



# Enerbrain for the industry





We simplify  
energy management  
and digitization  
of buildings  
by making them efficient and sustainable



We are certified

ISO 27001  
BUREAU VERITAS  
Certification



ISO 9001  
BUREAU VERITAS  
Certification





A team of experts  
taking care of  
your buildings



**700+**  
Buildings



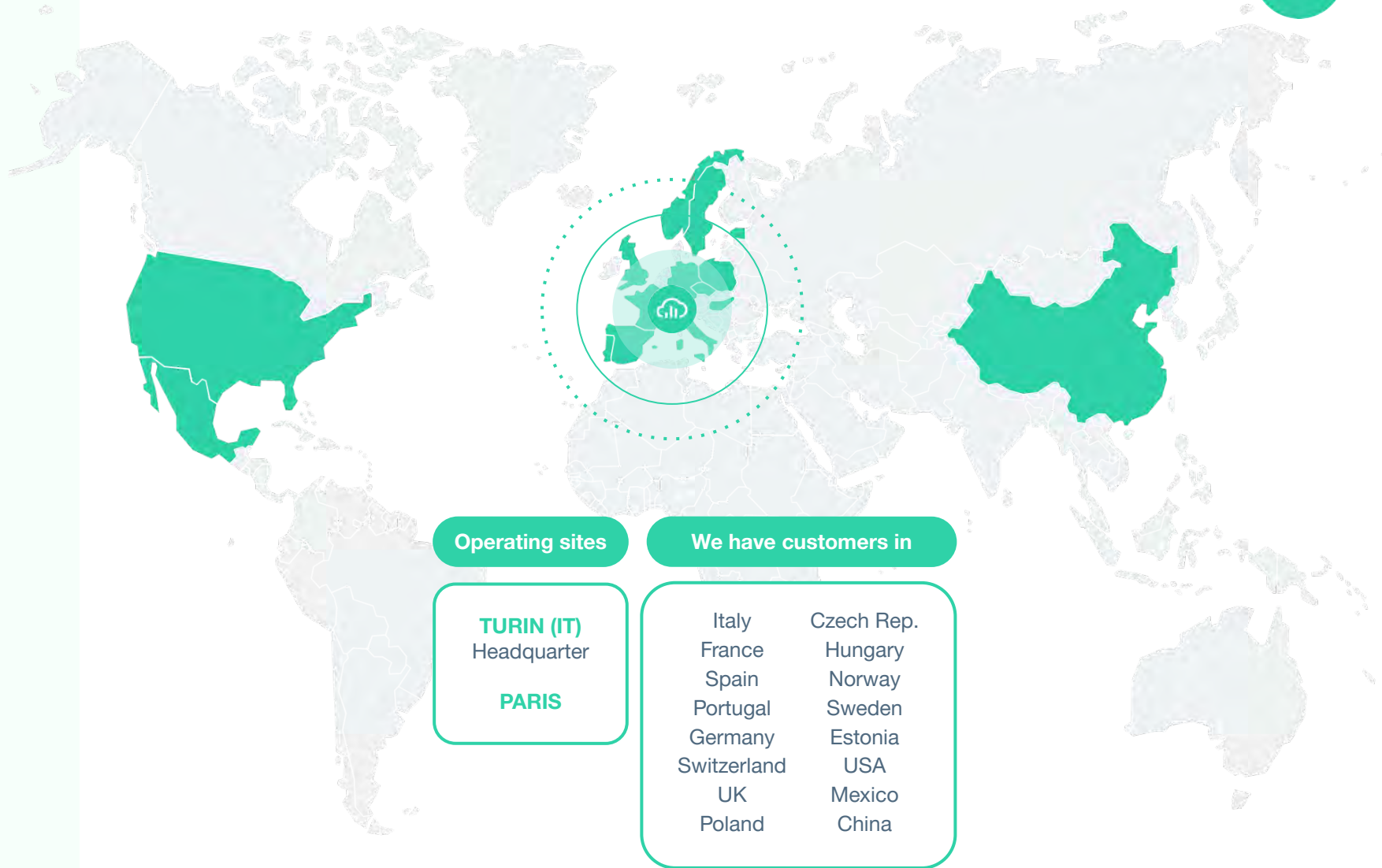
**16**  
Markets



**12**  
Patents\*

### Our expertise

**Energy management & analysis**  
**Project management**  
**Hardware development**  
**IoT and Cloud computing**  
**HVAC energy efficiency**



\*5 patents approved, 9 in the process of approval



## HVAC Optimization

Make **plants efficient**, **save energy** and **reduce** CO<sub>2</sub> emissions with **our Algorithm**



## Energy monitoring

Identify the most **energy-consuming** machines and processes and consciously **reduce waste**



## Environmental monitoring

View the **comfort conditions** of your buildings in real time with **our sensors**

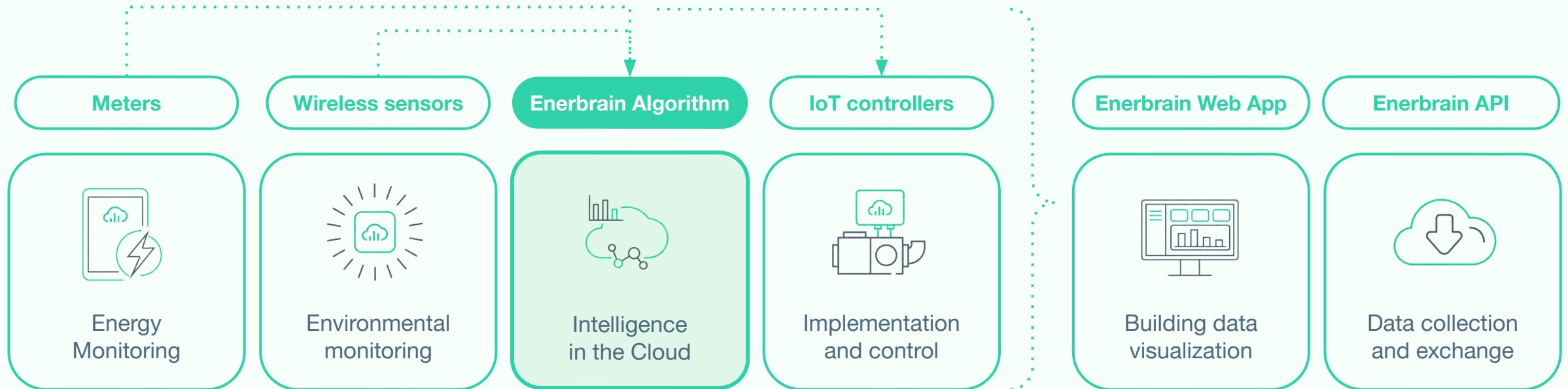
Optimize  
your building  
with our  
services



Turn to us for an **Energy Intelligence Consultation**



# IoT and cloud-based elements of our intelligent system



## Features

**Accurate and secure data acquisition**  
from the building or electrical panels,  
machinery, processes, and indoor environment  
ex: electrical consumption, gas, water, temperature, etc.

Consumption  
**optimization**  
and setpoint  
maintenance

**Remote control**  
over the BMS,  
plant, or individual  
elements

**Displaying and receiving**  
data also and setting desired comfort  
setpoints for each area of the building



# Why choose the Enerbrain team?

A single stakeholder  
for stress-free optimization

Complete  
**turnkey**  
service

We take care  
of every stage



### SAVING

Save energy  
and reduce  
CO<sub>2</sub> emissions

**5-7%**  
with  
energy monitoring  
service

**15-30%**  
with  
HVAC optimization  
service



### DIGITIZATION

We simplify  
energy  
management

Collect data and make  
strategic decisions to

**Cut consumption**  
**Decarbonize**  
**Obtain certifications**  
**ESG reporting**



### INNOVATION

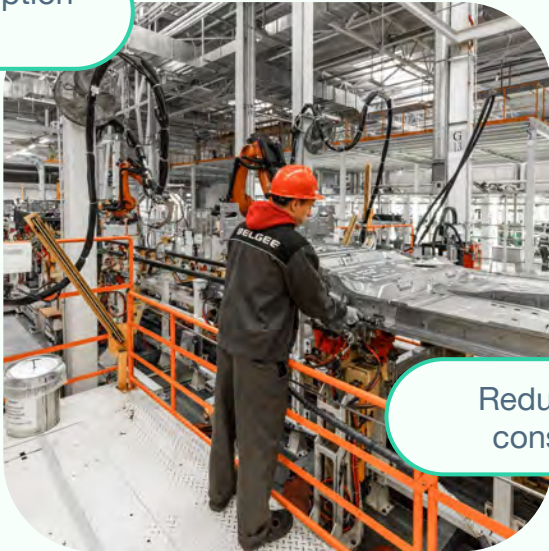
We increase  
the intelligence  
of your buildings

