



## INTRODUCTION TO KATOEN NATIE



LET'S WORK TOGETHER



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## WHO IS KATOEN NATIE





# FACTS & FIGURES



**Organisation**  
Family business



**Headquarters**  
Antwerp, Belgium



**Turnover**  
>€ 2 Billion



**Worldwide Team Size**  
>20.000



**Countries**  
42





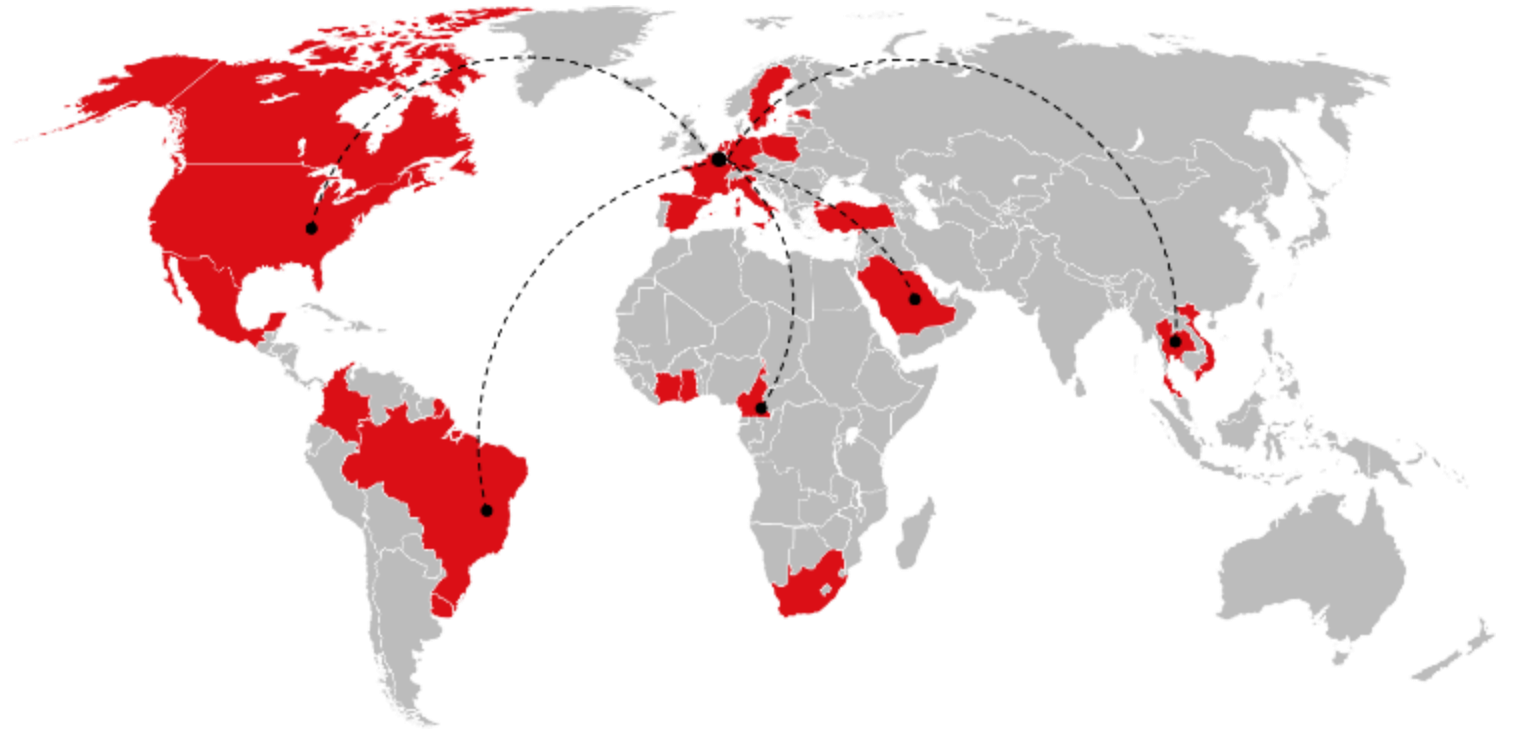
# ABOUT KATOEN NATIE

Katoen Natie was founded in 1854 by four partners. Their first activity was unloading cotton of ships arriving in the Port of Antwerp. Quickly Katoen Natie diversified in both products as activities, to what it is today, an **international logistics player**.

