



# DIGITAL SOVEREIGNTY

Technology Dependency Risk Framework  
20 January 2026



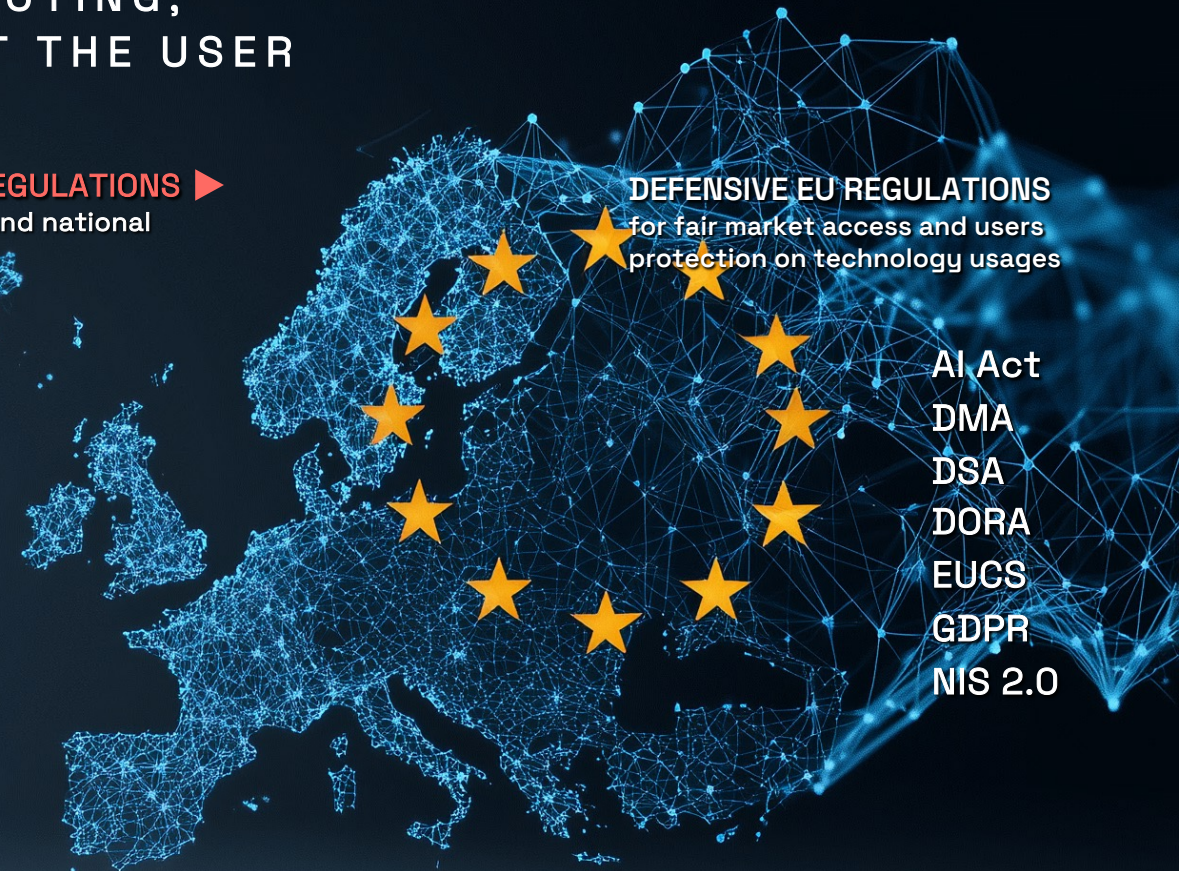


# WORLDWIDE DIGITAL REGULATIONS ARE CONFLICTING, ONLY ONE REALLY COUNTS: THE SUPPLIER, NOT THE USER



**OFFENSIVE EXTRA-TERRITORIAL REGULATIONS** ►  
on US vendors for free market access and national security compliance

FISA 702  
AI Act  
Cloud Act



**DEFENSIVE EU REGULATIONS**  
for fair market access and users protection on technology usages

AI Act  
