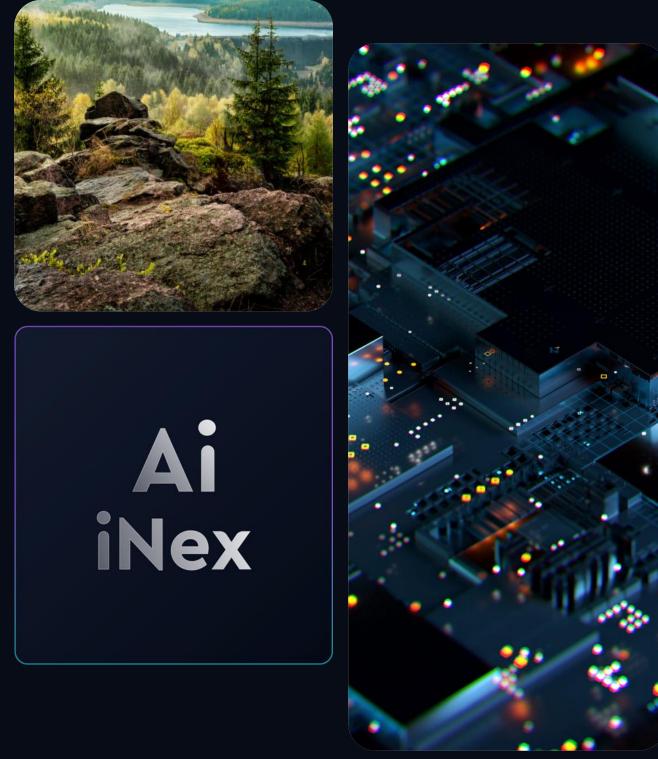
# iNex

Efficiency served by Artificial intelligence





## Summary

- 1. Presentation of inex
- 2. iNex Advance supports industials in there transition
- 3. Our plateform
- 4. Work with us
- 5. Appendices



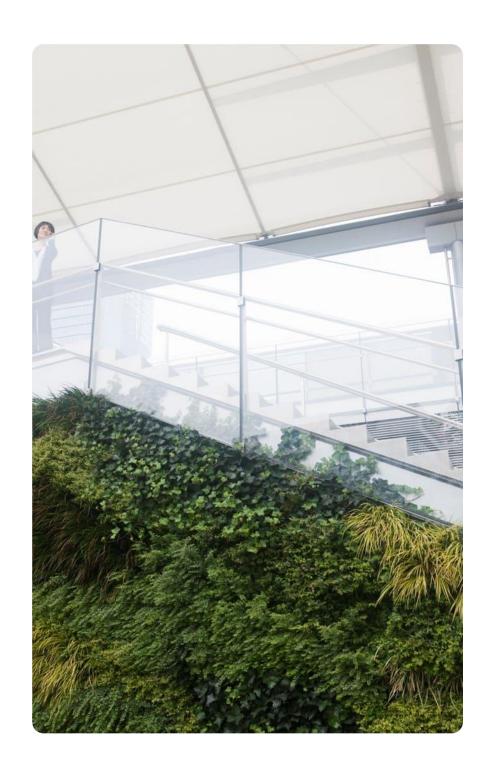
### Who are we ?

Founded in 2012, iNex was originally a sustainable development consulting firm supporting communities and manufacturers in managing their waste-related issues.

