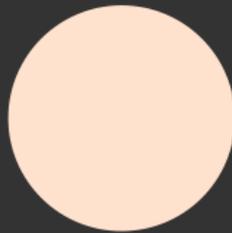
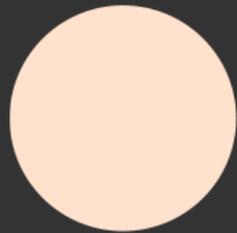
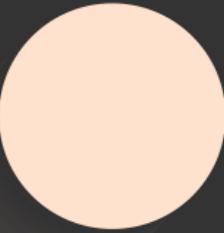
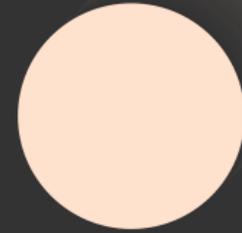
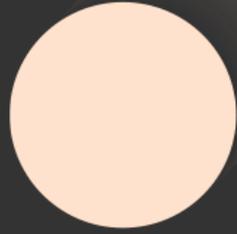


# Ivalua Practice

@Stretch Procurement

# Steetch Procurement



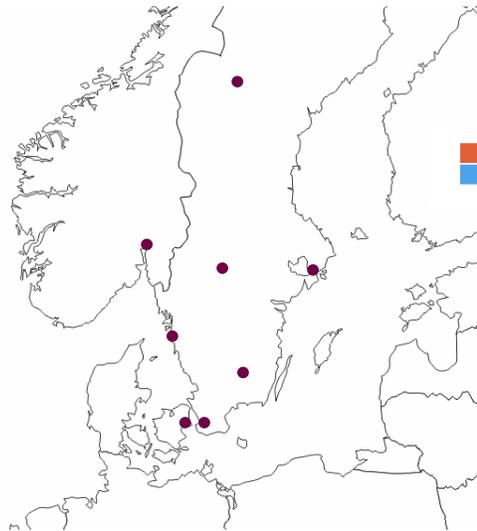
# The Stretch Group - founded 2002

Revenue	Growth 2024	Companies	Employees
+40MEUR	+15%	15	270+

ivalua

SAP

salesforce



 Microsoft | Power Platform

  
Microsoft Azure

Qlik 

Nordic culture / Nordic clients

# Helping clients to digitalize Supply Chain and Procurement



We help Nordic companies to improve their procurement and supply chain capability through digitalization

## Our main services

- **Digital advisory** – Your experienced, independent advisor on the digital transformation journey
- **Solution lifecycle** – Agile, high-quality system implementations and lifecycle management services driven with *one single purpose*: Deliver business value
- **Capability development** – Reach the potential of the new solution by improving your procurement capabilities in key business dimensions

# Stretch & Ivalua Partnership

**2019**

Stretch Procurement partner with Ivalua for solution implementations and support services

**2023**

First full S2P implementation as prime partner **@Northvolt**  
Comprehensive SRM, S2C & Risk Mgmt solution for **SSAB**

**2025**

Expanding with 4 more Ivalua consultants  
Implementation of SRM & Risk **@Axis Communication and @SAAB**

**2020-2022**

Building up competence on Ivalua  
**Ahlsell & STG** implementation

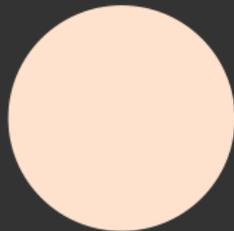
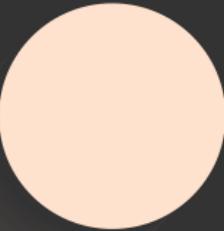
**2024**

Growing the team to 6 Ivalua consultants  
SRM & Risk Mgmt solution implementation for **SKF**  
Partner with **SAAB & Mölnlycke**

# Example Clients



# Ivalua Practice *@Stretch*



# Why partner with Stretch Procurement?



**A strong team** with certified Ivalua consultants combined with business process advisory based on 15+ years of Procurement Transformations



**Relationship with you** and how we jointly ensure end users satisfaction throughout the lifecycle. Change Management is key



**In a step-by-step** implementation, we balance projects and standard solutions against the needs of the business



**We shift the focus from IT to the business's goals.** The challenge is not in technology and functions

**Quick Value with Reduced Risk and with Real Impact through an iterative and agile approach**

# The Stretch Value Proposition

- **Business Process Expertise and Guidance** based on 15+ years of S2P implementations and Procurement Transformation Advisory
- **Certified Project Managers** with Functional Expertise on Ivalua Modules and Delivery Procedures, managing scope and value delivery based on the Stretch Project Methodology
- **Ivalua Certified** Solution Architect and Technical Integration Architects
- **Providing Technical Advisory & Support** post system Launch and Hand-over to Ivalua run-team

Quick Value with Reduced Risk and with Real Impact through an iterative and agile approach

# Meet some of our team members

## Sara Bråtegren

- SME/Business Advisor
- Previously Head of Professional Services at S2P provider.
- Ivalua, IBX/Tradeshift, SAP SRM & Fieldglass application and business process expertise.



## Marcus Wallin Espwall

- Business Analyst / L3 Certified
- Ivalua configuration across the Ivalua platform.