DMA  
DSA  
DORA  
EUCS  
GDPR  
NIS 2.0

## THE IMPOSSIBLE REGULATORY RECONCILIATION?



**Cloud Act**  
Applies to U.S. technology vendors overseas

**5B+ users**

**GDPR**  
Applies on personal data of European Union users

**500M users**





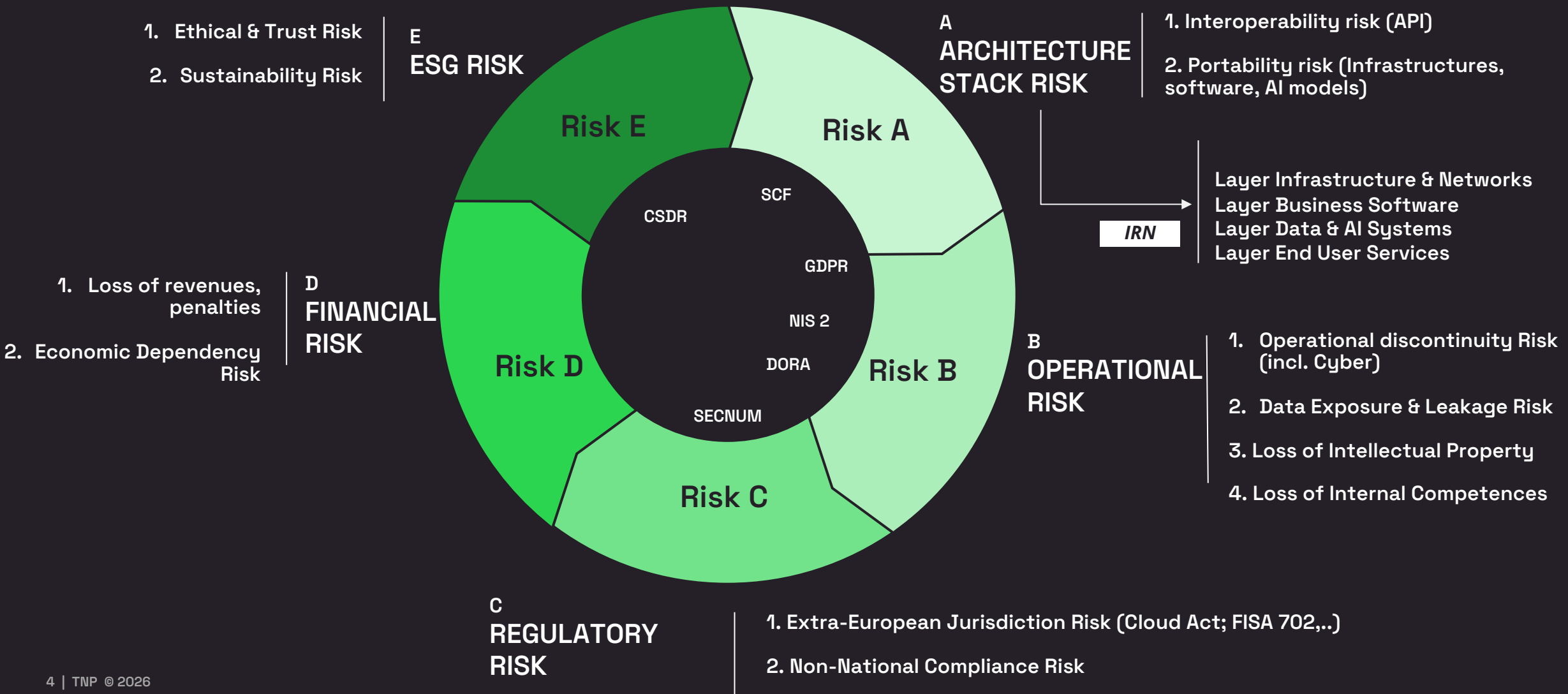
EUROPE SPENDS €264B ON U.S. CLOUD AND SOFTWARE (82% DEPENDENCY)  
ON A TOTAL OF €482B OF US IMPORTS IN IT SPENDING,  
REPRESENTING A MISSED OPPORTUNITY OF 5 MILLIONS JOBS OUTSIDE EUROPEAN BORDERS

