



Moving forward in
Strategy & Operations



1

Corporate missions

AristaQ provides PMO support to customers willing to improve their Operations in terms of:

- ▶ CSR, Value Creation, Innovation and Carbon Neutrality
- ▶ EBITDA, Risk management, Free Cash Flow & Return on Assets

We provide global PMO for complex projects embedding **strategic vision, supply chain, procurement, manufacturing, SSC & BPO, digital transformation and resource management for Operations**

AristaQ is part of a network of specialized companies that provides best-of-breed solutions to complex Strategy & Operations transformation projects

We work **either for companies or for VC**, and provide PMO all along the chain, from **strategic** M&A, turnaround or divestment projects to **tactical** adjustments in the Operations of our customers

2

Corporate values

To properly serve and support our customers, our DNA is made of:

- ❖ Visionary & strategic capabilities, with the power to execute down to field level
- ❖ Deep professionalism & seniority of resources proposed
- ❖ Result-oriented attitude, with genuine cooperation with our customers
- ❖ Agility and adaptation to provide tailor-made solutions to customers
- ❖ Honesty and transparency



Our value proposal is based on our capability to raise partnerships with expert companies to help our customers in solving complex Strategy & Operations issues in an agile and fast-track way



Tailor-made teaming to address complex projects in a fast way, with an ad hoc network of senior resources

AristaQ realizes the PMO of complex projects with the support of its network of partners, gathering senior resources with proven track record of M&A, turnaround and divestment projects. We can go from strategic vision, due diligence down to Operations improvement plans, and on field implementation. We operate on financial and non-financial issues at stake



Proven track record and articulation for complex operations, from strategy to real-life implementation

Our network has already taken over complex projects to strategically advise on company growth and profitability. We have proven track record of EBITDA/FCF and market cap improvement, business de-risking and both market-pull and techno-push innovations to upgrade businesses



Transparency and continuous communication to bring projects to success

We believe that ad hoc PMO for complex Strategy & Operations projects is key for success. May projects fail on long-term because of the poor quality of the initial PMO, bringing possibly immediate quick wins but getting customers unable to replicate and to scale up. This is not our DNA

A comprehensive way to embed your strategic objectives into Operations and to turn them into reality

We believe that Strategy & Operations projects are part of a company global policy, and need to start from there to ensure success, pragmatic implementation and alignment to the company objectives. We are sure to be able to provide financial and non-financial improvements in such case, and this is the reason why our methodology embeds it from start



Agility and adaptation to provide tailor-made solutions to customers

Tailor-made solutions mean: agility, flexibility, and capability to provide at the same time proven methodologies, but also tactical adaptations, or even in particular cases re-founded methodologies. We do not believe that systematic "on the shelf" solutions are meant for all business stakes



Financially attractive in many ways

When committing to customers, we integrate their goals and purposes. As these are not empty words, we demonstrate it through our pricing model in a flexible way to reflect the long-term partnership that we want to establish





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www.aristaq.com
contact@aristaq.com

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