## Martin Karlsson

- Program Manager / Business Process Advisory
- Previously Head of Sourcing development at global telecom company. Ivalua, and business process expertise



## Stretch Procurement

## Christian Davilen

- Business Analyst / L3 Certified
- Ivalua technical configuration and expertise across the Ivalua platform



## August Lugnet Engman

- Senior Solution Architect / L3 Certified
- Multiple Ivalua implementations at Nordic companies operating globally



## Max Jönsson

- Senior Integration Architect and Developer / L3 Certified
- AI and Machine Learning besides Ivalua technical integration expertise. Experience with multi-ERP and external 3rd party information providers.



# 10 Ivalua Solution & Integration Architects

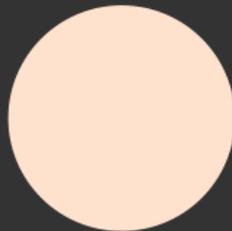
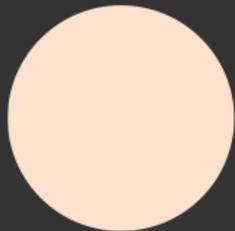
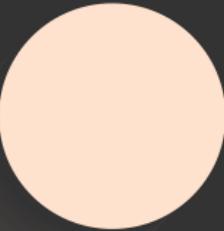
Name	Role	Certification
 Max (Lead)	<ul style="list-style-type: none"> <li>Integration &amp; Solution Architect</li> </ul>	<b>L3 Technical</b> - Integration - SQL
 August (Lead)	<ul style="list-style-type: none"> <li>Solution Architect</li> </ul>	<b>L3 - P2P</b> <b>L3 - S2C</b>
 Christian	<ul style="list-style-type: none"> <li>Integration &amp; Solution Architect</li> </ul>	<b>L3 Technical</b> - Integration - SQL
 Marcus	<ul style="list-style-type: none"> <li>Solution Architect</li> </ul>	<b>L3 - S2C</b> <b>L3 - SRM</b>
 Anca	<ul style="list-style-type: none"> <li>Project Mgr</li> <li>Solution Architect</li> </ul>	<b>L3 - S2C</b> <b>L3 - P2P</b>

Name	Role	Certification
Nima	<ul style="list-style-type: none"> <li>Business Analyst</li> </ul>	<b>L1 -&gt;</b>
 Ludvig	<ul style="list-style-type: none"> <li>Business Analyst</li> </ul>	<b>L3 - P2P</b>
 Jonathan	<ul style="list-style-type: none"> <li>Business Analyst</li> </ul>	<b>L3 - SRM / S2C</b>
 Isolde	<ul style="list-style-type: none"> <li>Project Mgr</li> <li>Business Analyst</li> </ul>	<b>L1-&gt;L3 - P2P</b>
 Rahel	<ul style="list-style-type: none"> <li>Business Analyst</li> </ul>	<b>L2-&gt;L3 - SRM / S2C</b>

