OJC Consulting

OJC Consulting has successfully delivered **SRM, Sourcing and Procurement** digital transformation projects for **over 19 years** to major international companies of **all industries**.

OJC Consulting provides business consulting, project management, implementation services, and change management in **11 countries of Western Europe, North Africa and North America**.

Montreal
Bethesda

Stockholm
Helsinki
London
Warsaw
Leeds
Berlin
Vannes
Munich
Paris
Geneva
Madrid
Tunis

110+ Ivalua
certified consultants

500+ projects for
90 customers

ANTOLIN

Bell

Laerdal
helping save lives

HISCOX

THALES

bravida

GN

orange™

kemira

lisi
AEROSPACE

THE PROCUREMENT ALLIANCE
BUYIN

OJC
CONSULTING

OJC Consulting

At OJC, **every successful project is a source of inspiration**. That's why we create **case studies** to illustrate how we have supported our clients in meeting their challenges. These studies highlight:

- The solutions deployed,
- The methodology used,
- The results obtained.

We also offer **brochures** dealing with the **specific challenges of your industry**: purchasing management, automation, change management... we give you all the keys to succeed in your projects!

Find all our brochures and case studies on our website: **OJC Consulting**!

Summary

In this document, you will find the following case studies and brochures:

1. Brochure Accelerate your procurement performance

2. Case Study BuyIn – RISK Management and ESG Strategies

3. Brochure Automate Ivalua tests

4. Case Study Orange - Automate Ivalua tests

5. Brochure Contingent Workforce Management

6. Case Study Bell - Contingent Workforce Management

7. Brochure Change Management

8. Case Study LISI – Change Management

9. Brochure Project Communication

10. Case Study Luxury – Project Communication

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ACCELERATE YOUR PROCUREMENT PERFORMANCE

Procurement is a key contributor to your organisations profitability, as it supports essential operations and communication with supply partners.

Empowering procurement departments with a strong, scalable end-to-end procurement suite helps small to large organisations efficiently manage their business and significantly increase their profitability.

OJC Consulting helps you get the most out of your procurement solution

> The OJC team were able to quickly understand our purchasing processes and proactively recommend solutions to best integrate Ivalua within our technical environment. With OJC on our side, we have been able to use and take advantage of Ivalua very quickly. OJC's contribution has been extremely satisfactory, with all critical deadlines met.

Philippe Longuet
IT Purchasing Manager
SAGEMCOM

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ENTRUST YOUR PROCUREMENT PROJECT TO EXPERTS

Recognised for their expertise and their client service capacities, OJC consultants manage international strategic procurement projects, with a consistent focus on methodology, quality and client satisfaction.

OJC Consulting handles all the phases of your project

Assessment

- Reviewing your existing procurement processes & tools

Strategy

- Defining an implementation strategy, involving all functional contributors (Finance, IT, Legal, Procurement, etc.)

Design

- Analysing evolution needs and designing the right solution

Configuration

- Configuring the solution and integrating it with your IT systems

Training

- Training users and guiding them to ensure highest adoption

Project Management

Choosing OJC Consulting for your procurement transformation will ensure you benefit from our rigorous project management methodology, and from a good project visibility on progress and delivery. Reliable and agile, OJC project managers ensure high-quality deliverables, risk control and fulfilled deadlines whilst authoring high-standard documentation to help organisations scale and maintain the implemented solution.

Implementation

The OJC team are experts on interfacing procurement solutions with major ERPs and finance systems, helping clients automate and secure their internal data flows, as well as simplifying the full procurement cycle: 'punch outs' purchase requests, orders, invoices, etc.

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EMPOWERING PROCUREMENT WITH ADVANCED RISK MANAGEMENT AND ESG STRATEGIES

SOURCING TOMORROW'S SUCCESS

BUY**IN**

As a provider of sustainable procurement excellence in the telecommunications industry, BuyIn has implemented its **supplier risk and ESG monitoring** with OJC Consulting on the Ivalua solution through **tailor-made scorecards and dashboards**.

ivalua

Key facts

20 B€ spend per year in Telecom devices	**> 1 M** of referenced prices
45 + operators worldwide	**498 M** end users on a global footprint
250 + buyers	**> 2 500** suppliers
3 months required to set up the project	**5** sources external data

Group challenges

- **Achieve excellence and innovation** as the cornerstones of BuyIn's business.

- **Drive sustainable strategic sourcing** and reduce costs through digitalization.

- **Expand international experience** and collaboration.

- **Strengthen stakeholder management** with a focus on serving customer benefits.

Background

Founded in 2011 by Deutsche Telekom and Orange, BuyIn **delivers strategic procurement services**. BuyIn ranks amongst the top five global telco customers and have the reputation to deliver enormous value to their alliance partners. BuyIn is specially recognized for its cutting-edge expertise in leveraging **innovation and sustainable sourcing strategies**.

The project aimed to deliver a **comprehensive solution to monitor ESG** (Environmental, Social and Governance) **and risk indicators**, enhancing supplier performance evaluation. **It is made of custom ESG calculations** based on data collected for all suppliers, complemented by **a tailor-made dashboard designed to report compliance and financial risk** for Orange and Deutsche Telekom.

