# Arenzi

The indoor geolocation specialist

### Our vision

ARENZI offers the most efficient & simple technical solutions on the market:

- Precision despite a light infrastructure (no cable, no electricity, NO WORK)
- Robustness & flexibility for complex environments: IP 65 to 68
- User application customization and interfacing
- Costs: at least 30% less than any other solution
- ATEX certified products
- Installation of the network in 3 hours for 20 000m<sup>2</sup>.
- Management of several floors throughout your building



### **Use Cases**

Guarantee a R.O.I of the geolocalization solution

### Technology

Choosing the right Hardware for your needs



### Software

Customize the software according to your needs



### Organisation

Adapt your organizations to our geolocation technology



### The Human

Train and support your teams to ensure ownership of our solution



### Maintainability

Ensuring after-sales service and long-term maintenance of the equipment

## **Global Approach**



#### Listening to the need :

- ROI
- Organizational change
- Competitiveness
- Quality

#### **Technical implementation :**

- Network design and installation
- Adaptation to constraints (spatial, networks, environmental, ...)

#### Choice of hardware :

- Choice of the right technology
- Basic brick of the Arenzi software (80% of the planned functionalities)

#### **Organizational Implementation :**

- Integration in control systems
- Adaptation of the processes thanks to the new data collected

#### Data intelligence :

Customization of the application :

- Appropriation
- Ease of use
- Data Collection
- Avoid seizures

#### **Behavioural implementation :**

- Acceptance of the technology
- Comfort provided by the solution
- Change management

#### **Maintainability:**

- AFTER-SALES SERVICE
- Hotline
- Change of parts
- Guarantees

## **Our Solution**

Accuracy: 2 meters Follow-up every 30 seconds Easy installation: no wiring Security: encrypted bluetooth network Accelerometer integrated to the tag Customizable Led + button Geolocation in complex environments :

Metallic: works in the presence of many metallic obstacles

Magnetic : operates in an interference-rich environment

Universe with a high density of objects and obstacles

Compatible with the presence of all network frequencies

Signal robustness

Indoor and outdoor environment coverage in total mobility and continuity

Tag in "credit card" format 85.6 x 54 x 3.2 mm



Tag in "mini loyalty card" format 56 x 30.6 x 2.4 mm



Anchor glued to the wall 70 x 48.6 x 22 mm

This solution allows us a fast installation, without cables, totally modular and adaptable according to the environment to be geolocated.

## **Our Software**

We have designed a multi-faceted, ergonomic, easy-to-use and fully customizable user application to make the most of your data to give it intelligence and meaning.



#### Real Time :

Track your assets on a personalized plan Search the position of an asset or a group of assets Get the battery level of the tags...

#### Filter and parameterize requests such as :

What are the objects that have not moved for a given period of time? Which items have entered forbidden zones?

#### Alert in case of drifts or change of status :

Production delay Intrusion into a hazardous area Moving from one production stage to another

#### Have real-time dashboards for :

Monitor the density of assets in a given area Consult stock levels

#### Administration :

Interfacing with any information system Customizable access rights Compatibility of the application with any type of database Asset database management: no double entries The pairing between the tag and the element can be done by QR Code, Barcode, NFC, etc. History of your data: possibility to store all your data collected by the system

#### Data intelligence :

Modeling motion information to give it meaning Target path modeling to compare actual movements to the requirement levels defined by the target path

#### Indicators :

KPI's and dashboards in any form : Histograms, pie charts, spaghetti diagrams, ... Creation of files and databases

## **Our Software**

Nom* John Doe Choisissez le nom de l'entité		
Company*	< Localisation d'assets	Mise à jour : 22/10/2020 15:47:50
Arenzi	Butonnie HCh2	0-HCM2 NH0
	Detecteur HCA     Type A	0
PROPRIÉTÉS	Informations	
Role Developer		
Niveau de droit d'accès 3		
Avatar Image 242478943_24109877990: Crecadrer 2900 Carter		
Example of employee record creation	Geolocation of assets	5

The fields are 100% modifiable and adaptable to your processes. In addition to the geolocalization of people at risk, our tool offers an interface dedicated to

	the geolocalization of assetss
	Nom*
	Zone 1
	Choisissez le nom de l'entité
	PROPRIÉTÉS GÉOLOCALISATION Catégorie production Security level 1
Zone 1 2 m 5 t	In emergency 👔 Status normal

#### The creation of zones

It allows you to build your own zones and to add a personalized status (production, out of production, forbidden zone, ...).

Then just click on the map to create the points defining the desired zone.

