

## CYFERALL

**Creation date :** 06/03/2021

**Sector of activity :** Digital

**TRL :** 7

**Development Phase :** Industrialization



### Activity

Cyferall creates software products and commercializes them as SaaS services.

### Co-founder information

**Jean-Louis Olié, CEO, CTO :** graduate of École Polytechnique Paris, author of CyferAll patents, and developer of the CyferAll SDK for post-quantum data protection. Over 30 years in executive leadership roles in electronics and defense, and more than 10 years as a senior government official securing critical infrastructure.

**Alain Fernando-Santana, Managing Director :** background in law, extensive experience in marketing strategy and commercial team management, product director with technical expertise in drafting specifications, and founder of several startups.

**Grégoire Olié, Creative Director :** specialist in UI/UX design, ensuring CyferAll products are intuitive, user-friendly, and designed for seamless customer adoption.

**Guillaume Widmer, Technology & Operations :** graduate of École Polytechnique de Nantes, former CTO and Software Architect at a leading French VoIP technology company, transforming CyferAll SDK into market-ready solutions with robust performance.

### Targeted Market

TAM : data security market (€29B in 2025, CAGR 2025-2030 18,78%).

SAM : Europe, defense, banking and telecommunications (€61.2M ARR in 2025).

SOM : 4% of SAM in 2029: €2.5M MRR (€30M ARR).

### Next fundraising

**Stage :** Seed

**Dilutive amount :** €1 500 000

**Non-Dilutive amount :** €1 500 000

### Fundraising objectives

Fully qualify and commercialize two existing TRL 7 products, QRlocker and QRconnector, which provide post-quantum data protection for data at rest and in transit, respectively; industrialize the TRL 4 QRshield prototype, a Trusted Execution Environment (TEE) that secures data in use, advancing it to TRL 8 and launch QRshield commercially once it is industrialized.

## DASPREN

**Creation date :** 22/04/2022

**Sector of activity :** Digital

**TRL :** 9

**Development Phase :** Commercialization



### Activity

Daspren is a cybersecurity software company.

### Co-founder information

**Belkacem Teibi, CEO :** research and development engineer in IT security for the past ten years. Since his end-of-studies internship at Capgemini on the implementation of an industrialization platform (continuous integration and deployment), he has moved on to AriadNext on the subject of identity verification in the digital world, then had experience in industrialization and the transfer of innovation from research at Inria to the startup Expway. His work over the past two years has led to the founding of Daspren. As of summer 2021, Belkacem is an Executive MBA graduate at Rennes School of Business.

**Mathieu Thiery, CTO :** he obtained his PhD in security and privacy from Grenoble University, as part of the Privatics team (Inria). During his thesis, he worked on encryption hijacking, including implementations of the Man In The Middle (MITM) attack. He also spent a year working for the Incas start-up Itsec on the development of a cryptographic module in the Linux operating system kernel.

### Targeted Market

TAM : DLP and DSPM european market (€10B in 2029).

SAM : Daspren aims to adress 50% of the TAM (€5B in 2029).

SOM : Daspren targets 2% of SAM (€100M by 2030).

### Next fundraising

**Stage :** Seed

**Dilutive amount :** €1 500 000

**Non-Dilutive mount :** €1 000 000

### Fundraising objectives

The fundraising aims to support sales and product development.

## ETHIQAIS

**Creation date :** 01/04/2024

**Sector of activity :** Digital

**TRL :** 8

**Development Phase :** Commercialization



### Activity

ETHIQAIS provides a platform that streamlines the governance, documentation, and regulatory compliance of AI systems throughout their lifecycle.

### Co-founder information

**Alina Holcroft, CEO** :contributes to digital transformation strategies with the France 2023 Digital Committee and develops AI standards at AFNOR since 2022. She is a Certified AI Ethics Assessor with IEEE and participates in multiple European and international AI standardization committees, promoting ethical AI practices and interoperability.

**Massimo Venuti, CTO** :is an AI Committee Member at ISO/IEC JTC1/SC42, AFNOR. He has enhanced AI military mapping products at Safran.AI, created predictive maintenance systems for EV batteries at ICube Laboratory, and developed real-time tracking and onboarding solutions at MCA Concept.

