

FACTSHEET

Transforming procurement to become **category-driven, insights-led, and digitally-enabled**

WNS Procurement is a market leader in procurement and supply chain advisory, managed services, intelligence and analytics, and digital transformation. It has the combined market differentiation of Denali, The Smart Cube and Optibuy.

Procurement teams of the Global 2000 across industries partner with WNS Procurement to **become the top value creator in their business** by implementing transformational operating models that are category-driven, insights-led and digitally enabled.

We meet our clients where they are: assess, co-create and operate their end-to-end procurement ecosystem by implementing fully customized, next-generation operating models.

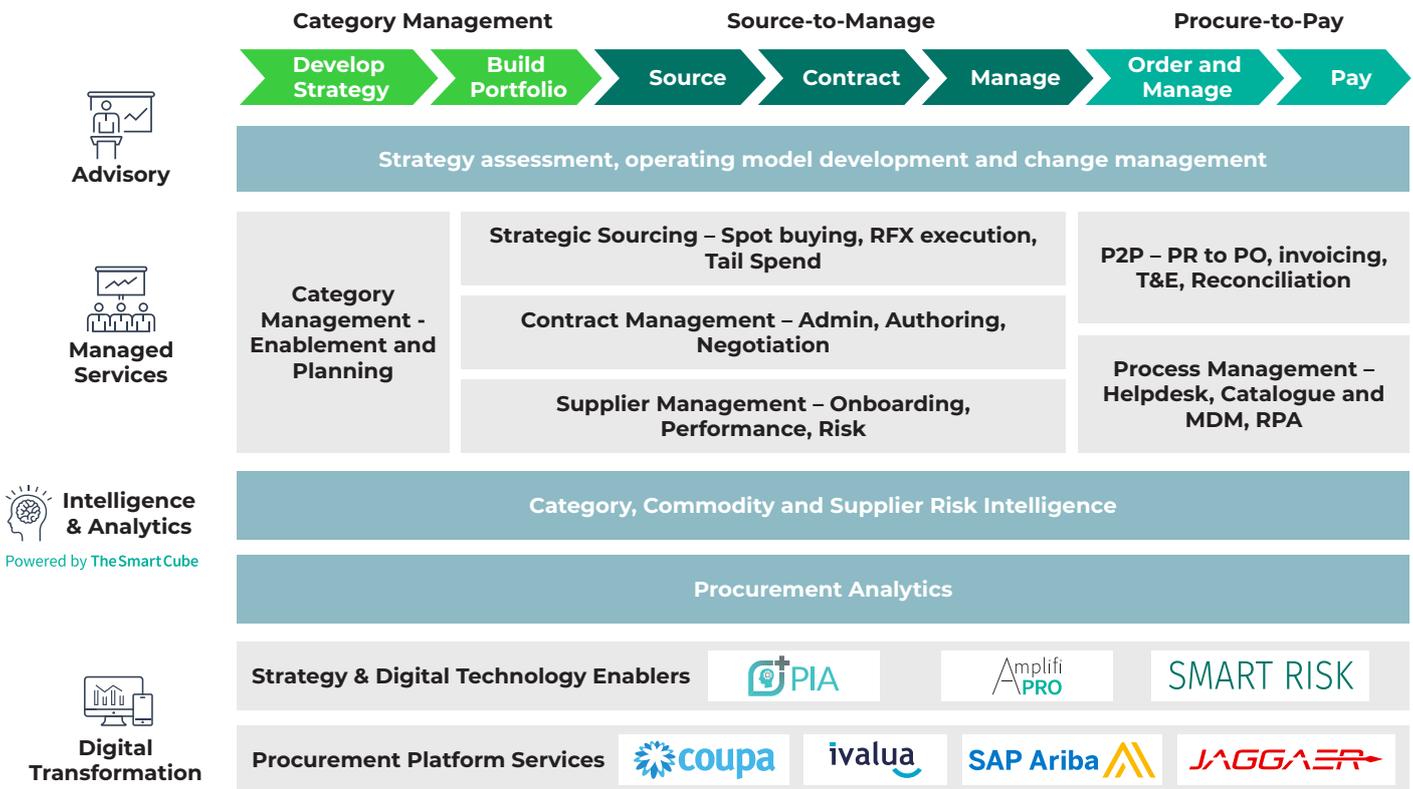
Our **solutions are powered by Artificial Intelligence (AI) and Human Intelligence (HI)** - combining expert resources with leading digital technologies to help Procurement **drive greater stakeholder value.**

A NEW ERA OF PROCUREMENT EXCELLENCE

| WNS | | |
|--|--|---|
|  1996 Established |  NYSE listed in 2006 |  30 Languages |
|  60,000+ Employees |  64 Centers |  \$1.1b Net revenue |

| WNS PRO∞UREMENT Powered by The Smart Cube | | |
|---|--|--|
|  5,000 Global S2P specialists |  300 Global clients |  200+ Procurement platform interfaces configured |
|  \$125B Spend managed |  6-12% Average project savings |  100+ Consultants for platform implementations |
|  37,000 Projects supported |  150 Category leads |  15,000 Commodity prices data |
|  5 COE locations |  >90% Repeat clients |  1,200 Sub-category playbooks |