Alames on coars					
			Alarme	Alerte	Sujet
٤	0	$\oslash$	Déplacement d'un équipment	Equipement deplacé	Detecteur HCN
(¢)	0	$\oslash$	Déplacement d'un équipment	Equipement deplacé	BUT-EXT-1245685
Ŵ	0	$\oslash$	Déplacement d'un équipment	Equipement deplacé	Masque de fuite

#### Alerts

Alarmes en cours

For this use case, an alert is issued when an asset is detected.

in motion, they are reported as notifications on the application and can be sent by email, sms, ...



## Infrastructure



## **Global Security**

#### Security elements of our network :

- Message integrity, confidentiality and protection against re-broadcasting
- Authenticity of the knot
- High availability

#### Cryptographic algorithms used :

- AES128 mode
- Integrity of OMAC1 messages





#### Message integrity :

• Each message may be accompanied by the OMAC Message Integrity Code (MIC)1

#### **Confidentiality of messages :**

• Each message can be encrypted in CTR AES128 mode using nunces.

#### **Protection against replay :**

• The MIC of the message is calculated using a nunce specific to the message.

#### Authenticity of the node :

- Network signalling messages can be encrypted and added using OMAC1
- Message Integrity Code (MIC) = Node without proper encryption and/or MIC keys cannot join the network

#### High availability - Robust and reliable Mesh protocol:

- No single point of failure: multi-sink support, each node can route data
- Self-healing operation: Automatic routing and re-routing
- Avoid Interference: Short transmissions, multi-channel operation, blacklisting of local channels
- Confirmation and retransmission of line levels

## **Nodes Security**



- Mesh network security secures the data exchanged in the network at the link layer level.
- All frames, including data and acknowledgements, are encrypted and verified.
- Security link layer: Messages are encrypted/decrypted and their integrity is checked, jump by jump.
- End-to-end security: (e.g. from the node to the back end) can be implemented in the application layer if required

## References and use cases

They trusted us recently:



FLENDER GRAFFENSTADEN





### Industry

Production process: make production processes more fluid, reduce production lead times, manage production delays

- Eliminate asset search time
- Track production in progress in real time
- Parameterization in the geolocation system of target processes, level of progress of an order on a process, evaluation of delays and deviations from imported production schedules
- Sending alert messages in real time, based on geolocation parameters, status changes, delays or non-compliant behaviour
- Analysis of cycle times according to the movements of the parts tracked and the standards integrated in our application.

#### Change of series

- Reduce changeover times by tracking and managing the movement of operators and reduce time-consuming activities.

#### People management: optimizing the allocation of resources in real time

- Reallocation of men to work sites and relevant activities
- Locating men in high-risk areas (isolated workers)

#### Inventory management: real-time inventory of stocks

- Better traceability and reliability
- Anti-theft with anti-tearing system

#### Moves and movements

- Locating and monitoring the movement of a part or order in real time on a graphic plan - Detecting the entry or exit of a part from

a service area

### Use cases



#### Improve inventory management

- Reliability of stocks and supplies in automatic real time- Rationalisation et traçabilité du stock
- Disappearance of inventory discrepancies
- Reduced purchasing volumes due to tighter inventory management
- Improved security: reduced risk of loss or theft

#### Improve flow efficiency and equipment productivity

Implementation of rotating audits for :

- Analyze the movements of handling equipment
- Identify full and empty utilization rates
- Map areas of high or low activity (hot zones and cold zones)
- Assessing capitalization rates
- Quantify the distances travelled by machines

#### Retail

#### Improve knowledge of customer behaviour

Implementation of rotating audits for :

- Analyze customer journeys by adding a tag on the carts

- Map areas with a high or low propensity to buy (hot and cold areas) in relation to the number of visitors to the area (per metre travelled)

- Link shelf times and shopping carts with customer journeys

#### Improve inventory management

- Real-time monitoring of the movements of the machines in reserve
- Geolocalization and real-time tracking of pallets

### **Contact us**

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**Expérience :** After 10 years of experience in the implementation of complex projects with large firms (Ineum, Deloitte...), Loïc co-founded the Alteo group (in 2008), specialized in the improvement of private & public organizations. 3 years ago he co-founded Arenzi which is becoming a reference in geolocation projects. His ability to simultaneously manage all project needs and his knowledge of large projects will make him a major asset for the project.

**Formation :** Master 2 ingénierie des risques sorbonne / IHESIP (anciennement IHESI, ministère de l'intérieur). MBA Georgetown, Washington DC (USA)



#### **Benjamin Gautier**

СТО

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**Expérience :** After 4 Years of project management specializing in the installation of new technologies at a major online retailer. Benjamin has managed as a consultant / project manager digital transformation projects at Saint Gobain, Airbus... His versatility between operational management and 360° technical knowledge for complex digital projects will be a major key to success.

Formation : Diplômé de L'IESA Paris spécialisation pilotage digitale