### Targeted Market

TAM : global market for the use and development of AI systems in all AI sectors (\$50B by 2030).

SAM : European market for the use and development of AI systems in all AI sectors (\$10B by 2030).

SOM : ETHIQAIS aims to address 1% of the SAM by 2030, starting with healthcare, assurance and GenAI sector by 2025.

### Next fundraising

**Stage :** Pre-seed

**Dilutive amount :** €1 000 000

**Non-Dilutive amount :** €1 300 000

### Fundraising objectives

The fundraising aims to accelerate the execution of the marketing and sales strategy, develop new intelligent product features (AI, automations), and strengthen legal and technical skills.

## MADE IN TRACKER

**Creation date :** 28/08/2023

**Sector of activity :** Digital

**TRL :** 6

**Development Phase :** POC



### Activity

Made In Tracker is a French deeptech startup building a unified traceability system that tracks the lifecycle of physical products at the unit level, from raw material to end-of-life. The system combines smart labels, digital product passports, and AI-powered data verification tools.

### Co-founder information

**Kevin Mandrick, CEO :** researcher and entrepreneur passionate about disruptive technologies. He initiated two laboratory spin-offs in 2013 and 2016. Drawing on his R&D expertise and multiple experiences in Tech, Research, and Consulting, he defends the idea of placing the human element and science at the heart of digital transformation. His aim is to provide proof of product origin and sustainability for positive sector change.

**Adrien Lemaire, CTO :** defines the technical strategy of Made In Tracker. He single-handedly created the backend of a Deep Learning platform in 2015 and a hyper-performance metaverse for the web in 2022. As an experienced full-stack developer, he leads software teams and designs scalable solutions to ensure the traceability platform meets circular economy needs with a fluid and intuitive user experience.

### Targeted Market

TAM : global market for tracking and tracing solutions (€26B in 2032).

SAM : european market for product passports (€600M in 2030).

SOM : share capturable by Made In Tracker (€12M ARR in 2030).

### Next fundraising

**Stage :** Seed

**Dilutive amount :** €3 000 000

**Non-Dilutive amount :** €1 000 000

### Fundraising objectives

The fundraising aims to scale human resources : boost sales in the healthcare sector to increase MRR from €6k/month to €200k/month, and R&D on industry (construction, aerospace, retail) sectors.

## ONTBO

**Creation date :** 04/06/2021

**Sector of activity :** Digital

**TRL :** 7

**Development Phase :** Commercialization



### Activity

Ontbo gives AI agents a brain - reasoning, memory, and real-time learning - so they can think, remember, and adapt dynamically. Ontbo building AI that doesn't just mimic users, but truly understands them - turning passive assistants into proactive partners.

### Co-founder information

**Athénaïs Oslati, CEO :** is an engineer and scientist specializing in AI and mechanics. She has led strategic AI projects at both university and corporate levels, achieving over 40% efficiency improvement in deployed AI models. Recognized in Forbes 30 under 30 for 2024, Athénaïs has also worked in the APAC region, particularly in Singapore, showcasing her global expertise and leadership in AI.

**Stéphane Aubry, CTO :** holds a PhD in AI and HMI with 32 years of coding and 22 years in R&D. He has developed over 40 projects, including NATO-accredited ones, and served as the head engineer for Safran's flagship product, JIM Compact. With an entrepreneurial mindset and a deeptech track record, Stéphane has built and scaled deep tech stacks to global markets in over 100 countries, combining expertise in predictive AI, symbolic AI, generative AI, signal processing, software engineering, and cognitive psychology. His work has led to a 200% sales growth in research services.

### Targeted Market

TAM : global AI market (\$1,270T by 2028).

SAM : AI for Human (\$380B by 2029).

SOM : emotional AI (\$57.25B, in 2024 with 144% CAGR).

### Next fundraising

**Stage :** Seed

**Dilutive amount :** €5 000 000

**Non-Dilutive amount :** €3 000 000

### Fundraising objectives

The fundraising aims to build a strong product and create an ecosystem (community), strengthen AI models and databases, and grow partnerships with integrators and tech companies.