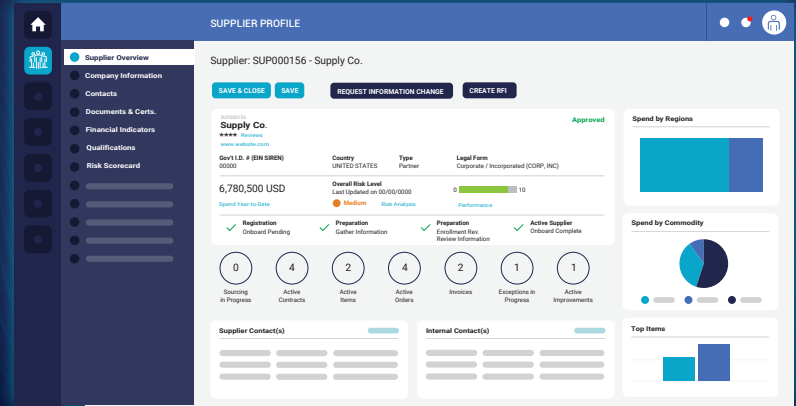


# SUPPLIER MANAGEMENT

ALL SUPPLIER INFORMATION, RISK, PERFORMANCE, AND COLLABORATION IN ONE PLACE



### 360-Degree View of all Supplier Information

Complete visibility across all supplier information and activities in your Source-to-Pay processes.

91%

Of leading organizations consider suppliers to be a source of value

### Comprehensive, Integrated Risk and Performance

Monitor and measure supplier risk and performance activities with dashboards, scorecards, and integrated third-party data.

53%

Of organizations want to improve real-time risk metrics and reporting

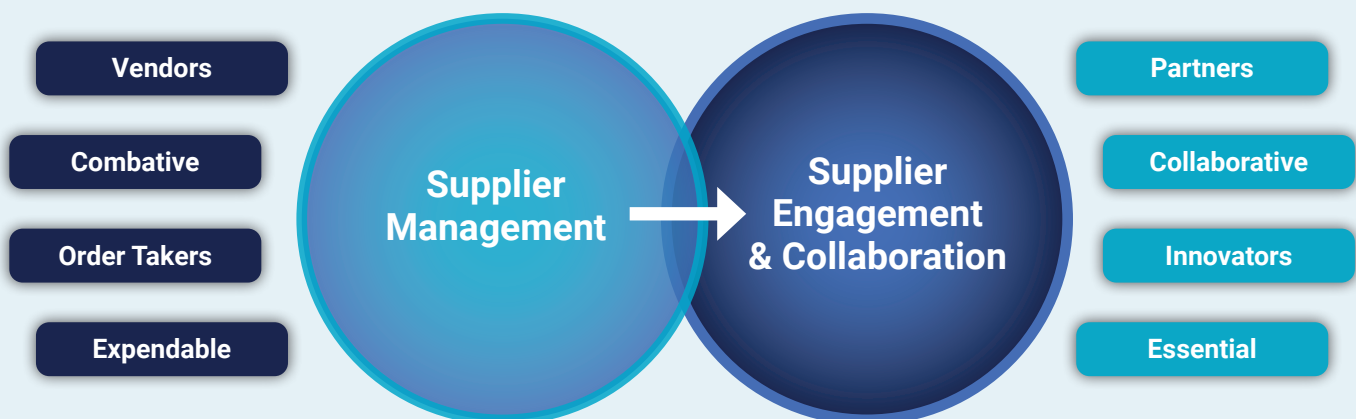
### Holistic Supplier Collaboration

Integrate suppliers and stakeholders into business processes to improve performance, mitigate risk, establish corrective actions, and promote innovation.

