ZYCUS
COGNITIVE SOURCE TO PAY

The Pioneer in Cognitive Procurement

empowers you to do #MoreWithLess

Scale, Transform, Mitigate, Innovate...

Why choose one, when you can do it all?
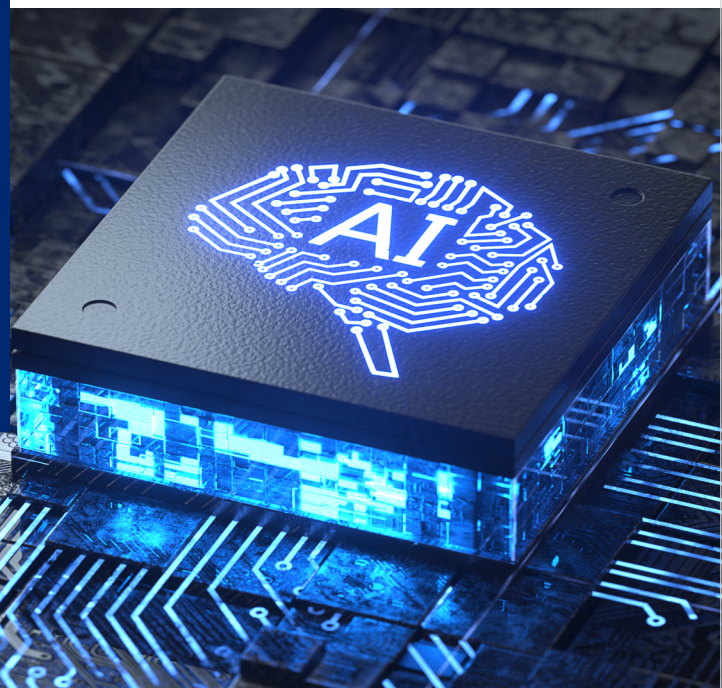
Who we are

Agility, innovation, and customer centricity are the core values of Zycus.

Zycus is the pioneer in Cognitive Procurement software and has been consistently recognized by Gartner, Forrester, and other analysts for its Source-to-Pay integrated suite.

Zycus powers its Source-to-Pay software with the revolutionary Merlin AI Suite. Merlin AI takes over the tactical tasks and empowers procurement and AP officers to focus on strategic projects; offers data-driven actionable insights for quicker and smarter decisions, and its conversational UI offers a B2C type user experience to the end users.

"Zycus is ideal for enterprises that want to transform S2C, P2P, or both, especially if they are keen to embrace new uses of AI as part of that transformation."

- **The Forrester Wave™**: Supplier Value Management Platforms, Q1 2022

A Glimpse

350+ Deployments

21 Sales locations

12 Offices across globe

40+ Partners

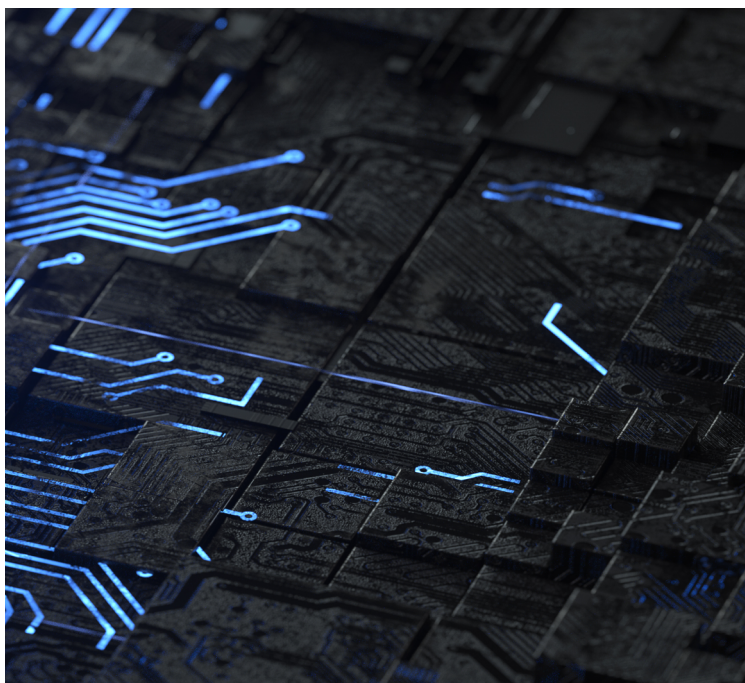**20+** Years with zero debt

50% Resources in R&D
Highest in the industry

30 Patents filed to date

"It is very helpful to work with a party who has understood and taken time to understand Heineken as a business and helped us with what we need for our development journey. The commitment of team at Zycus has helped us achieve all the deadlines."