"

Working with OJC has been seamless; their collaborative approach and deep understanding of our needs significantly improved our procurement processes and risk management capabilities.

Cordula Karg
Project Manager
BuyIn

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A TAILOR-MADE SUPPLIER DASHBOARD FOR RISK MANAGEMENT WITH THE INTEGRATION OF PUBLIC ESG DATA AND INSIGHTS FROM ORANGE AND DEUTSCHE TELEKOM

Delivered solution

BuyIn, a long-standing client of Ivalua, chose to **implement seamless integration** with the systems of its founding partners, Orange and Deutsche Telekom, taking advantage of their Ivalua platform, named "Scube".

Thanks to its flexibility, "Scube" was tailored to meet BuyIn's specific procurement needs. In addition to its Source-to-Contract (S2C) capabilities, "Scube" now includes **enhanced operational features for supplier risk and ESG management**, integrated within BuyIn procurement processes.
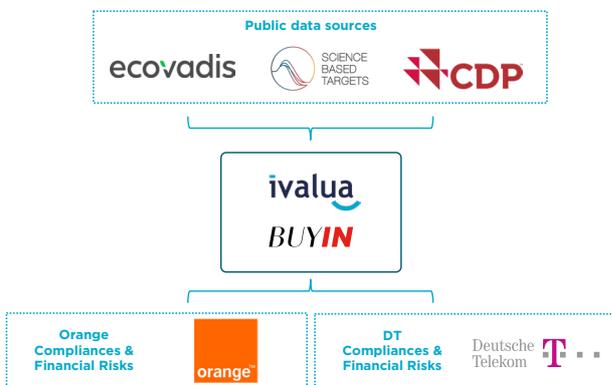
Integration

"Scube" operates as an orchestrator for the Source-to-Contract processes of Orange and Deutsche Telekom, centralizing procurement needs from the Ivalua solutions of both companies.

Several interfaces have been implemented, including color-coded indicators to analyze the overall CSR score, compliance, and financial risks from suppliers. Sustainability scores are loaded via external files and custom ETLs, leveraging REST API interfaces.

Benefits & results

- **Enhanced operational excellence** and innovation through a powerful procurement and risk management solution.

- **Improved sustainable procurement practices** and significant cost reductions through digital tools.

- **Strengthened global presence** and efficiency across five continents.

- **Improved stakeholder management** and customer focus with advanced risk and ESG management.

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AUTOMATE IVALUA TESTS

The Ivalua solution is evolving quickly and gives its customers and partners exceptional **freedom and power of configuration**. The counterpart of this flexibility is of course the **expertise and care** required at each step of the design and implementation, but also the **consistent effort** that must be put into **the testing and quality processes** for your project.

OJC Consulting, who has been the main integrator of Ivalua for 15 years, has developed a **dedicated tool**, specially designed to test projects based on **Ivalua**, that reduces the time spent on tests **by 70 to 90%**, while **improving their coverage rate**.

The advantages of **the OJC test platform**

Test cases can be run **with one click**, and in minutes. You can launch a complete battery of non-regression tests **at any time**.

Securely access the **results of all your tests**, recent or old, and follow the **evolution of the quality** of your platform.

Screenshots are taken at each step of the process, keeping a "picture" of your application at various stages of its evolution. These screenshots can also be used for your **user documentation**.

The execution of the tests is **documented** and produces **precise reports** that you can present in project meetings and **steering committees**.

By spending more time on **scenario design**, and less time on testing, you increase the quality and **overall coverage of your tests**.

MORE THAN 100 FUNCTIONS READY TO USE

P2P, Sourcing, SRM, Reporting, ... our test platform includes many functions for **all Ivalua modules**, covering:

User interface: check the placement and properties of the UI controls, test selectors, validate input constraints, etc.

Access rights: check menus, screens and fields displayed for each profile, make sure that a page is inaccessible even when typing in the URL directly, test the organizational and purchase perimeter, etc.

Processes: end-to-end testing of key processes such as creating and approving a new supplier, creating and publishing a tender, placing an order, reconciling an invoice, etc.

Workflows: often numerous and complex, the validation workflows are usually difficult to test because they involve multiple players and can produce many different situations. Our test platform makes it possible to simulate all these actors and their different actions.

Data interfaces: ensure that the expected data is present after an import, validate the structure and content of an exported file, check the status of jobs and ETLs.

All these **functions** can be associated and **configured** to build **test cases**, which in turn are combined into **scenarios** perfectly suited to **your project**. You can then run these scenarios on your different **environments**, with different **browsers**, and with different **sets of test data**.

"Test Driven Design": prepare your test scenarios right from the start of the project

Thinking early enough about the test scenarios you are going to carry out allows you to better detect specific cases, and to express your functional needs more clearly. It also gives you more time to build the datasets and test cases to use during the UAT, so that automated testing can start as soon as your application is delivered to you!

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TEST AUTOMATION FOR SEAMLESS IVALUA UPGRADES IN THE TELECOM SECTOR

Orange, a leader in telecommunications, systematized the test process of its Ivalua solution thanks to the test automation platform provided by OJC Consulting.

