

# EDGE ON-DEVICE

# AI

An end-to-end solution on appliances to make all camera smart (finally!)

Pitch



**PHOENIX Ai**  
EDGE ON-DEVICE AI - INTELLIGENT VIDEO ANALYTICS

**PHOENIX-AI.COM**

2, RUE DU VENT DES NOIRS  
MOINEAUX  
B-7600 PERUWELZ,  
BELGIUM  
[INFO@PHOENIX-AI.COM](mailto:INFO@PHOENIX-AI.COM)

FOR DISTRIBUTORS,  
INTEGRATORS AND OEM  
PARTNERSHIPS

**Smart Cities | Security | Smart Buildings | Industry 4.0 | Public Cleanliness | Transports | ...**

[www.phoenix-ai.com](http://www.phoenix-ai.com)





# Vision, Mission, Market Problems Solving



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# Vision & Mission



- **Our Vision :** Become a leader for embedded AI powered management in camera networks with a Green vantage point.
- **Our Mission:** We associate AI with video cameras to enable intelligent and efficient monitoring, intelligent analytics and decision-making to enhance productivity, security and safety.





# Problem Solving



- ✓ Bring AI to existing IP cameras (or with embedded cameras) where infrastructure changes and bandwidth is an issue thanks to a dedicated Edge product offering.
- ✓ Make vision predictions and detections at the camera side and only output results as alerts
- ✓ Ready to be integrated into existing Big Data Enrichment Systems
- ✓ Supply an all-in-one standalone AI driven detection system to complement any camera

# Which AI models for which customer segment ?

Main Industries	Smart Cities	Smart Traffic	Smart Security / Safety	Smart Manufacturing	Smart Broadcast
Typical Applications	<ul style="list-style-type: none"><li>- Public safety in public Area</li><li>- Waste detection</li><li>- Grafitti detection</li><li>- Parking management</li><li>- Energy management</li></ul>	<p>Traffic Management of:</p> <ul style="list-style-type: none"><li>- Cars &amp; trucks (highway, tunnel, one way road, ..)</li><li>- Boats &amp; ships</li><li>- Trains &amp; metro (railcrossing, platform safety)</li></ul>	<ul style="list-style-type: none"><li>- Intrusion detection</li><li>- Loitering detection</li><li>- Crowd management (counting..)</li><li>- People detection (eg. home patient monitoring)</li></ul>	<ul style="list-style-type: none"><li>- Quality inspection (defaults detection and tracking)</li><li>- Live Measurements</li><li>- Object detection</li></ul>	<ul style="list-style-type: none"><li>- Ad banner replacement (in football games)</li><li>- Players/referee segmentation for video enhancement</li></ul>
Typical Customers	EU (B2P), SI,OEM	EU (B2P, B2B), SI,OEM	EU(B2B), SI,OEM	EU(B2B), SI, OEM	EU(B2B), SI, OEM