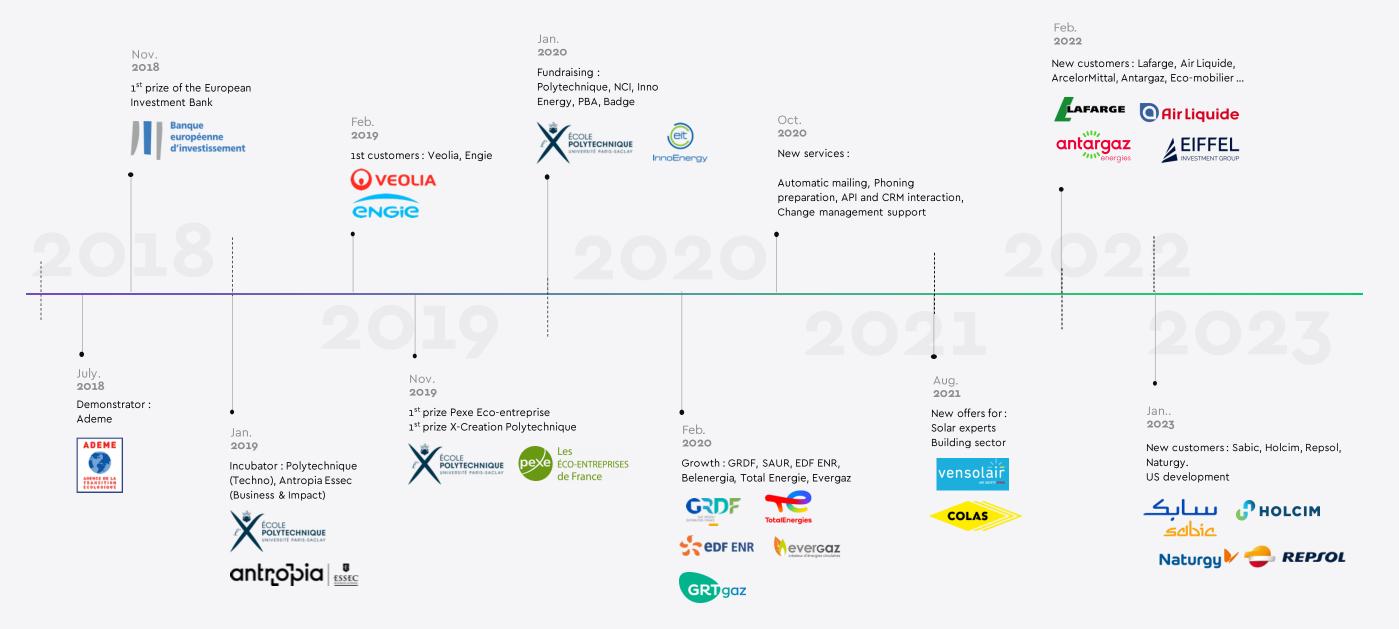
Taken over in 2018 by Olivier Gambari and Pierre Beuret, **iNex became a technological company that offers digital tools to industrialize marketing and sales** for companies working in the renewable energy and waste sectors: biogas, biomethane, bio-NGV, photovoltaic, strategic materials **by providing a tool based on a complementary team and an agregation and predictive tool conceived in partnership with the French MIT, Ecole Polytechnique de Paris**. Based on studies from 8 years of consulting and more than 5,000 data sources, iNex Sourcing is the flagship tool used by the marketing and sales departments of energy companies (Engie, GRDF, Grtgaz, Evergaz, Belenergia), recyclers (Veolia, Nicollin Group, Baudelet) and manufacturers (Solvay, SAUR).

In 2020, **with robust technology** validated by the main market players, iNex raises 1M Euro from Inno Energy, Nci, PBA and Badge to accelerate its growth.

2023 marks a new phase with an acceleration of its activity in the detection of plastic resins in the US and Europe.



## Agility to serve our customers



## iNex team Tech, Skills, Data

"iNex is the connection of complementary talents who have decided to contribute through technology to the ecological transition".

Oliver Gambari

#### A complementary team









Olivier Gambari CEO & Founder **Pierre Beuret** COO & Founder Benoit de Menthière

Philippe Hugeron

Mentor









But also an operational team







# They trust us

#### **RECYCLERS & ENERGY PROVIDERS**



« Since 2021, the tool allows us to be more efficient in the development phases of our projets and in the management of our units as the operation progresses. Coupled with regular support, iNex ensures a quality service that is as close as possible to the needs of our various users. »



Christina Ferreira TotalEnergies « My colleagues and I were impressed by the results presented today: the platform is very intuitive and easy to use, and the statistically calculated volume data is realistic.»