Key facts

42 B turnover	**67,000** suppliers
6,000 users in Ivalua	**16,000** sourcing projects
220 hours of manual testing eliminated	**700** test scenarios executed
46,000 clicks automated	**77,000** screenshots

Project objectives

- **Ensure non-regression** in a highly customized solution through comprehensive testing across all business rules.

- **Validate complex contract and sourcing processes** in collaboration with stakeholders who have the appropriate authorizations.

- **Perform annual upgrades to the latest Ivalua version**, introducing additional challenges to the testing process.

- **Minimize disruptions for users and suppliers** after upgrades activities.

Context

With 26 entities, 140,000 employees, and 298 million customers worldwide, Orange is a leader in the telecommunications industry. Since 2012, Orange has utilized the Ivalua solution to optimize procurement processes, and in the last years, has scheduled an annual upgrade to keep up with the latest innovations.
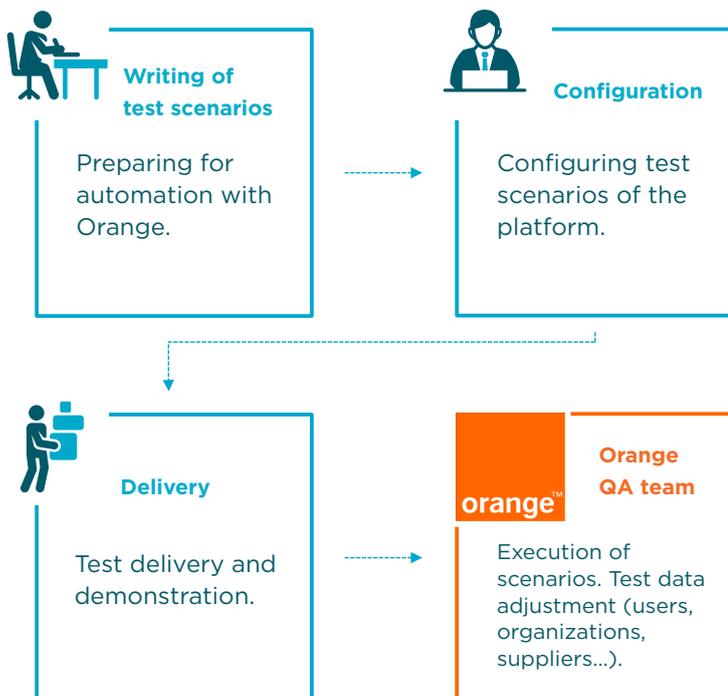
The solution is tailored specifically to Orange's needs, but this level of customization required significant effort in non-regression testing. Orange developed an effective methodology to streamline its testing process, and with OJC's support, they aimed to take this a step further with automated testing.

ORANGE HAS SIGNIFICANTLY IMPROVED ITS QUALITY MANAGEMENT PROCESS, ACCELERATING AND STREAMLINING ITS TESTS THANKS TO OJC'S TEST PLATFORM

Solution deployed

In the first phase of the project, **OJC automated a significant number of Orange's test scenarios** across three key Ivalua modules: **Suppliers**, **Contracts**, and **Sourcing**.

The scenarios were initially configured and executed on the existing version of the solution, then delivered to Orange, enabling them to execute the tests autonomously on the upgraded version.

Writing of test scenarios

Preparing for automation with Orange.

Configuration

Configuring test scenarios of the platform.

Delivery

Test delivery and demonstration.

Orange QA team

Execution of scenarios. Test data adjustment (users, organizations, suppliers...).

Integration

Orange's testing scenarios are complex, involving numerous steps, with **some scenarios requiring over 350 actions**. With the OJC Test Platform, these actions were grouped into reusable components, significantly reducing configuration time and **ensuring consistent execution** across scenarios and Ivalua versions.

For example, OJC implemented systematic checks of all application page labels, sometimes exceeding 100 labels on a single page, to guarantee consistency and quality.

Benefits & results

- **The upgrade was validated a week earlier than planned**, allowing Orange to save valuable time and speed up the release process.

- **Automation covered 50% of the scenarios** for Suppliers, Contracts, and Sourcing modules, boosting efficiency, reliability and significantly **improving the overall quality** of testing outcomes.

- **Testers faced less manual work**, avoiding repetitive tasks and enhancing both their productivity and satisfaction.

- **Improved issue identification facilitated discussions with Ivalua**, streamlining problem resolution and collaboration.

"Thanks to OJC's automated testing solution, we are on the way to better control the risks associated with annual updates to the Ivalua platform, while optimizing time, costs and maintaining consistent quality. Their availability facilitates the integration of this tool into our processes.

