

The easiest way for physical retailers to successfully bring their products online





> 90%

of physical stores have paper and pen inventory



# In order to fill the online store they have to...





Take pictures

Codes, descriptions, ...

12 min per product



#### As a result...



#### **Products**

Sort by: In alphabetical order, AZ  $\vee$  0 products

No products found.
Use fewer filters or remove everything

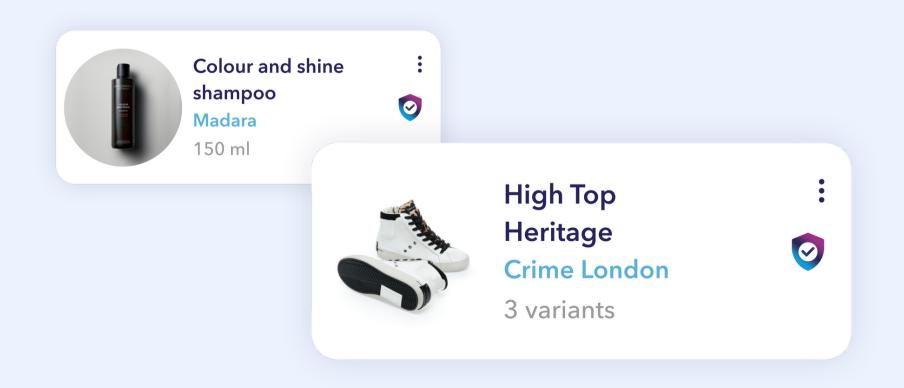
78%

of retailers online shops are empty or not attractive



#### Our solution

# Quick availability of validated and improved product information





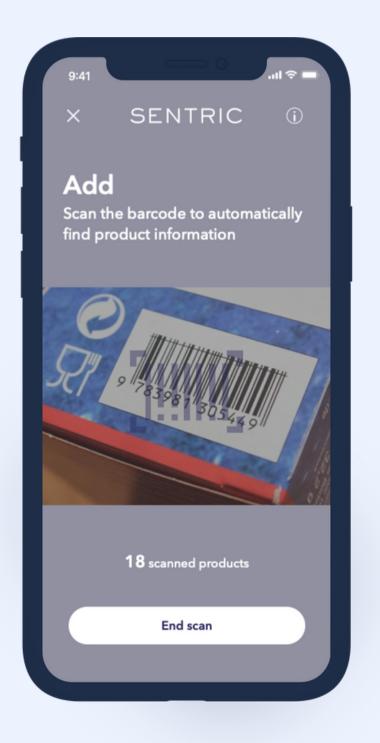




