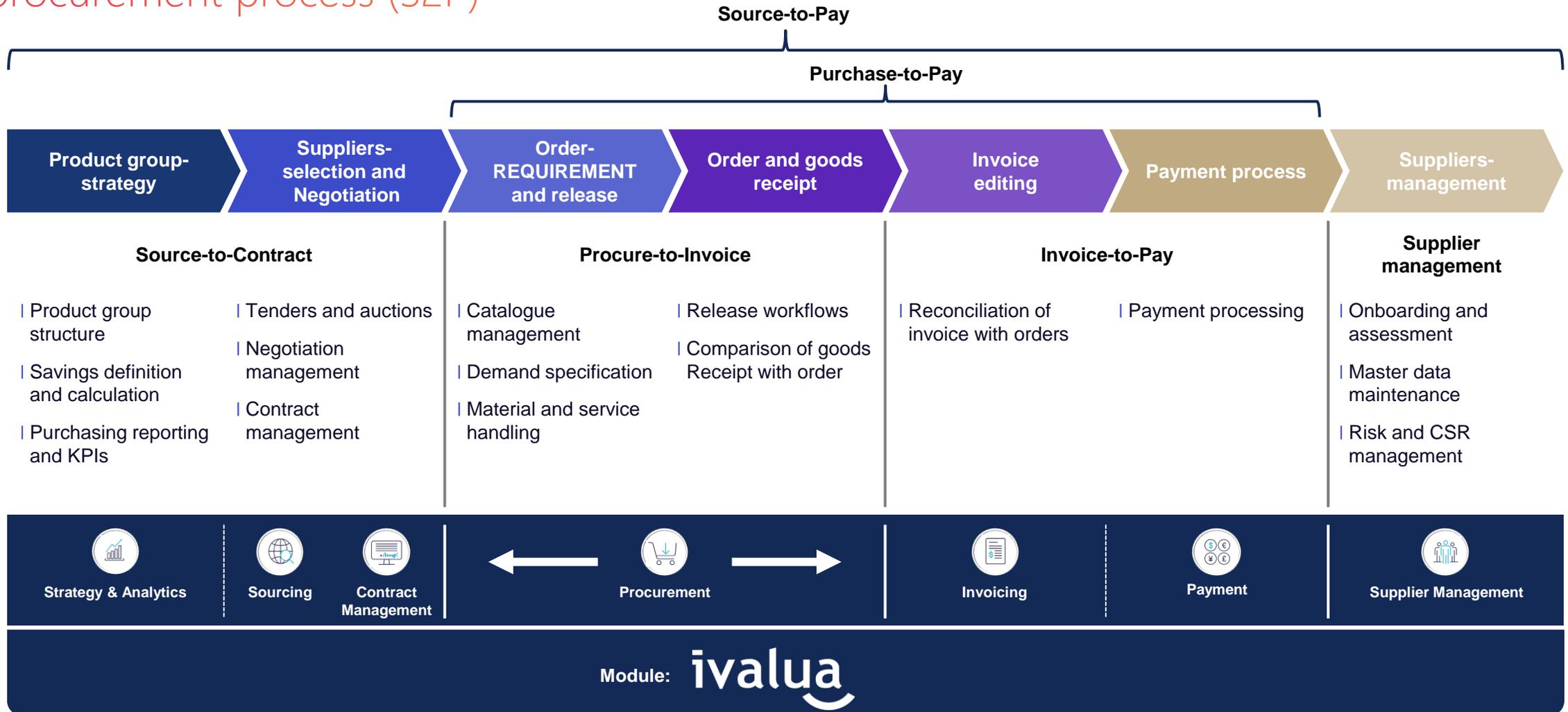- ✓ **Technical Innovation driver**

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- ✓ **Process consulting**
- ✓ **Best practice for your industry**
- ✓ **Project management**
- ✓ **Implementation**
- ✓ **Roll-out and trainings**
- ✓ **Change management**
- ✓ **Hypercare**

Ivalua offers modules for the entire range of source-to-pay:

Lieferantenrisiko und -leistung   Sourcing   Vertragsmanagement   eProcurement   Rechnungsstellung   Zahlungen   Ausgabenanalyse

PLATTFORM

Analytik   Workflow   Integration   KI   Zusammenarbeit   Designmodus   Zusätzliche Module

- **Fast payback** with unrivalled flexibility through **rapid supplier qualification**, **customisable user** interfaces and **rapid implementation.**

- **A uniform platform** (user interface, data, workflows) based on one code and one database enables **maximum automation** and **optimal evaluability** across the entire S2P process.

- Ivalua offers a **private cloud-based** solution that meets the **highest security requirements** thanks to its unique multi-instance architecture.

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We support you in your transformation towards a complete digitalization of the procurement process (S2P)

Source-to-Pay

Purchase-to-Pay

Product group-strategy	Suppliers-selection and Negotiation	Order-REQUIREMENT and release	Order and goods receipt	Invoice editing	Payment process	Suppliers-management

Source-to-Contract

Procure-to-Invoice

Invoice-to-Pay

Supplier management

| Product group structure | Tenders and auctions | Catalogue management | Release workflows | Reconciliation of invoice with orders | Payment processing | Onboarding and assessment |

- Product group structure
- Savings definition and calculation
- Purchasing reporting and KPIs

- Tenders and auctions
- Negotiation management
- Contract management

- Catalogue management
- Demand specification
- Material and service handling

- Release workflows
- Comparison of goods Receipt with order

- Reconciliation of invoice with orders

- Payment processing

- Onboarding and assessment
- Master data maintenance
- Risk and CSR management

Strategy & Analytics   **Sourcing**   **Contract Management**   **Procurement**   **Invoicing**   **Payment**   **Supplier Management**

Module: ivalua

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Specifically, four service packages are addressed in order to provide support within the framework of the Ivalua transformation

Hypercare and Support

„Getting the system up and running "

- Supervision & coordination of support service and bug fixing
  - Collection of requirements and support for FAQs
  - Development of alternative solutions based on the requirements
  - Coordination of bug-fixing with Ivalua
 - Bugfixing of minor bugs after consultation
- Hotline for users & employees

Personnel Support

„Tackling with expertise "

- Provision of Ivaua experts to take on operational tasks within the framework of the project.
  for example:
  - Creating and managing users
  - Support for ticket system or mailbox
  - Project management tasks (PL, PMO, PLU, etc.)
  - Processing of user-specific problems/questions

Ivalua Implementation
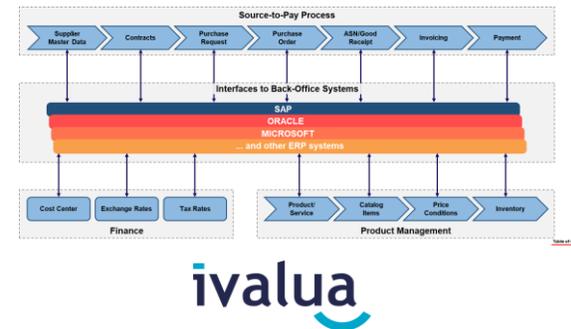
„Digitalization on Demand "

- Implementation of necessary and supplementary modules and 3rd party SW
- Advice on specific issues incl. feasibility assessment
- Integration into the ERP system and execution of UAT/Testing

Mentoring and Training

„Train (Key) Users"

- Mentoring & coaching management and key users
- Accompaniment during certification from L1 to L3
- (Short) training for other employees
  - Preparation of training materials
  - User training by valantic and/or key users

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Your contact person

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