# Some AI Examples

PHOENIX AI



# Product Portfolio



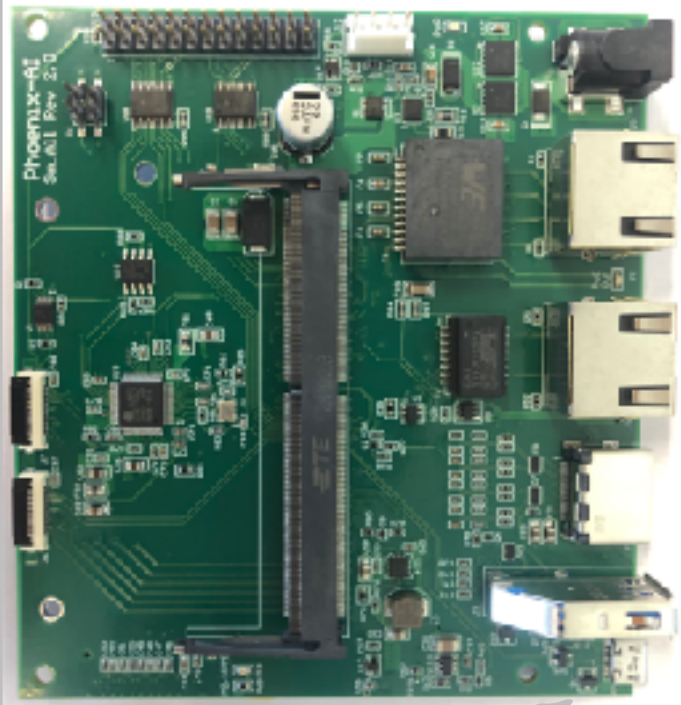
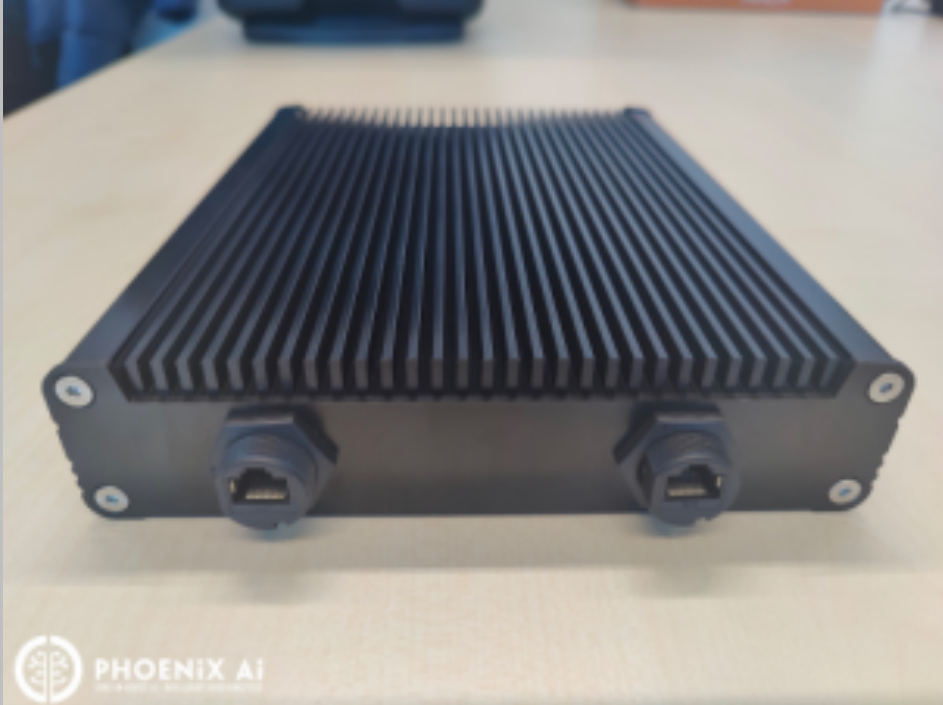