IT SPENDING 2025				IT SPEND DEPENDENCY	
IT SPEND CATEGORIES	WORLDWIDE (BILLION \$)	EUROPE (BILLION \$)	EUROPE (BILLION €)	US IMPORTS	NON US
IT SERVICES & COMMUNICATIONS	1 686	768,4	660.8	28%	72%
END USER DEVICES	780	143.7	123.6		
ENTERPRISE SOFTWARE	1 232	290	249,4		
DATA CENTERS & CLOUD	475	83.6	71,9	82%	18%
ANNUAL REVENUES	4 173	1 285.7	1 105,7	482	623,7
ANNUAL JOBS US (DIRECT + INDIRECT, Asteres MIA model)				5 000 000	
ANNUAL PIB US				1,6%	



# MEASURING TECHNOLOGY DEPENDENCY RISK IS THE STARTING POINT FOR BUILDING RESILIENCE

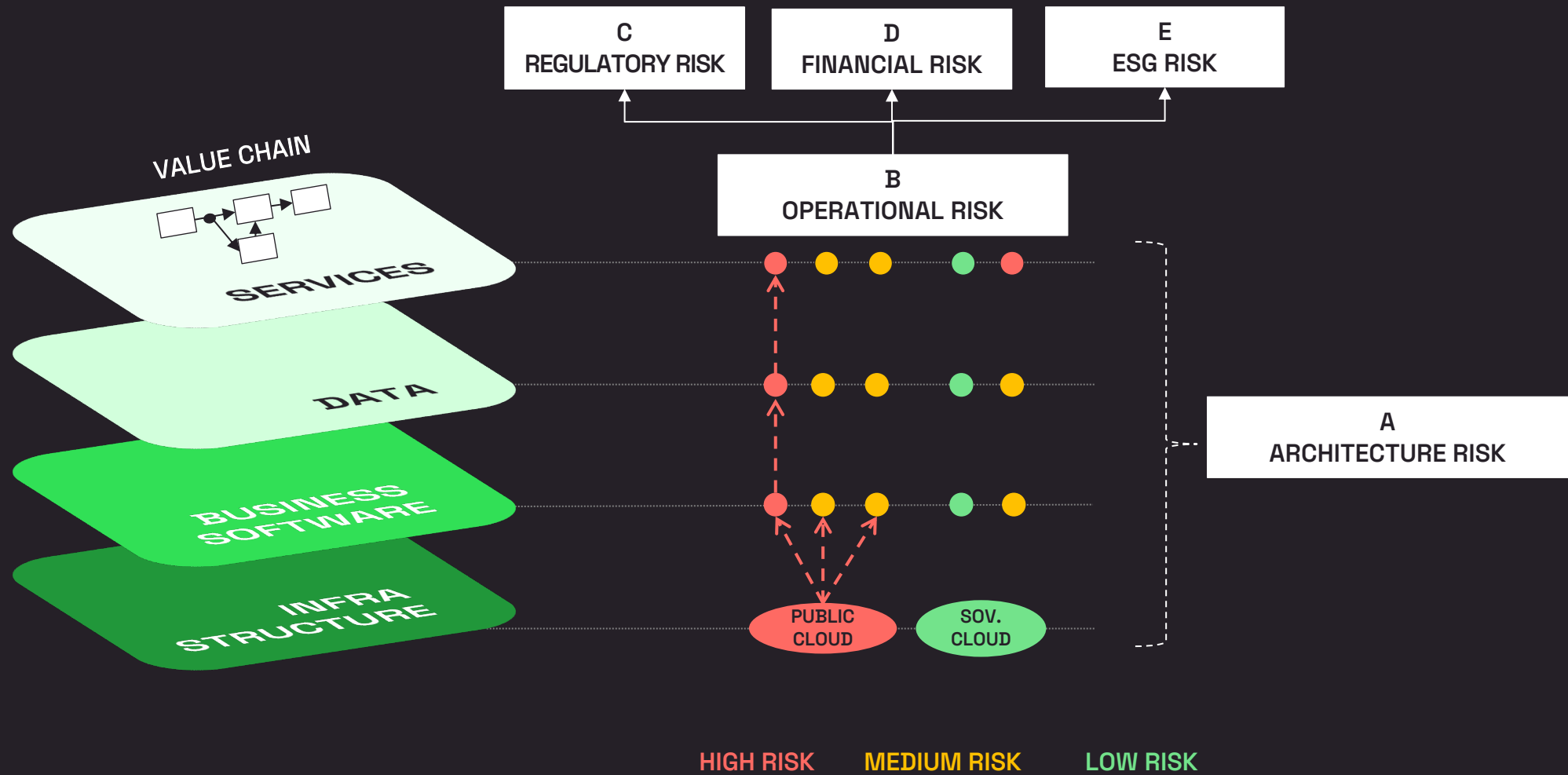
THE TECHNOLOGY DEPENDENCY RISK FRAMEWORK (12 CRITERIA) HAS BEEN DEFINED BY TNP TO MEASURE THE IMPACT OF ICT “VENDOR DOMINANCE” ON CRITICAL COMPONENTS OF THE VALUE CHAIN (BUSINESS RESILIENCE)





