





#1
Tech M&A &
Fundraising Advisor
in Europe



120Successful transactions



€2bnAggregate value of transactions



60%International transactions





20 Tech bankers



8Partners



10Years since inception



50Reports on the tech industry

AVOLTA JOINED FORCES WITH ALANTRA*

TO BUILD THE #1 TECH M&A & FUNDRAISING ADVISOR GLOBALLY





Top 5 Pan EU M&A Advisor



\$500m Market Cap



24 Offices



600 FTEs



20 Countries



100

Partners





#1 Tech M&A & Fundraising Advisor in Europe



€2bn

Aggregate transaction value



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60% International transactions

#1









Tech M&A & Fundraising (\$) Advisor globally



€5.5bn Aggregate transaction value in 2021



78 Aggregate transactions in 2021



65 **FTEs**

*Alantra is a minority shareholder of Avolta



ALANTRA FIG, A GLOBAL PLATFORM

GLOBAL FOCUS TO DELIVER FULL CLIENT AND SECTOR COVERAGE

Over 200 transactions with more than €90bn notional value closed in the last three years advising banks and insurance companies.

International capabilities,

transactions closed or in progress with Spanish, Swiss, Austrian, Portuguese, Chilean, Chinese, Cypriot and British clients

Total team of over **150** professionals providing services to financial institutions, with a strong focus in the specialty finance / fintech sectors



FIG M&A & Fundraising

- Consumer / Specialty Finance
- Fintech
- Banks
- Insurance companies
- Private banking and asset management
- Servicing platforms
- FIG related BPO/Payments companies

Credit M&A

- Distressed and non-core assets, secured / unsecured, servicers
- Service Level Agreement ("SLA") for the management of non-performing loans portfolios and REOs
- Non-core asset transactions

Debt Capital Markets

- Structured Finance, securitizations and asset-backed solution
- Secured funding
- Debt issuances
- Private placements
- Acquisition financing
- Direct lending

Equity Capital Markets

- Capital raising
- Initial public offering
- Share repurchase
- Privatization
- Block sale
- Rights issue
- Share consolidation



LOCAL COVERAGE IN TECH

20 TECH BANKERS DEDICATED TO EUROPEAN STARTUPS



Arthur Porré
Co-Founder
Managing Partner



Philippe Rodriguez Co-Founder Managing Partner



Patrick Robin Co-Founder Partner



Pascal Farrugia Partner



David LaurentManaging Director



Frédéric Ventre Managing Director



Tarik Saadallah Managing Director



Philippe Dardier Strategic Advisor



François de Rugy Strategic Advisor



Gilles Mentré
Strategic Advisor



François Arpels
Strategic Advisor



Eve Baldini Director



Alexandre Meiers
Senior Associate



Victor Ebersold
Senior Associate



Déborah Bourgeot Senior Analyst



Olivier Saint-Marc Senior Analyst



Mehdy Laudrin Senior Analyst



Maxime Grislain Senior Analyst



Christina Fritz Senior Analyst