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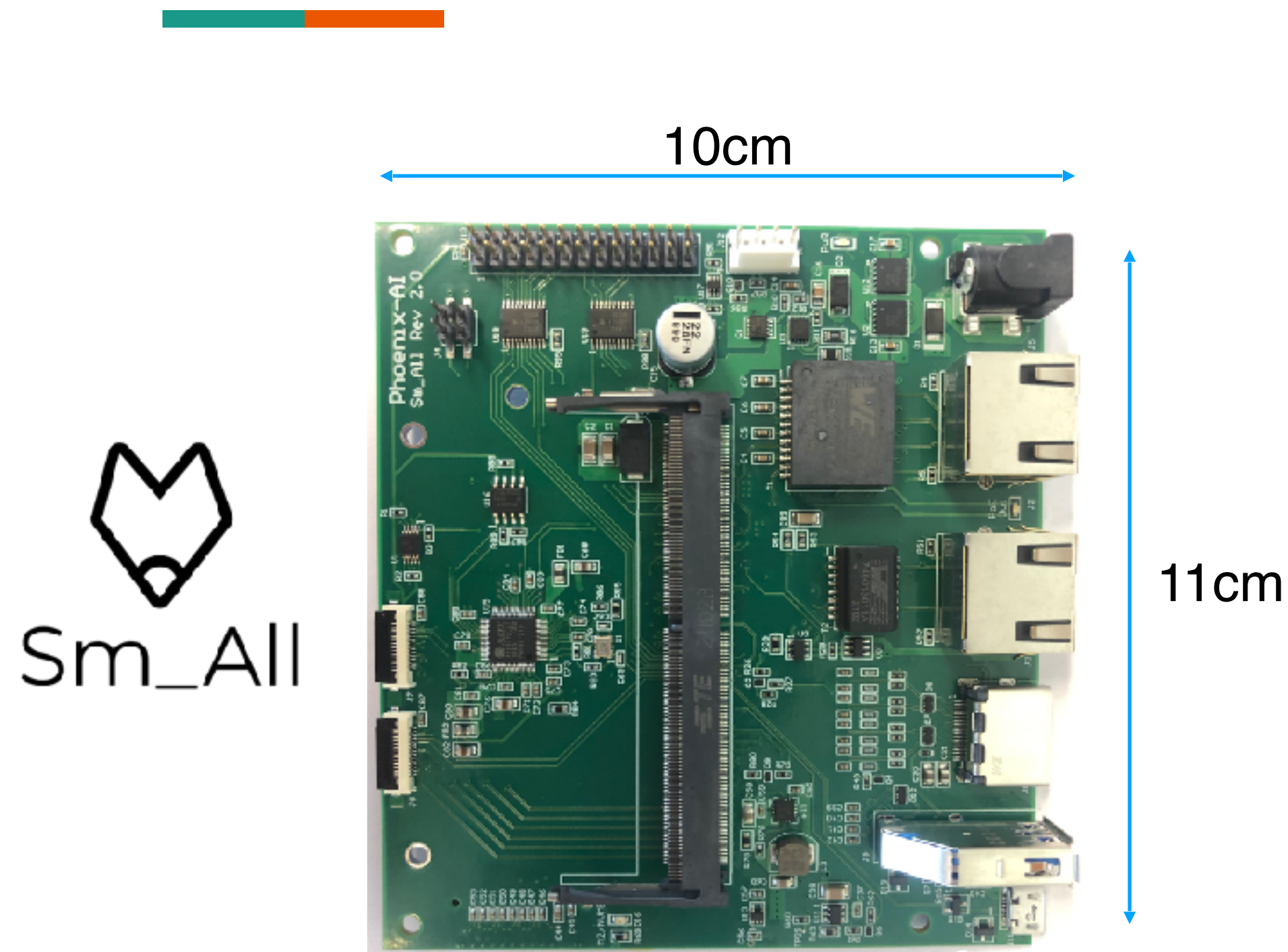


# Which product for which personas ?



Product Line	<div>Sm_All</div> 	<div>Sm_All boxed</div> 	<div>Smart Camera</div> 
Usage purpose	Cost effective however requires some integration	Low integration required in case of outdoor usage	No integration, straightforward to install and configure
Customer Persona	SIs,OEM	End Users(Private, Public), SIs	End users(Private, Public)

