# AI

An end-to-end solution on appliances to make all camera smart (finally!)



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FOR DISTRIBUTORS, INTEGRATORS AND OEM PARTNERSHIPS

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# Vision, Mission, Market Problems Solving

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### Vision & Mission

- camera networks with a Green vantage point.
- productivity, security and safety.



•Our Vision : Become a leader for embedded AI powered management in

•Our Mission: We associate AI with video cameras to enable intelligent and efficient monitoring, intelligent analytics and decision-making to enhance

## **Problem Solving**

- Second Al to existing IP cameras (or with embedded cameras) where infrastructure changes and bandwidth is an issue thanks to a dedicated Edge product offering. Make vision predictions and detections at the camera side and only
- output results as alerts
- Ready to be integrated into existing Big Data Enrichment Systems Supply an all-in-one standalone Al driven detection system to

complement any camera



## Which AI models for which customer segment ?

	Main Industries	Smart Cities	Smart Traffic	Smart Security / Safety	Smart Manufacturing	Smart Broadcas
-	Typical	- Public safety in	Traffic Management	- Intrusion detection	- Quality inspection	- Ad banner
	Applications	public Area	of:	- Loitering detection	(defaults detection	replacement (in
		- Waste detection	- Cars & trucks	- Crowd management	and tracking)	football games)
		- Grafitti detection	(highway, tunnel, one	(counting)	- Live Measurements	- Players/referee
		- Parking	way road,)	- People detection (eg.	- Object detection	segmentation for
		management	- Boats & ships	home patient		video enhancemen
		- Energy management - Trains & metro		monitoring)		
			(railcrossing, platform			
		safety)				
	Typical Customers	EU (B2P), SI,OEM	EU (B2P, B2B), SI,OEM	EU(B2B), SI,OEM	EU(B2B), SI, OEM	EU(B2B), SI, OEM





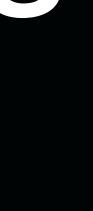


# Some Al Examples

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# PHOENIX AI



# Product Portfolio

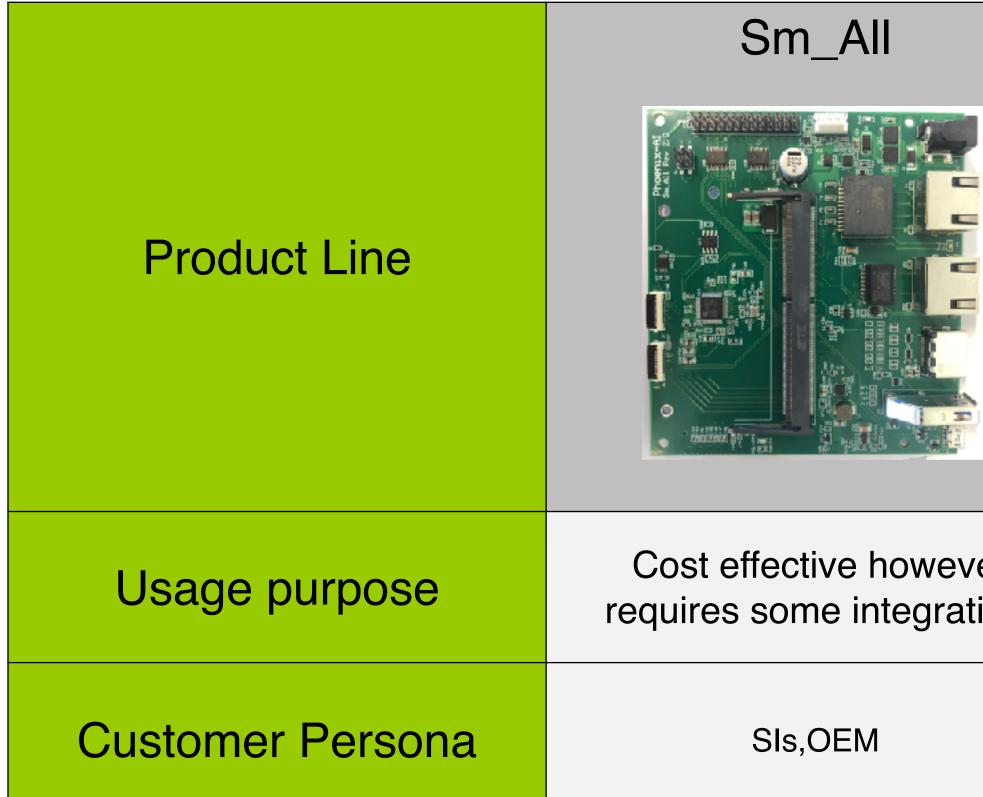
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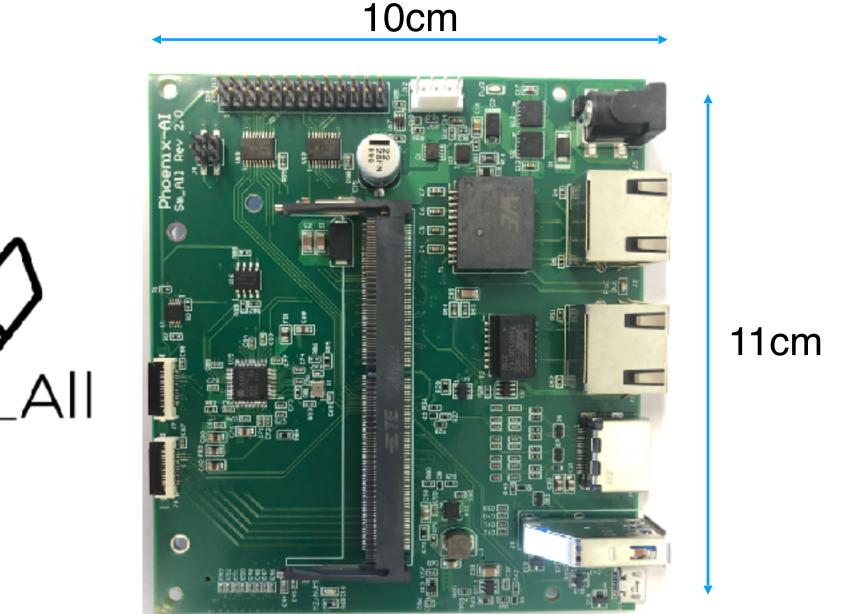
# Which product for which personas ?



