

## AGENDA

1. INTRODUCTION



2. MISSION



4. PROCESS

**5. SERVICES** 



6. ADDED VALUE





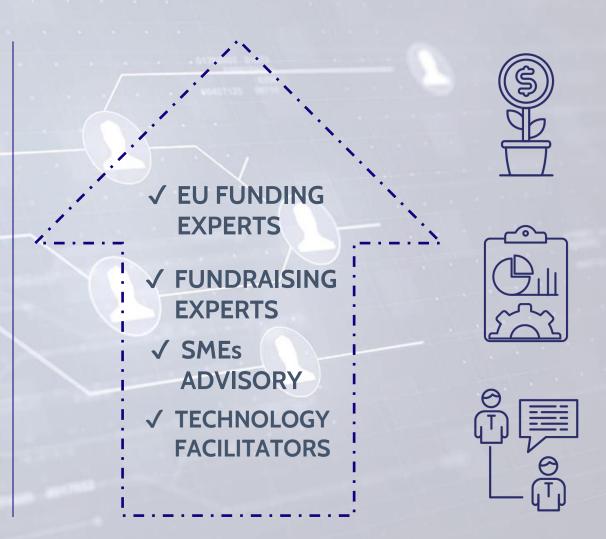
### 1.- INTRODUCTION

**FUTURO PERFECTO** is a group of Engineers, Investment Managers and High-tech professionals **seeking** to collaborate with **the best Enterprises** with Future and Emerging Technologies **in Europe**.

We are specialised in European Funding Programmes and Innovative Projects close to market that need funding so they can overcome the so-called "valley of death".

We are focused but not limited to H2O2O/Horizon Europe-EIC Accelerator (former SME Instrument), Fast Track to Innovation and other collaborative European programmes such where top start-ups and scaleups might boost their project and IDEAS.

We would like to share a more efficient future and be as close as possible to brilliant people and ideas.





### 2.- OUR MISSION

Promote future technologies and have close contact with disruptive projects and enterprises worldwide. Provide guidance and support to startups and scaleups giving them a strategic roadmap to public funding.

# FUTURO PERFECT

Beyond Innovation

Avoid company failure in the mid and long-term by promoting entrepreneurship and helping R&D projects.

Release Enterprise time and contribute to their business ecosystem so they can focus in their day-to-day tasks.

### 3.- OUR VISION

"To be recognised **as a key European provider** of strategic consulting for the development of **Innovative Ideas across the European economies.** To become a recognised European specialist in our sectors of expertise".



Our collaboration will start once we have checked whether the idea is viable within the European Program.



We want to support our clients in all the aspects, from the idea validation to the final pitch.



We are always looking forward to giving extra solid suggestions and support throughout the entire process.



Our Idea is to accompany our client giving the best resources and best support.





### 4.- OUR PROCESS



# 

# We developed a questionnaire with target questions to understand the viability of the idea and under which program the idea suits best to get European Funding.

2.Analysis

#### 4.Writing

#### Commitment

We have lots of experts (holding PHD) who will write the proposal through a continuous communication with the client.



#### Delve

**Evaluation** 

Our experts will analyze all the data collected and will identify the best program for that specific idea considering all the info (Size, Turnover etc..).

**3.Business Proposal** 





### 5.- OUR SERVICES

"Turn key Funding projects"

#### **1.Fit Analysis**

Careful selection of the project, product, team and European Funding call.

#### 2.Proposal Writing

Understanding what the European Commission and evaluators are looking for.

#### 3.Coaching

Support in Brussels pitch presentation and Managerial coaching to get funded.

#### **4. EC Contract Negotiation**

Negotiation with the European Commission for all the contract details and interlocution with the Project Officer.

#### 5. Project Management

Detailed management and follow up on the deliverables of the project along its timeframe to ensure the grant.

#### 6.Consortia Development

Further development of your ideas through potential collaborations and consortiums across Europe.