– Ruth Bromley, Director Procurement Development & Operations

HEINEKEN

Whom do we Serve

Zycus has been the trusted global partner of choice for large enterprises.

It has helped organizations drive real savings, reduce risks, and boost compliance.

Its seamless, intuitive, and easy to use user interface ensures high adoption and value across the organization.
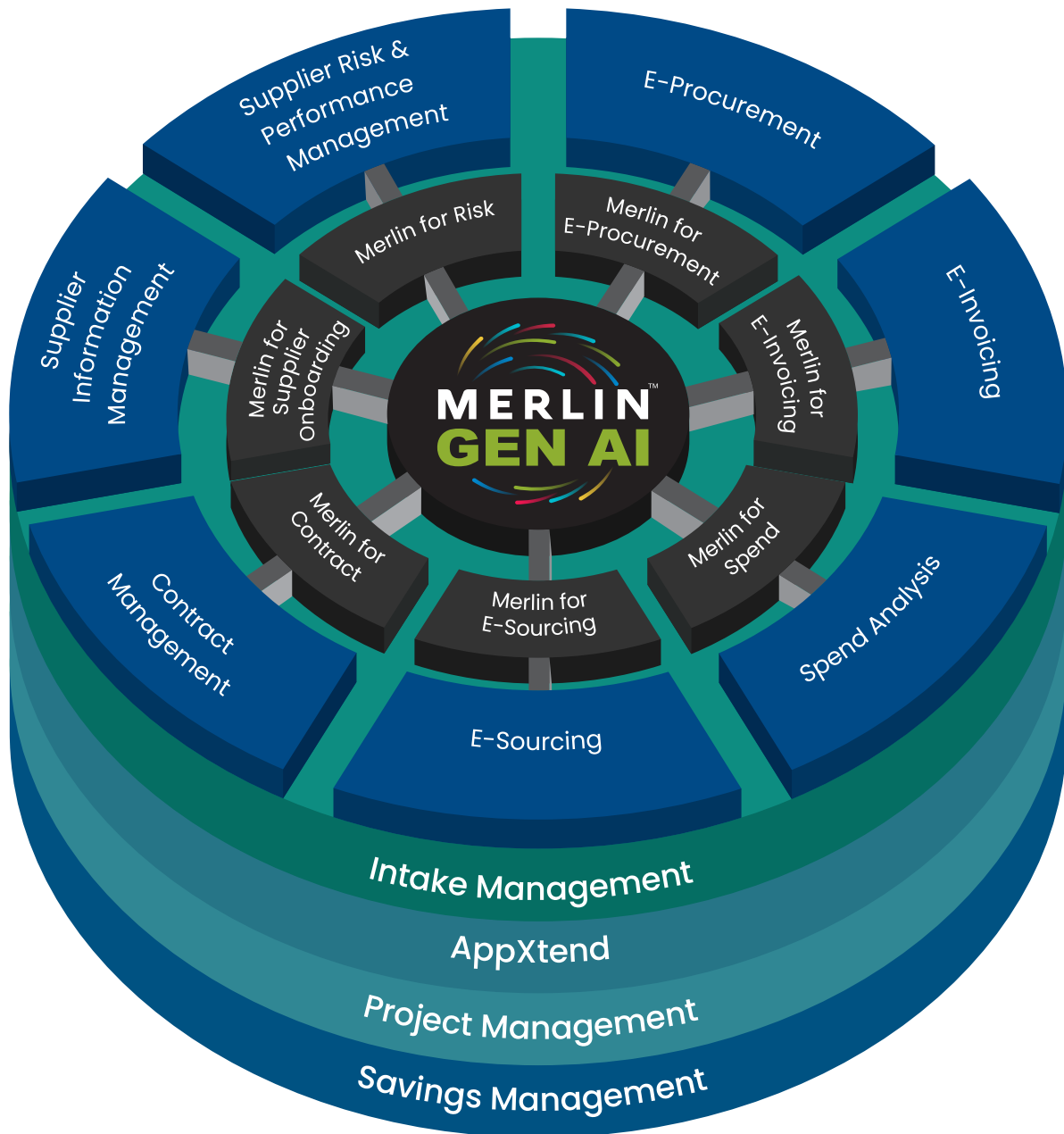
Here's a look at some of our customers:

Mondelēz

LA Z BOY

DANONE ONE PLANET. ONE HEALTH.

CURTISS – WRIGHT

KAJIMA OVERSEAS ASIA (SINGAPORE) PTE. LTD.

CROWN RESORTS

"With Zycus' intuitive systems and knowledge of the procurement industry, we were able to perform procurement functions with ease and make the processes synchronized."

-Courtney K. Thompson, Supply Chain Leader **LG&E and KU Energy LLC**

The Only Organically Built & Integrated Source-to-Pay Suite in the Industry

Streamline your procurement processes and keep pace with dynamic market changes with Zycus' comprehensive AI-powered Source-to-Pay suite and world-class customer support.