Thanks to the  
optimization logic  
developed by our  
**Cloud Algorithm**



If you have these needs .....► Here's how we can support you

Reporting consumption  
of production



Advanced  
energy monitoring

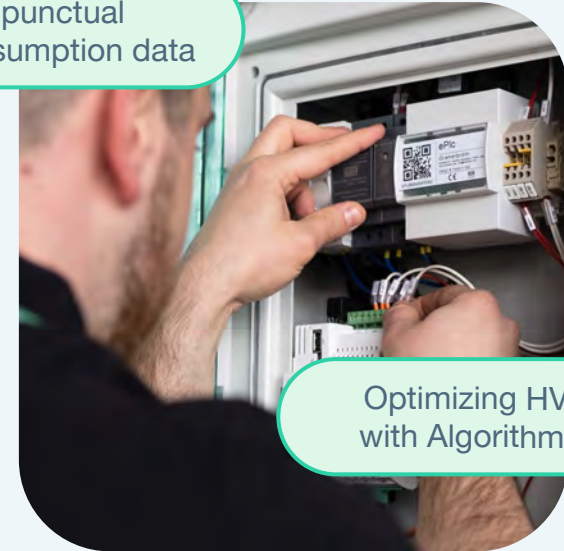
Reduce energy  
consumption

Digitization  
of company data

Control and improve  
environmental comfort

Disaggregation of loads with granularity  
and accuracy of data (even in complex buildings)

Collection of punctual  
and accurate consumption data



Optimizing HVAC Systems  
with Algorithm in the Cloud

Data management, visualization  
and control platform

Environmental monitoring  
of indoor comfort parameters



# Why choose Enerbrain for Industry?



### IoT DEVICES

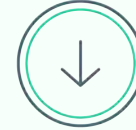
For monitoring environment  
we use our wireless sensors

**Granularity of data  
that can be integrated  
into the regulation  
of the HVAC system**



### ENABLERS

Our tools are functional  
for obtaining  
**ISO 50001 certification**



### SECURITY

We are **ISO 27001 certified**  
and pay utmost attention  
to the security of your data



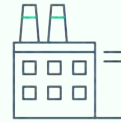
### SUPPORT

Our **team of experts**  
will be available  
in case of post-installation  
needs



### INTEGRATION

We are **compatible**  
with any type, brand,  
or model of plant present



### RELIABILITY

We have a proven  
track record on more than  
**50 industrial sites  
in 13 countries**



### REPORTING

**Open API** and  
data downloading  
will allow you to do ESG  
and internal reporting

Our services

Give intelligence  
and simplify energy management  
with Enerbrain solutions



## HVAC optimization

With the intelligence of our Algorithm

# Make your buildings' HVAC systems efficient

Our comprehensive service to  
**monitor, reduce energy consumption  
and improve occupants' indoor comfort**

### COMPATIBLE

With any HVAC system  
regardless of make or model



Energy  
saving  
up to 30%



Remote  
control



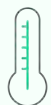
Improved  
indoor comfort



Intelligence to  
the building



**Real-time monitoring**  
of internal comfort  
parameters



**Internal temperature**



**CO<sub>2</sub> level concentration**



**Relative humidity**



**Wireless installation**  
in a few hours



**Automatic calibration**

**Rechargeable or non-rechargeable**  
according to  
customer needs

eSense



**Full service,**  
customized  
to the plant  
characteristics  
in the field,  
to improve  
the activity  
and achieve:

**Energy savings**

**Improved indoor  
comfort**

**Reduced CO<sub>2</sub>  
emissions**

**Easy to scale  
to a portfolio  
of large buildings**

**Application  
of intelligence  
logic  
to the HVAC plant**

HVAC system  
optimization  
intelligent logics





**Control  
of elements**  
present in plant



**Retrofit  
installation**  
without modification



**Cloud connection**  
and data  
collection

HVAC system  
optimization  
actuator control





**Versatile application**  
on buildings  
belonging to  
different sectors

example:  
**Industry, airports,  
retail, public buildings  
and others...**

**Quick  
configuration**  
via Enerbrain  
Web App



Our Algorithm  
adjusts  
the HVAC system  
according to the  
**comfort conditions**  
to be maintained  
and the times  
of actual room  
use



**ENERGY  
CONSUMPTION  
REDUCTION**  
up to 30%  
on the HVAC quota

Algorithm in the Cloud  
intelligence and optimization





## How do we achieve savings? The logic of optimization

— Benefits —

### Adaptive Regulation

**The algorithm adjusts the system response to the building behavior.**

The regulation tries not to exceed the set room setpoint, and through **integration with environmental monitoring with eSense** it will be possible to achieve:

- more **appropriate regulation** based on the customer's needs (choosing where to adjust);
- **tighter monitoring of internal parameters** and consequently compliance with the setpoint assigned to each room;
- **flexibility of future configuration** of sensors

### Optimized management of generation and/or distribution systems

**The algorithm manages hot/cold generation** according to indoor and outdoor thermo hygrometer conditions and the heating and cooling requirements of the building.

### Dynamic pre-ignition and pre-power-off calculation

**The algorithm determines the correct instant of turn-on or turn-off** to ensure that comfort is achieved at the desired occupancy times, taking into account building inertia and indoor and outdoor conditions and set setpoint, zeroing out the waste associated with excessively early or late turn-on or turn-off.

Decreased  
**OVERHEATING  
OVERCOOLING**

Improvement and  
maintenance of  
**COMFORT  
conditions**

Optimization of  
**TIME for plant  
management**

=

**SAVINGS  
on HVAC quota  
of up to 30%**

A single  
interface to:

**visualize the data  
collected**  
from IoT devices

**control HVAC  
plants**  
via calendars

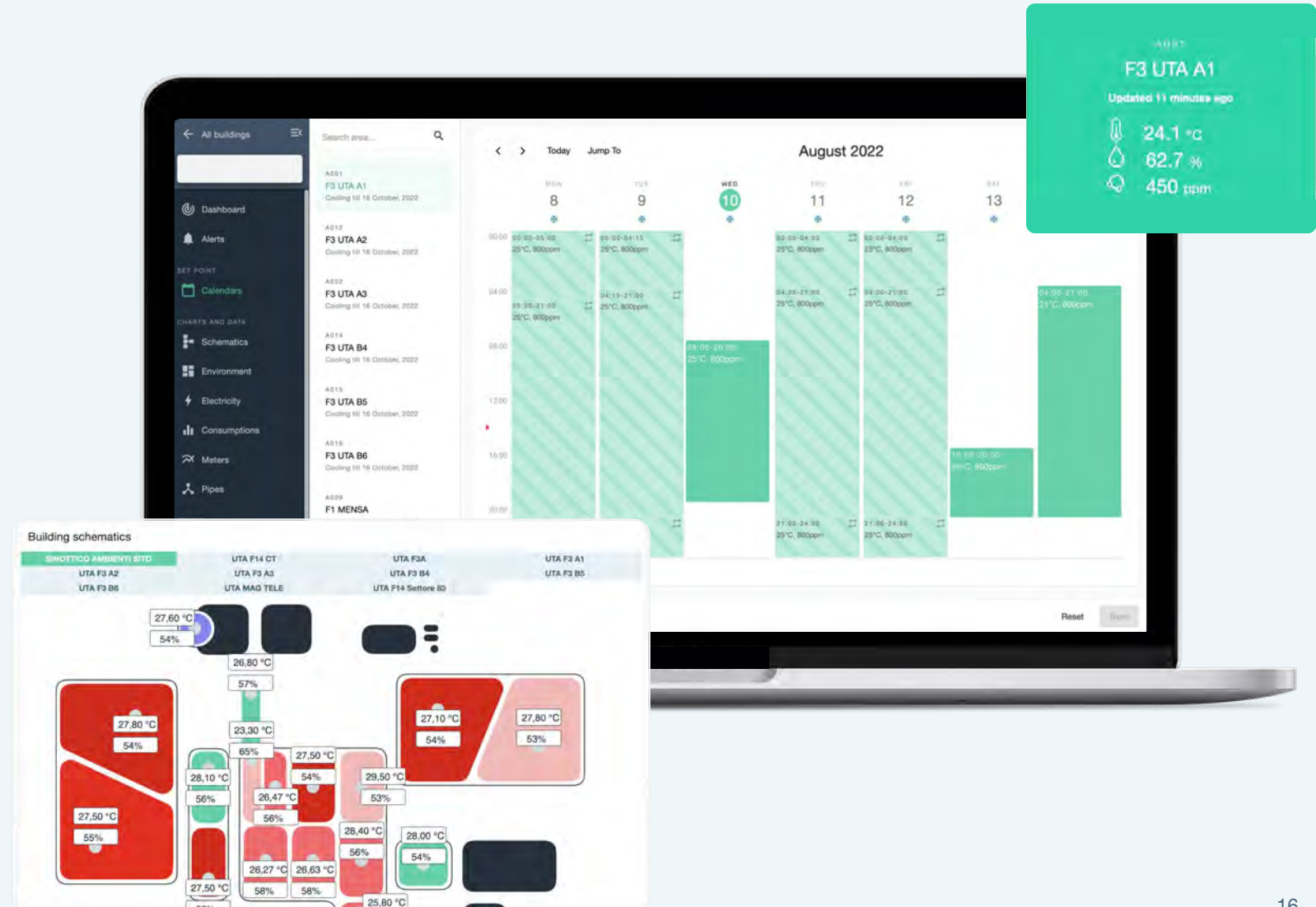
**report  
critical issues**

**view  
building  
synoptics**

**Setting  
of setpoints  
(T, RH, CO<sub>2</sub>)  
for each area**

**Data integration  
via API**

Data visualization  
and control



## Energy Monitoring

Actual data to support you in energy management

Identify and reduce waste  
where needed with  
the Enerbrain platform

Simplify **energy data collection and monitoring**:  
a single tool, with advanced alarming,  
to take targeted actions and simplify data management

### MONITORED DATA



electrical  
loads



gas  
consumption



water  
consumption



Thermal  
energy



Energy  
savings  
of 5 to 7%



Cloud-based  
data collection



Targeted  
intervention





**Disaggregation  
of loads**



**Cloud data  
collection**



**Quick installation  
a few days**

Energy  
monitoring  
of electrical loads

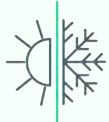




Gas  
consumption



Water  
consumption



Thermal  
energy

Energy  
monitoring  
pulse counter monitoring

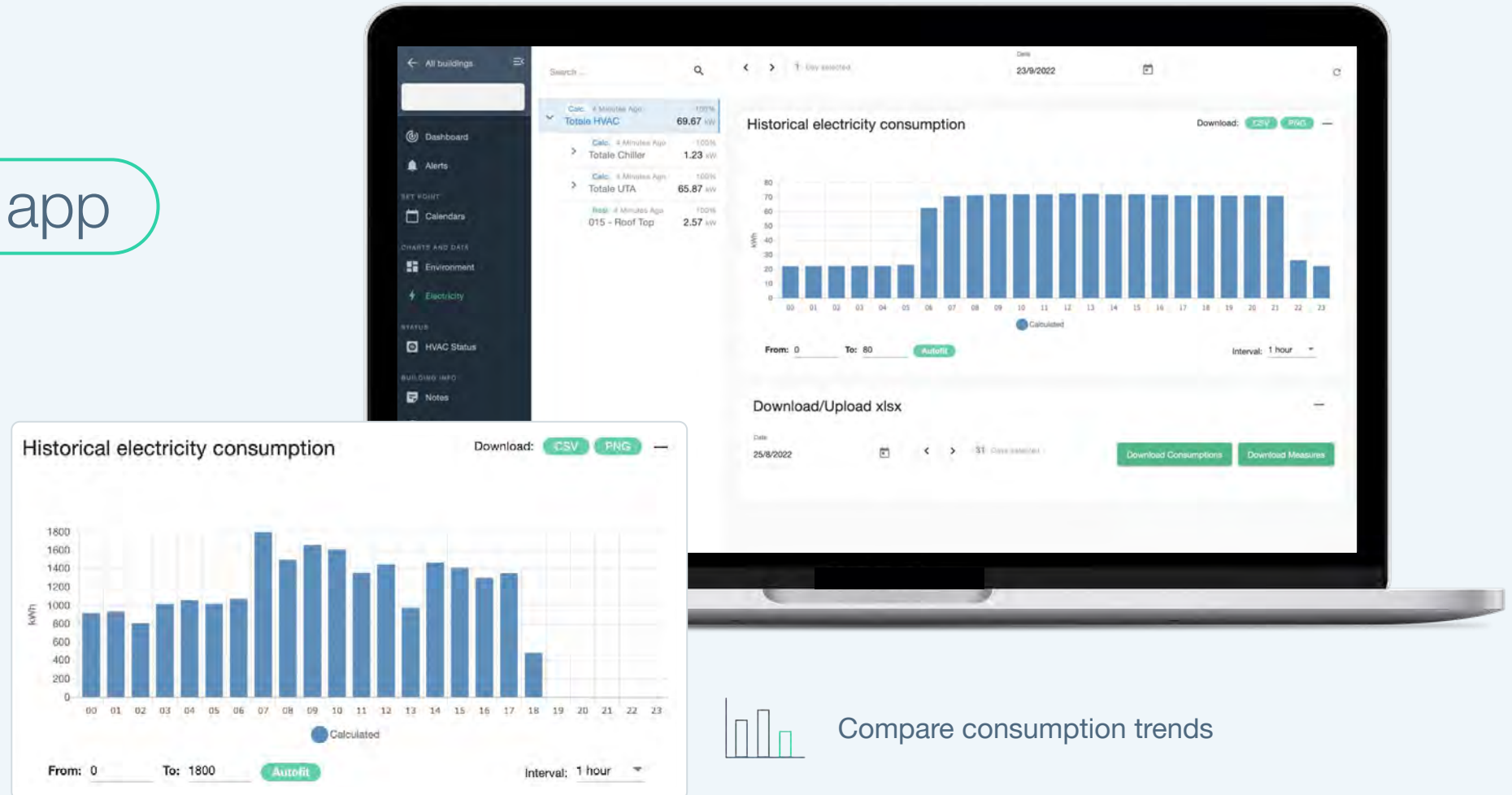




Disaggregation of loads  
to understand areas of focus

## Enerbrain Web app

for visualization  
and monitoring ]  
of collected data



Compare consumption trends

## Environmental monitoring

Never too cold or too hot again

# View real-time comfort conditions

Monitoring indoor spaces using **Enerbrain sensors** allows you to **view environmental comfort parameters in real-time**