# DEPENDENCY RISK PROPAGATES FROM ARCHITECTURAL CHOICES TO BUSINESS EXPOSURE

IT Architecture choices have lasting implications on operational, financial and ESG risks, rising regulation defaults (and exposure to penalties)

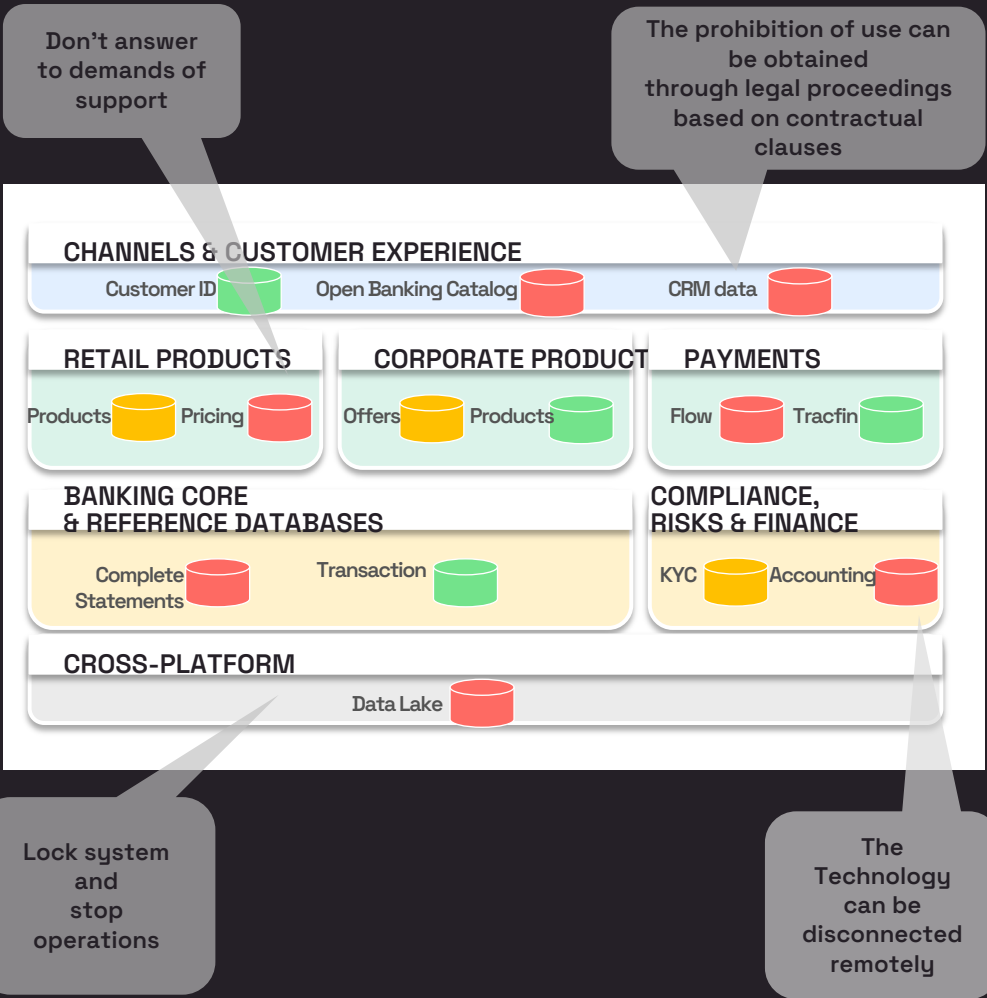






# THE VALUE CHAIN DEPENDENCY MAP

## IT LANDSCAPE DISCONTINUITY EXPOSURE



## VALUE CHAIN DISCONTINUITY IMPACT

EXAMPLE "ORDER INTAKE"	A ARCHITECTURE RISK	B OPERATIONAL RISK	C REGULATORY RISK	D FINANCIAL RISK	E ESG RISK	TOTAL IMPACT Earning loss (in m€)
Comp. A (Sale Order, ERP)	🔴	🟡	🟡	🟡	🟢	🟡
Compo B (Pricing, US package)	🔴	🔴	🔴	🟡	🟡	🔴🔴
Comp C (Contract issual, ERP)	🔴	🟡	🟡	🟡	🟢	🔴
Comp D (Legal archiving)	🟡	🟢	🔴	🟢	🟢	🟢
🟢 LOW    🟡 MEDIUM    🔴 HIGH    🔴🔴 VERY HIGH						



LEVERS OF SOVEREIGNTY ARE KNOWN BUT HAVE A COST : A BOARD ISSUE TO SCALE AI  
TRUST ACROSS THE ORGANISATION AND WITH CUSTOMERS

LEVERS	RISK COVERAGE					IMPROVEMENT ON RESILIENCE	COMMENTS
	A Arch	B Oper	C Reg	D Fin	F ESG		
SKILL INTERNALIZATION	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div><div></div><div></div></div>	Full ownership of critical applications
SOVEREIGN CLOUDS (SECNUMCLOUD)	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div><div></div><div></div></div>	Depending on XaaS stack coverage
ARCHITECTURE INTEROPERABILITY (API)	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div><div></div><div></div></div>	Interoperability standards enforced (API Catalog applied on +80% of applications)
VENDOR JURISDICTION (EUROPE)	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div><div></div><div></div></div>	Provides protection against FISA 702 and the CLOUD Act, but may hinder innovation capacity (e.g., AI models)
VENDOR SOFTWARE PORTABILITY	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div><div></div><div></div></div>	Migration is subject to business readiness and IT budget constraints
FREE SOFTWARE / OPEN SOURCE	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div><div></div><div></div></div>	Requires intensive IT staff and third-party support (man-days vs. licenses), with associated intellectual property risks
DATA PROTECTION	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div><div></div><div></div></div>	Requires strong encryption expertise, privacy-by-design architecture capabilities, and segregation of duties (SoD) across the organization
DATA GOVERNANCE	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div><div></div><div></div></div>	Requires clearing data quality debt and operating distributed data storage and recovery plans.
CYBERSECURITY	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div><div></div><div></div></div>	Running DORA or NIS resilience tests at a regular pace
TECH CARBON FOOTPRINT	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div></div>	<div><div></div><div></div><div></div></div>	Small impact, brand recognition, and future carbon reporting regulations compliance
<div><div></div> FULLY COVERED<div><div></div></div> PARTIALLY COVERED<div><div></div></div> NON-COVERED</div>							



# TNP

HARNESS THE UNPREDICTABLE

## OUR EXPERTS



Thierry Cartalas  
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