It has always been in the DNA of the company to follow its clients towards international expansion and explore new horizons together with them. This is one of the cornerstones of the development of our company.

Worldwide we own and operate **+5 000 000 sqm of warehouses** in 40 countries.

In Europe we do have **+2 300 000 sqm of warehouses** in the Nordics, Benelux, Southern Europe, France and recently have invested in a new platform in Poland.

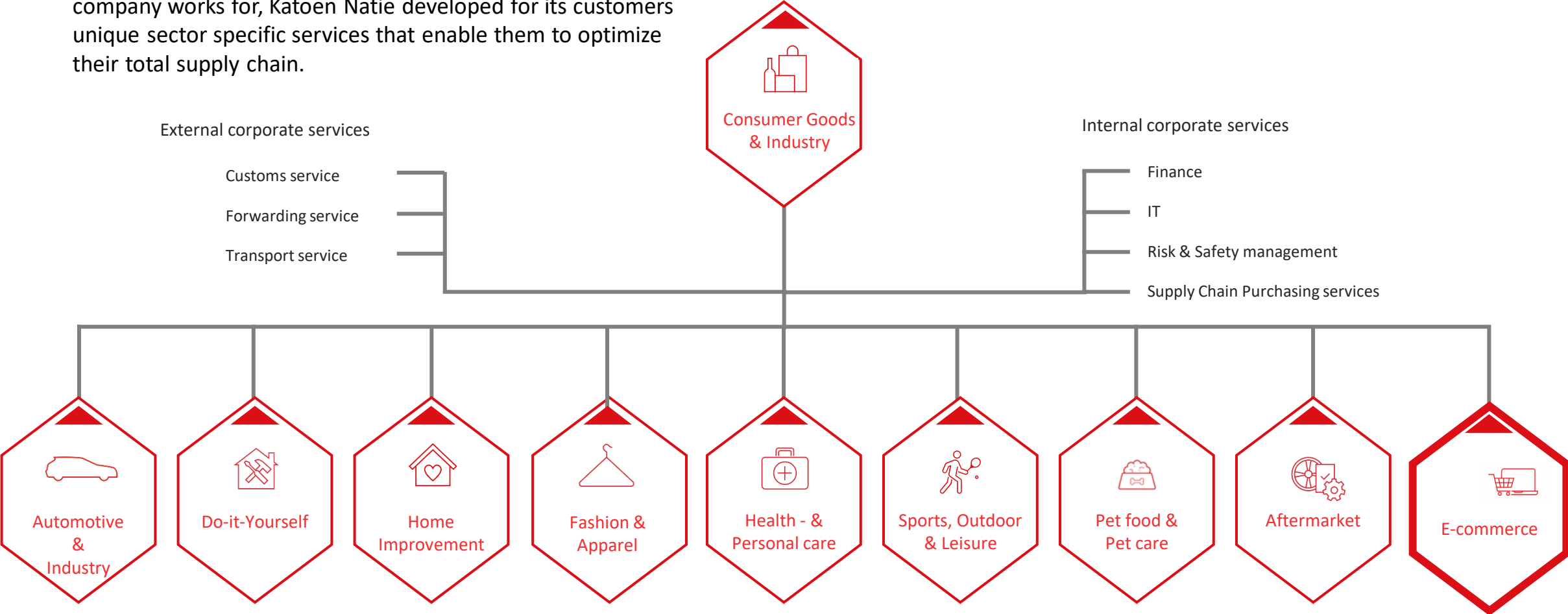


# CGI EUROPE



# FOCUS SECTORS

Thanks to the in-depth knowledge of each of the sectors the company works for, Katoen Natie developed for its customers unique sector specific services that enable them to optimize their total supply chain.