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	Sm_All boxed	<section-header></section-header>
ver tion	Low integration required in case of outdoor usage	No integration, straightforward to install and configure
	End Users(Private, Public), SIs	End users(Private, Public)

#### 1) Sm\_All : Basic building block of our product portfolio



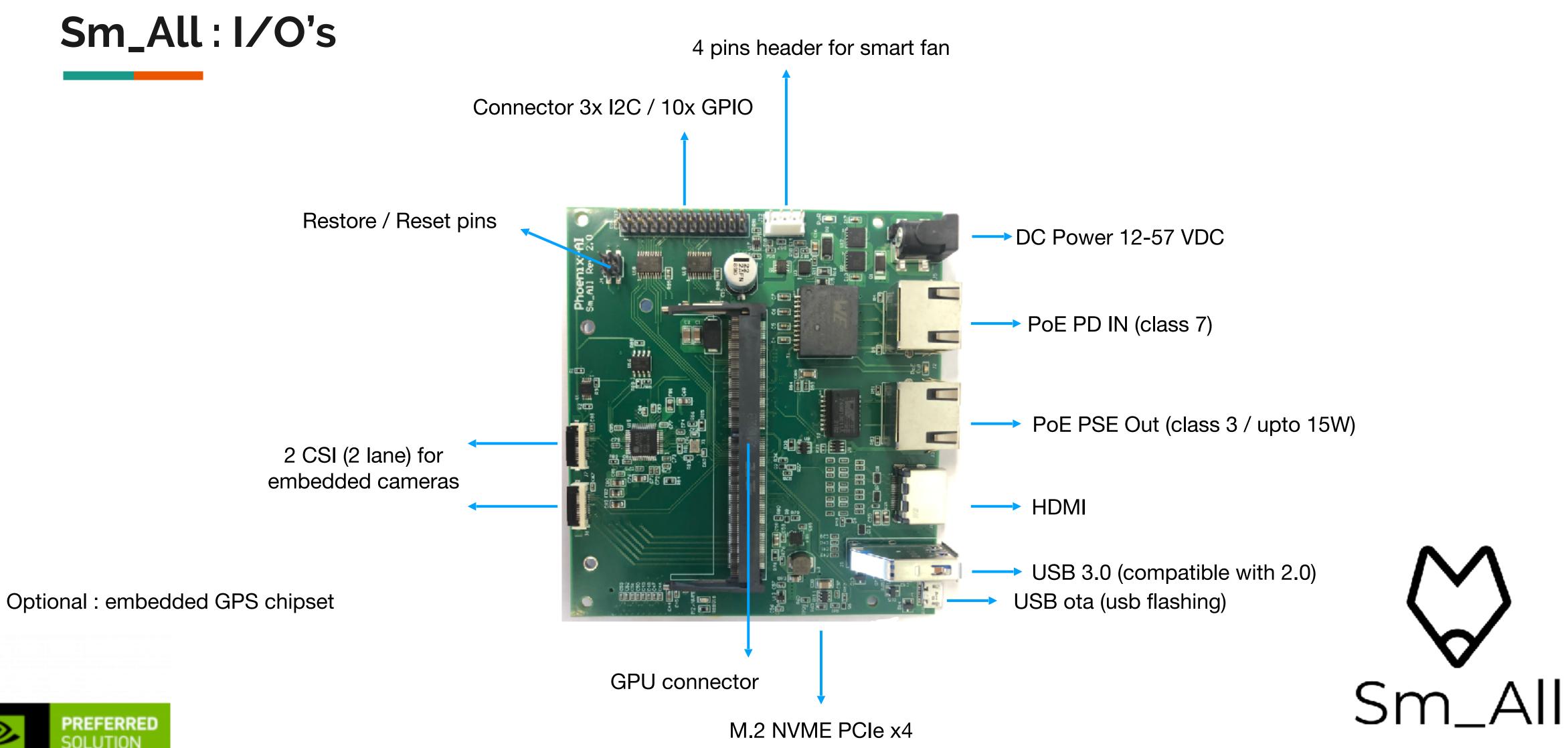




Main Features

- ✓ Real-time detections (up to 4 simultaneously) with IVA (Intelligent Video Analytics)
- Multi-Al platform with possibility of selection of the Al model
- ✓ Two models available : Nano (1 camera) and Xavier (4) cameras)
- ✓ Low consumption: 6 to 22 watts







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# Sm\_All: Software In a Nutshell



Phoenix Al - Device Configuration API

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NOST /v1/reboet	~ ≙