Patrick Durand Veolia

# We created a new business with TotalEnergies

Inex supports **Totalenergies** in order **to invest in methanization projects** thanks to its solution : **a dedicated team and a digital solution to analyze the investment potential of biogas on large terrigory**. The goal of these two companies is to diversify their revenues thanks to renewable energies, solar and biogas.

By 2030, 30% of their revenues must be produced from a sustainable energy.

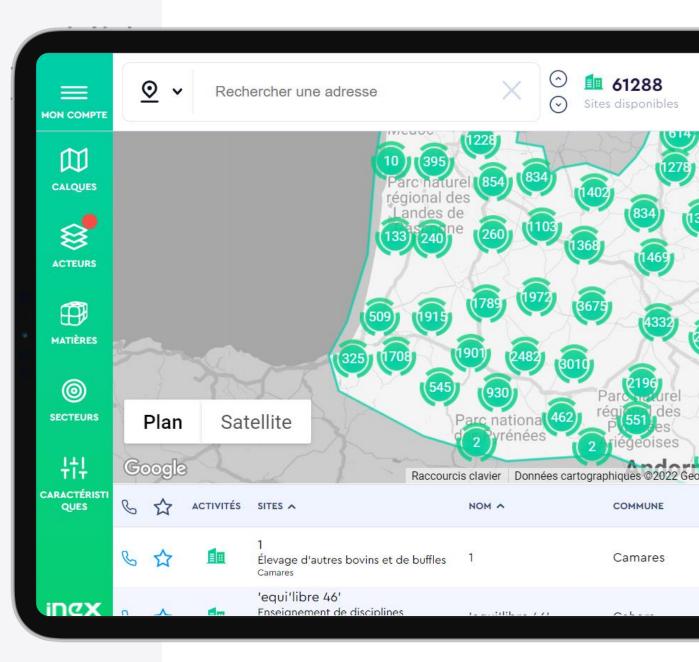
Our solution, **iNex sourcing**, allows them to display all the potential on a territory in few clicks thanks to his unique technology: **relevant biowaste producers**, **methanogic power**, **infrastructure**, **challengers**, **potential partners**. **The quality**, **quantity and types of biowaste** produce is also available in 1 click in order to understand what technology of methanization fits better on the choosen territory.

Inex sourcing displays and locates the relevant land and parcels, including brownfield sites in order to analyze the most appropriate locations for the installation of new methanization units.

In partnership with our consulting team and the agility of our digital solution :

 Totalenergies manage its 3B€ investment in biogas with our solution in : France, Holland, Germany and India.





iNex

# iNex advance supports

# Industrials to produce their own Biogas









## Why becoming Biogas producer ?

As part of decarbonization, industrial companies must find solutions to substitute fossil fuels used on their production sites. Biogas emerges as one of them. In this context, data and expertise are essential for making the strategic decisions that will lead to the implementation of methanization units.



### iNex Advance's methodology

We help the industrials to understand the **potential of the area around your plants to invest in a methanization unit**.

As true accelerators, the iNex Advanced methodology support you in this transition by guaranteeing your investments while reducing your risks.

Our methodology consists of 2 phases.

#### The macro analysis: Study the overall potential of your sites to prepare your energy transition strategy.

The goal is to anticipate and define strategy to identify the plants with the greatest potential by analyzing them with **iNex Sourcing** that enables to:

- Map the organic waste deposits around your sites all over the world
- Visualize key data of a territory: statistics, outlets, infrastructure...
- Identify the best actors likely to quickly start biogas production.



#### 2 The micro analysis: An in-depth study per site conducted by our experts, to ensure an effective biogas production.

To implement your strategy, **iNex Sourcing** and **Consulting** would carry out further local studies with the relevant actors for each plants.