# WHAT MAKES US DIFFERENT

Privately  
owned

In-house  
developed IT

Multi-  
customer  
platforms

Carrier  
neutrality

Strong  
Culture

Market driven  
expertise





# OUR LIFETIME MISSION

## Stepping up to the next level!

We are **constantly building partnerships** in providing **tailor-made, full-service logistics** and **new engineering solutions**, to a key number of **selected customers**, around the world”





# KATOEN NATIE IS 100% PEOPLE ORIENTED & CULTURE-DRIVEN

WE INVEST  
IN TALENT

OUR PEOPLE ARE RESULT  
DRIVEN & FLEXIBLE

WE HAVE FULL  
TRUST  
IN OUR TEAMS

OUR PEOPLE ARE  
FULLY COMMITTED  
& WANT TO EXCEL

WE CREATE AN  
ENTREPRENEURIAL  
WORK ENVIRONMENT

OUR PEOPLE WORK HARD  
AND SOMETIMES PLAY HARD



# OUR UNIQUE BUSINESS MODEL'S ADVANTAGES VS COMPETITORS



HAPPY PEOPLE ORIENTED CULTURE



DECENTRALISED ORGANIZATION



MULTI CUSTOMER MEGA-PLATFORMS



PRIVATELY OWNED & ASSET DRIVEN



SOLID FINANCIAL STABILITY



INHOUSE DEVELOPED WMS (IT)