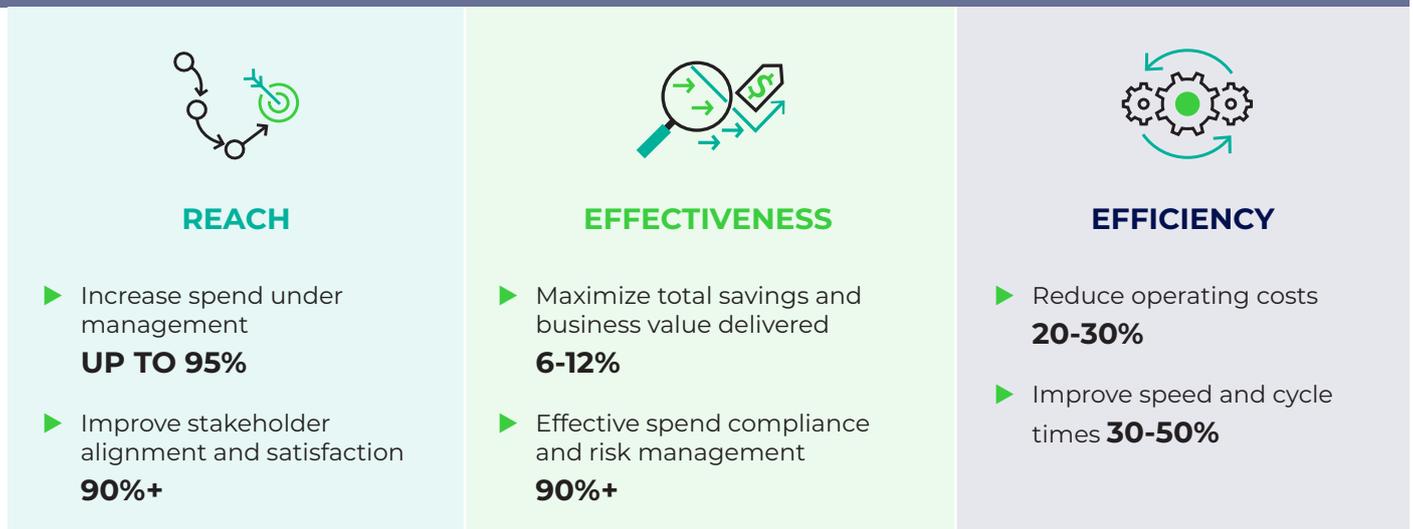
END-TO-END TRANSFORMATION ACROSS THE PROCUREMENT VALUE CHAIN



WHY WORK WITH US – OUR DIFFERENTIATORS

- ▶ Combined market differentiation of Denali, The Smart Cube and OptiBuy, with a truly holistic and customized approach to strategy, transformation, and implementation.
- ▶ Powered by Artificial Intelligence (AI) and Human Intelligence (HI) – combining expert resources with leading digital technologies to help Procurement drive greater stakeholder value.
- ▶ Meeting clients where they are to co-create and implement solutions that seamlessly integrate with their business needs and culture.
- ▶ Deep understanding of our clients' industries and capability to handle both large-scale and small-scale engagements.

BUSINESS VALUE DELIVERED



MEETING OUR CLIENTS WHERE THEY ARE

| Client | Global Life Sciences Company | Social Media Company | Aircraft and Aerospace Corporation | Leading European Automobile Manufacturer | Global Consumer Goods Conglomerate |
|---------------------|--|---|---|--|---|
| Service Provided | Sourcing, MI & Analytics <ul style="list-style-type: none"> ▶ Sourcing Execution ▶ Market Intelligence ▶ Cost-Modelling ▶ Commodity Intelligence ▶ Supplier Risk Intelligence ▶ Transportation & Logistics Insights | Source to Pay <ul style="list-style-type: none"> ▶ Request to PO ▶ Contract Admin & Drafting ▶ Sourcing Execution ▶ Category Coordination ▶ Invoice Reconciliation ▶ Spend Analytics ▶ Order Management | Procurement Ops PR2PO E2E activities <ul style="list-style-type: none"> ▶ PR2PO conversion covering full European scope ▶ Category Expertise Tactical Sourcing Contract management for IT commodity | Procurement Ops & Sourcing Source to Pay <ul style="list-style-type: none"> ▶ High volume PR to PO ▶ Low value Sourcing ▶ Low value contracting ▶ Catalog item management ▶ Directs Sourcing support | Source-to-Contract <ul style="list-style-type: none"> ▶ Category Management ▶ Strategic Sourcing ▶ Sourcing Execution ▶ Contract Administration ▶ Market Intelligence & Analytics led by PIA+ ▶ Help Desk Services |
| Geographic Coverage | North America, Latin America, Europe, & APAC | North & Latin America, Europe & Asia | Europe | Europe | North America, Latin America, Europe, & APAC |
| Benefits | Driving insights and enabling action through an integrated mix of MI, Analytics, and Technology | Enabling key business growth initiatives and operating cost efficiencies | Supporting client vision through elevated quality frame Optimizing on/near/ offshore mix to maximize value | Supporting strategic new programs Advising on moving to hybrid nearshore/offshore | Delivering significant cost savings across multiple indirect categories |

ANALYST RECOGNITIONS



Leader in 2024 Strategic Sourcing & Category Management Services; Procurement Operations Modernization Services; Direct Procurement Enablement & Modernization Services

Leader in 2023 “Procurement BPO and Transformation Services” for Digital & BPO Services.

Leader Procurement Transformation NEAT - 2024

- ▶ Overall – Leader
- ▶ Downstream – Leader
- ▶ Sourcing and Category Management – Leader
- ▶ Consulting – Innovators



Leader in Everest S2C Services PEAK Matrix - 2023

Star Performer in Everest PO Services PEAK Matrix – 2023



Market Leader in “HFS Horizons” for Sourcing and Procurement Service Providers

Winner’s Circle in Procurement Blueprint Grid



50 Providers to Know list 2024 by Spend Matters

WNS PROCUREMENT

Powered by TheSmartCube

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wnsprocurement.com

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