Alexandra Bergerault
Sourcing Solutions Director
Orange

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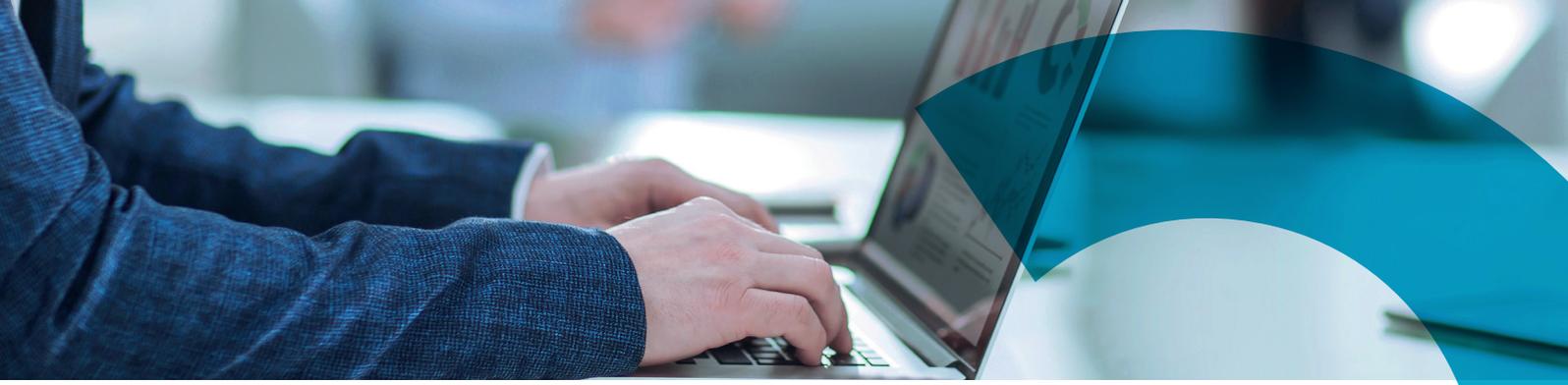
EFFECTIVE COMMUNICATION: THE KEY TO PROJECT MANAGEMENT SUCCESS

Digital transformation projects require substantial investment, both financially and in terms of internal and external resources.

To achieve strategic objectives and ensure full user adoption, **an effective change management strategy is essential**.

A well-planned communication approach is crucial for transparently conveying changes, fostering better collaboration across the entire organization, and mitigating resistance.

5 goals of project communication

EXPLAIN
- Establish initial communication outlining the objectives, vision, and strategy to be implemented.
- Share regular updates on project progress to ensure alignment with the overall vision.

PROMOTE
- Involve project sponsors actively.
- Define and share key performance metrics to assess project success.

MOBILIZE
- Engage HR teams to enhance team commitment and motivate through a collaborative strategy.
- Create a project identity to reinforce a sense of belonging.

GATHER FEEDBACK
- Set up a system for regularly collecting user feedback.
- Use collected feedback to continuously improve project management.

CELEBRATE
- Organize events to celebrate milestones and successes.
- Acknowledge involvement and capitalize on the project experience.

COMMUNICATION MATERIALS TO FACILITATE ADOPTION AND ANCHOR CHANGES

Effective project communication clarifies objectives, benefits, and expectations, ensuring stakeholder involvement and common understanding. This approach promotes buy-in and adoption, aligns everyone with the project's goals and timelines, reduces uncertainty, and builds trust. It also facilitates feedback for continuous improvement, ensuring all team members feel valued and engaged.

Our approach to successful communication

Preparation phase

Analyzing the users impacted by the project allows us **to identify communication targets** and **the best channels** for deploying the communication plan and roadmap formalized at this stage. It is also the time **to build a strong visual identity**, including a logo, slogan, and dedicated graphic charter for the project.

Deployment phase

Writing targeted content, publishing on selected channels, and engaging user networks are **key components of the communication deployment**. The goal is **to reinforce project credibility**, **boost collaboration**, and **facilitate user adoption**.

Celebration & capitalization phase

Collecting and summarizing feedback enables continuous improvement for future projects. Holding a closing event to discuss successes, lessons learned, and to acknowledge contributions **is crucial for maintaining overall effort** and **ensuring better adoption of future projects**.

Our communication initiatives

EVENTS
Regular on-site or remote events, such as seminars or webinars, to bring people together, co-build the strategy, and align personal visions with the project.

WEBSITE
A project website or SharePoint to centralize project documents, including newsletters, training materials, and recorded webinars.

VISUAL IDENTITY
A logo, slogan, and graphic charter to highlight project communication and reinforce the sense of belonging.

SURVEY
Regular surveys to collect feedback on project progress, information received, quality of training, and other key aspects.

NEWSLETTERS
Newsletters for regular communication and transparency on project status and upcoming steps.

KPI REPORTS
Monitoring KPIs throughout the project lifecycle to measure success, involvement, and the adoption of new processes and tools.

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OPTIMIZE YOUR CONTINGENT WORKFORCE MANAGEMENT AND IMPROVE YOUR PRODUCTIVITY

Bell

Bell, a leader in telecommunications in Canada, sought to replace its existing solution with Ivalua to optimize the management of its temporary workforce. They called on OJC Consulting to implement this change, combining efficiency and innovation.

ivalua

Key facts

24 B CA$	50 000
revenue	employees

250	75 000
locations	users

100+ M CA$	4 600
of spend via the module	integrated external workers

130 000	52 000
completed timesheets	invoices generated

Group challenges

- **Improve visibility** of related activities and ensure alignment with a unified platform and standardized policies.