# Procurement Advisors, Project Managers and Change Managers

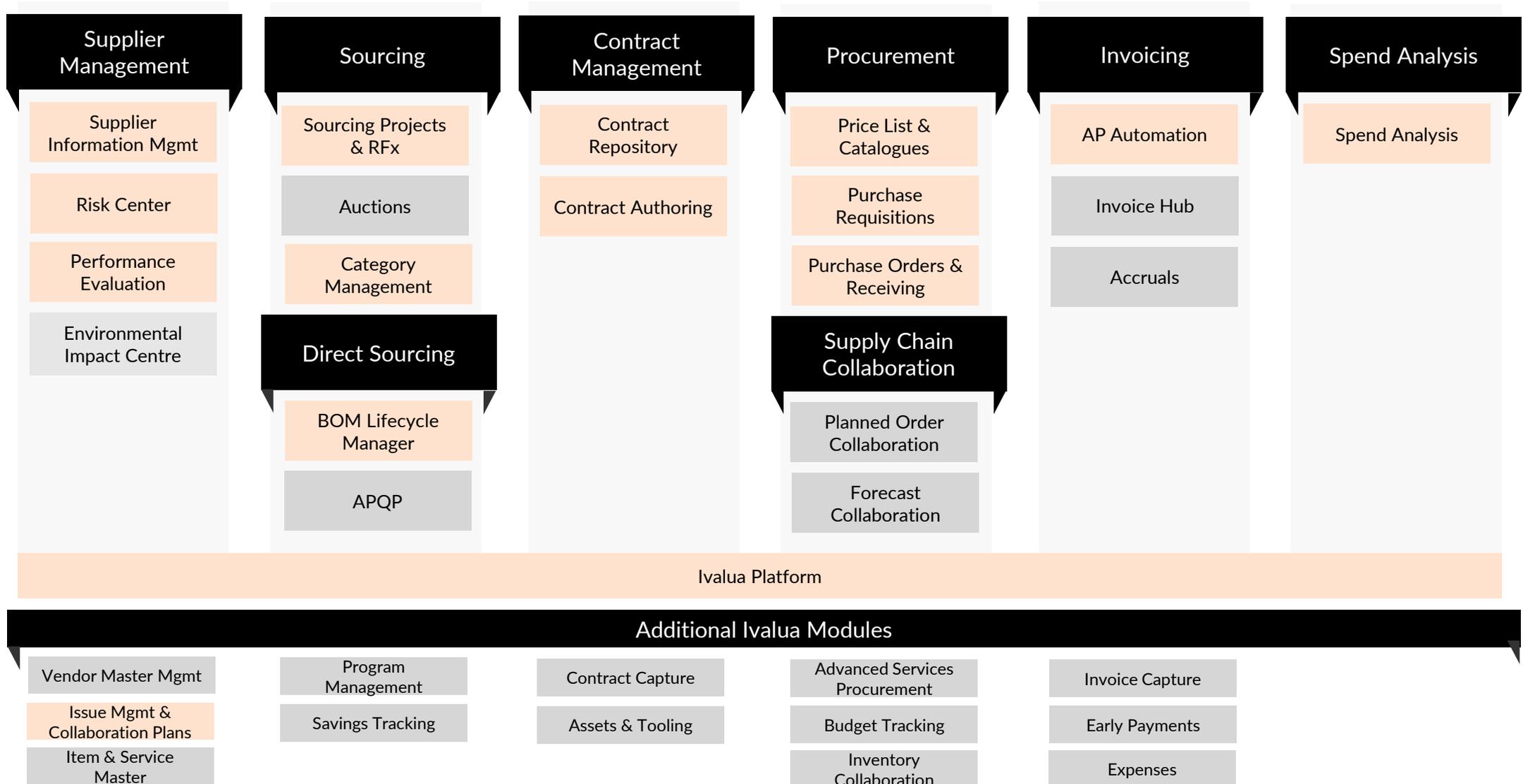
	Name	Role	Certification		Name	Role	Certification
	Martin	<ul style="list-style-type: none"> <li>• Business Process Advisory</li> <li>• Project Mgmt</li> </ul>	<ul style="list-style-type: none"> <li>- <i>Ivalua L1</i></li> <li>- <i>PROPS</i></li> <li>- <i>Six Sigma</i></li> </ul>		Joakim L	<ul style="list-style-type: none"> <li>• Program Management</li> <li>• Business Process Advisory</li> </ul>	<ul style="list-style-type: none"> <li>- <i>PMI</i></li> <li>- <i>PROPS</i></li> </ul>
	Alexander	<ul style="list-style-type: none"> <li>• Business Process Advisory</li> <li>• Project Mgmt</li> </ul>	<ul style="list-style-type: none"> <li>- <i>Ivalua L1</i></li> <li>- <i>SAP Ariba</i></li> </ul>		Pär	<ul style="list-style-type: none"> <li>• Project Mgmt</li> <li>• Change Mgmt</li> </ul>	<ul style="list-style-type: none"> <li>- <i>PMI</i></li> <li>- <i>LEAN</i></li> <li>- <i>SAFe</i></li> </ul>
	Sara	<ul style="list-style-type: none"> <li>• Business Process Advisory</li> <li>• Project Mgmt</li> </ul>	<ul style="list-style-type: none"> <li>- <i>Ivalua L1</i></li> <li>- <i>IPMA</i></li> <li>- <i>SAP SRM</i></li> </ul>		Kristoffer	<ul style="list-style-type: none"> <li>• Enterprise Architect</li> <li>• Business Process Advisory</li> </ul>	<ul style="list-style-type: none"> <li>- <i>IPMA</i></li> <li>- <i>SAP Fieldglass / Ariba</i></li> <li>- <i>SAP ECC / S4 Hana</i></li> </ul>
	Henrik	<ul style="list-style-type: none"> <li>• Business Process Advisory</li> <li>• Project Manager</li> </ul>	<ul style="list-style-type: none"> <li>- <i>Ivalua L1</i></li> <li>- <i>SAP Ariba</i></li> </ul>		Carin	<ul style="list-style-type: none"> <li>• X</li> </ul>	<ul style="list-style-type: none"> <li>- X</li> </ul>
	Joakim	<ul style="list-style-type: none"> <li>• Business Process Advisory</li> </ul>	<ul style="list-style-type: none"> <li>- <i>Ivalua L1</i></li> </ul>		Chris	<ul style="list-style-type: none"> <li>• Change Management</li> <li>• Program Management</li> </ul>	<ul style="list-style-type: none"> <li>- <i>Prosci</i></li> <li>- <i>PMBOK</i></li> <li>- <i>Prince2</i></li> </ul>

# Ivalua Expertise



# Ivalua Modules and Expertise @Stretch

Implemented  
by Stretch



# Ivalua Platform Integrations Performed

Data Point	System Sending	Receiving System	Load Type	Format	Connectivity	Complexity	Description & Comments
<b>Single Sign-on</b>	Ivalua	AD	Transaction	SAML 2.0	API / Webservice	Low	<b>Purpose:</b> Authentication method for internal users, not needing to enter user id and password to use Ivalua.
<b>Basic User Data - Inbound</b>	AD	Ivalua	Batches or Transaction	XML / JSON	API / Webservice	Medium	<b>Purpose:</b> To create and maintain internal user data in Ivalua based on user records in the Customers HR/ERP system.
<b>Open ID Connect</b>	IdP	Ivalua	Transaction	Open ID Connect	API / Webservice	Medium	<b>Purpose:</b> Authentication method for suppliers, not needing to enter a separate user id and password to use Ivalua.
<b>Basic Supplier User Data - Outbound</b>	Ivalua	XXX	Batches or Transaction	XML / JSON	API / Webservice	Medium	<b>Purpose:</b> To create and maintain supplier user data in Customer relevant system, for supplier to access Ivalua.
<b>Ivalua Logs</b>	Ivalua	XXX	Batches	XML / JSON	API / Webservice	Low	<b>Purpose:</b> Export of log data such as login/logout, user changes, errors, configuration changes for Axis to track critical activities in the system.
<b>Report Export</b>	Ivalua	XXX	Batches	CSV	SFTP	Medium	<b>Purpose:</b> Export of Ivalua standard reports in flat file formats. Stretch will build export of 3 standard reports and train Customer on the capability to handle further report exports independently from Stretch, given Customer has the necessary know-how and expertise in T-SQL.