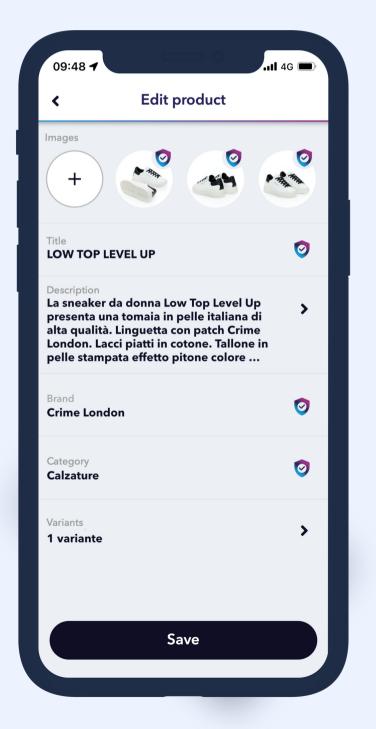


#### Sentric mobile App

#### Scan the barcode



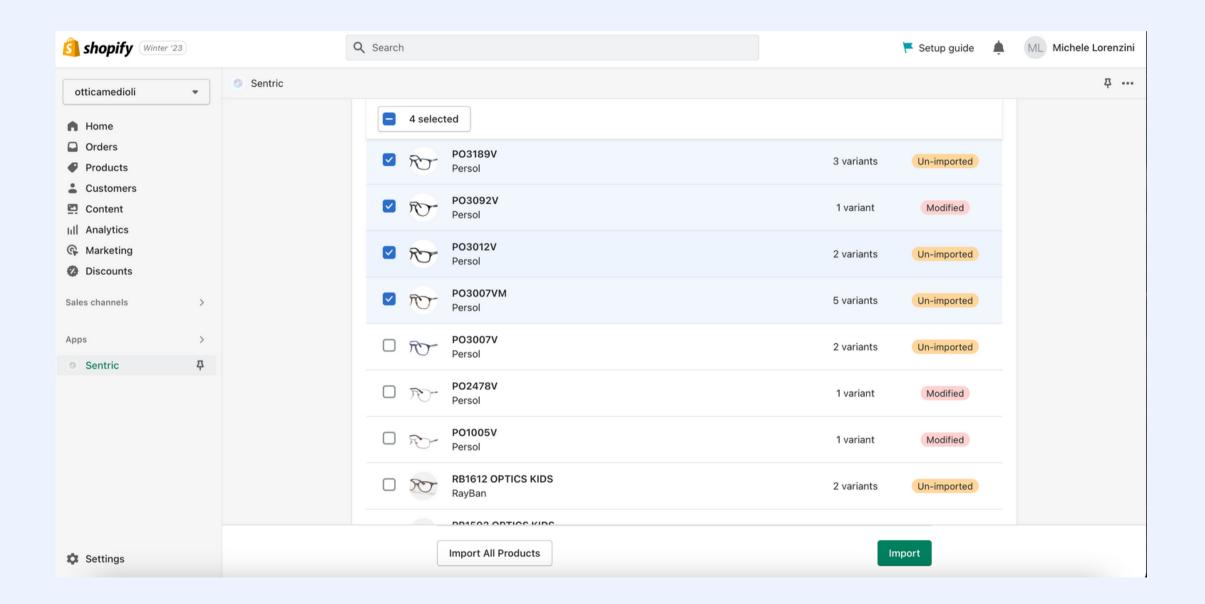
#### Find information



< 10 sec per product



Then products information are automatically synchronized from Sentric to Shopify App



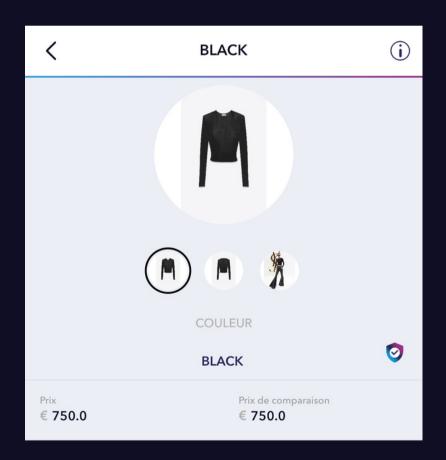
### What information do we provide?



High quality images

Full information, tags and descriptions in 21 languages

Management of variants, colors, sizes and dynamic prices by country



All data is validated and verifiable directly by the manufacturer



#### **MARKET AND COMPETITORS**

#### Retailers inventory digitization

1,000,000

No. online stores in EU (SOM)