## 1) Sm\_All : Basic building block of our product portfolio

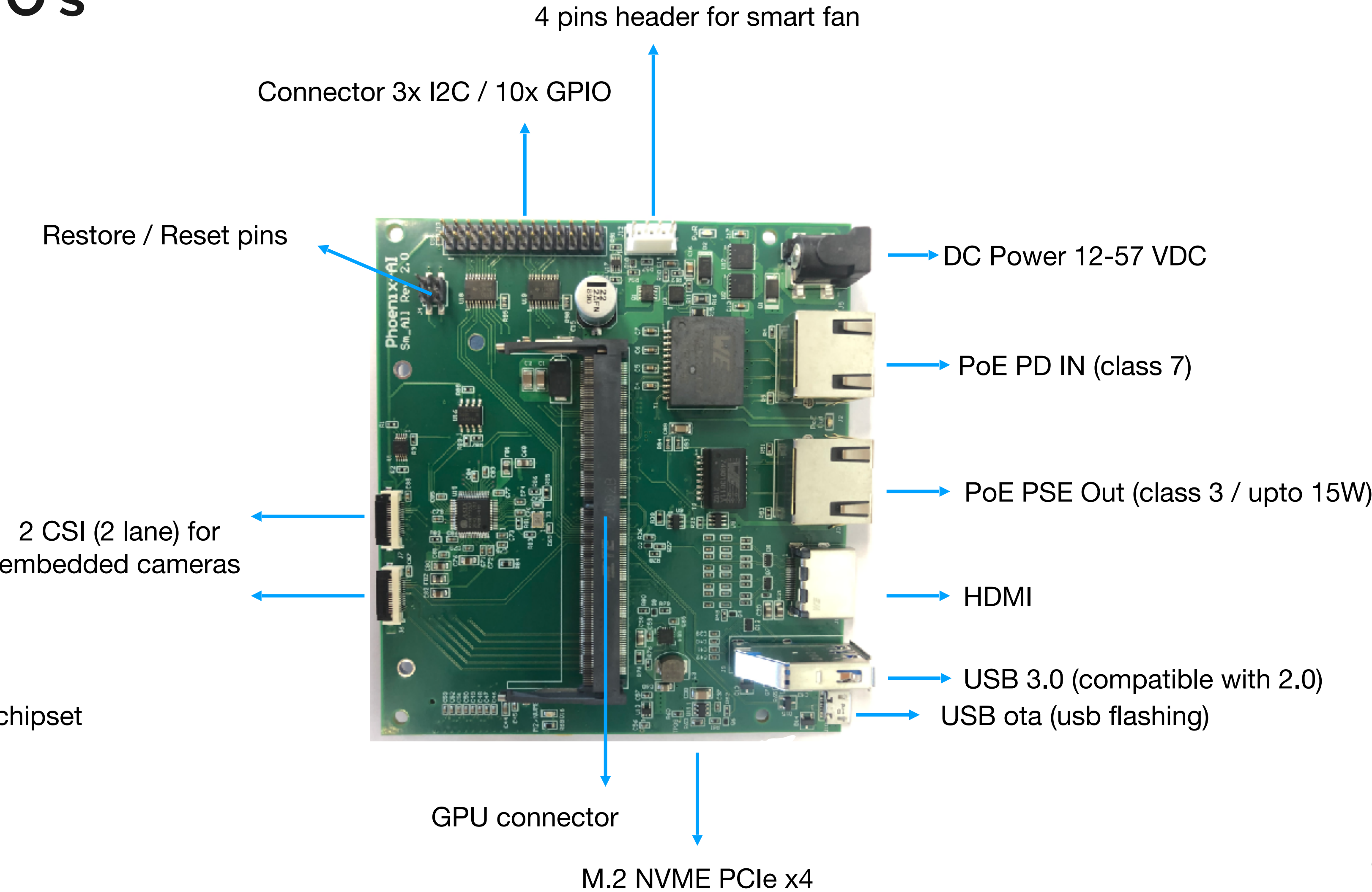


### Main Features

- ✓ Real-time detections (up to 4 simultaneously) with IVA (Intelligent Video Analytics)
- ✓ Multi-AI platform with possibility of selection of the AI model
- ✓ Two models available : Nano (1 camera) and Xavier (4 cameras)
- ✓ Low consumption: 6 to 22 watts