## Complexity Legend;

- Low complexity = up to 6 MD
- Medium complexity = 6-12 MD
- High complexity = 12+ days

# SRM and Source to Contract Integrations Performed

Data Point	System Sending	Receiving System	Load Type	Format	Connectivity	Complexity	Description & Comments
<b>Supplier Data - Inbound</b>	ERP	Ivalua	Full initial + Transaction	XML / JSON	API / Webservice	Medium	<b>Purpose:</b> Import of supplier master data fields for active suppliers managed by ERP as the master system
<b>Supplier Data - Outbound</b>	Ivalua	ERP	Transaction	XML / JSON	API / Webservice	High	<b>Purpose:</b> Push of Supplier Data from Ivalua to ERP of new and updated suppliers. With acknowledgement and ERP Supplier ID returned for confirmation
<b>eSignature</b>	eSignature Application	Ivalua	Transaction	XML / JSON	API / Webservice	Low	<b>Purpose:</b> Possibility to sign contracts with AdobeSign or DocuSign in Ivalua
<b>Third-party Risk Data</b>	3P Risk Data Source	Ivalua	Transaction	XML / JSON	API / Webservice	Medium	<b>Purpose:</b> Update of third-party risk data in the Ivalua platform
<b>KPI Data - Inbound</b>	Data Lake	Ivalua	Full initial + Transaction	CSV	SFTP	Medium	<b>Purpose:</b> Import KPI data such as Quality and Logistics complaints as well as performance classification to display in the supplier record
<b>Spend Data - Inbound</b>	ERP	Ivalua	Full initial + Transaction	CSV	SFTP	Medium	<b>Purpose:</b> Update spend data on category level. Spend data already classified in external system
<b>Exchange Rates - Inbound</b>	Banking System	Ivalua	Full initial + Transaction	CSV	SFTP	Low	<b>Purpose:</b> Update Exchange rates

# Procure to Invoice Integrations Performed

Data Point	System Sending	Receiving System	Load Type	Format	Connectivity	Complexity	Description & Comments
<b>Cost Object Data - Inbound</b>	ERP	Ivalua	Full initial + Transaction	XML / JSON	API / Webservice	Medium	<b>Purpose:</b> Import of cost object data and owners/approvers from the ERP system.
<b>Extended User Data - Inbound</b>	ERP	Ivalua	Full initial + Transaction	XML / JSON	API / Webservice	Medium	<b>Purpose:</b> To create and maintain user data in Ivalua based on user records in the Customers HR/ERP system, and with approval authorizations
<b>PO Data - Outbound</b>	Ivalua	ERP	Transaction	XML / JSON	API / Webservice	Medium	<b>Purpose:</b> Push draft Purchase Order data to ERP (with acknowledgement and Order ID returned for confirmation)
<b>Receipt - Outbound</b>	Ivalua	ERP	Transaction	XML / JSON	API / Webservice	Low	<b>Purpose:</b> Push Ivalua receipts to ERP to create transactional accruals
<b>Invoice Data - Inbound</b>	ERP	Ivalua	Full initial + Transaction	XML / JSON	API / Webservice	Medium	
<b>Exchange Rates</b>	ERP	Ivalua	Full initial + Transaction	CSV	SFTP	Low	<b>Purpose.</b> Updates of exchange rates in Ivalua Platform
<b>GL accounts mapping</b>	ERP	Ivalua	Full initial + Transaction	CSV	SFTP	Low	<b>Purpose.</b> Updates of GL accounts to Product Categories in Ivalua Platform

# Stretch Add-on Apps



REQUESTS ▾
QUALITY CONTROL CENTER
COMMUNITY ▾
ADD-ON STORE
ACADEMY ▾

Add-on store

Keywords

SEARCH

+ CREATE ADD-ON

Sort by ▾

 **All categories**

-  Application
-  Connector
-  Template
-  Generative AI
-  Invoice country package
-  Workflow
-  Report / Analysis / Query
-  Other

---

**Status**

- Draft
- Finalized
- Submitted for certification
- Certified
- Archived

Certified



 **STRETCH  
PROCUREMENT**

Access to Catalog Items Only for Contract Team Members

Application
Catalog item
8.174 → 8.180

This add-on displays catalog items only to users who are members of the contract team, if the check-box "Contract Items for Contract Team Only" is checked. If a user is not a member of the

Certified



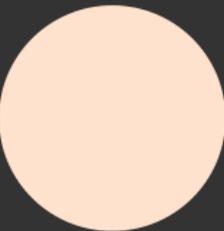
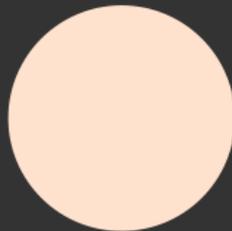
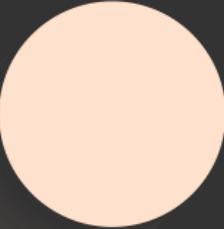
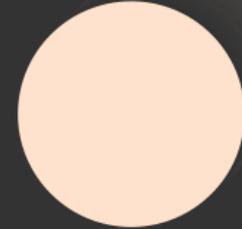
 **STRETCH  
PROCUREMENT**