### MONITORED DATA



temperature



CO<sub>2</sub>



relative  
humidity



Decreased  
complaints



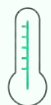
Cloud-based  
data collection



One platform for  
many buildings



**Real-time monitoring**  
of internal comfort  
parameters



**Internal  
temperature**



**CO<sub>2</sub> level  
concentration**



**Relative  
humidity**



**Wireless  
installation**  
in a few hours



**Automatic  
calibration**

**Rechargeable or  
non-rechargeable**  
according to  
customer needs

eSense

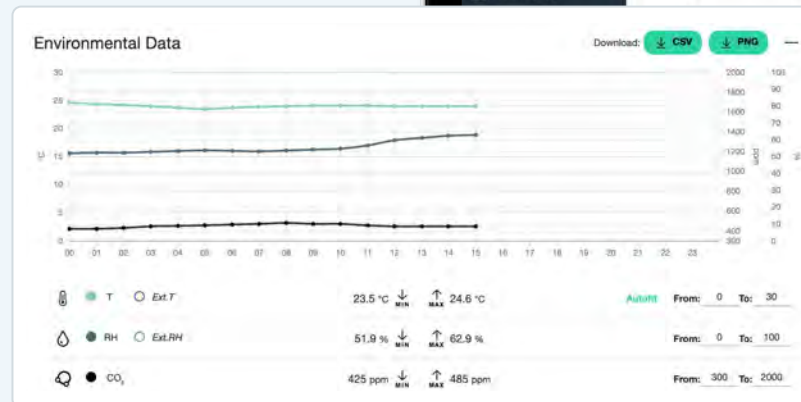
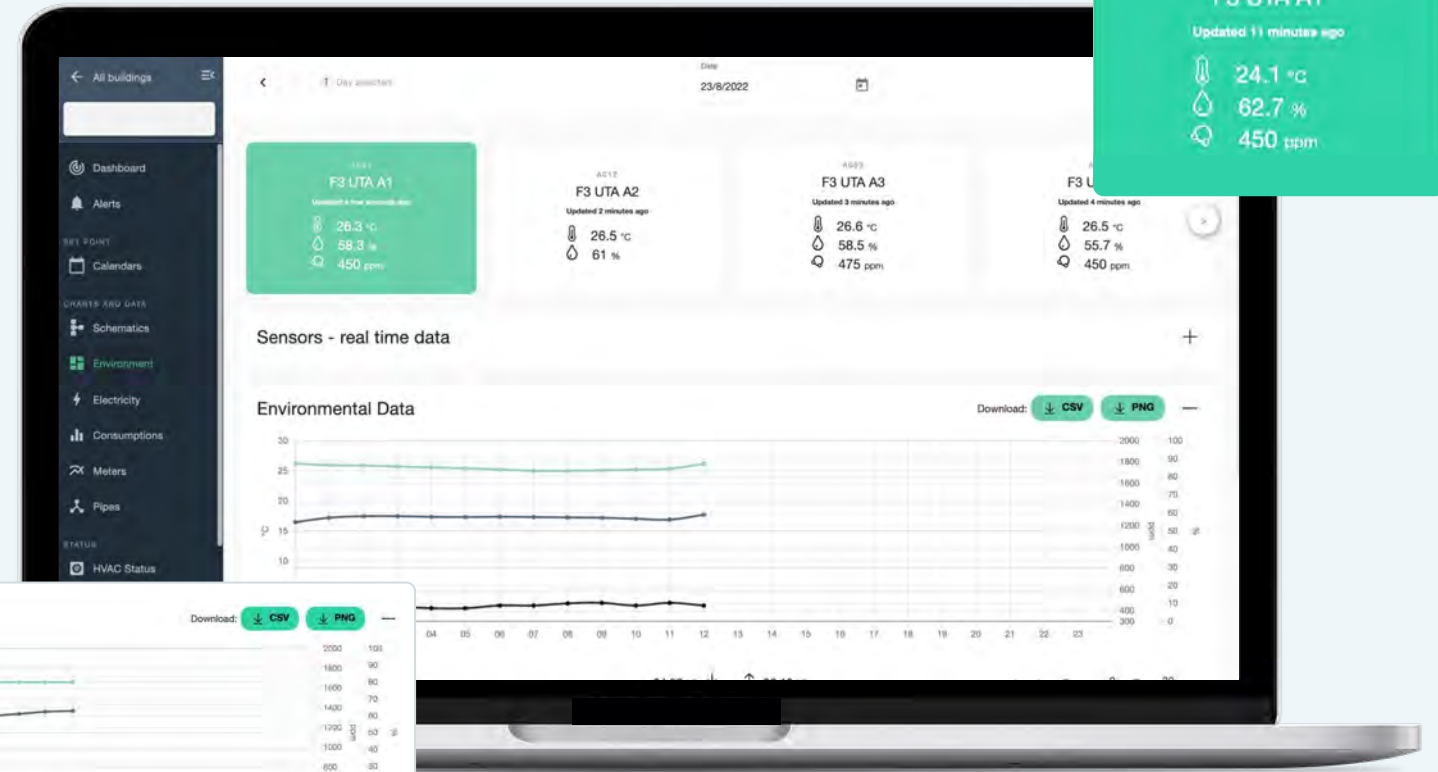




Real-time photography  
of the monitored parameters

## Enerbrain Web app

for visualization  
and monitoring ]  
of collected data



Compare consumption trends



# Energy Intelligence by Enerbrain

The creation of  
**customizable dashboards**  
based on your needs:

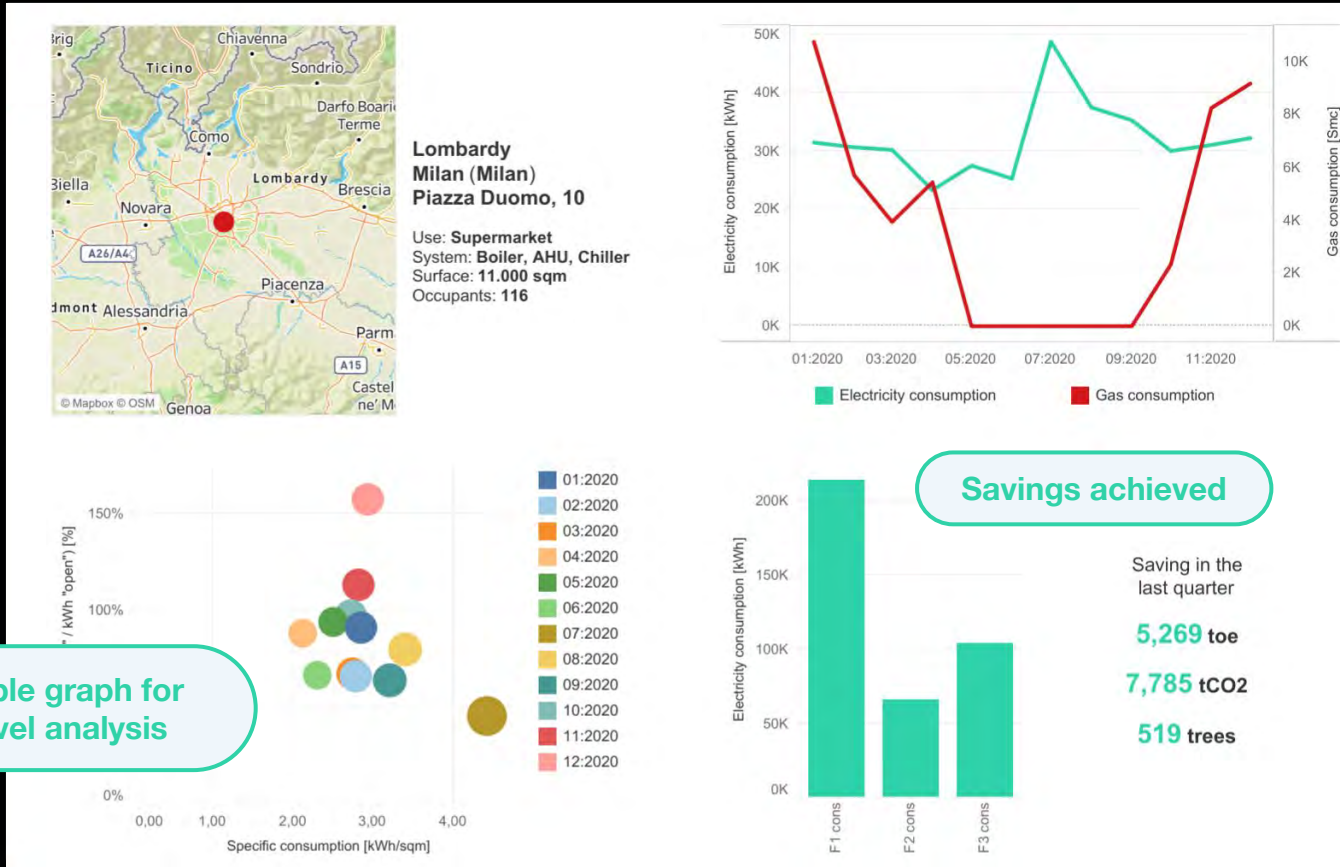
- Energy and financial KPIs
- data available for reporting
- control and strategic choices



Add it to your services!

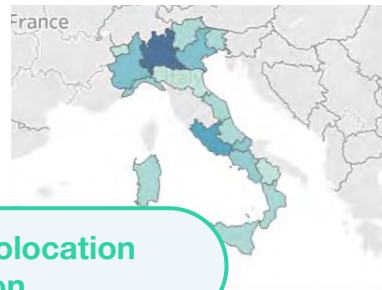
Example values

Consumption of electricity (kWh)  
and natural gas (Smc)



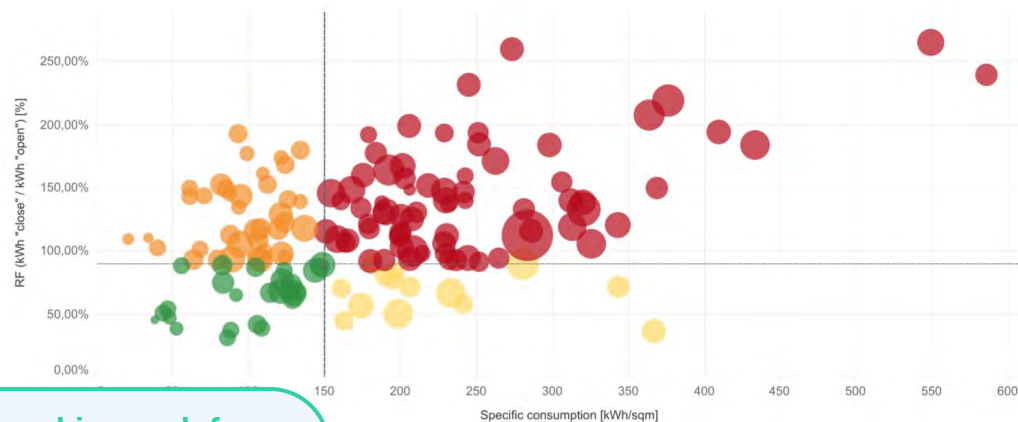


## Scenario analysis based on customer goals and monitored data



Integrated geolocation function

	# sites	Possible efficiency [kWh]	Possible efficiency [€]
High priority	38	177.796	35.559
Low priority	26	0	0
Medium priority	14	0	0
Very high priority	72	929.003	185.801



