



# We autoscale your AWS commitments so you stay flexible while saving time and money.

## The challenge

**Performance starts where efficiency meets cost. Rate optimization unlocks high ROI – when done right.**

Rate optimization adds no value to workloads themselves and can lock your infrastructure, which is why most teams either spend minimal time once a year following static recommendations or hesitate to fully commit – **leaving large savings untapped.**

Achieving high savings comes at a cost: staying current with AWS policy changes, continuously forecasting utilization, layering reservations...

Without **automation** and a **different approach to the risk of commitment**, significant savings remain out of reach.

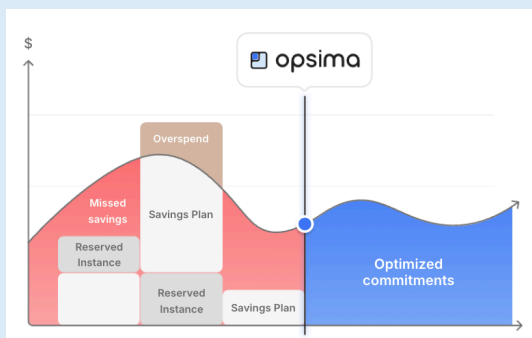
## The Opsima Way

**With Opsima, commitment performance exceeds 90 % of your optimal savings – without lock-in.**

Opsima automates every step of AWS rate optimization: tracking Savings Plans and Reserved Instances (RI/SP) policy changes, forecasting utilization and adjusting commitments in real time.

Our adaptive algorithms align SP/RI with evolving workloads, **ensuring high savings without lock-in or long-term risk.**

Teams regain full flexibility while unlocking deeper savings – even on services they would normally avoid. Optimization becomes effortless, freeing engineering time and turning rate management into a predictable, measurable performance lever.



## Key benefits

Opsima simplifies cloud cost optimization: you save more, keep full control of your infrastructure and free your teams from commitment management.

- **Hands-free optimization**

No manual work, Opsima handles commitments automatically in the background.

- **Full flexibility**

Adapt infrastructure freely without the lock-in usually tied to Savings Plans and RIs.

- **Guaranteed savings**

We only get paid if you save, ensuring 100% alignment with your interests.

## Improved AWS customer experience

Opsima executes autonomously and dynamically what the best AWS Account Managers would recommend – going further with a different risk approach. **Deployable in minutes and requiring no upfront investment**, Opsima starts generating savings immediately.

By removing the complexity of commitment management, Opsima enables AWS clients to optimize costs continuously while keeping full control of their infrastructure.

It integrates seamlessly into any AWS Organization, streamlining billing through the AWS Marketplace: our commission appears directly on your AWS invoice.



### Try Opsima's performance for free

Experience Opsima's performance on your infrastructure with a [free simulation](#). Launch it in just 5 minutes and see potential savings instantly.

## Case Study



### Challenges

Coconut.co faced rising AWS costs while scaling. The engineering team prioritized product development, leaving little time or expertise to manage complex rate optimization effectively.

### Solution

Opsima automated 90% compute coverage and 50% RDS optimization, dynamically adjusting commitments in real time with zero manual input from the team.

### Results

Savings increased from 0% to 32%, placing Coconut.co among the global top 10% in cloud cost efficiency—while freeing engineers to focus fully on innovation.

## Technical Highlights

### Personalized Dashboard

Monitor every action in real time.

Track key KPIs

including Savings

Rate, Coverage Rate, and Utilization Rate.



### Seamless integration

Opsima uses an IAM Role at your root account level with restricted permissions to manage commitments and create accounts (no billing migration). It operates separately from your accounts and never accesses their content.

+100 companies are already saving money with Opsima



Schedule a demo and get your free cloud savings estimate with [Opsima](#)  
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