For your strategy team

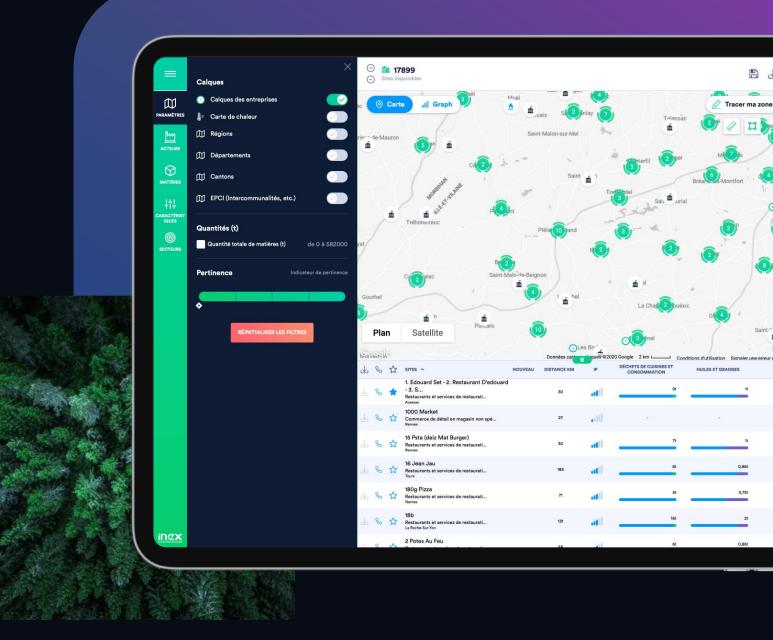
- Project preparation
- Site sizing (input volume, targets, catchment area)
- **Specification validation** (technical, logistical, economic, regulatory analysis)

#### For your project team

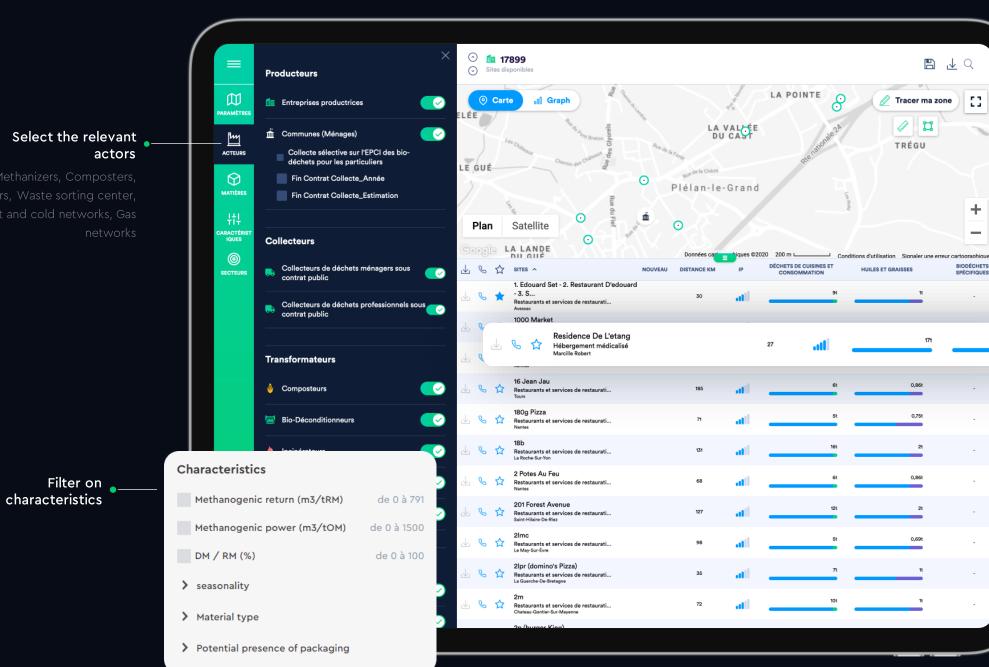
Guidance by **iNex Consulting** to validate the supply strategy and the methodology to be adopted by

- Identifying partners and accelerate the inital contact
- Obtaining letters of intent to secure the feedstock

