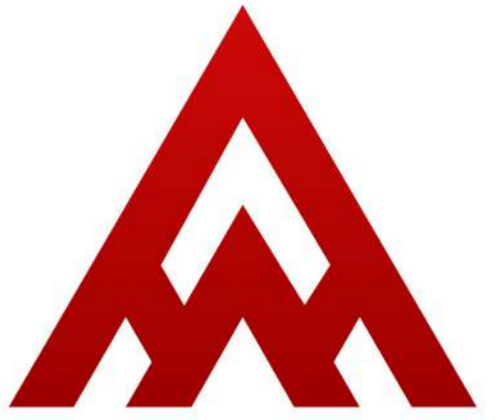


# DIGITECH

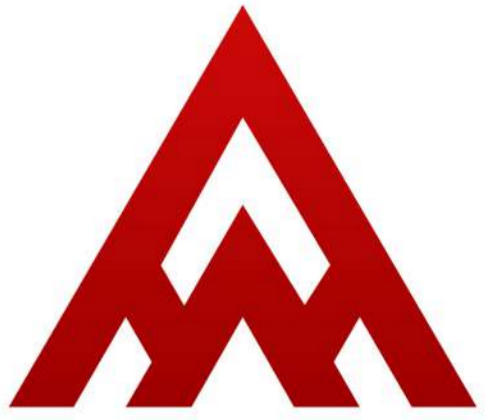
AI powered Re/Insurance marketplace

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# Who are we ?



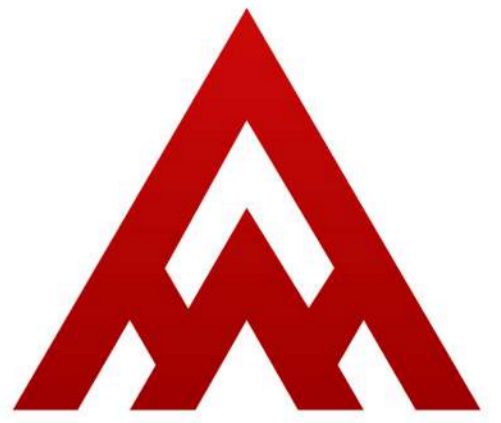
- **200** reinsurance/insurance companies already use Hyperion (Programmatic Reinsurance)
- **50M+** policies worth **2B+** Gross Written Premiums processed
- **115B+** Insurance Market by 2027



# Problem

**15B REINSURED POLICIES, i.e., 99% ARE AT RISK OF OPERATIONAL LOSSES**

- ISSUES TO **TRACK IN REAL TIME** THEIR REINSURANCE TRANSACTIONS
- ISSUES TO KNOW WHICH DEALS TO **WRITE MORE OF** AND WHICH ONES TO STAY AWAY FROM
- ISSUES TO KNOW WHEN THEY **EXCEED THE CAPACITY TO PAY CLAIMS**



# Global Market Size

**24 B**

Total Available Market  
(TAM)

**2.40B**

Serviceable Available  
Market (SAM)

**200M**

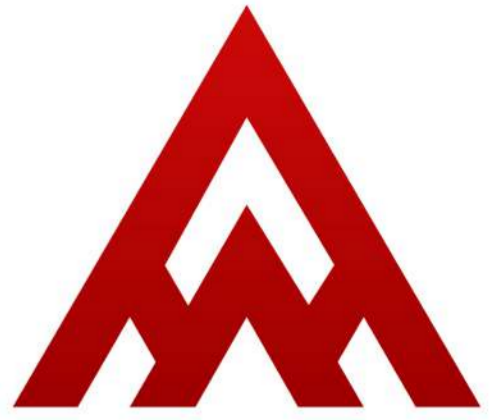
Serviceable Obtainable  
Market (SOM)

**31% CAGR by  
2027**

- 43 Reinsurers & 1,000 Insurers in Africa alone
- 95% make 10B @10%, TAM=1B

- 2021, Insurance: \$ 75B
- Reinsurance: 20% of 75B= 15B
- Admin expenses: 10% of 15B, i.e. 1.5B

# Solution



AI powered Re/Insurance Marketplace processing **100,000+ Reinsurance policies per day**



Hyperion logo and navigation menu (Dashboards, Facultative, Billing, Inventory) are visible on the left side of the interface.