# Sm\_All : I/O's

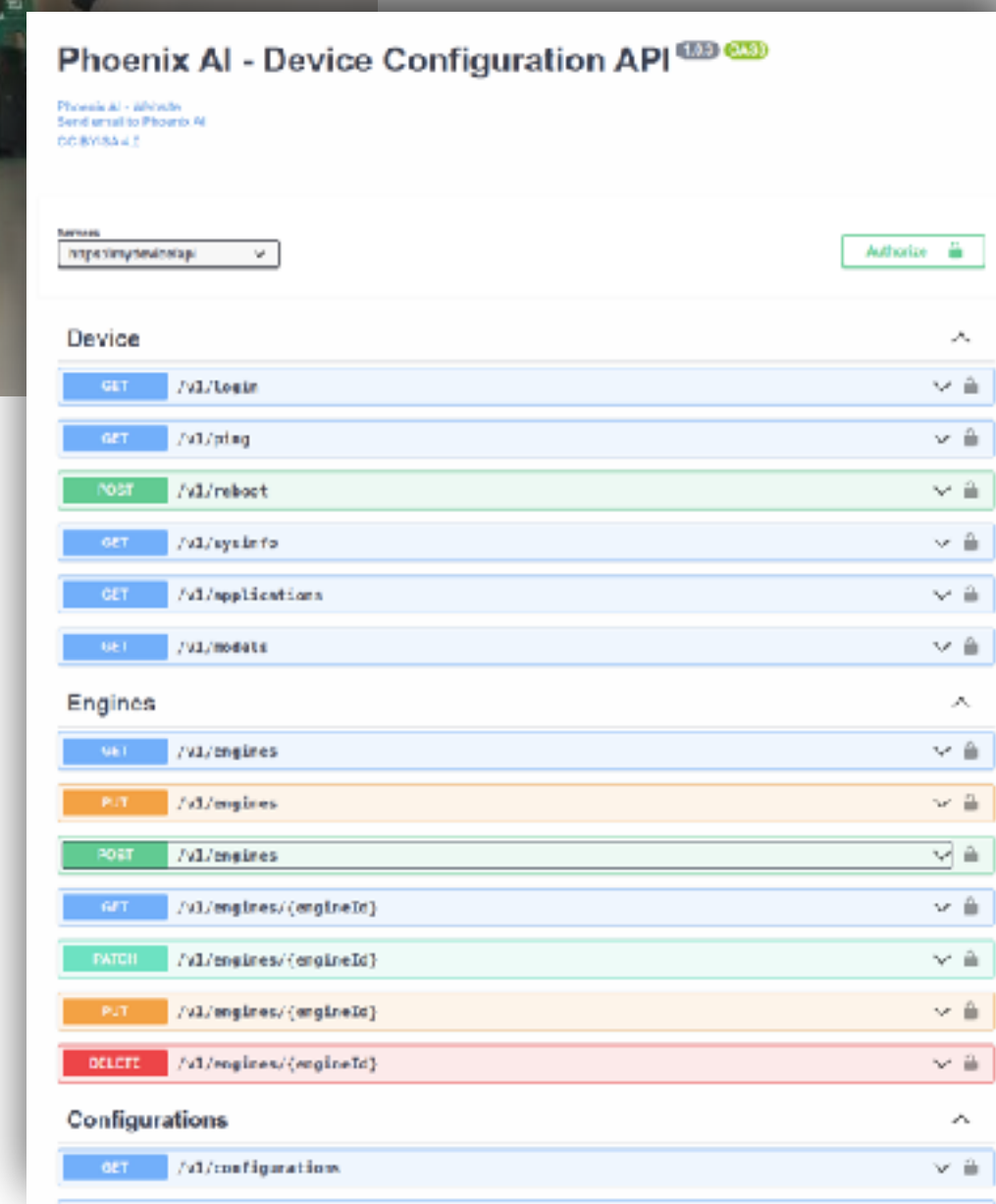




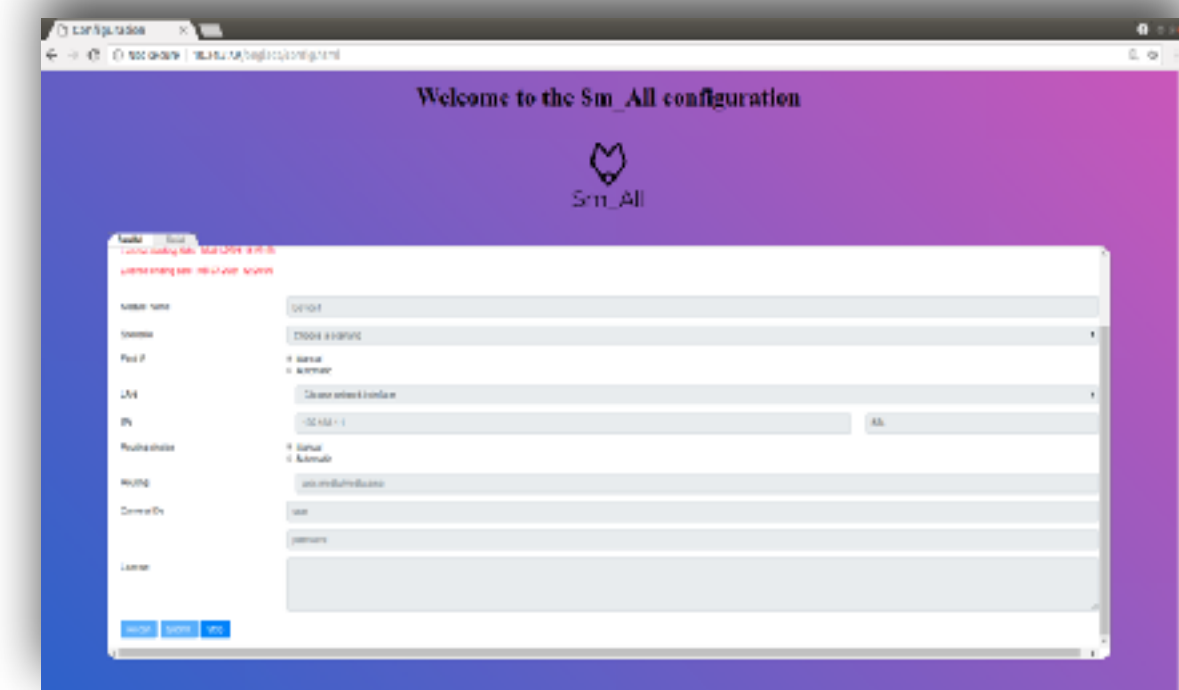
# Sm\_All: Software In a Nutshell



## Main Features

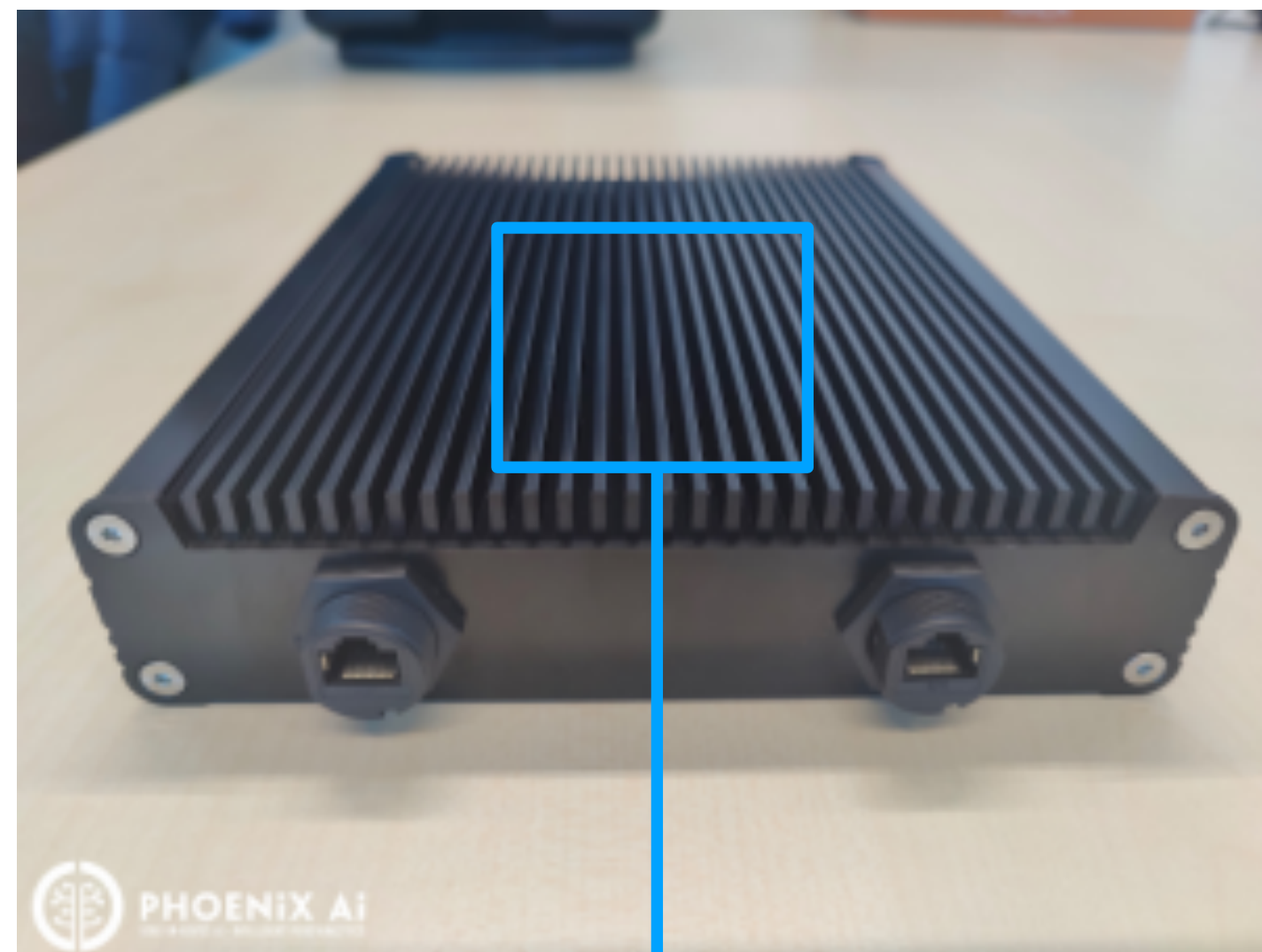


- ✓ Ubuntu Linux
- ✓ Automatic Network & camera Discovery
- ✓ RSTP Protocol compliant
- ✓ JSON Server / Client
- ✓ Open Horizon Client
- ✓ VPN Client
- ✓ IEEE 802.1x compliant





## 2) Sm\_All Boxed



Sm\_All

## Main Operating Features

- ✓ Up to 4 camera streams supported (four models)
- ✓ Simultaneous detections AI & deep learning for each stream.
- ✓ PoE in and out for one camera
  - Dimensions W 187 x H 44 x D 240 mm, weight 1.5 Kg
  - Passive dissipation (no fan)