oer /v1/systerfo	~ ≜
CET /v1/applications	~ ≙
001 /V3/models	⊻ ≜
Engines	~
941 /VI/engines	⊻ ≜
P.7 /v1/engines	~ ≞
POST /v1/engines	⊻ ≙
AFT /vl/engines/(engineId)	¥ 🇎
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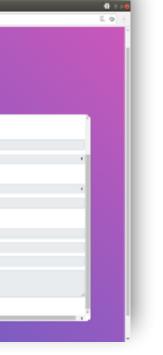




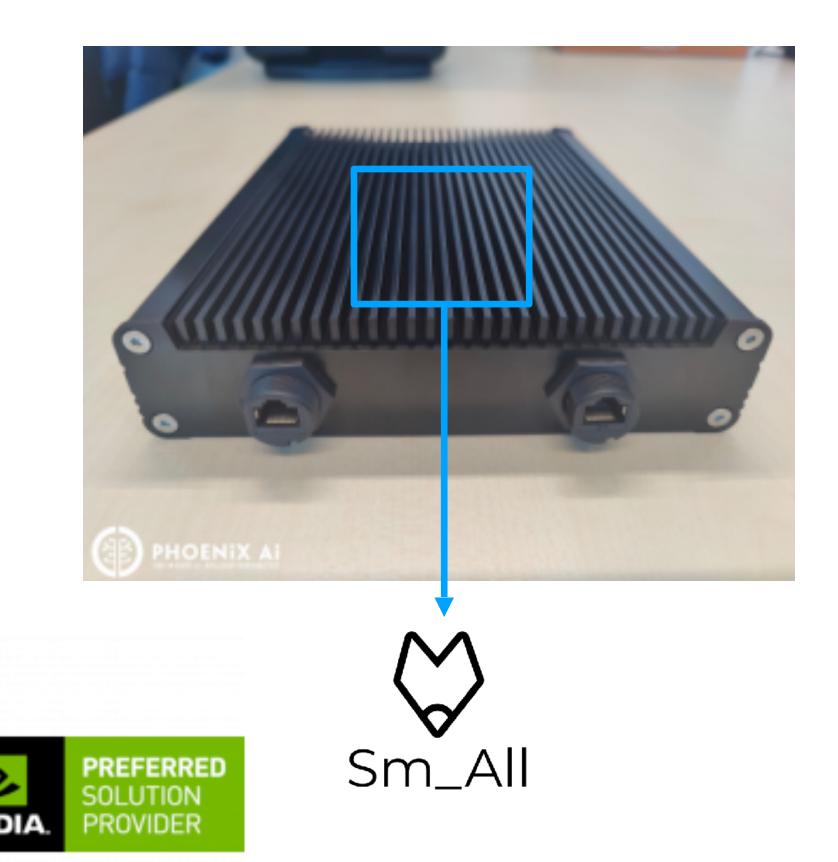
# Main Features

- ✓ Ubuntu Linux
- Automatic Network & camera Discovery
- ✓ RSTP Protocol compliant
- ✓ JSON Server / Client
- ✓ Open Horizon Client
- ✓ VPN Client
- ✓ IEEE 802.1x compliant

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## 2) Sm\_All Boxed



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- $\checkmark$  PoE in and out for one camera
  - Dimensions W 187 x H 44 x D 240 mm, weight 1.5 Kg
  - •

# Main Operating Features

- ✓ Up to 4 camera streams supported (four models)
- ✓ Simultaneous detections AI & deep learning for each stream.

