# the future of energy trading

why Al-powered energy trading services are crucial for a successful transition to clean energy





WHY

take ownership and responsibility
provide flexibility to stabilize the grid
support the transition to green energy





AI-based trading platform
 fully automated without human intervention
 automated energy trading experts



WHAT

Trading as a Service (TaaS)
access to the European power spot market
unleash the full value of flexibility

#### what does the world need to keep global warming below 2 degrees Celsius

#### **RENEWABLE SOURCES**



International Renewable Energy Ag



#### FLEXIBILITY





we are a fully digital power trading company

#### we are a trading company to trade all types of customers with flexible assets



utilities of all sizes





asset developers VPP operators

















energy-intensive industry







## together we saved 484 000 tones of CO<sub>2</sub>

equivalent to the yearly emissions of 319,116 cars!



#### how it works assets we cover







#### everything you need: Trading as a Service

#### SERVICE OFFERINGS:



management of physicals flows



access to short-term power markets



no license for data and forecasts needed





#### HOW WE MAKE IT BETTER:



full transparency

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knowledge sharing at eye level



real time dashobards

profit sharing & fair conditions







#### AlphaGo for energy trading

### software company culture

developed by leading algo-trading experts in the business since 2015

## 7.3 bilion data points

self-learning models fastest in-house trading platform



## 30% + higher returns

backtesting that actually works

#### our customers are over the moon about about working with enspired

"We can now offer our customers tailored tariffs and smarter charging setups. We are very grateful to be part of such a revolutionary team effort, which **has shown that an ecosystem of electric fleets is economically feasible**."



**Christian Purrer** Executive Spokesman of Energie Steiermark "Innovative storage will play a crucial role on our way to becoming carbon-neutral by 2035. The collaboration with **enspired has boosted the go-tomarket** ambition of our ideas."



Jose Abel Cabezas Jimènez Head of Innovation at Uniper

"Some years ago, we decided to put an added focus on sustainability. With the support of enspired, we can **make our demand flexible, which in turn increases our contribution to the energy transition**."



**Bernd Protze** Managing Director of VNG Gas Storage "Amazingly, **the implementation** of a fully functioning system **took only two weeks!** We couldn't have wished for a better partner than enspired."



Jared Field COO at Priogen "Our aspiration is to work with **best-in-class companies. enspired was an obvious choice**! Their expertise in battery storage optimization enables us to **increase the impact of our, assets**, and we're excited to leverage their technology to **explore new revenue opportunities**."



#### **Xavier Clabaut**

Managing Director of TotalEnergies Flexible Power Solutions

"Our second-life battery systems are designed to outperform new ones in terms of cost and impact. **enspired was the missing link that now translates our technology into a competitive advantage on** short-term power markets."



**Dr. Arthur Singer** CEO of STABL

#### how we work together? OPERATIONAL WORKFLOW



#### WHAT WE NEED TO GET STARTED

EFET

European Federation of Energy Traders Agreement, a standard contract used by traders to agree on standardised terms for transactions.

#### **EFET Election Sheet**

The Election Sheet allows the parties to efficiently opt-in or opt-out of the application of certain provisions of the general agreement.

Trading as a Service Agreement

The contractual agreement per asset between you and enspired. It covers all commercial, technical and process details.



this is just the beginning ...





founded by serial entrepreneurs in 2020 EUR 7.5M Series A in 2021



56 colleagues in 5 countries



20 nationalities

<u>∎</u>a





global market in 2024



## let's drive the future together!



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