- **Generate savings** by decommissioning a legacy system and **improving budget** controls with a better capacity to manage rates and negotiation.

- **Capture all purchase flows** by maximizing the adoption with optimized processes and **a user-friendly platform.**

"
Thanks to Ivalua's high flexibility, OJC was able to tailor the solution to our needs, ensuring a seamless and efficient experience.

Benoît Fortier
Senior Manager Procurement
Bell

Background

Founded in 1880 and headquartered in Montreal, Quebec, Bell has been a major telecommunications company in Canada for over 140 years.

To meet the growing needs of managing their temporary workforce, Bell chose to collaborate with OJC Consulting for a complete integration of the Ivalua solution.

This project replaced their previous system with a more ergonomic and high-performance solution, addressing specific provincial needs and simplifying tax calculations for international suppliers.

THE IMPLEMENTATION OF IVALUA IMPROVES BELL'S CONTINGENT WORKFORCE MANAGEMENT, STREAMLINING PROCESSES AND INCREASING EFFICIENCY IN ALL PROVINCES

Solution deployed

To meet Bell's challenges, OJC Consulting implemented several modules into the Ivalua solution.

Worker Management

Centralized external worker information, including resumes, skills, and multi-level rate cards.

This module **provided an organized database** for easy access and management of worker details.

Requisition

Facilitated the definition of job descriptions, bid evaluation, candidate interviews, and the calculation of rates and overtime.

This module **streamlined the hiring process** and ensured optimal decision-making.

Work order / SOW

Managed workers' assignments, extensions, approvals and budget consumption.

This module **ensured efficient handling of assignments** with clear tracking and communication.

Timesheet and invoicing

Generated timesheets and invoices automatically, supported mass uploads and approvals, and controlled time.

This module **ensured accurate tracking of hours** and efficient invoicing.

Integration

OJC Consulting used an **agile approach** to integrate the Ivalua solution at Bell.

From the start, our team collaborated closely with the client, capturing needs, optimizing processes, and designing a tailored solution. They led testing and deployment, providing ongoing support through iterations and feedback integration.

Change management efforts were minimized thanks to an intuitive, user-friendly platform. Additionally, user guides and training materials were provided to ensure smooth adoption.

Data migration was carefully executed, and the Go-Live was proactively managed with responsive post-implementation support, ensuring a **seamless transition for Bell.**

Benefits & results

- **Achieved significant cost savings** by decommissioning the legacy system, and reducing spend with a more efficient and cost-effective solution.

- **Enhanced compliance with company policies** and a reduction in unapproved spending.

- **Improved process efficiency**, significantly reducing errors and data processing delays.

- **Boosted user satisfaction** with a more intuitive interface, better notifications for follow-up, and faster, more transparent processes.

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ADVANCED CHANGE MANAGEMENT FOR YOUR TRANSFORMATION PROJECTS

Digital transformation projects **mobilize significant means**, in terms of finances as well as the internal and external resources needed to carry them out

But they also, of course, make it possible to **achieve strategic objectives** and gains that greatly exceed their costs, such as greater productivity, control and agility - all essential in an ever-changing economic, geopolitical and regulatory environment.

These gains, however, are only achieved **if the new processes and tools are adopted!**

It is therefore important to support the project with **training**, but also with good **project communication**, making it possible to share the goals and benefits of the project, and to motivate users. Training and communication must be carried out according to a **carefully prepared Change Management plan** that is defined at the start of the project and extends well beyond the application golive!

Introducing a **culture of continuous improvement**, and positive **adoption of change**, is a task of the utmost importance, that must be done with consistency, and over time.

The Key benefits of Change Management
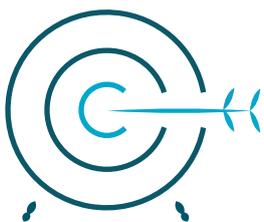
- **Faster ROI** for your software projects
- Improved **operational performance**
- Shared vision and **clear strategy** across the company
- **Stronger confidence** of stakeholders and users
- **Increased adoption** and commitment
- Easier **onboarding of new users**

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OJC'S MATURE METHODOLOGY TO DRIVE CHANGE ADOPTION

Impact studies

Change strategy

Training & communication

Capitalization

Identify and map impacts on processes, tools and users. Clarify goals and **quantify needs** for training and communication.

Define a **communication, training and support strategy**, and prepare the **planning and materials**.

Deploy and follow-up **actions** to secure the highest **user adoption** and **satisfaction**, while monitoring **success indicators**.

Anchor new processes and **celebrate** gains. Continue to monitor success and **promote agility** in the company culture.

The Golden Rules of efficient Change Management

Build a community consisting of **sponsors**, **key users** and **ambassadors**, who will foster change and support users throughout the project.

Monitor KPIs and set up **feedback loops** that will bolster continuous improvement and help you adjust change management and user support procedures.

Communicate early and frequently, through channels precisely targeting **intended audiences** and giving your project a strong and **impactful identity**.