NEW FACULTATIVE PREMIUM PLACEMENT OFFER

Facultative > Subscription > Premiums Placement Offers > Create

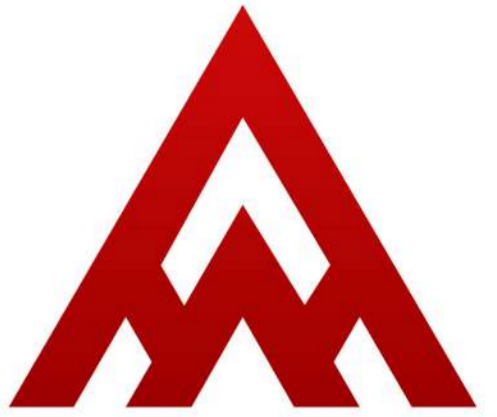
### Create Facultative Premium Placement Offer

**Insurance Policy**

- Current year
- Full Insured name
- Branch
- Principal sum 100%
- Premium rate
- Ceding company part
- Reinsurance commission
- Capital FAC 100%
- Premium FAC 100%
- Case number
- Risk name
- Amendment
- Category
- Nature of the risk/activity
- Premium HT
- Currency
- Contract duration
- Country
- Geographic address
- Additional premium rate
- Applicable rate

**Facultative Reinsurance**

TOTAL CAPITAL FAC ASSIGNED	TOTAL PREMIUM FAC ASSIGNED	CAPITAL FAC REMAINS TO BE ASSIGNED	CAPITAL FAC REMAINS TO BE ASSIGNED
0%	0%	0%	0%



# Revenue Model

3- TIER GROWTH ENGINE

Stage 1: Onboarding & Maintenance

Stage 2: Premium Placement Fee

Stage 3: Instant Payment Clearance Room

2020-2022

2022-2024

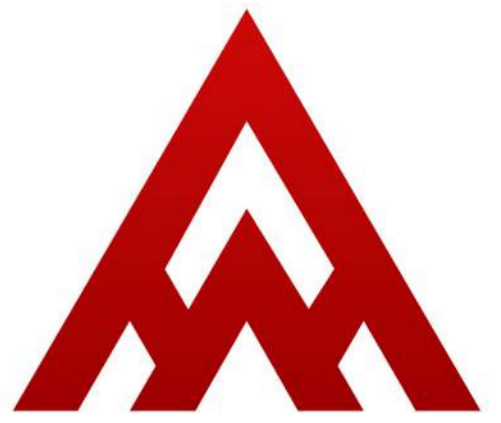
2024-2027

Yield:  
20k/mo

Yield:  
250k/mo

Yield:  
1.5 M/mo

# Current Traction



Hyperion is:

- Initial natural traction with bootstrapped funding

- **10X-20X** acceleration is within reach by 2027



PROCESSED FOR



IN

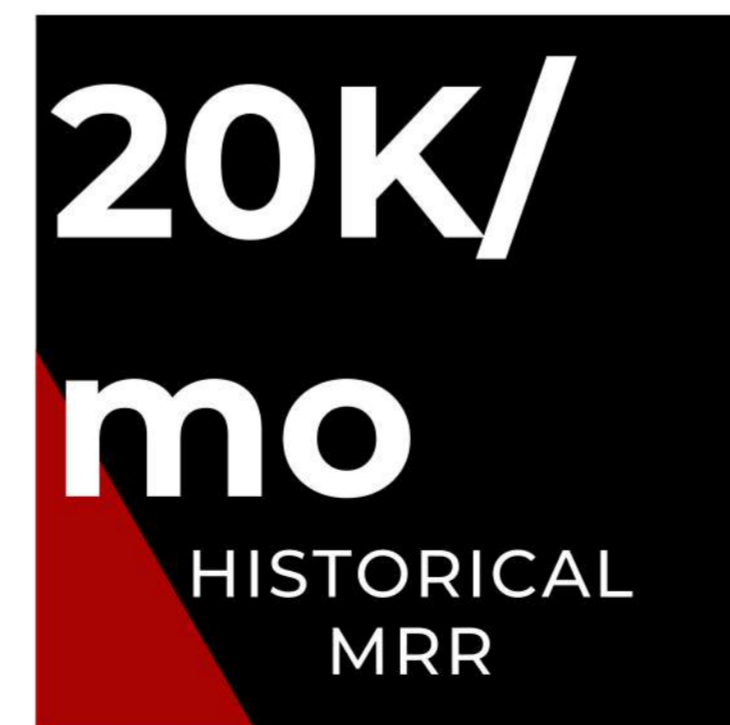


WITH



And also:

- Regulations : fostering the use of technology for better control of the market



SCHEDULED TO JUMP TO



@



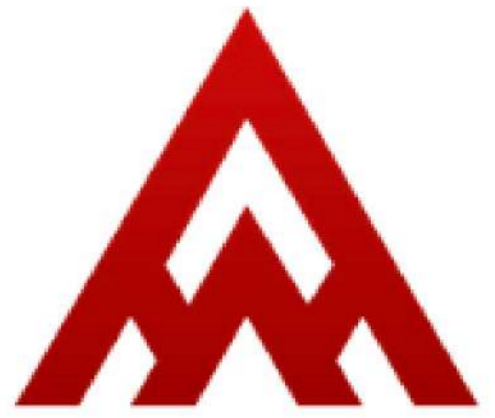
# Competition



VS



Others



## KEY FEATURES

- Faster Time to market
- Full Policy Process Automation
- Guaranteed Life Cycle Policy Traceability
- Legacy Compatibility
- Reporting & Accounting
- Advanced A.I. Actuarial tools



REINSURANCE  
SOFTWARE



N/A



INCUMBENT  
REINSURERS



N/A



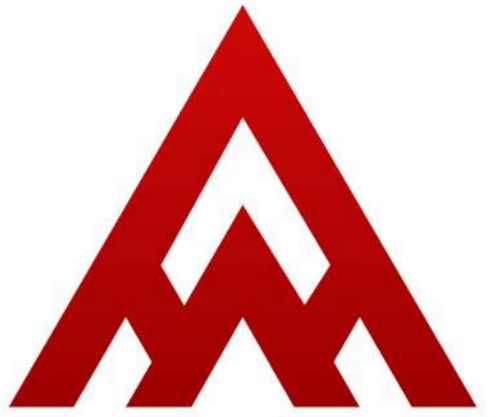
REINSURANCE  
SYNDICATES



N/A







# Go-To-Market

over the next 12+ months...

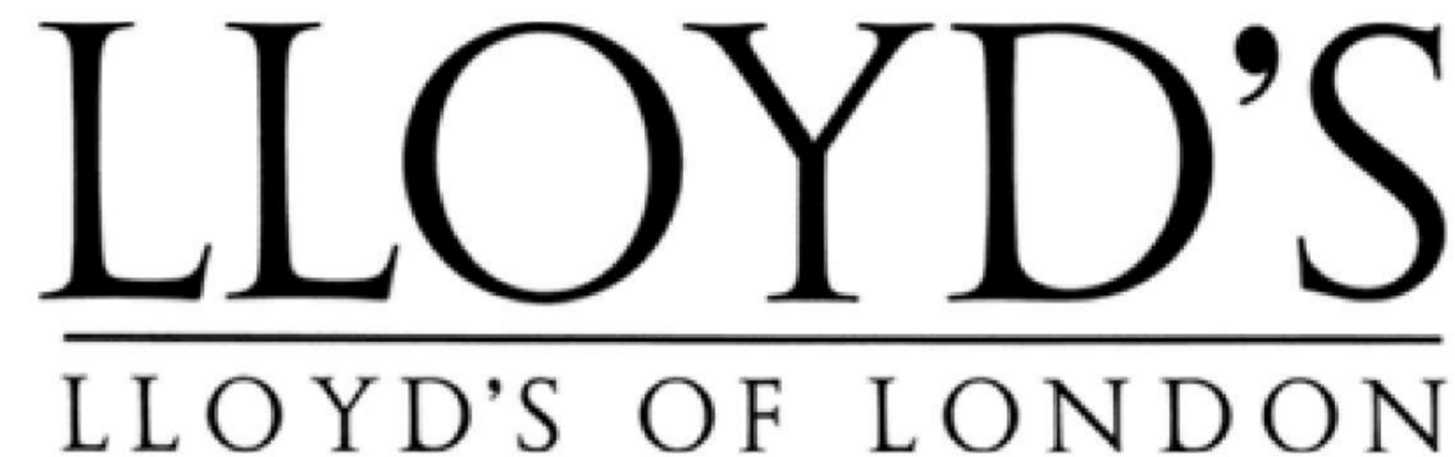
1



African Reinsurance Corporation

- Top Largest underwriter in Africa
- Signing a POC with Africa-Re will trigger the use of Hyperion through network effects