# Our plateform







#### Visualize the distribution of deposits in a territory

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Tracer ma zone

TRÉGU

HUILES ET GRAISSES

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0.69

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13

+

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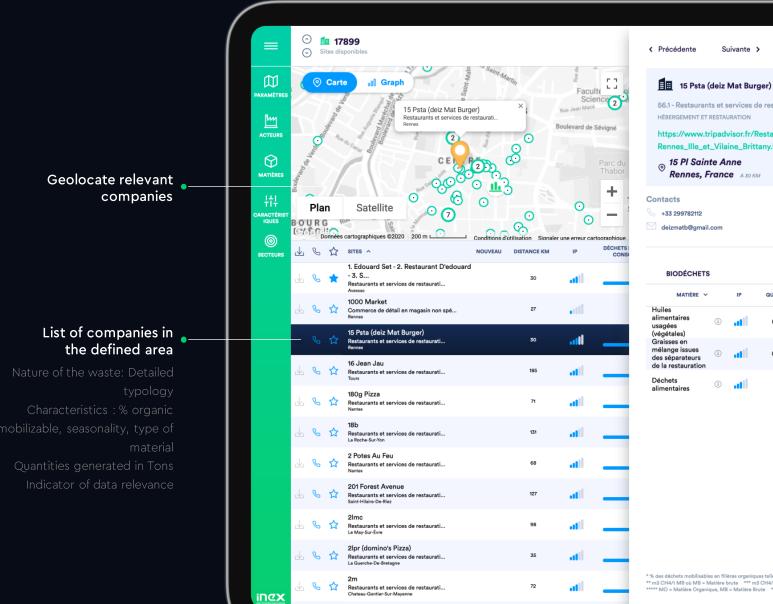
BIODÉCHETS

SPÉCIFIQUES

2t

#### Detail by actors





#### 56.1 - Restaurants et services de restauration mobile https://www.tripadvisor.fr/Restaurant\_Review-g187103-d8644031-Reviews-Deiz\_Mat\_Burger-Rennes\_Ille\_et\_Vilaine\_Brittany.html Rennes, France A 30 KM Chiffres clés Chiffre d'affaires : 674 k€ Employés : 6 POUVOIR RENDEMENT мо MOBILISATION MO/MS OUANTITI MÉTHANOGÈNE MÉTHANOGÈNE %\* -M3/TMB\*\* M3/TMO\* %\* 791.35 95 0 44 99 850 g 0,69 t 100 384.475 1300 84.5 29 7 t 100 108 450 80

\* % des déchets mobilisables en filières organiques telles que méthanisation et compost (appliqué lors du calcul de la quantité) \*\* m3 CHd/t MB où MB – Matière brute \*\*\* m3 CHd/t MO où MO = Matière organique \*\*\*\* MO – Matière Organique, MS = Matière Buch \*\*\*\*\*\* MO – Matière Organique, MB = Matière Buche \*\*\*\*\*\*\*\* MS – Matière Schot, MB = Matière Buche

# Get the details for each company

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#### Details for each company

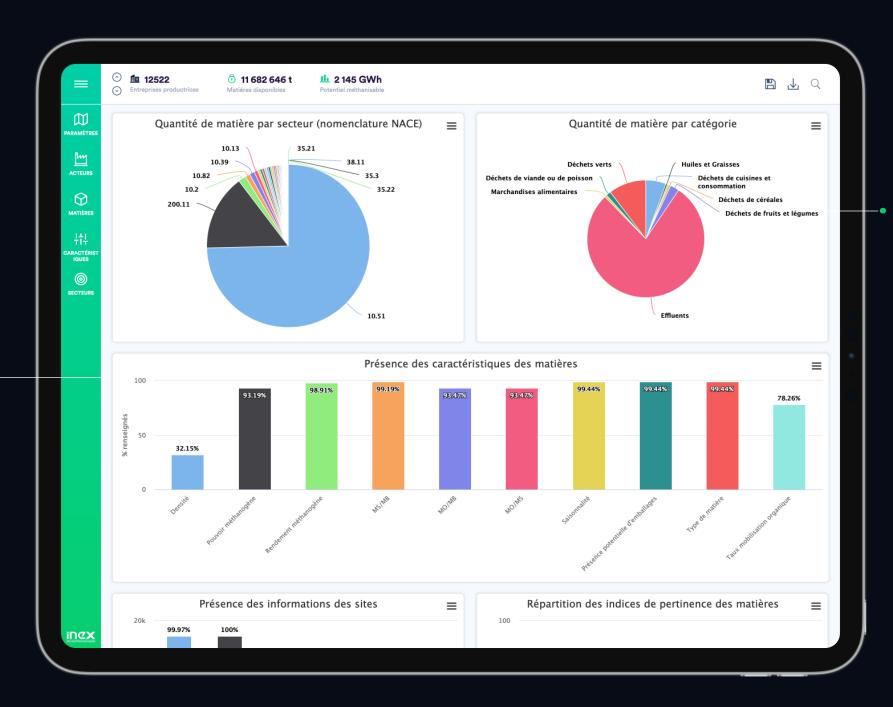
Company information: Customer name, company register, Address, Sector of activity (NACE), Number of employees, Turnover Contacts : E-mail, Phone number