Navigable relationship graph for identifying critical issues

## Example values

### Focus on energy consumption



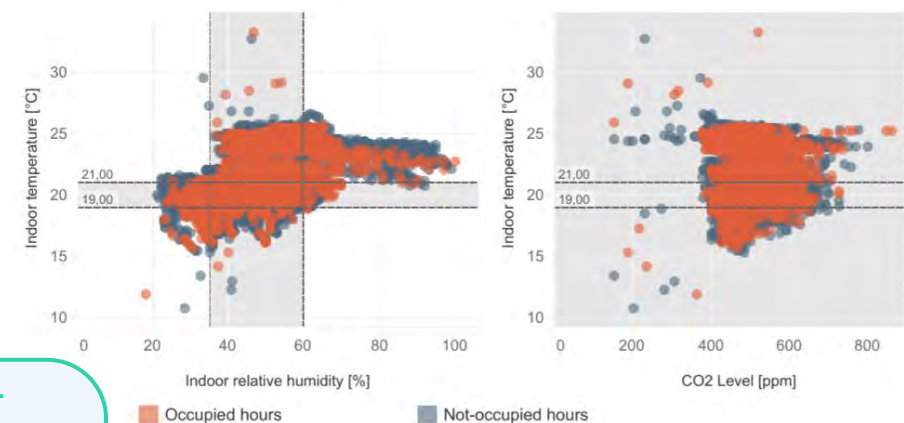
Electricity consumption

**Close: 50,40%**

**Open: 49,60%**

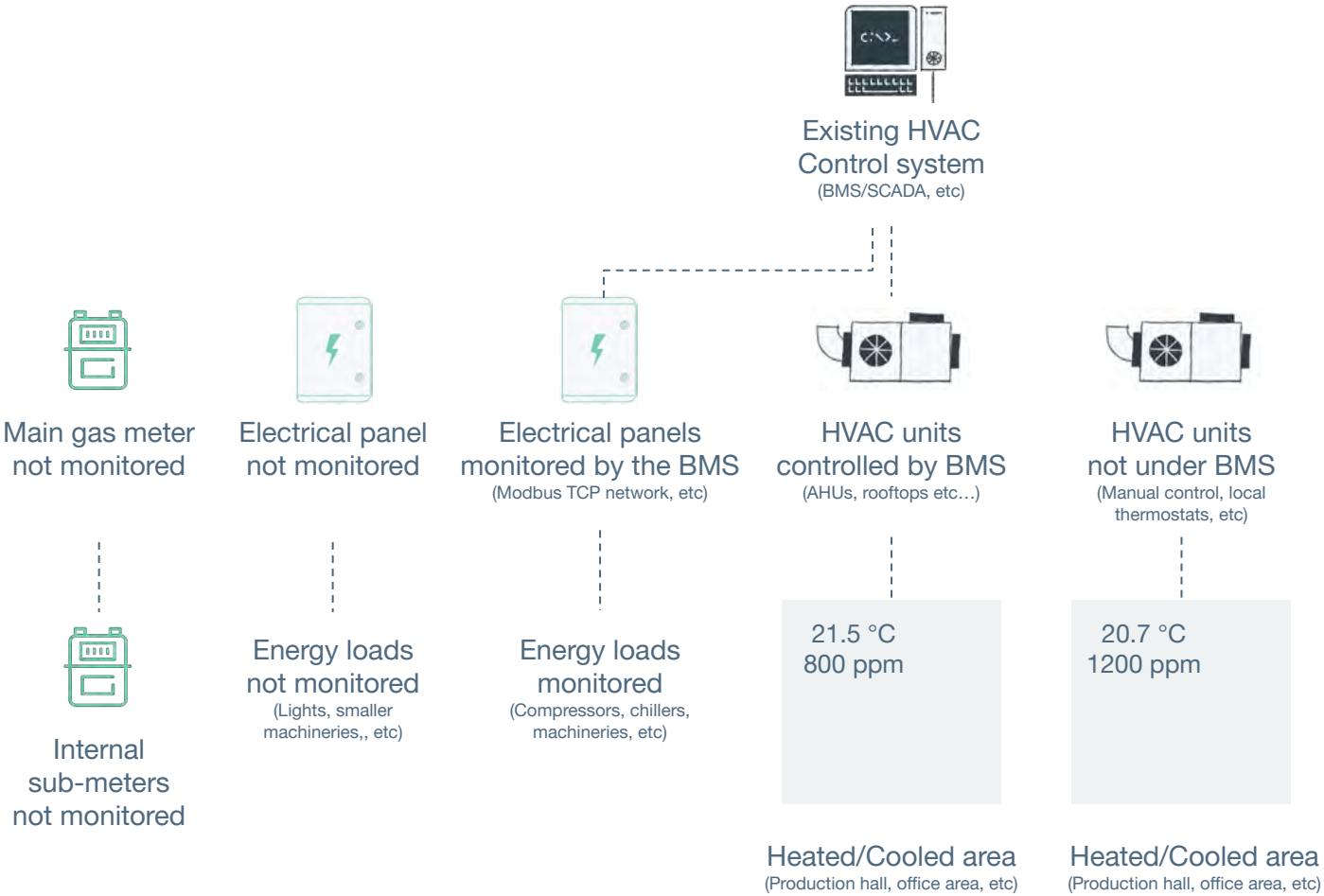
Opening time  
9

Closing time  
18



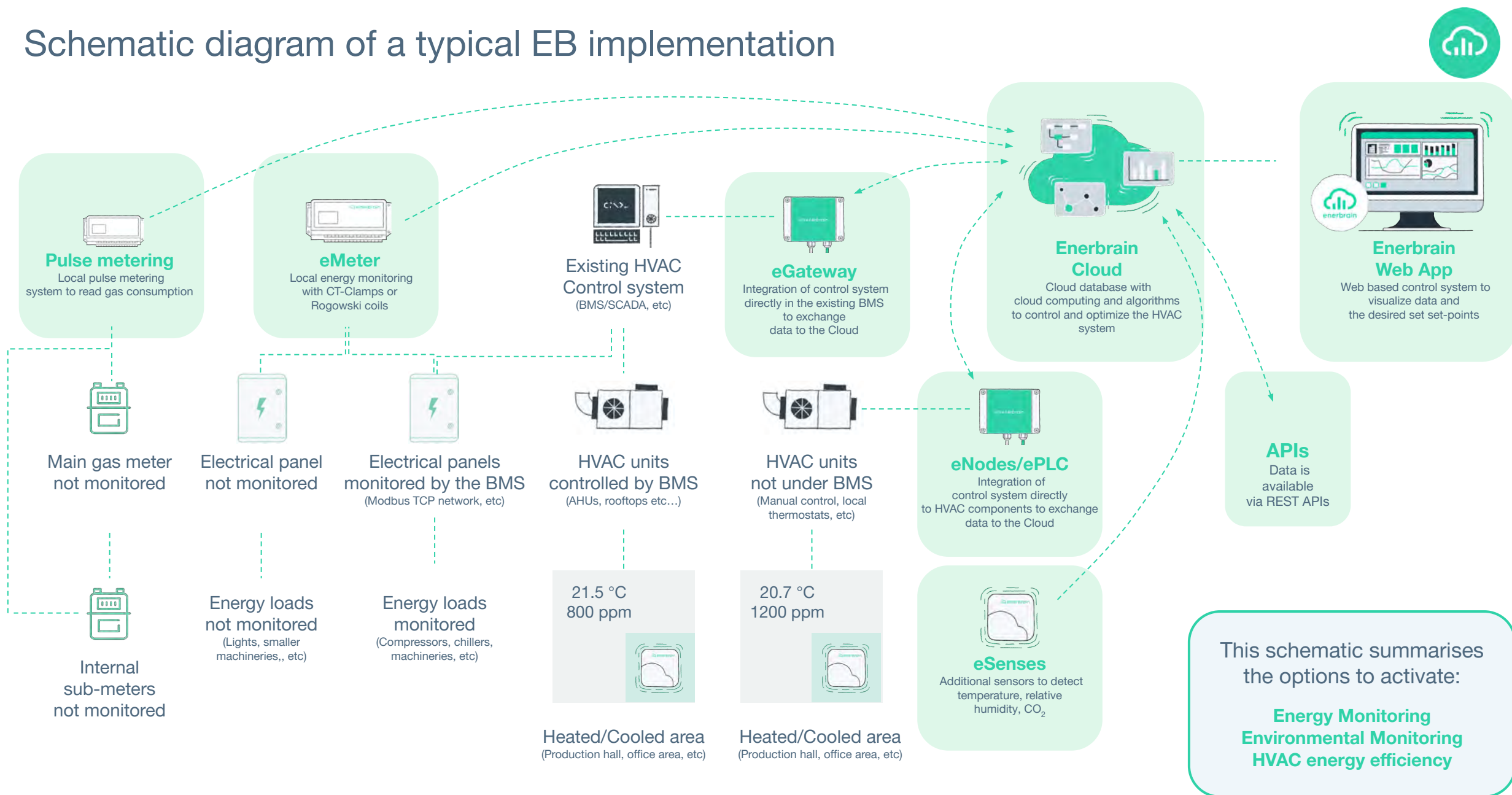
Graphs on indoor temperature and comfort