2



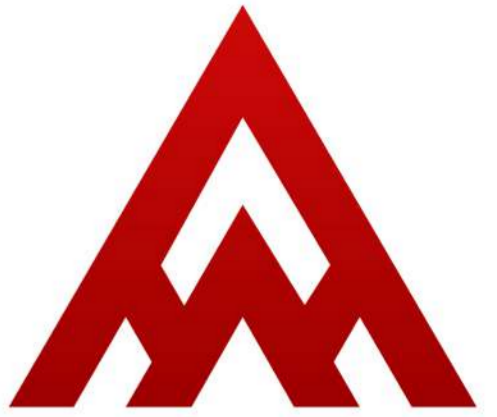
- Complex risks underwritten outside of Africa
- Sizable chunk of the \$ 15B @ 30% minimum

3



- Zero to none use of Technology/ML in Africa
- Superior technology advantage combined to our natural data lake

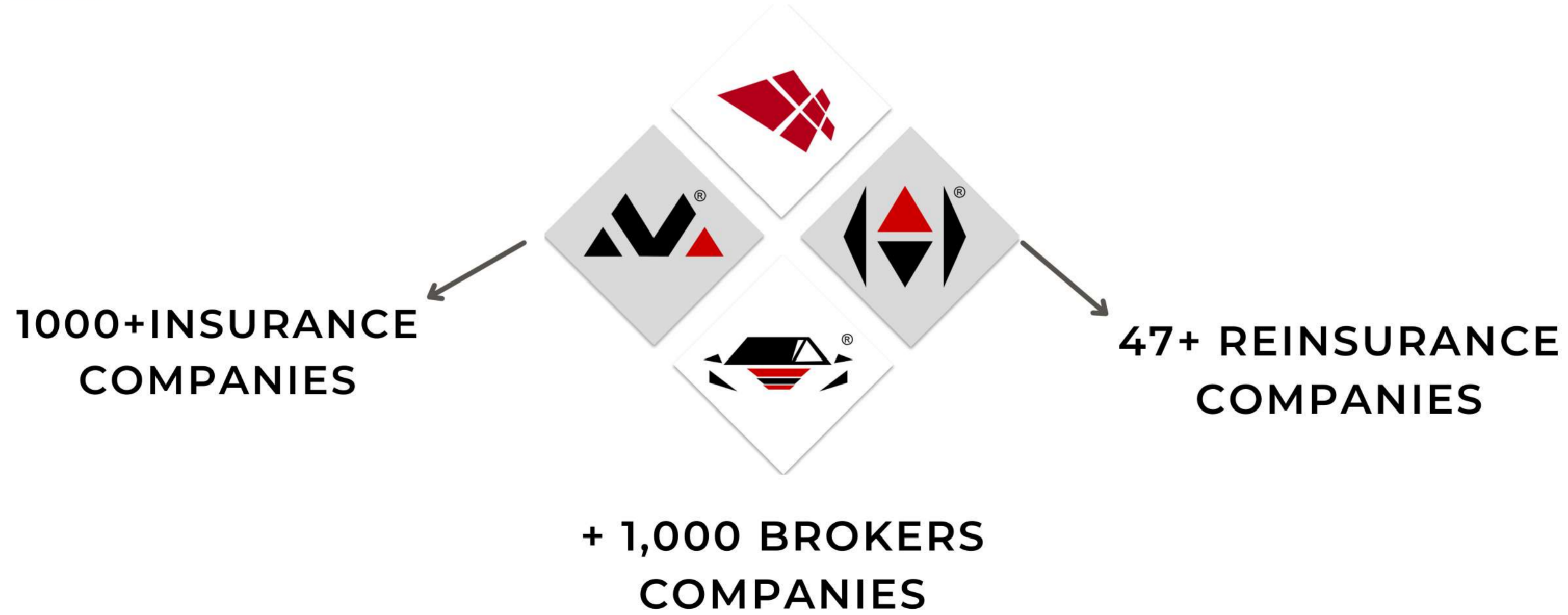
# Company Pipeline

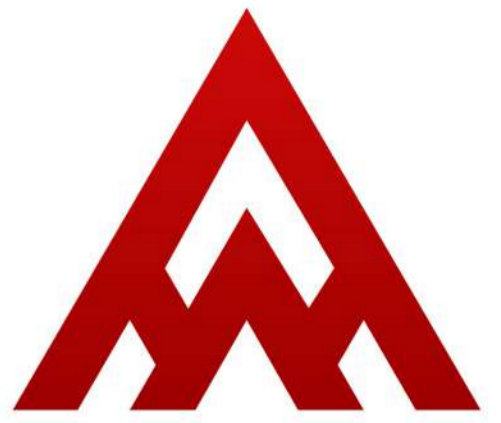


## H.A.I.R.S:

TRANSBORDER AFRICAN  
REINSURANCE SYSTEM  
COVERING A POTENTIAL 54  
COUNTRIES

REGTECH/SUPTECH: CIV,  
DRC, CIMA  
↑  
REGULATORS





# Executive Team

**60+** years of combined experience in Insurance, Reinsurance, Telecom, Technology & Actuarial Science



**ALEXANDRE**

Chief Executive Officer, MBA



**JULES**

Chief Operation Officer, Actuary

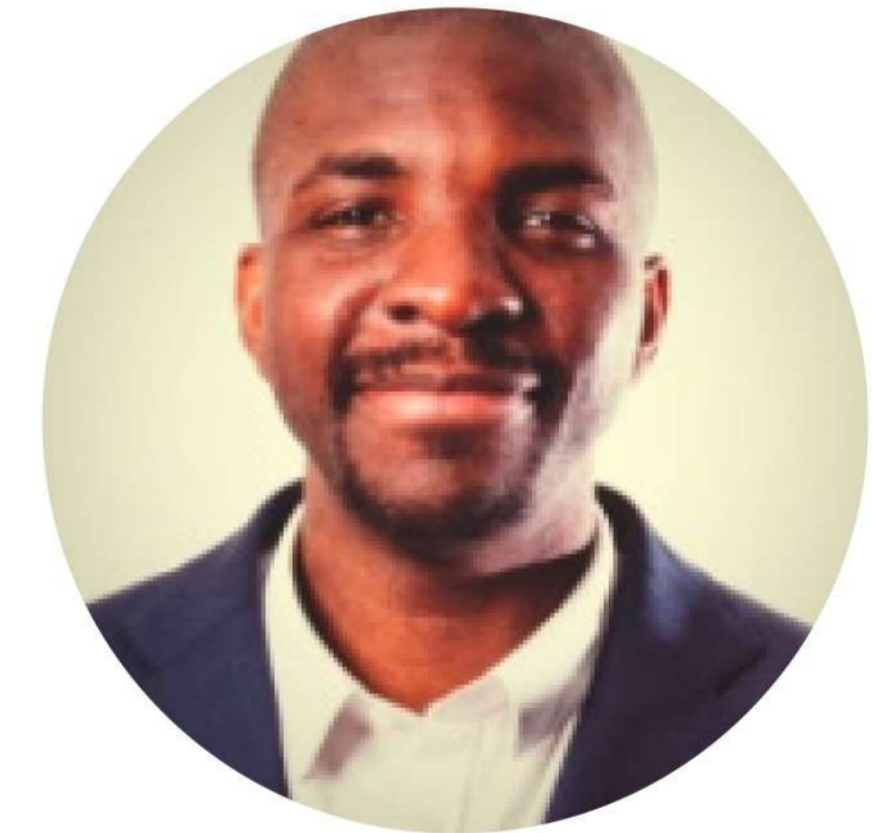
17+ years in Reinsurance and Insurance, sits on the advisory board of local Insurance companies.



**GERARD**

Chief Technological Officer, Phd

20+ years in core technology and micro-electronics.

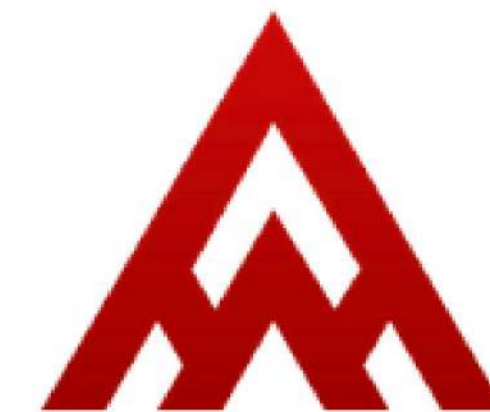


**SAMUEL**

Chief Actuary, Phd

12+ years in Actuarial Science

# Advisory Board



Winnie Mwangi, Governance and PE expert, Africa

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Brad O'Connor, Global Consumer Head of Digital Transformation, AIG

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Matteo Rizzi, Insurtech Expert

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Zachariah George, Expert in VC Funding

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Bradley Shaw, Business development Professional, TMT

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Alassane Ndiaye, Expert in Investment Banking

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Eric Osiakwan, Technology Expert

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Pacome ZAHABI, Private Equity Expert

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THANK YOU

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