### 6.1. OUR ADDED VALUE

" Carrying out and Managing the Project "

#### **OUR EUROPEAN EXPERIENCE**



LIFE +

RESEARCH & INNOVATION ACTIONS (RIA)



INNOVATION ACTIONS (IA)

COORDINATION AND SUPPORT ACTIONS (CSA)



**EIC ACCELERATOR & SME INSTRUMENT** 

FAST TRACK TO INNOVATION



**EUREKA – EUROSTARS** 

**CETIC Next** 



**INNOVATION VOUCHERS & PRIZES** 

#### **EXPERTISE**

Engineers & Deep-tech professionals with 15+ average experience in R&D multisectoral

300+ Projects executed

100+ European clients track record

€100M raised in European Funding

Flexible work packages

Technical assessment and European potential evaluation at no cost



### **6.2 INDUSTRIES AND TECHNOLOGIES**



**ICT - OPEN INNOVATION** 



**ADVANCED MANUFACTURING** 



**SPACE** 



**BIOTECHNOLOGY** 



**HEALTHCARE - MEDTECH** 



**ENERGY** 



TELEMEDICINE – ICT HEALTH



**AQUACULTURE** 



**TRANSPORT & MOBILITY** 



**CYBERSECURITY** 



**AGRICULTURE** 



**ENVIRONMENT** 



### 6.3 - REFERENCES & SUCCESS







RIA - 6 M € Grant 100% Co-Financed

#### 1. RIA - Collaborative Project

Improving quality of life of advanced pancreatic cancer patients through an Al-guided multimodal intervention, combining pain and cachexia management, nutrition, and physical activity. RELEVIUM will empower patients with digital tools that facilitate patient-doctor communication and enable them to self-manage their disease.













1,7 M € Grant 2,5 M € Budget (70%)

#### 2. EIC Accelerator

Monitoring service for infrastructure networks based on satellite data and machine learning algorithms to identify external threats to the grid and predict future impacts by adding time series analytics to our services. The service will enable rapid change detection (e.g. storm monitoring) to quickly assess the location and extent of damage and slow change detection to facilitate the prediction of potential risks.



### 6.3 – REFERENCES & SUCCESS









5 M € Grant 100% Co-Financed

#### 3. RIA - Collaborative Project

Systemic solution to transform current food production systems, by deepening the knowledge of soil/plant/animal and human microbiomes, as well as their interrelationships and interconnections, so that they can play a leading role in the resilience of food production systems in the near future. TRIBIOME will face the main challenges such as the need to minimize resources, reduce the environmental impact and promote healthy and plant based food value chain.













2,5 M € Grant
3,7 M€ Budget (70%)

#### 4. EIC Accelerator

Brainhero provides the first medically certified home-based EEG neurofeedback product with personalized therapy for children with ASD and ADHD. It integrates portable low production-cost hardware with its software, providing mobile training and advanced features for therapist. Brainhero reduces 10x the cost of the EEG hardware and 60% of the cost of therapy, enabling scaling up to many patients



### 6.3 - REFERENCES & SUCCESS









RIA - 3 M € Grant

100% Co-Financed

#### 5. RIA - Collaborative Project

Customs authorities need reliable screening technologies to detect illicit goods during global transport, but current technologies based on X-ray screening are expensive and time-consuming, resulting in less than 5% of containers being inspected. The METEOR project aims to develop a portable air-sampling system using an innovative multi-detector differential mobility analyzer (DMA) to classify molecular ions and accurately detect explosives, narcotics and other substances in Logistics-Freight control.



### 6.3 – REFERENCES & SUCCESS









5 M € Grant
Blended Finance

#### 6. EIC Accelerator

Hybrid Lidar Systems has developed LiSSA 3D Lidar, a next-generation LiDAR sensor that uses a combination of ToF and PV methods to measure distances with light. This technology offers high resolution, excellent accuracy (<1cm for a 200m range), and multi-spectral capabilities that cover more than 1 area at a time, for better object classification. It can detect small objects at long distances and at usual speeds, making it important for autonomous driving and improving driving safety.



### 6.3 - REFERENCES & SUCCESS









5 M € Grant 100% Co-Financed

#### 7. Eureka Clusters Project

The project aims to reduce external and internal costs of road mobility by implementing cultural changes in road mobility through the "polluter/user pays" principle and defining right incentives/charges models. Reliability technologies, 5G-V2X, and Edge computing will be used to provide accurate calculations of External Costs savings due to any road sustainable action performed by a citizen, transforming them into incentives. A pilot-demonstrator will be used to test and fine-tune technology and beta market solutions.





### 6.4 WHY FUTURO PERFECTO, THOUGH?

"Details make perfection, and perfection is not a detail."

Leonardo Da Vinci



\*European Projects have on average 4% success rate

FUTURO PERFECT



## FUTURO PERFECT

Beyond Innovation

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