Generating Collaboration Plans While Qualifying a Supplier

Application
Improvement Plan
8.180 only

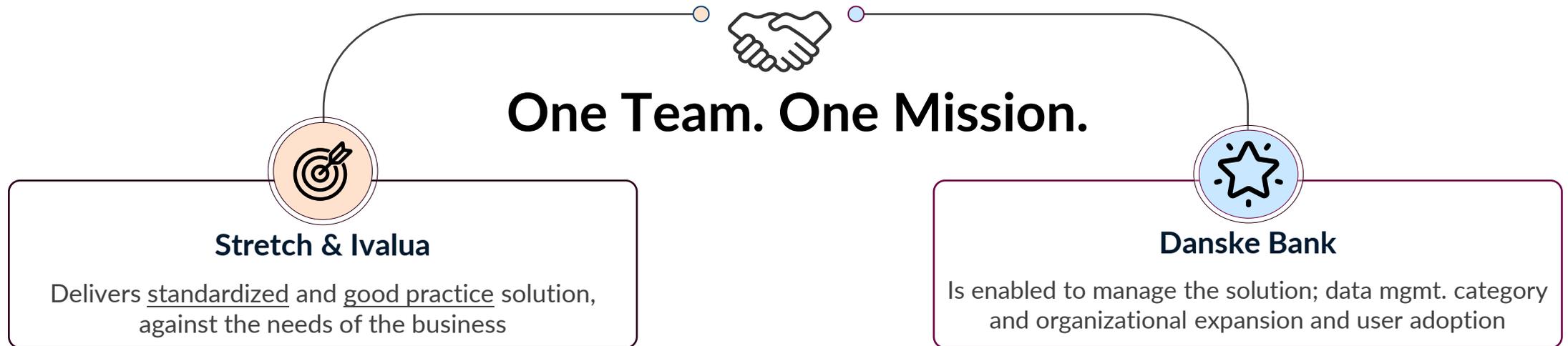
This add-on creates collaboration plans when adding a new qualification to a supplier to help the end user to know which steps needs to be completed.