51%

Of organizations plan to increase their supplier collaboration

## Effective Supplier Management to power Procurement Processes, Establish Resiliency, and Drive Innovation

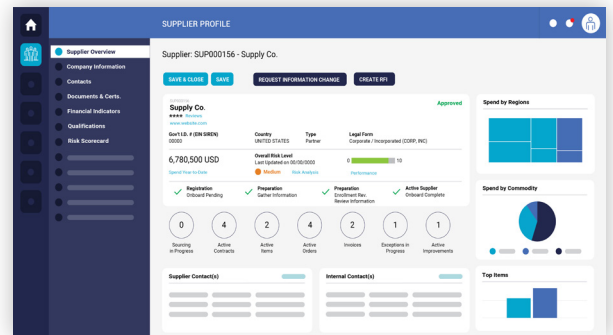


# SUPPLIER MANAGEMENT

## Supplier Information Management

### Let Supplier Information Lead, not Follow

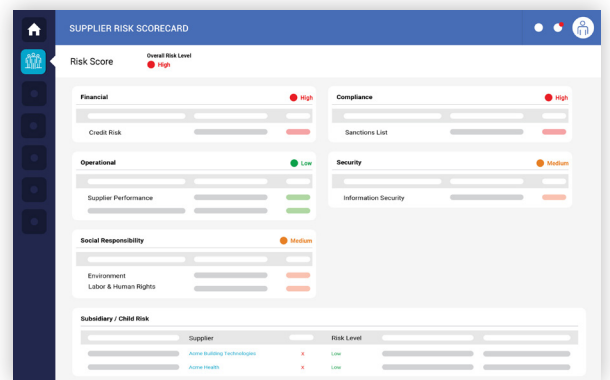
- Simple, Quick Onboarding**  
 User and supplier self-registration, qualification, and onboarding for all suppliers—quickly and efficiently
- Collect and Validate Information**  
 Authorize Suppliers to provide required information, including certifications, qualifications, and financials
- Segment and Approve**  
 Utilize supplier segmentation and a configurable workflow
- Your own Supplier Portal**  
 Customer branded supplier portal with complete profile, data, and transaction management capabilities



## Risk Center

### Central Console with an Interactive View of Risk

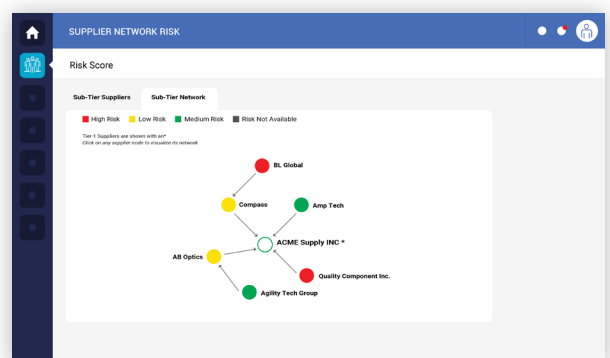
- Assess Risk Factors Important to the Business**  
 Analyze supplier risk across multiple risk dimensions and tailor risk elements to meet business requirements
- Track Risk at Multiple Levels**  
 Track risk at the macro-supplier level, across sub-tiers/supply network, and the engagement-contract level
- Incorporate Data from 3rd Party Data Sources**  
 Connect desired external risk data sources to gain a thorough risk analysis, including a broad ecosystem of data partners
- Establish Rules, Alerts, and Notifications**  
 Discover and respond to risks quickly via alerts and metrics to minimize operations disruption and loss of reputation
- Save Time and Optimize Risk Programs**  
 Automate scoring templates, questionnaires, and campaigns to ensure timely assessments



## Issue Management

### Track and Resolve Transactional Issues

- Prioritize High-Priority Issues**  
 Identify, gather, and resolve supplier-related issues—including deliveries, non-compliance or quality issues, invoice exceptions, and service level agreements
- Fast Resolution**  
 Categorize, manage activity, and verify follow-up actions to resolve issues while alerting stakeholders through workflows
- Real-time Tracking**  
 Track resolution progress with real-time alerts and notifications



## Performance Data to Drive Smarter Decisions

- ✓ **Analyze Supplier Performance Throughout Supplier Lifecycle**  
Evaluate and analyze suppliers across multiple performance and transactional dimensions to prevent and mitigate issues
- ✓ **Collect Information with Detailed Surveys and Scoring**  
Build a library of business-specific templates to gather data and analyses, and automate issuance to optimize coverage and gather data
- ✓ **End-to-end Campaign Management**  
Manage campaigns with intuitive tools—including templates, communications, stakeholder evaluations, and project management tools
- ✓ **Evaluate Performance Criteria**  
Configure, track, and manage performance criteria, KPIs, and stakeholder input via a configurable dashboard and scorecard to maximize value

## Structured Collaboration to Improve Performance, Reduce Risk, and Drive Innovation

- ✓ **Manage Risk and Mitigate Impact**  
Utilize control and mitigation plans to address, share, and document actions to address business risks
- ✓ **Drive Performance Improvement**  
Link improvement plans with performance evaluations and campaigns to correct issues and track benefits
- ✓ **Establish Structure Around Supplier Innovation**  
Collaborate in a structured and planned approach with suppliers and stakeholders on value-generating activities
- ✓ **Assign, Track, and Manage Actions**  
Leverage project management tools to establish detailed project plans, assign tasks to suppliers, stakeholders, and track progress