

MANUFACTURING



Manufacturers must overcome significant challenges to achieve and sustain lasting success. **These challenges are often complex and include external macro environmental factors, such as:**

- ✓ Economic uncertainty
- ✓ Changing Regulations & Geopolitics
- ✓ Natural disasters, pandemic, and other risks
- ✓ Rapidly changing markets
- ✓ Disruptive Competition
- & More

Manufacturers must manage through these challenges, while still finding a way to meet expectations for quality, innovation, cost, and growing market share and profitable revenues. To achieve success, building supply chain resilience is a must.

[This is why 93% of executives plan to build resilience across the supply chain \(McKinsey, 2021\).](#)

To be resilient, procurement must have transparency, agility, and be able to collaborate with stakeholders and suppliers to ensure ensure the reliable material supply that keeps production lines running.

However, building resilience is not easy, and many challenges exist that limit the resilience of their supply chain, and ultimately their success, such as:

- ✓ Manual & Disconnected Direct Material processes
- ✓ Inefficient product launch processes
- ✓ Poor Supplier & Stakeholder Collaboration
- ✓ Supply Disruptions and poor supplier performance, quality, and increased risk
- ✓ Increased occurrence of stock-outs, missed & delayed shipments, resulting in increased safety stock



“ After a comprehensive evaluation of many leading vendors, we selected Ivalua. Their approach has been that of a true partner. And the Ivalua platform enables us to manage all major sourcing activities in one place, driving standardization and supplier data harmonization across our global businesses.”

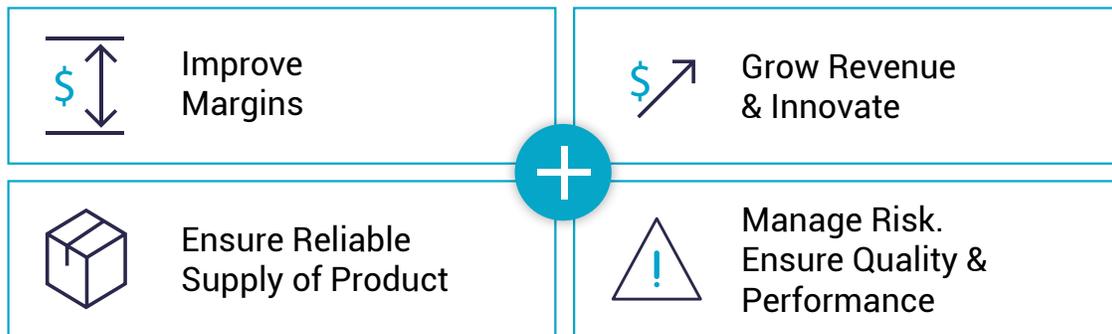
- MICHAEL STIETZ, **SVP & CPO**

Our goal is to empower greater product success and supply chain resilience through better supplier engagement and supply chain collaboration across the product lifecycle.

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BUILD SUPPLY CHAIN RESILIENCE WITH IVALUA TO:

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Ivalua is well suited to the demanding requirements of manufacturers because it combines:

- ✓ Embedded industry best practices
- ✓ Comprehensive capabilities specifically designed to support direct materials spend management
- ✓ A unified platform, with a single data model as its foundation

These critical elements enable procurement to effectively manage direct materials with agility, collaboration, transparency, and high-quality data across the product lifecycle and every level of the supply chain. This leads to more informed decision making and seamless supply chain collaboration that generates rapid and long-lasting value.

With Ivalua, Manufacturing procurement and supply chain professionals can address unique needs:

Supplier Risk & Performance	BOM Management	Sourcing Optimization	APQP
Assess, monitor, and manage suppliers with alerts and greater visibility into issues	Achieve targets, evaluate supplier selection strategies & manage supplier engagement throughout the product lifecycle	Make the right allocation and supplier selection decisions every time, across all types of spend	Ensure product quality and successful product launches with collaboration, transparency, and standardization

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<p>Category & Program Management</p> <p>Develop, collaborate, socialize, and manage category and initiative strategy across all S2P activities</p>	<p>Collaborative Inventory & VMI</p> <p>Gain visibility into inventory, manage stock replenishment, and enable order automation and supplier collaboration</p>	<p>Forecast Collaboration</p> <p>Collaboratively share and confirm material forecasts to preempt supply chain disruptions</p>	<p>Planned Order Collaboration</p> <p>Optimize supply chain order efficiency while reducing errors, cycle-time and improving accuracy and agility</p>
<p>Asset & Tooling</p> <p>Collaboratively track asset & tooling locations, usage, depreciation, maintenance, and decommissioning</p>	<p>Master Data Management</p> <p>A single source of truth that delivers control over item, service, and supplier data and changes</p>	<p>Integrations</p> <p>Fast, flexible & stress-free integrations with all core system (e.g., Multi-ERP, MRP, PLM, etc.)</p>	

Proven, reliable partner for manufacturing organizations.