Passive dissipation (no fan)

### 3) Smart Camera



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- Cloud Connection for firmware update and model improvement
  - Dimensions : 455 \* 200 \* 200 mm, weight : 3,5 KG (wo battery)
    - Temperature range: from -20°C to 60°C, 10 to 95% relative humidity

# Main Operating Features

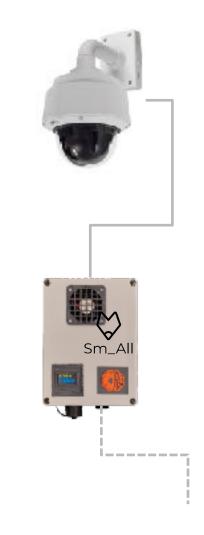
- ✓ Outdoor (IP66) Camera with Embedded AI
- ✓ Upto 4 AI models supported
- $\checkmark$  Cellular connectivity (4G) and GPS
- V Power supply: ext., batteries and/or solar panels.

# **Typical Network Architecture(s)**

Smart "Integrated Camera"



Edge "On the Pole"

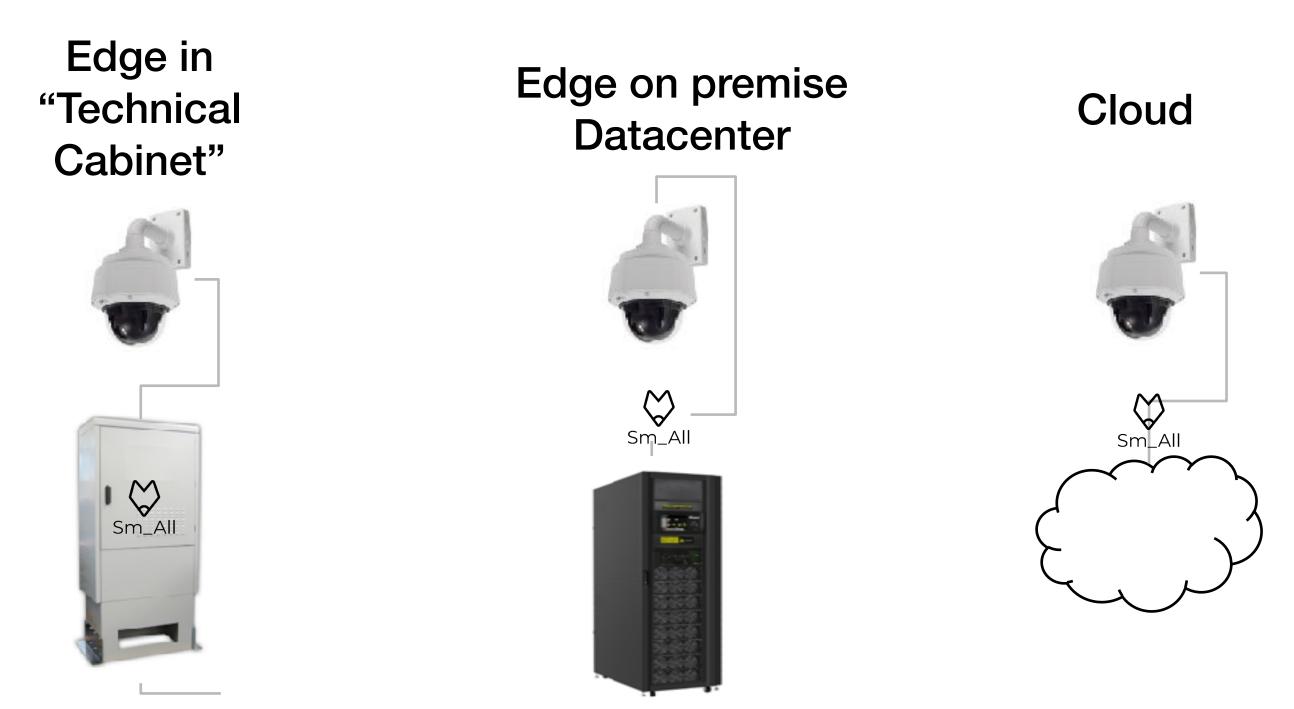






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#### Phoenix Al Edge Device

**Device Hardware** 

Al Software



### **Third-Parties Connections**



Sm\_All

#### ✓ Compatible with IBM Maximo

- Compatible with Microsoft Azure
- Compatible with AWS Green Grass & Sagemaker
- Compatible with Milestone Xprotect, ongoing integration with Genetec (Q3/2023)

#### **Sm\_All : Open, versatile and flexible**















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#### **Phoenix Al**

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A 15W pocket-size Al super Power with abilities to handle IP cameras