# Schematic diagram of a typical HVAC assets



This diagram summarizes the typical structure of an industrial plant

# Schematic diagram of a typical EB implementation



An efficiency project

# HVAC system optimization and consumption awareness

The case of an industrial plant





## Automotive plant

Automotive plant recognized internationally for the efficiency of its processes and its constant search for innovative and environmentally friendly solutions.

### Goal

Using existing HVAC hardware peripherals to optimize the ventilation and heating system of a large industrial production.

- 70.000 m<sup>2</sup>
- HVAC system:  
All air heating only

### Results

#### EFFICIENCY

6%

Thermal energy savings limited to existing steam generators do not allow direct control

#### EFFICIENCY

36%

Electricity energy savings

#### SUPERVISION

24h/24

Remote control

#### CONTROL

+500

points integrated with Enerbrain Algorithm in Cloud



## Our intervention

### Optimization of the ventilation and heating system

System control with  
thermal loads in very high  
environments (furnaces)



### Control over:

**10** flow controllers  
**17** support panels  
for **134** destratifiers  
**21** AHUs

### Use of existing hardware peripherals

Movicon System on  
Modbus Protocol

### Separation of the warehouse into thermal zones of competence



Technological  
innovation and  
non-invasive  
integration  
in the service of sustainability

Italy

70.000 m<sup>2</sup>

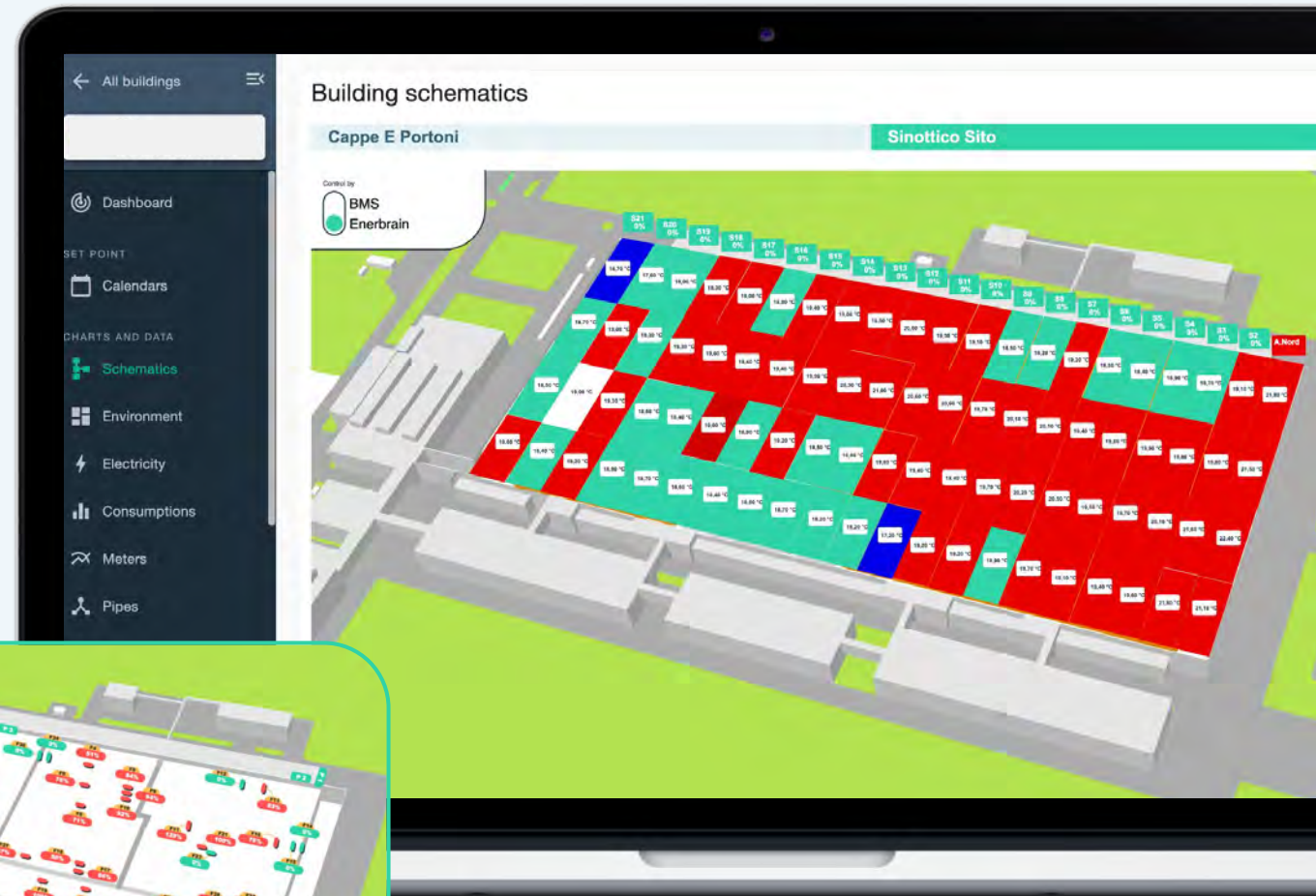
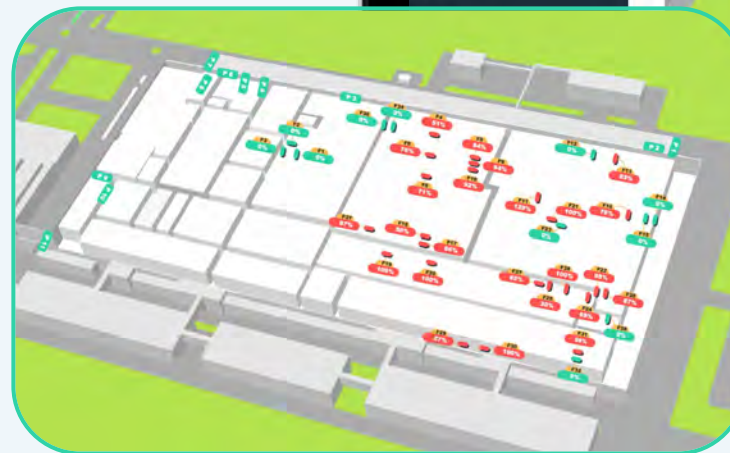