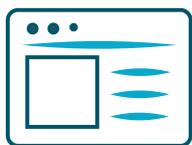## Training and communication channels

Live Training

Seminars & Events

Self-training Videos

Digital Adoption Platforms (DAP)

Project Websites

Newsletters

User Groups

Internal Social Networks

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OPTIMIZE YOUR PURCHASING PROCESSES WITH CHANGE MANAGEMENT ADAPTED TO EACH USER PROFILE

lisi AEROSPACE

Under the name of BeST, LISI Aerospace deployed Ivalua to manage its direct and indirect procurement.

OJC Consulting successfully contributed to the training strategies to ensure a quick and effective adoption of the solution.

ivalua

Key facts

€717 M in revenue	**5 550** employees
N°3 globally in the fasteners market	**19** sites in 8 countries
750+ trained staff including 60 buyers	**76** training sessions
3 ERP interfaces (INFOR)	**300 000+** catalogue items

Group challenges

- **Manage costs effectively** with an item repository shared by all LISI Aerospace entities.

- **Align purchasing processes** across different sites and share information in order to benefit from the best pricing conditions.

- **Support all users** in learning the new procedures.

Context

Founded in 1977, LISI Aerospace is a division of the French group LISI and specializes in the supply of fasteners and components for commercial and military aviation.

With more than 5500 employees worldwide, LISI Aerospace operates in 8 countries and offers innovative, high-quality solutions to meet the specific needs of the aerospace industry.

LISI Aerospace is committed to ensuring the safety, performance, and reliability of aircrafts thanks to its unique aerospace expertise.

> The successful deployment of BeST was made possible thanks to the advice of the OJC team and their mature training strategy. We were impressed by the quality of prepared materials and the high level of user satisfaction.

Samuel Margalef
Purchasing Performance & Systems Manager
LISI Aerospace

WITH OJC CONSULTING, LISI AEROSPACE DEVELOPED AN ON-GOING, DYNAMIC TRAINING STRATEGY FOR ALL CONCERNED PARTIES

Solution deployed

Thanks to Ivalua's "Strategy & Analytics" modules, deployed in 2016, LISI Aerospace can **control its expenses, measure its savings, and evaluate the performance of its buyers.**

LISI Aerospace continued the deployment of the Ivalua suite with the integration of the "Contract & Catalogue" and "Procurement" modules in order to **improve collaboration between the procurement officers and buyers and to streamline the procure-to-pay process** for all categories of direct and indirect purchasing.

Integration

OJC and LISI Aerospace developed **a "core model" applicable to all of the division's sites** consisting of testing, integration, training, and deployment in one month.

Emphasis was placed on the **online training** comprised of a variety of materials (videos, note cards, exercises) that allowed for **quick learning and adoption** of the new features. These materials, translated into **multiple languages** and customized for the different **user populations**, were used in trainings provided by OJC in the USA, Canada, France, and Turkey, as well as online sessions for other sites.

Optimizing Purchasing with BeST

- A revamped **purchasing process** that is **simplified**, **collaborative and efficient.**

- **Digitalization of purchase requests and orders**, from their creation to their validation.

- **A new shared item repository** offering more visibility into purchases, thus creating **savings opportunities** and **additional negotiating** power for buyers.
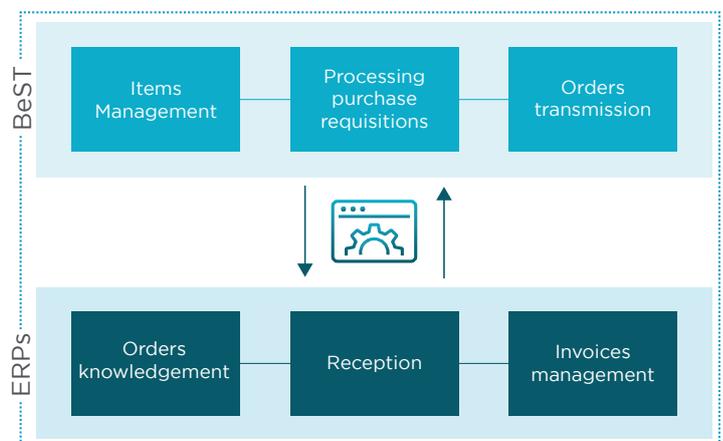

Benefits & results

- **Successful deployment** to all countries involved.

- **Replication of the core model at the group level** with a **rapid adoption rate** of the BeST solution.

- **Very high level of user satisfaction** with the quality of training materials and the different formats offered.

- **Effective training** managed by OJC, allowing the LISI Aerospace team to focus on operational and technical aspects of deployment.

SIMPLIFYING EXTERNAL WORKFORCE MANAGEMENT WITH IVALUA

As organizations evolve, effectively managing an external workforce becomes critical. Ivalua helps you streamline hiring processes, ensure strict compliance, and achieve comprehensive visibility across the entire external workforce lifecycle.

Empowering Workforce Management: Key Functionalities and Benefits

Job titles management

Optimize job management with a **structured repository** of well-defined titles enriched with **predefined data** (skills, qualifications, seniority level, descriptions).

Leverage **a comprehensive catalog** to streamline your choices and access supplier-updated **rate cards** to make quick and aligned decisions based on your organizational needs.