CONTINUOUS IMPROVEMENT PLAN

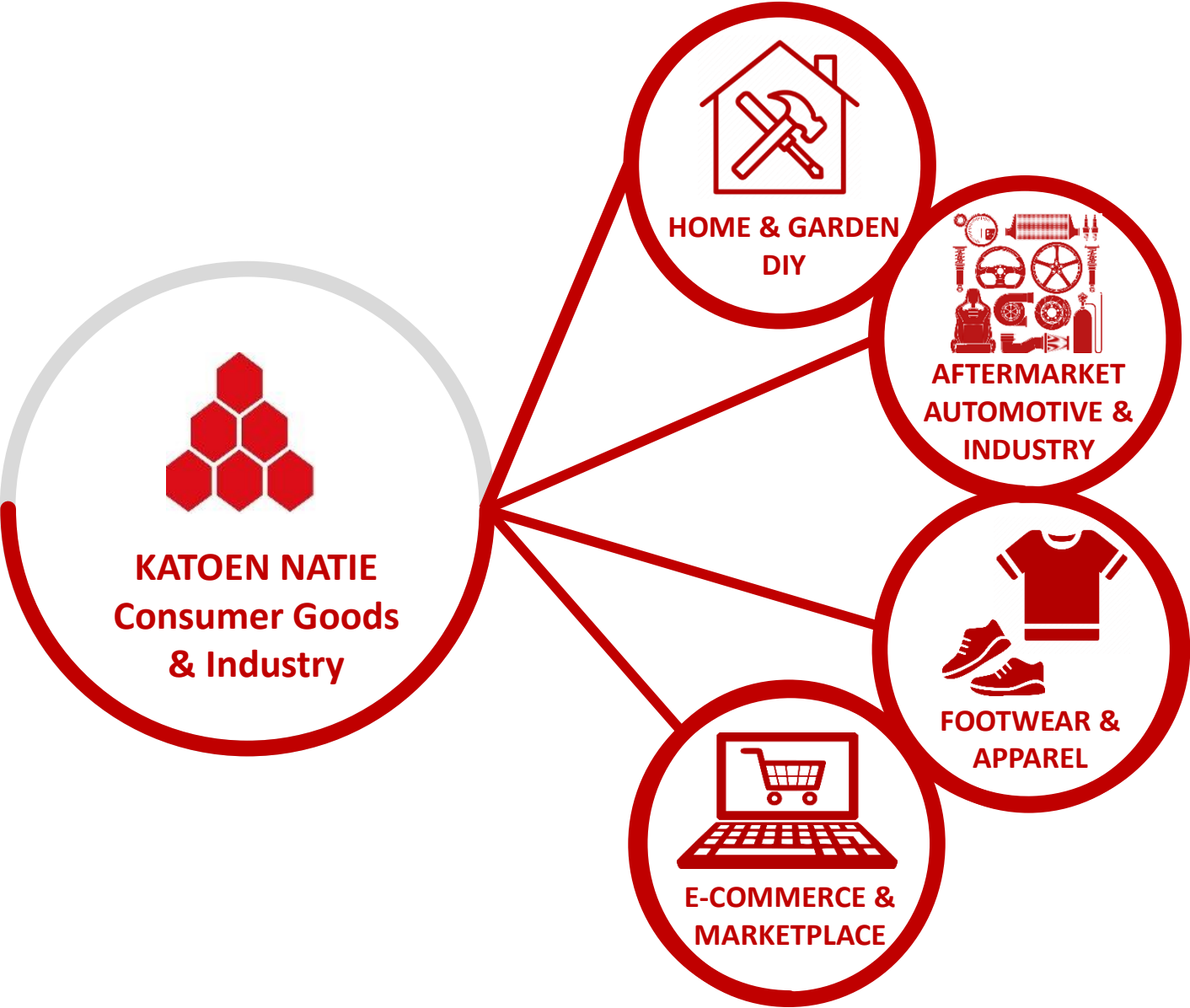


TRANSPORT CARRIER NEUTRAL (local heroes)