## Customized synoptics

## One tool for plant visualization

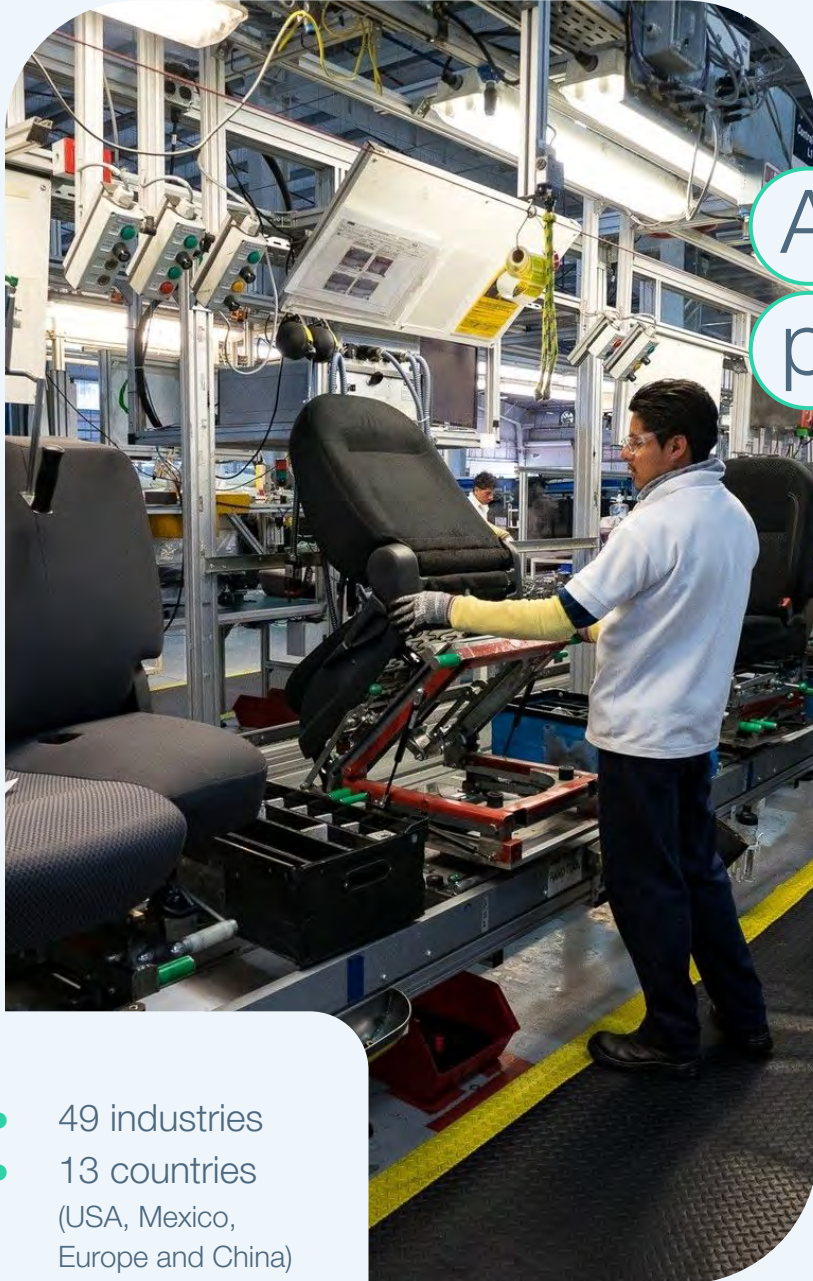
- Real-time photography of monitored conditions
- Comparison and download of measured data
- Control and setting of calendars with internal comfort setpoints



An efficiency project

# A practical example of a roll-out of a large global industrial customer





## Automotive plant

World leader for automotive industry components.

### Goal

Create a global platform for energy monitoring and efficiency to be installed in 49 factories in 13 different countries.

- 49 industries
- 13 countries (USA, Mexico, Europe and China)



### Results

EFFICIENCY  
**15%**

Average energy savings  
on the HVAC share  
achieved so far during implementation

SUPERVISION  
**24h/24**  
Remote control

CONTROL  
**> 4.100**  
electrical loads monitored

RETURN  
OF INVESTMENT  
**under 3 years**



### The needs of the Client

Energy knowledge  
and monitoring

disaggregation in the detail  
of electricity and  
gas consumption

Optimization of  
HVAC system  
operation

**MONITORING**

Measure at least 80%  
of consumption  
(electricity + gas)

Global integration  
without invasive  
changes

Detailed knowledge  
of energy use  
to compare specific KPIs

**HVAC EFFICIENCY**

with a minimum  
savings by 10%



## Our intervention

### Turnkey solution

From inspection  
to commissioning



### The implementation of the monitoring system

Movicon system on  
Modbus protocol

Automatic ventilation  
and heating control  
to reduce HVAC costs

Server to server  
API service

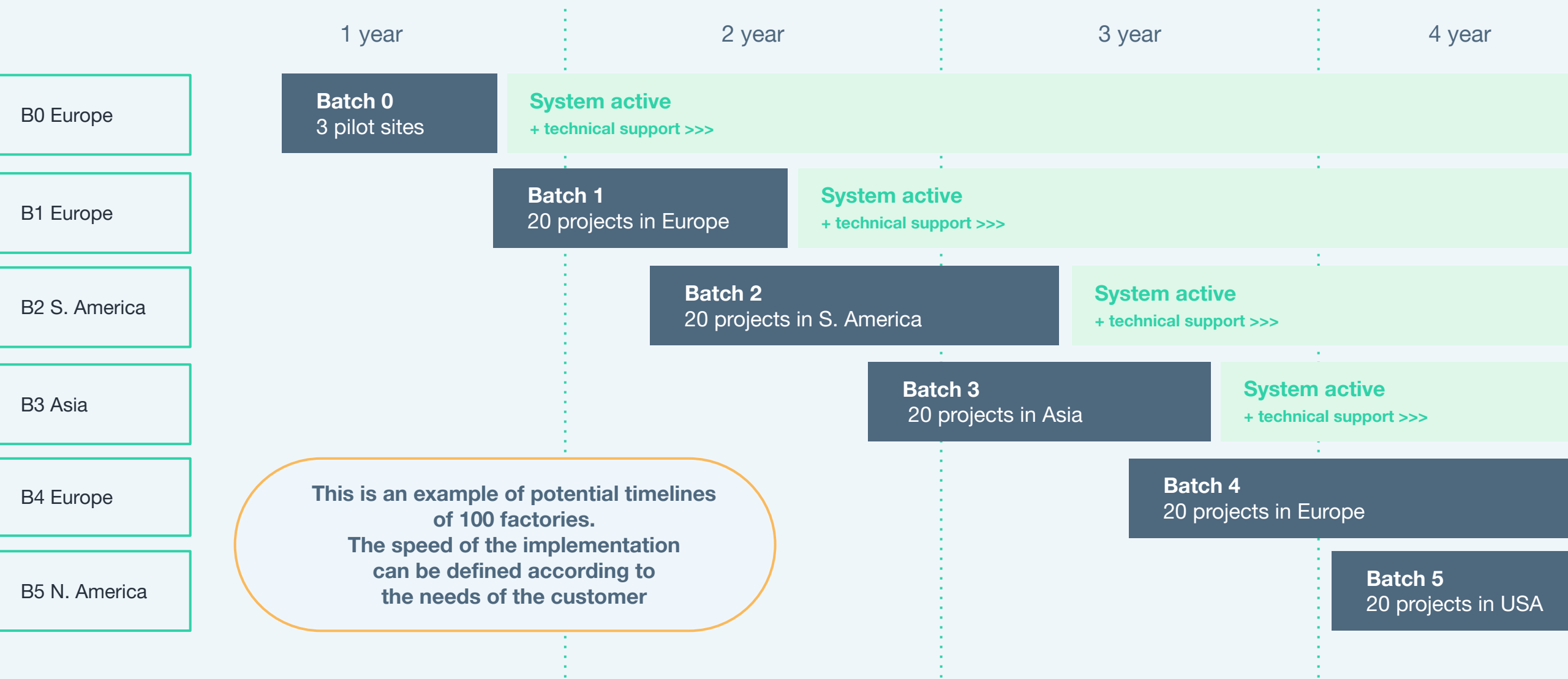
### Technical support for the system

for the next 10 years  
(minimum)

