



UNIVERSITY OF AMSTERDAM  
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# Panel I - Environmental Sustainability and Competition

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## ‘Green Antitrust’: N.B. Incentives matter

- Competition and sustainability can be in conflict – basic Public Economics
- Idea: restricting competition to stimulate sustainability initiatives
  - Exempting sustainability agreements under Article 101(3) TFEU
  - ‘Green efficiencies’-defence for mergers
  - Exclusion of a polluting rival
- However: companies should *not* be expected to invest more in sustainability in collaboration than in competition
  - Schinkel & Spiegel (*IJIO* 2017); Aghion et al. (*NBER* 2020)



## ‘Green Antitrust’ risks to be counter-productive

- Risk 1: *Cartel green-washing* – minimal green for maximum price increase
  - CA would need to constantly monitor a green collaboration
  - Prohibitively large information requirements CA – all and full preferences
  
- Risk 2: Green antitrust providing *excuse for continued government failure*
  - Public policy seems easily superior (vertical) – regulation, taxes, subsidies
  - Allows government to rely on collaborative self-regulation

## Adding ‘out-of-market-efficiencies’...

... or: externalities; less-than-full compensation; ‘Citizens’ welfare standard’

- Introduces redistribution of wealth: from consumers to non-consumers; poor to rich
- Hugely increases information requirements CA – everyone’s preferences
- *Reduces* level of sustainability required to compensate for a given price increase
- Weakens bargaining position CA for green
- Consumer welfare standard serving total welfare – proposed agreements
- Lyons (2002); Armstrong & Vickers (*Econometrica*, 2010)

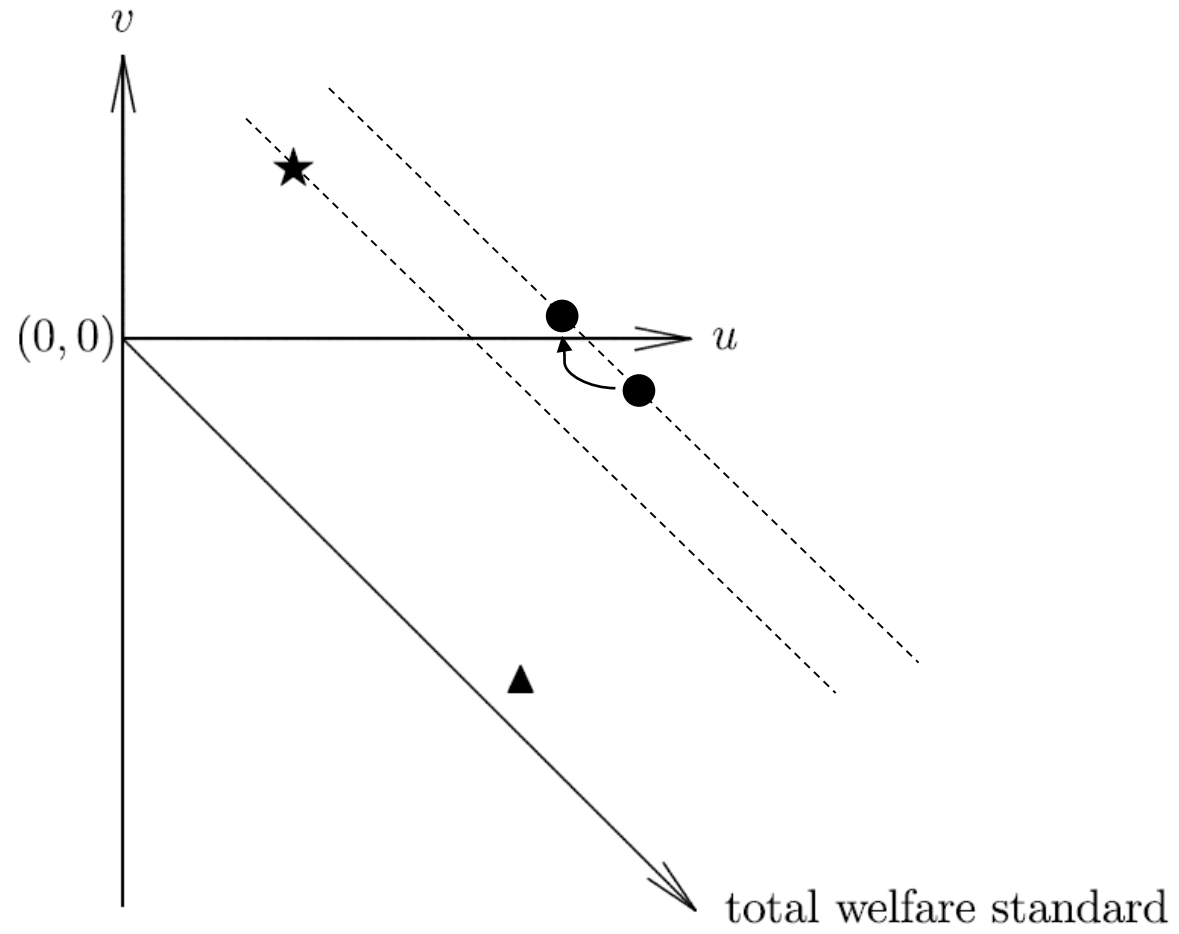


FIGURE 1.—The impact of welfare standard on chosen mergers.