### 3) Smart Camera

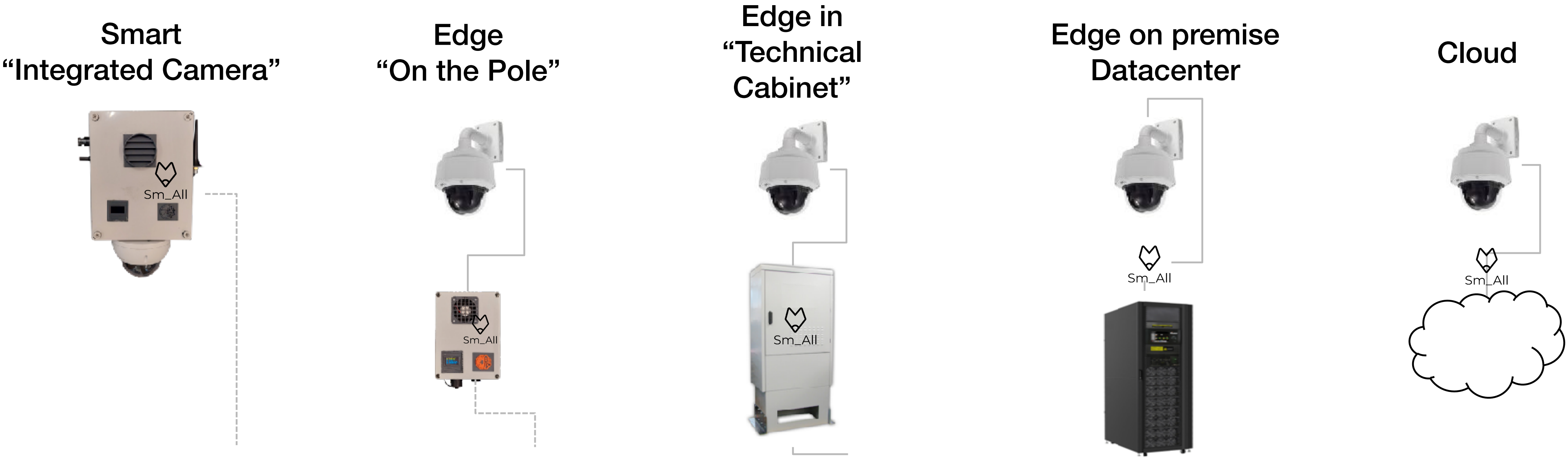


## Main Operating Features

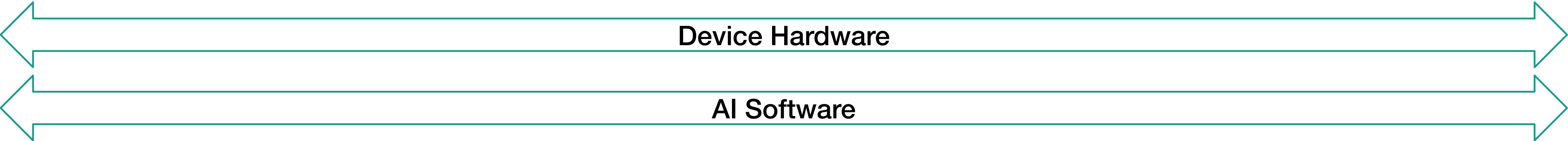
- ✓ Outdoor (IP66) Camera with Embedded AI
- ✓ Upto 4 AI models supported
- ✓ Cellular connectivity (4G) and GPS
- ✓ Power supply: ext., batteries and/or solar panels.
- ✓ Cloud Connection for firmware update and model improvement
  - Dimensions : 455 \* 200 \* 200 mm, weight : 3,5 KG (wo battery)
  - Temperature range: from -20°C to 60°C, 10 to 95% relative humidity



# Typical Network Architecture(s)



Phoenix AI Edge Device





# Third-Parties Connections



- ✓ Compatible with IBM Maximo
- ✓ Compatible with Microsoft Azure
- ✓ Compatible with AWS Green Grass & Sagemaker
- ✓ Compatible with Milestone Xprotect, ongoing integration with Genetec (Q3/2023)



Sm\_AI





# Sm\_All : Open, versatile and flexible



Sm\_All





# Phoenix AI



Contact : [info@phoenix-ai.com](mailto:info@phoenix-ai.com)  
<https://phoenix-ai.com/contact>

[www.phoenix-ai.com](http://www.phoenix-ai.com)



A 15W pocket-size  
AI super Power  
with  
abilities to handle  
IP cameras