Benefits

- Faster hiring with predefined data.
- Compliance with organizational standards.
- Easy access to frequently hired roles.

Contingent worker request process

Streamline your contingent workforce **requests with flexible** management of referenced or non-catalog roles.

Take advantage of **a personalized recruitment process**, including **tailored interviews**, and receive custom candidate proposals from suppliers. You will also benefit from the transparent management of **creating work orders** to the tracking of **workers' lifecycles**.
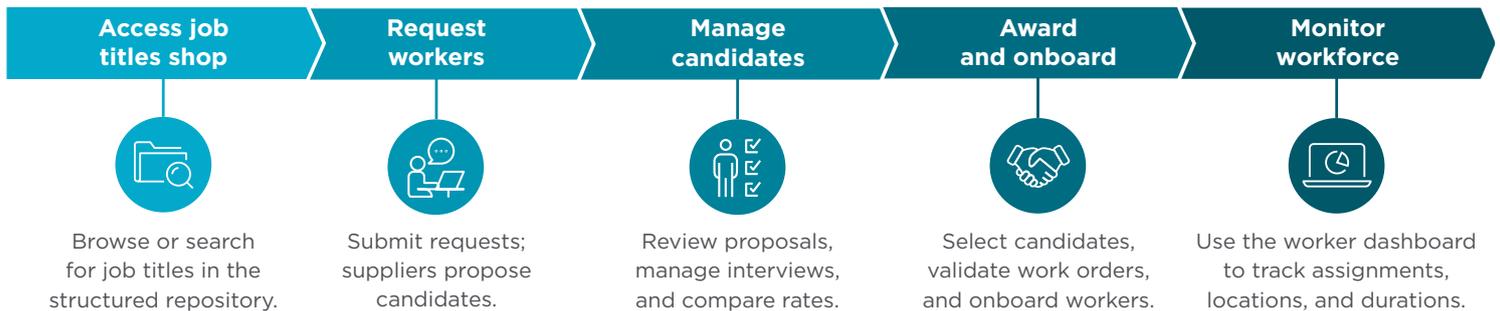
Benefits

- Streamlined, compliant hiring.
- Centralized candidate management.
- Comprehensive worker visibility.

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DRIVING EFFICIENCY WITH ADVANCED WORKFLOW INTEGRATION

From selecting roles to monitoring workforce activities and managing access permissions, Ivalua optimizes every stage of contingent workforce management to guarantee efficiency and accuracy.

Access job titles shop	Request workers	Manage candidates	Award and onboard	Monitor workforce
Browse or search for job titles in the structured repository.	Submit requests; suppliers propose candidates.	Review proposals, manage interviews, and compare rates.	Select candidates, validate work orders, and onboard workers.	Use the worker dashboard to track assignments, locations, and durations.

Tailored Features for Every Role

For team leaders

Simplify your hiring process with **guided steps** that help you quickly find and onboard the right workers. Pre-filled job data accelerates request processing, saving you time and reducing administrative workload, while still allowing you to update worker details as needed throughout their assignment.

For buyers

Gain control over supplier proposals with advanced **negotiation tools**. Compare candidates, rates, and terms in one centralized interface, making **efficient sourcing** easier than ever.

For companies

Ensure compliance with organizational and legal standards across the workforce lifecycle. Access in-depth **workforce information and analysis** to monitor trends, costs, and performance for better decision-making.

For suppliers dashboard

Monitor your workforce with a detailed view of **roles, locations, and assignments**. **Track onboarding and offboarding** processes seamlessly and maintain **a comprehensive worker history** for better insights and planning.

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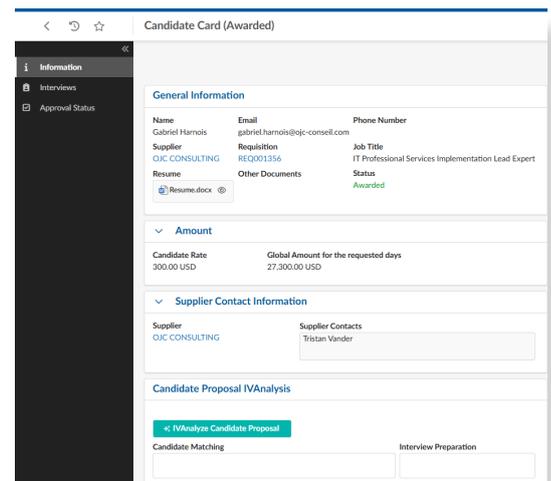
REINVIGORATE USER ENGAGEMENT WITH A STRONG PROJECT IDENTITY

Our luxury goods client leverages Ivalua to ensure compliance with the Sapin II Act and advance their Corporate Social Responsibility (CSR) objectives. During their upgrade to version V178, they prioritized strengthening the portal's brand identity to provide users with an enhanced, cohesive experience while delivering extensive user training to maximize adoption and efficiency.

ivalua

Key facts

150+ years of experience	**20,000+** employees
10+ B€ turnover	**250+** stores in 45 countries
200 buyers	**2,000** suppliers
15+ webinars in 3 languages	**20+** interactive guides & video tutorials

Customer challenges

- **Ensuring legal compliance** in supply chains to avoid penalties.