# Stretch Implementation Methodology

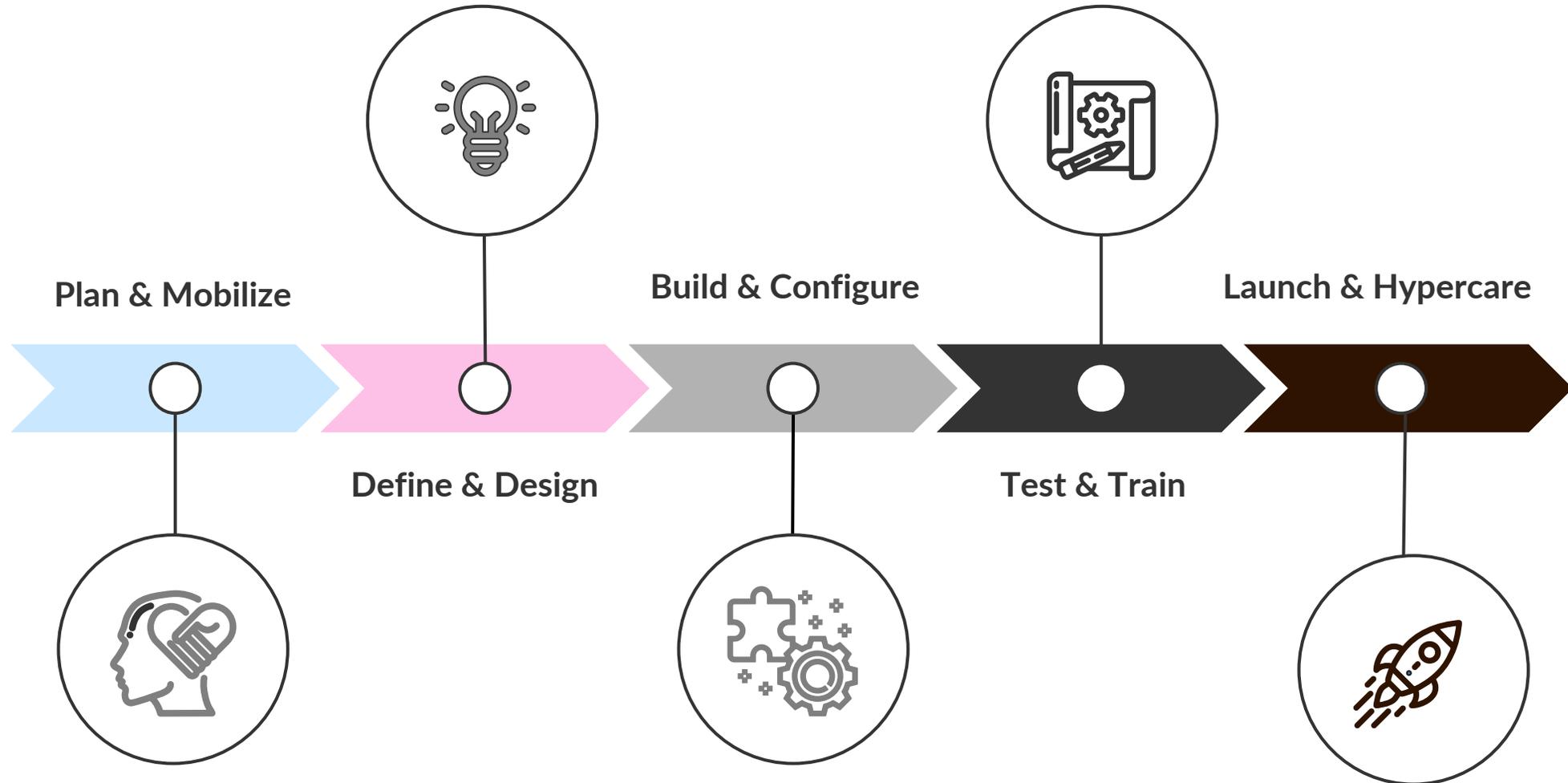


# Implementation Approach for Project Success

- Deliver initial value within few months and fulfill business case in manageable phases
- Prioritize value, speed & quality over scope
  - Think “Minimum Viable Product (MVP)” to enhance over time
  - Strive for simplicity over complexity and be open minded for new ways of working
- Build success and confidence incrementally within Danske Bank



# Stretch Implementation Methodology



# Plan & Mobilize

Generating the foundation for a successful project



Plan & Mobilize

Define & Design

Build &  
Configure

Test & Train

Launch &  
Hypercare



## Plan & Mobilize

Purpose & Goal: Introduce team members, plan the project structure jointly, review activities and requirements to ensure a possible completion of the project with minimal disruption, postponements and rescheduling.

### Deliverables:

- Sales Hand-over (SOW & RACI)
- Team Mobilized & Meeting Cadence Defined
- Approved Project Plan & Budget Tracker
- Design Workshop Schedule & Material
- Kick-off of Project

### Acceptance Criteria:

- Completed project kick-off workshop & M1 Milestone



# Design & Define

Setting the base of a successful solution



## Define & Design

Purpose & Goal: Explore the Ivalua SRM module(s) features and functions to decide the best design to realize benefit targets based on Ivalua Standards and good practices. Document solution & integrations

### Deliverables:

- Use Case Provision
- Design Document
- Identified Master Data
- Updated Project Plan

### Acceptance Criteria:

- Sign-off on Design Documents & M2 Milestone

# Configure & Build

Realizing the ideas



## Configure & Build

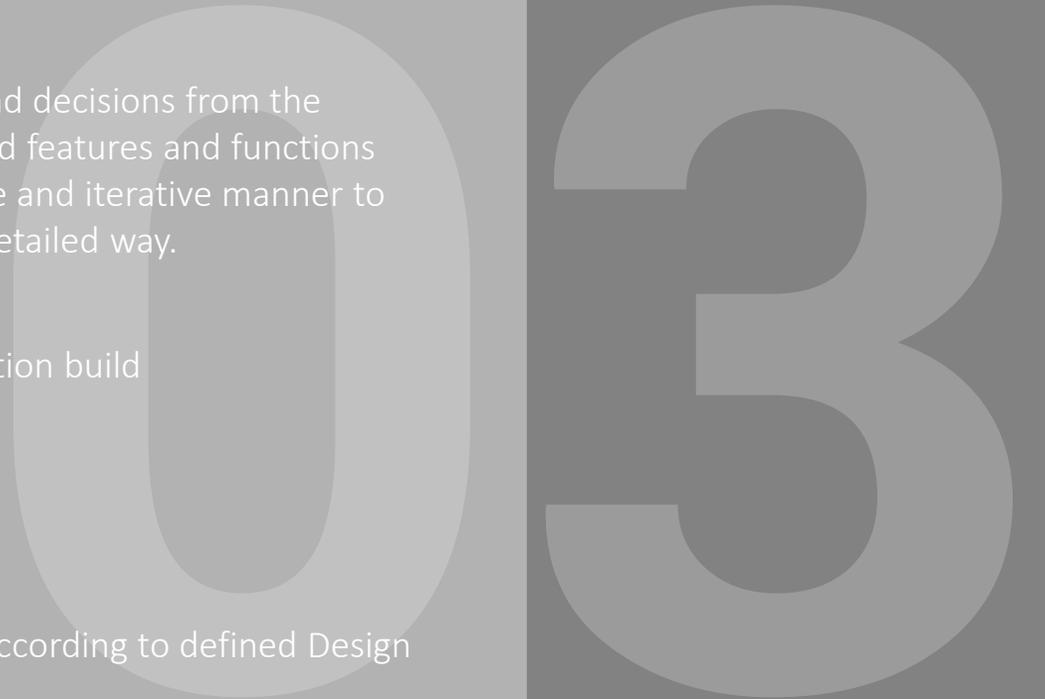
Purpose & Goal: Realizing the ideas and decisions from the Design utilizing the innovative standard features and functions of Ivalua. Will be performed in an agile and iterative manner to capture any requirements in a more detailed way.

Deliverables:

- Solution configuration and integration build
- Solution Unit Testing
- Test Plan & Scenarios defined
- Cutover Plan

Acceptance Criteria:

- Completion of Build & Configure according to defined Design



# Test & Train

Ensure a successful outcome



## Test & Train

Purpose & Goal: Train the core team and testers. Ensure the solution meets the design by testing based on defined Test Plan & Scenarios.