## Step installation



### Example of a possible roll-out



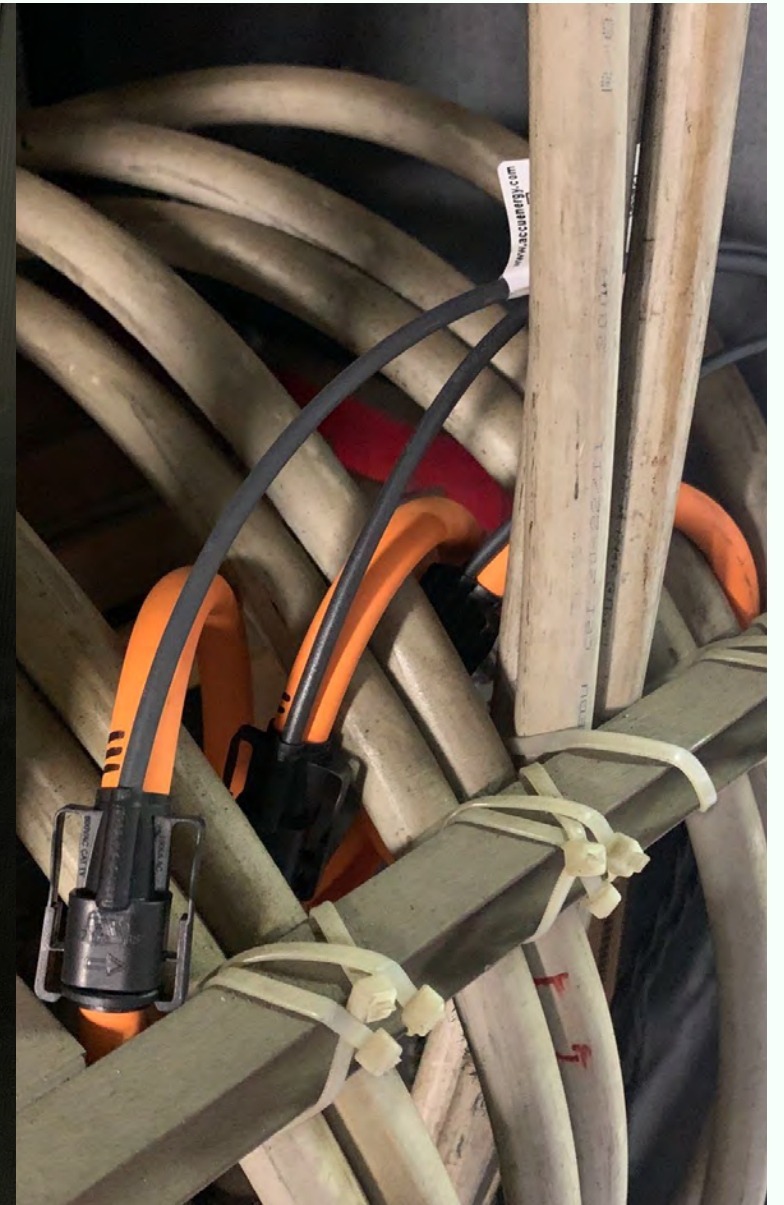


Automotive factory  
producing seat  
components





## Environmental and energy monitoring eSense and eMeter positioning





# HVAC optimization

## AHU 1&2 retrofit with ePLCs





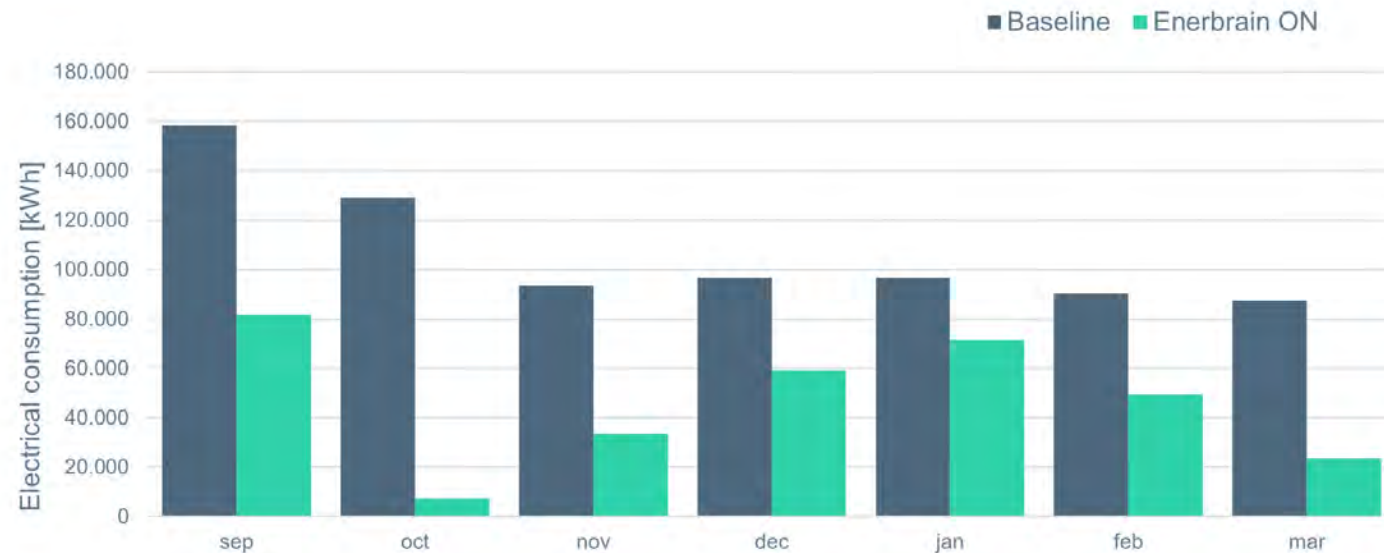
## Industry

### Michelin

Monitoring on 500.000 m<sup>2</sup>  
Regulation on 35.000 m<sup>2</sup>  
HVAC consumption: 600.000€  
Plant: all air conditioning and heating



Relationship between weekly consumption and outdoor temperatures during the test



## Results

40%

Annual energy saving

1.030t

CO<sub>2</sub> not emitted in one year

85%

Time in comfort



## Industria automotive energy monitoring

**Country:** Poland

**N. buildings:** 1

**Area:** 7.000 mq

**Total Energy Consumption:**

2.400.000 € / year

**BMS:**

**Present**

(Siemens Desigo - 2012

**not integrated** with monitoring systems)

**Energy monitoring:**

**Present** (monitoring system only for total electricity consumption).

Gas and water are not monitored

### Customer characteristics and needs

The client, being a TIER 1 Automotive supplier to major automakers, has the need to:

- **monitor all production lines** in order to be able to report to its customers the CO<sub>2</sub> emissions generated by the production of each individual component,
- embark on a path of **decarbonization and consumption reduction**.

### Suggested Enerbrain services

- **Energy Monitoring**  
**Disaggregation of consumption** of major electrical loads (loads greater than 160A), as well as reading gas and water consumption.

### What we could install

- **Modbus RTU eGateway:** to read consumption data from an existing multimeter installed on the general switchboard
- **4 eMeter CORE with CT and Rogowski clamps:** the production line is divided into 4 macro sections, each with a dedicated low voltage electrical panel from which all the 3-phase loads to feed the various stages of the production line (e.g., washing, welding, lathe, etc.) start. Enerbrain would install 1 eMeter with 15 ports available in each electrical panel, and for each line it has identified 5 three-phase loads to monitor, from 200A up to 1200A for larger loads.
- **1 ATEX LoRa pulse counter:** to monitor gas consumption, it was requested by the customer to have a pulse output from their gas meter, and with this device they could read the pulses by aggregating them in the platform every hour.
- **1 LoRa pulse counter:** to monitor in water consumption from 2 meters
- **1 LoRa gateway:** needed to read all data from LoRa devices

### Possible expense

**CAPEX:** 24.400 €

**OPEX:** 2.900 € / year

### EXPECTED RESULTS



**4%**

**Energy saving**

Through strategic choices based on the data collected



**20**

**three-phase  
monitored loads**

in this case from 200A up to over 3000A

**1**

**ATEX gas meter  
monitored**

**2**

**water meters  
monitored**



## Industria automotive HVAC optimization

**Country:** Poland

**N. buildings:** 1

**Area:** 13.000 mq

**HVAC consumption:** 680.660 kWh

**Aerotherm gas bill:** 88.300 €

### HVAC plant:

Heating: **22 gas-fired unit heaters**  
(each with thermostat adjusted by  
hand by operators, no automation)

### BMS:

Not present

### Energy monitoring:

Not present

### Customer characteristics and needs

#### Need to improve comfort and reduce gas consumption.

Unit heaters in the production area are loosely managed with "hand" adjusted thermostats forgotten turned on at the wrong times or with setpoints at the discretion of the nearest operator. To prevent tampering, the maintenance man has locked some thermostats, creating complaints. **A new BMS will be too expensive.**

### Suggested Enerbrain services

- **HVAC Optimization** with replacement of 22 thermostats with smart controllers connected via Modbus. The client will have to do the Modbus wiring, but once wired the system will be controllable by the Enerbrain Algorithm and Web App.
- **Environmental monitoring** to improve indoor comfort and reduce complaints

### What we could install

- **22 industrial smart thermostats:** replacing the existing thermostats is critical to better control comfort
- **eGateway Modbus:** to read data from all the meters (*excluded from the offer is the laying of the modbus cable, which will be done by the site FM maintainer*)
- **1 ATEX LoRa pulse counter:** to monitor gas consumption from the general meter. Access pulse output from the meter will be requested from the gas supplier
- **22 eSense:** a sensor will be added in each area served by the unit heaters, so that both the T recorded by the thermostat and the T of the neighboring area will be available, increasing granularity.
- **1 LoRa gateway:** needed to read all data from LoRa devices

### Possible expense

**CAPEX:** 35.000 €

**OPEX:** 3.400 € / anno

### ROI for the Enerbrain solution

**1 years and 8 months**

### EXPECTED RESULTS



**26%**  
Energy  
saving



**80%**  
Time in comfort

Avoiding overheating  
during the heating season  
thanks to the Algorithm  
in Cloud



# Ready for an intelligent use of energy?

Discover more

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