+11% CAGR

Data validated by manufacturers

icecat



**CONTENTWISE** 

Variety and quality of products information



# Strategy

Collection of products information

Delivery of products information



Sentric database

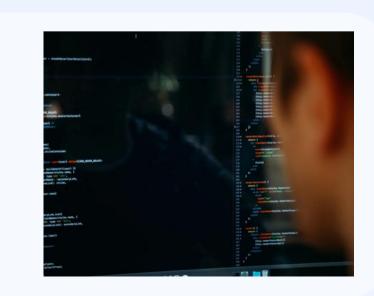
Sentric Integrations







Sentric API





#### **Traction**

+200.000 products in database

+200 shops in Italy and France

360 brand digitized



# Monthly Recurring Revenues





#### **Team**



Alessandro Boschiero
Co-fondateur - CEO & CTO



Michele Lorenzini Co-fondateur- CFO



Alex Tarana CTO



Alessia Baio
Customers success



Francesco Schianchi Business developer - France



**Stefano Nava**Developer



Matteo Beatrice
Developer



Petru Leon
Data analyst



## What are we looking for?



80k MRR

after 18 months

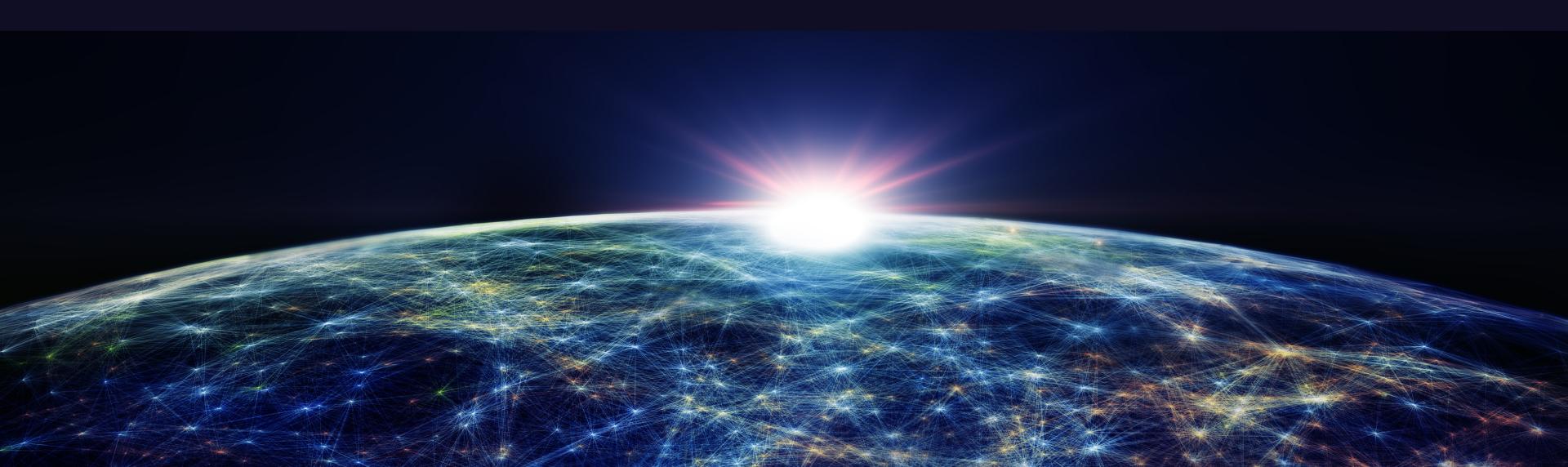
Backed by





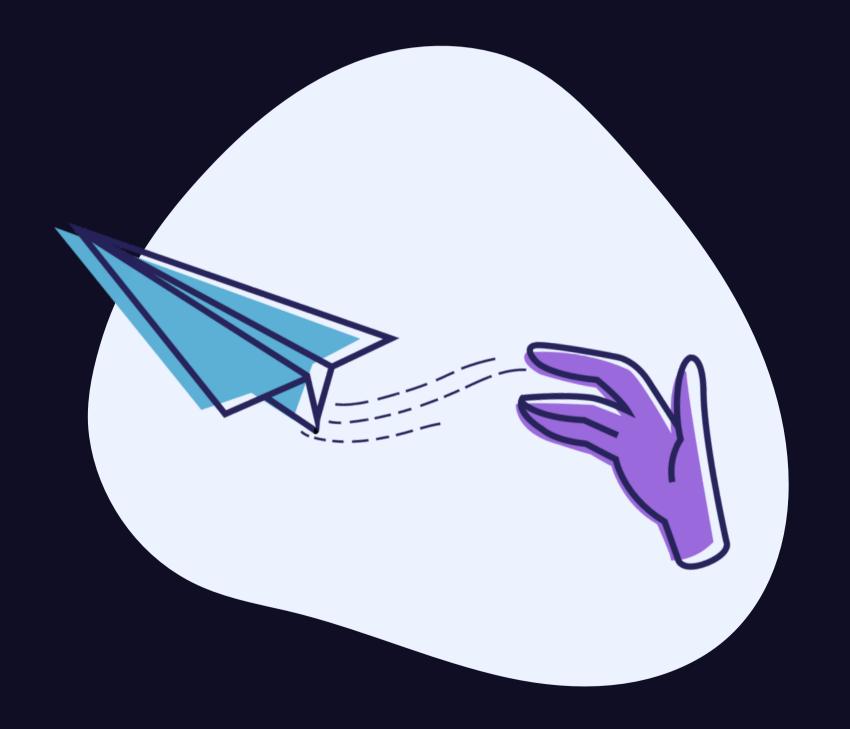


# We want to build the best infrastructure for sharing products information between brands and retailers





#### Contact us



#### Alessandro Boschiero - CEO

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We will be present at