### Deliverables:

- TTT sessions conducted & recorded
- Ivalua Extranet Procedures Defined
- SIT & UAT complete
- Updated specification documents

### Acceptance Criteria:

- Sign-off on UAT & M4 Milestone



# Launch & Hypercare

Taking the solution into use



## Launch & Hypercare

Purpose & Goal: Moving the solution into production use, go-live and project closure. Starting point of realization of the business goals & objectives.

### Deliverables:

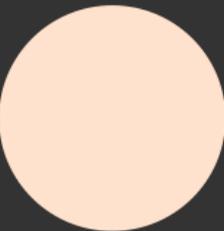
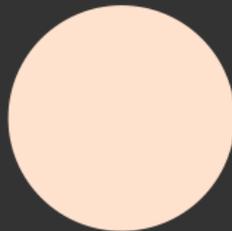
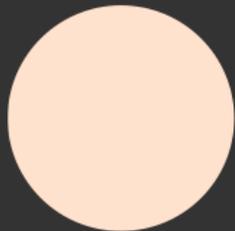
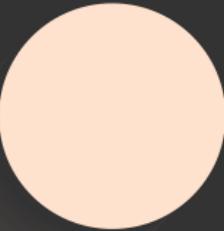
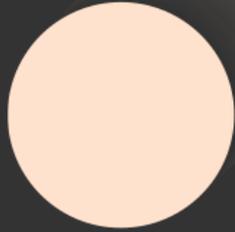
- Production checklist completed
- Production environment readiness
- Transition to Maintenance Teams
- Lessons Learnt Document

### Acceptance Criteria:

- Go/No-Go Decision
- Solution Go-Live & M5 Milestone
- Release & Hypercare closure & M6 sign-off



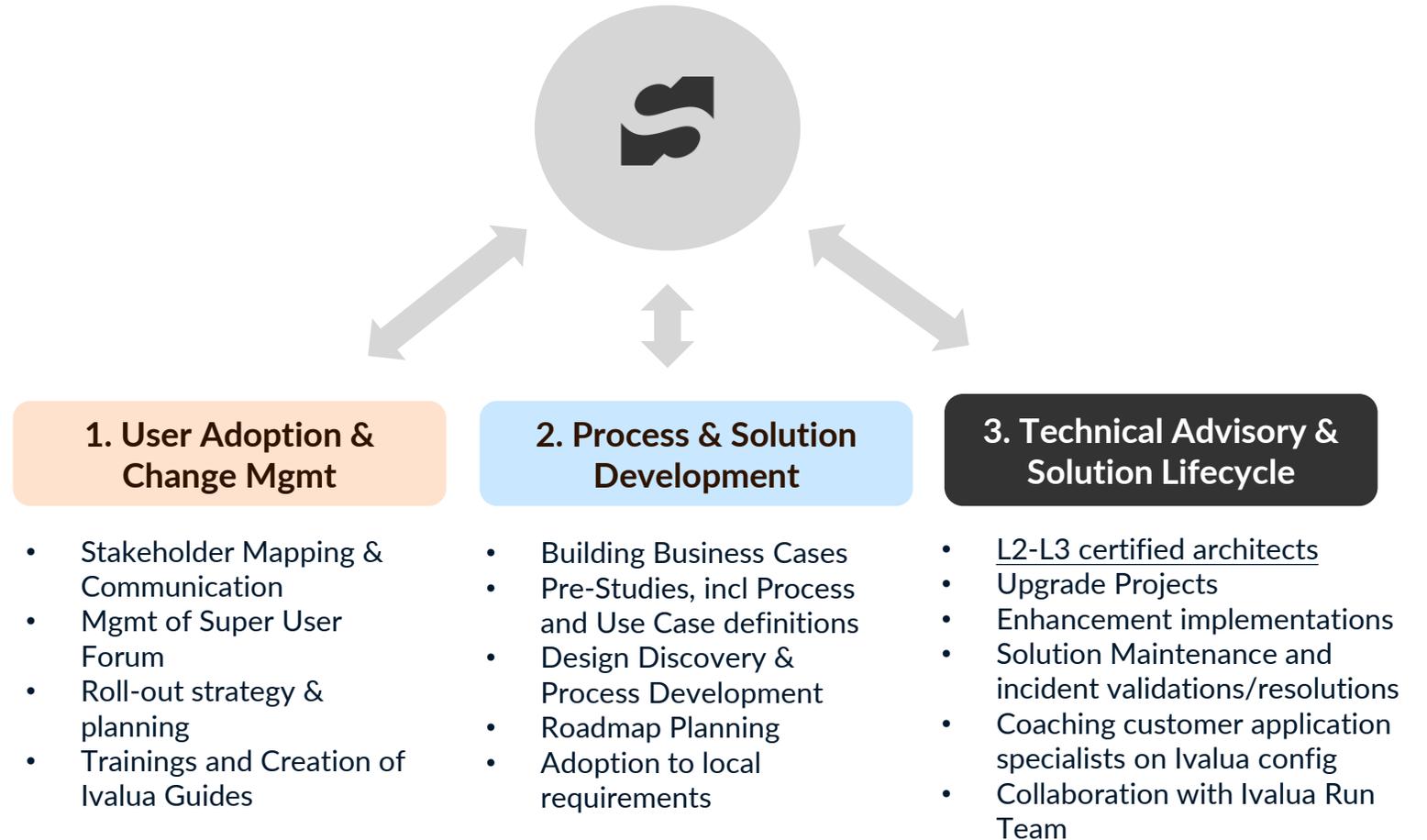
# Ivalua Partner Services



# Our Ivalua Service Delivery post Go-Live

## Ivalua Partner Services

- Stretch offers continuous maintenance & support in the areas of;
  - User Adoption & Change Mgmt
  - Process & Solution Ownership
  - Technical Advisory & Solution Lifecycle Management
- In all areas the customer have access to solution, process and change experts at Stretch
- Offering may include combined team of functional and technical resources as well as strategic advisors within the procurement area
- The service delivery can be provided based on T&M or per agreed resource allocation