Get quantitative analysis on the selected area

### List of companies in the defined area

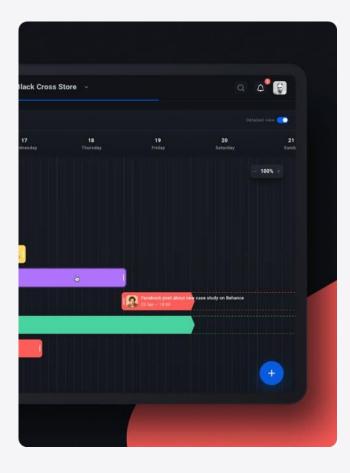
Nature of the waste: Detailed typology Characteristics : % organic mobilizable, seasonality, type of material Quantities generated in Tons Indicator of data relevance

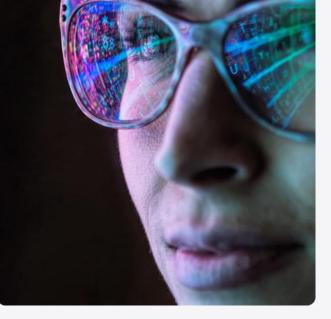


### Quantitative analyses on the selected area

Company information: Customer name, register company, Address, Sector of activity (NACE), Number of employees, Turnover Contacts : E-mail, Phone number iNex