# DECENTRALIZED & HIGHLY FOCUSED SPECIALTY BUSINESS LINES



WE SPECIALIZE TO EXCEL



TRUSTED & DEDICATED TEAMS FOR EACH SECTOR

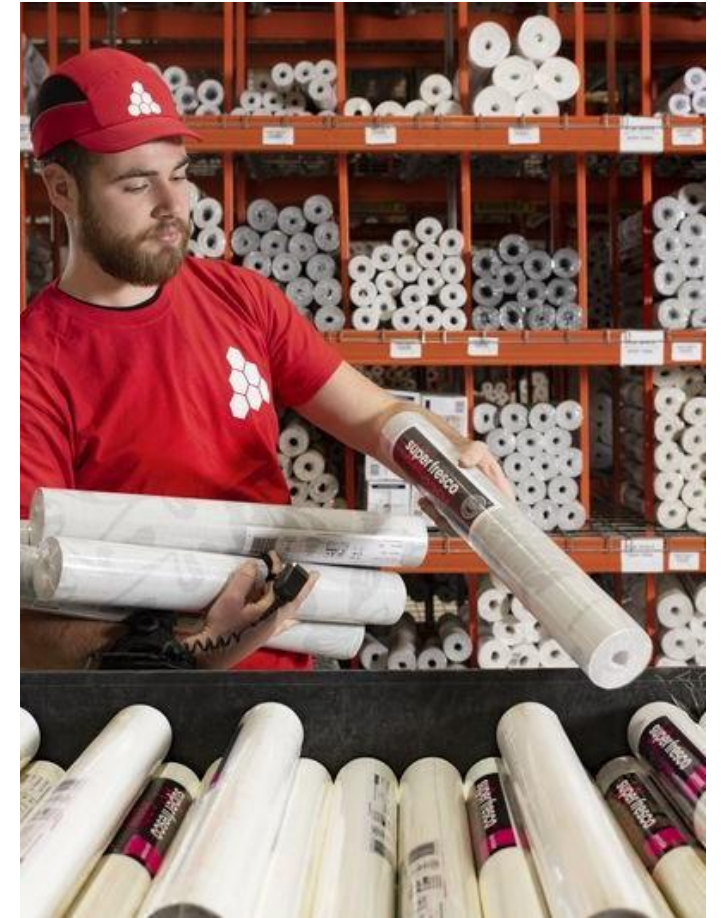


# HOME&GARDEN DIY - STANDARD ACTIVITIES : PICK, PACK, LOAD





# NON STANDARD GOODS



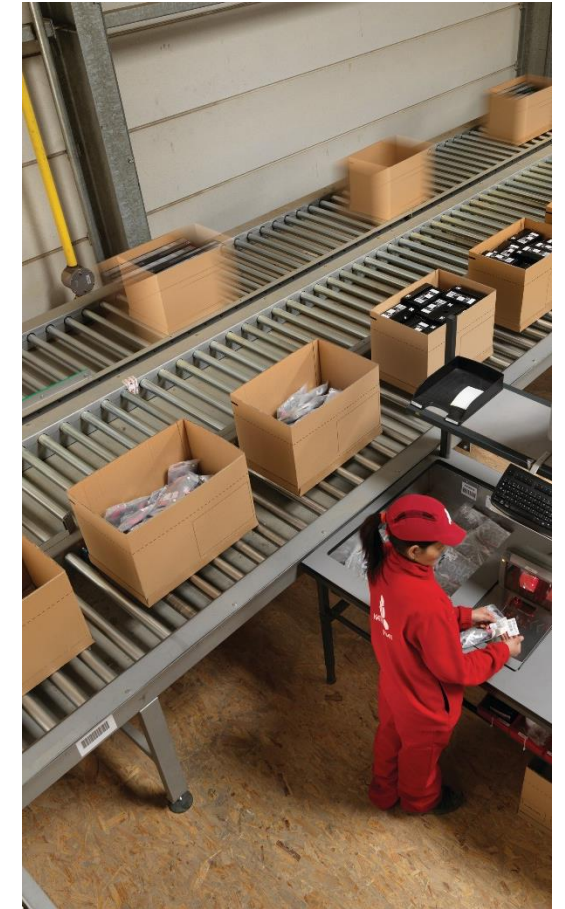


# NON STANDARD GOODS



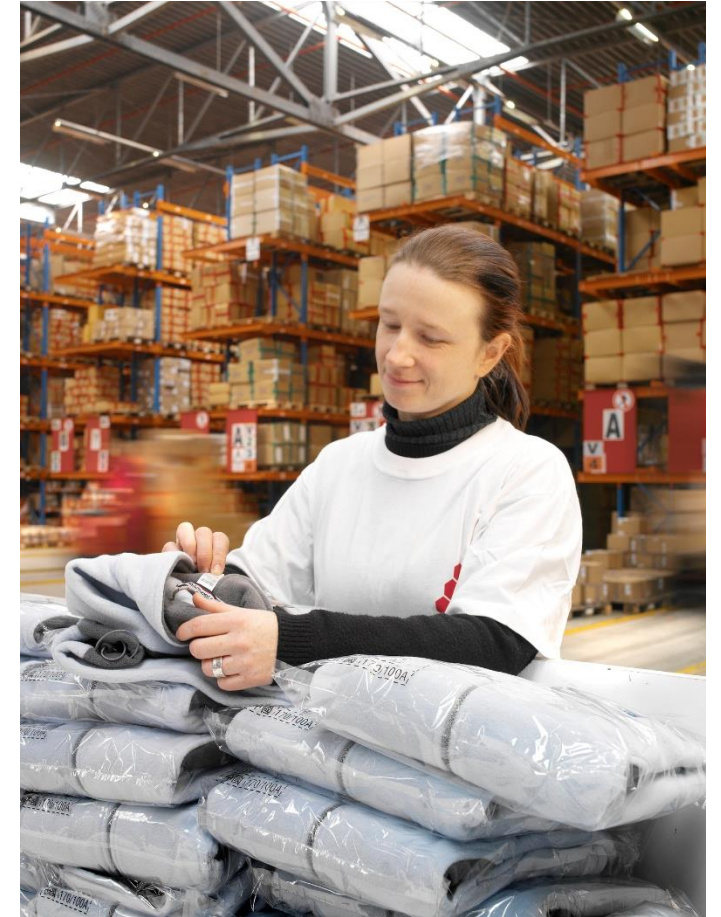


# WAREHOUSE ACTIVITIES – APPAREL & ACCESORIES



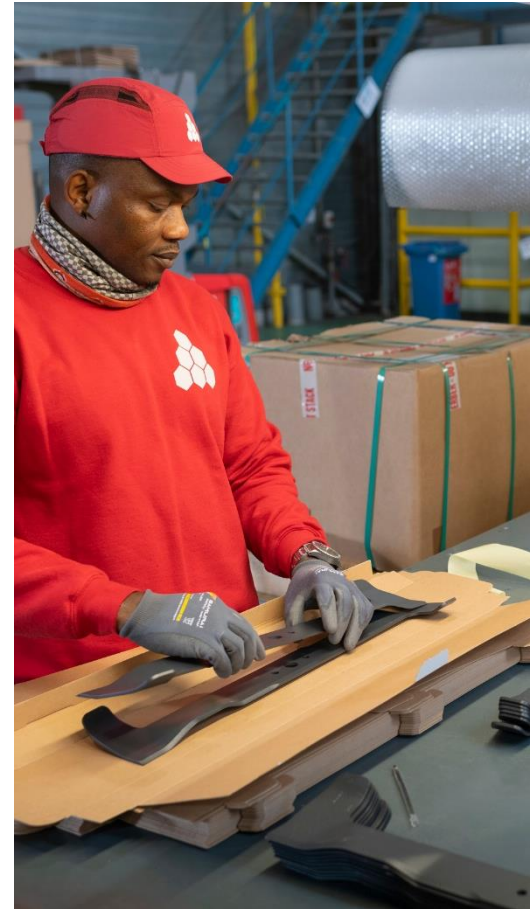