- **Meeting CSR objectives** by managing energy consumption and carbon footprint data from suppliers.

- **Encouraging supplier participation** in assessments.

Background

Our client, a prestigious luxury house renowned for its artisanal excellence and timeless elegance, sought to digitalize its purchasing processes with Ivalua, catering to both buyers and suppliers.

The primary objective was to create a strong, adaptable project identity that reflected the initiative's modernization goals, reinforced team cohesion, and facilitated flawless communication both internally and externally.

A clearly defined project identity, coupled with a structured training program, was recognized as essential for the successful digitization of the purchasing process.

"

Thanks to the new graphic identity integrated into our solution, we have perfectly captured and reflected the core values of our company. This transformation not only enhances our interface but also embodies our commitment to excellence, elegance, and sustainability, thereby strengthening our heritage and vision for the future.

Direct purchasing project manager
Customer

"

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TRANSFORM USER ENGAGEMENT WITH STRATEGIC TRAINING AND A DISTINCTIVE PROJECT IDENTITY
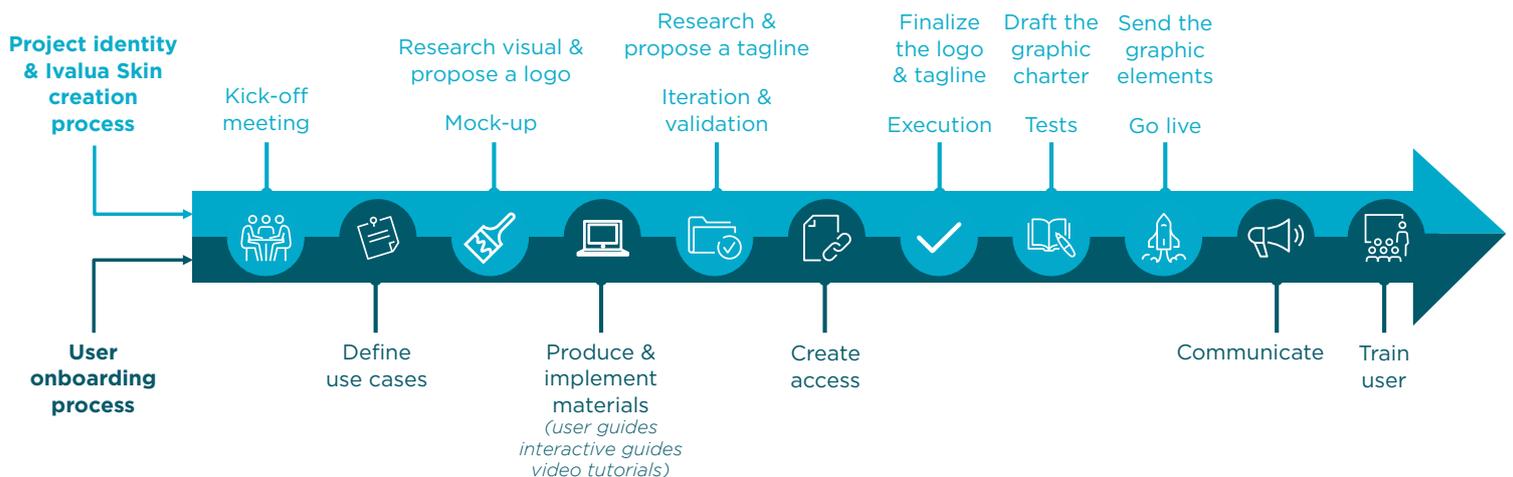
To enhance user engagement and drive adoption, we developed **a compelling visual identity** featuring a unique logo and cohesive graphics, effortlessly **integrated into the Ivalua platform**.

This initiative included **a complete redesign of key interface elements** such as headers, logos, slogans, link colors, notifications, and the optimization of homepages and tables.

In addition, we implemented **a comprehensive training program** for both buyers and suppliers, equipping them to effectively utilize the enhanced features introduced in the latest upgrade.

This holistic approach not only reinforced the brand's presence but also ensured a smoother transition and elevated user satisfaction, exemplifying our client's commitment to innovation and excellence.

Solution deployed

Project identity & Ivalua Skin creation process

Kick-off meeting · Research visual & propose a logo · Mock-up · Research & propose a tagline · Iteration & validation · Finalize the logo & tagline · Draft the graphic charter · Send the graphic elements · Execution · Tests · Go live

User onboarding process

Define use cases · Produce & implement materials *(user guides interactive guides video tutorials)* · Create access · Communicate · Train user

Results & benefits

- **Strengthen brand presence**: Boost user satisfaction and engagement by reinforcing a cohesive and recognizable brand identity.

- **UI/UX redesign and training**: Redesign the user interface and experience while providing targeted training to increase user adoption and proficiency.

- **Enhanced project identity**: Establish a clear project identity to improve team cohesion and streamline communication.

- **Thematic training sessions**: Facilitate user adoption and skill-building through focused and thematic training programs.

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