# Technical Advisory & Solution Lifecycle

## Solution Maintenance & Support

- Solution support on the Ivalua platform per Extranet Requests or other agreed method, including triage and analysis of configuration issues and platform defects
- Analysis and resolution of configuration and integration issues, including applicable testing and scripting, documentation and deployment support
- Act as technical counterpart towards Ivalua for various support cases and system defects
- Support with master data maintenance and mass changes
- Advise on improvement areas and support in estimating and prioritizing defined enhancements

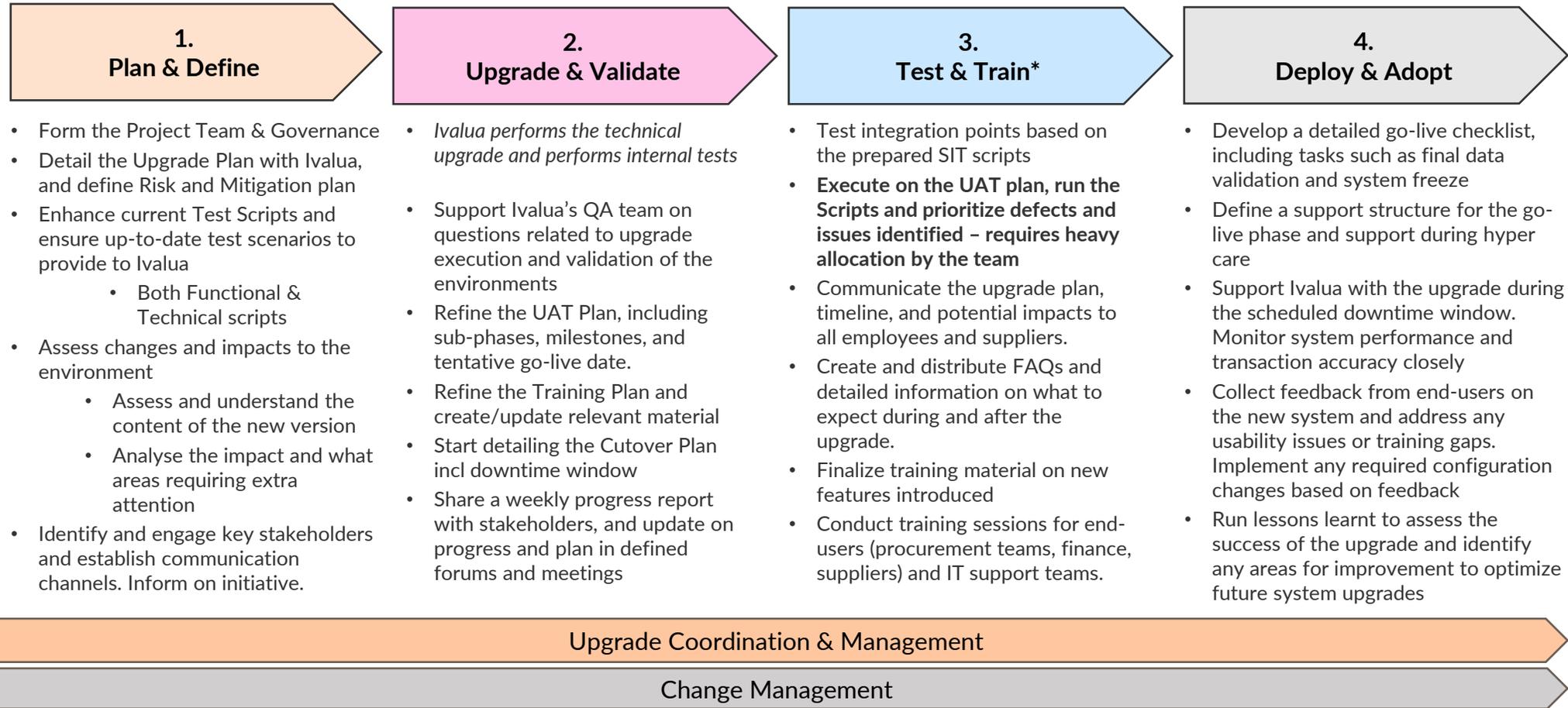
## Enhancement Implementation & Advisory

- Provide guidance on recommended practices for future enhancement areas, and benchmark expertise compared to other Ivalua installations
- Design, build, test, document and deploy of Ivalua change requests and enhancements, including ETLs and SQL queries where required
- Perform advanced technical advisory and implementation of integrations and queries with dependency to other systems
- Support with training and communication towards end-users if applicable
- Train Customer internal Application Specialists on the Ivalua platform/enhancement and how to handle related issues/defects, configurations and integration changes

## Ivalua Platform Upgrade Project per defined Statement of Work (SOW)

Upgrade project including project management, impact analysis, use case definition, implementation and change management per agreed SOW

# Ivalua Upgrade Approach & Phases





**STRETCH  
PROCUREMENT**