# VALUE ADDED SERVICES



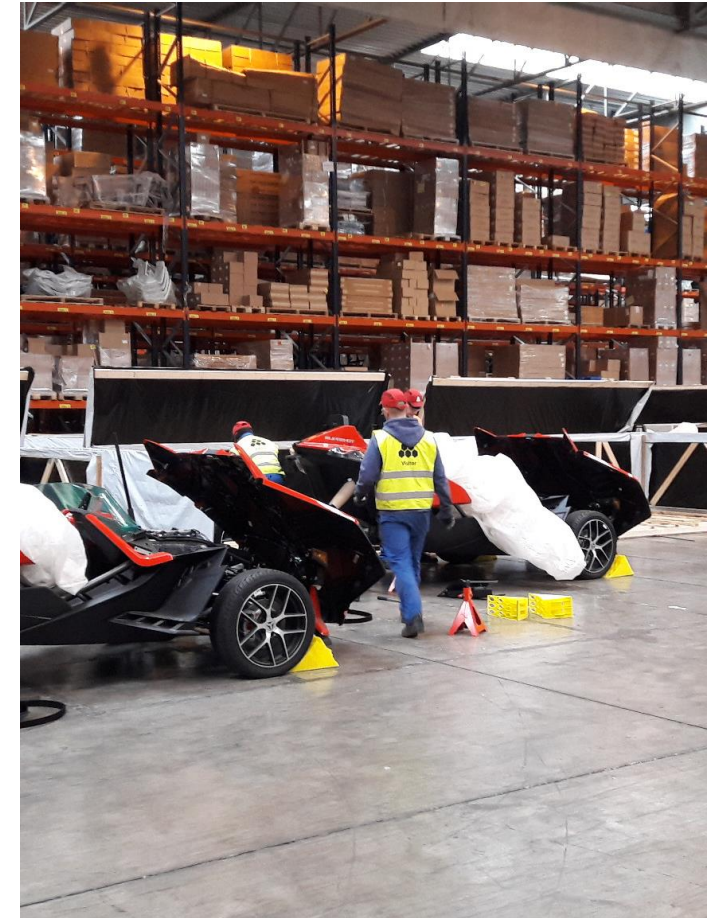


## WAREHOUSE ACTIVITIES – SPARE PARTS





# VALUE ADDED SERVICES





# CUSTOM MADE AND ENGINEERED OPERATIONS



but in the end we are aware that...





one short movie says more than 1000 words,  
so this is what we excel in...





# KATOEN NATIE

OUR PEOPLE MAKE THE DIFFERENCE





**COME AND MEET US  
AND DISCUSS  
YOUR CURRENT AND  
FUTURE LOGISTICS  
CHALLENGES!**





**PLEASE CONTACT US!**



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