# Work with us

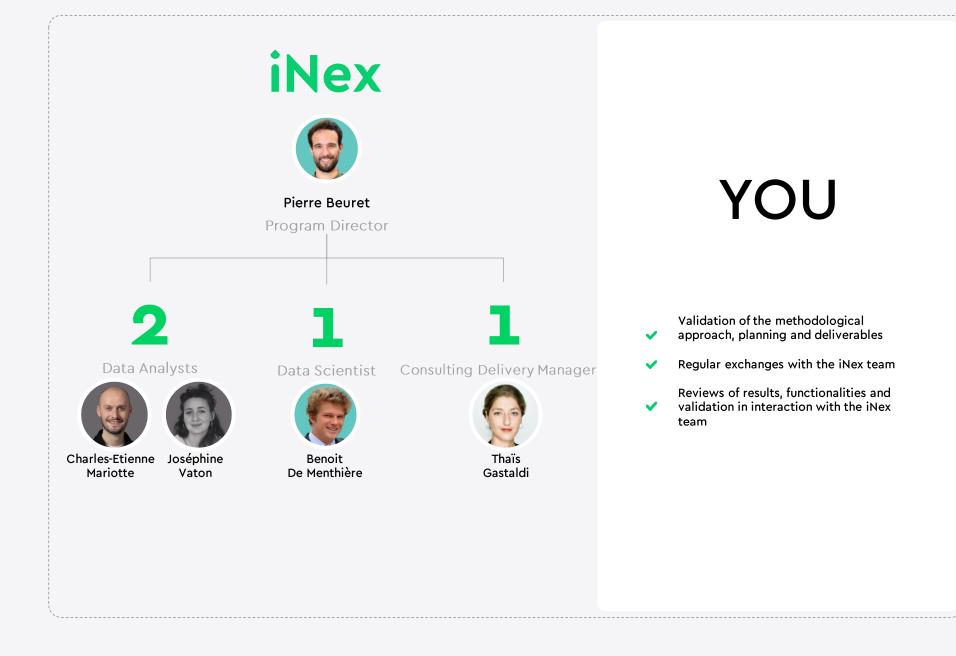




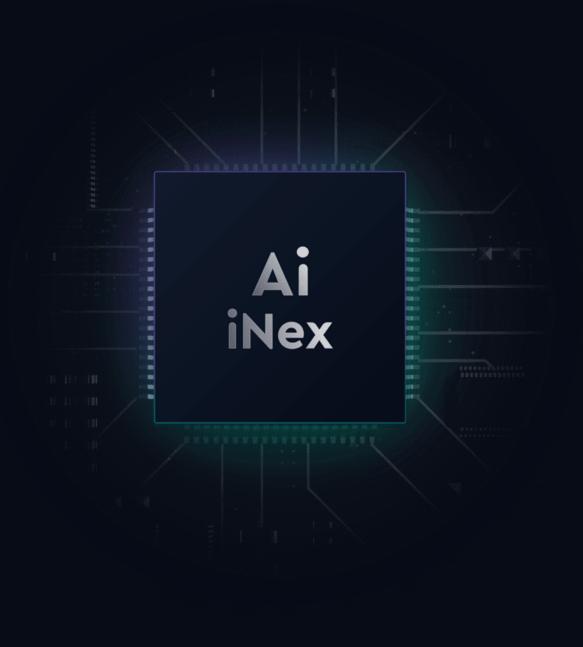




# Team project iNex advance



# Appendices



# iNex Cloud Dedicated and ultra secure environment

We offer our clients with strategic and confidential data a secure and encrypted dedicated server.

Particularly secure, this solution is used by **TotalEnergies, Engie, ...** to host its confidential data. We are tested via Qualys probes to ensure intrusion blocking.

We therefore have the experience to guarantee you a **encrypted environment** and accessible only for restricted IP addresses, while securing each of the connectivity layers as you can see on the following diagram.

We suggest you to discuss with our system administrator about our technical choices and reassure you about their robustness. A security test is also programmable, if you choose this solution.

#### The advantages of this solution :

- Synchronize your strategic data in a secure environment accessible only to your staff from your network
- Make the data evolve according to your needs and without sharing it with our other clients
- **Customize the tool** with options that are unique to you and not shared to maintain your competitive edge
- Take advantage of the new options instantly of iNex and data updates





# A secure and dedicated environment





## For any information request or a demo

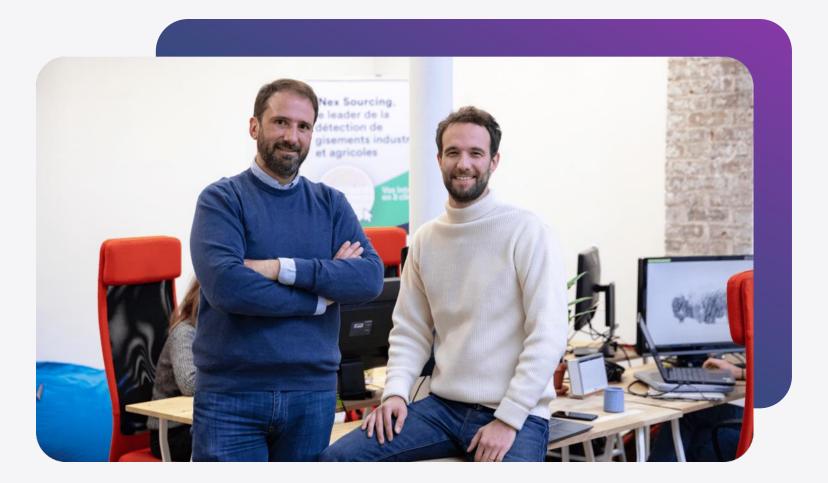
Contact us

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# iNex

Artificial intelligence for efficiency