Comprehensive Source-to-Pay Suite

eProcurement: Ensure quick & complaint business purchases with an intuitive Amazon-like AI-powered eProcurement platform.

eInvoicing: Leverage a touchless experience & get tighter control over the end-to-end invoice management process.

Spend Analysis: Obtain fast and granular visibility into global spends and unlock potential cost-saving opportunities.

eSourcing: Run simple and quick sourcing events, or highly complex optimization all in one easy-to-use product.

Contract Management: Standardize contract creation and storage, collaborate seamlessly and conduct real time risk reviews.

Supplier Information Management: Utilize a centralized repository for up-to-date supplier information and ensure smooth onboarding.
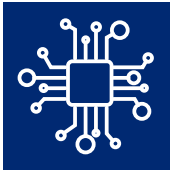
Supplier Risk and Performance Management: Automate and get 360-degree view of the supplier performance for risk mitigation.

Management Tools Integrated with the Suite

InsightStudio: Centralize data to generate insights, gain real-time visibility and utilize business intelligence across the source-to-pay suite.

Supplier Network: Ensure better collaboration between suppliers and buyers for all procurement processes through a single unified network.

Project Management: Utilized the centralized platform to govern all sourcing, supplier management and new contract creation projects.

Request Management: Leverage the unique platform for the business users to send all the requests to the procurement function.

Financial Savings Management: Track and automate savings management process, and collaborate efficiently with Finance.

Deliver More with Less by Unlocking the Power of AI

Zycus' Merlin AI offers the cutting-edge cognitive procurement products by the sum of 3 parts anchored in the suite:

Autonomous Procurement:

we automate tactical tasks, so you focus on strategic ones.
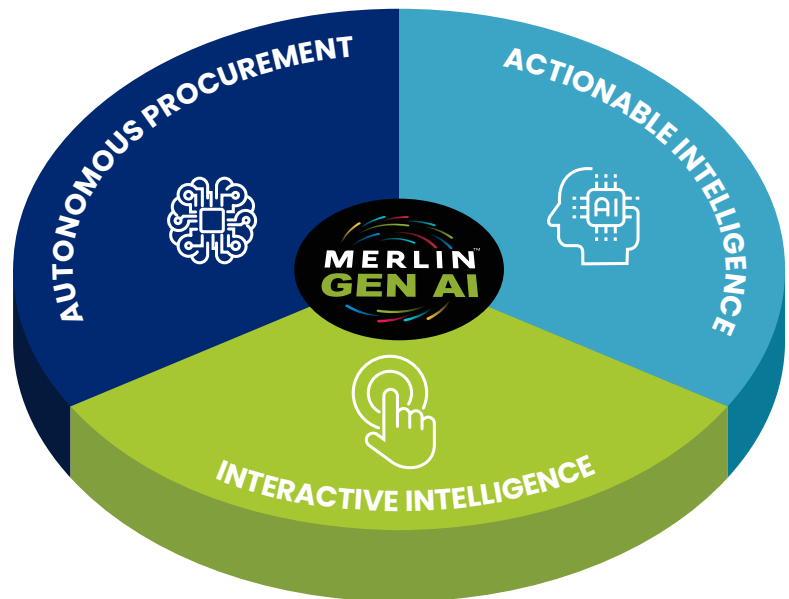
Actionable Intelligence:

we facilitate advanced analytics; you make faster & smarter decisions.

Interactive Intelligence:

we assist, so you become more efficient.

"Digital Transformation is as much as a people change as it is a technology change, so we are adjusting Procurement processes to use AI effectively. I see the benefits AI automation will bring to our procurement function. We want to keep working with Zycus team closely to best leverage the technology and digitize our procurement."

-Temitayo Younge, Procurement Process Improvement Specialist

Unleash the Power of AI

60% — Reduction in Cycle Time

75% — Increase in Efficiency

70% — Touchless PO Transactions

40% — Buyer Time from Tactical Process

Merlin Community Intelligence:

Obtain actionable insights at your fingertips by using peer group benchmarking.

Merlin Eye & Voice:

Get an AI-powered virtual assistant that facilitates a conversational buying experience with voice commands and image recognition.

"Zycus has a suite of AI capabilities (Merlin) to enhance the customer experience and automation."

- **Gartner Magic Quadrant** for Procure-to-Pay Suites, 2021

Merlin for eProcurement:

Make the buying process efficient and touchless with data-driven actionable insights.

Merlin for eInvoicing:

Extract key information from invoice documents and automate the cumbersome task of responding to supplier queries.

Merlin for Contracts:

Automate the process of analyzing clauses, extracting metadata, and identifying contractual risks to ensure compliance.

Merlin for Risk:

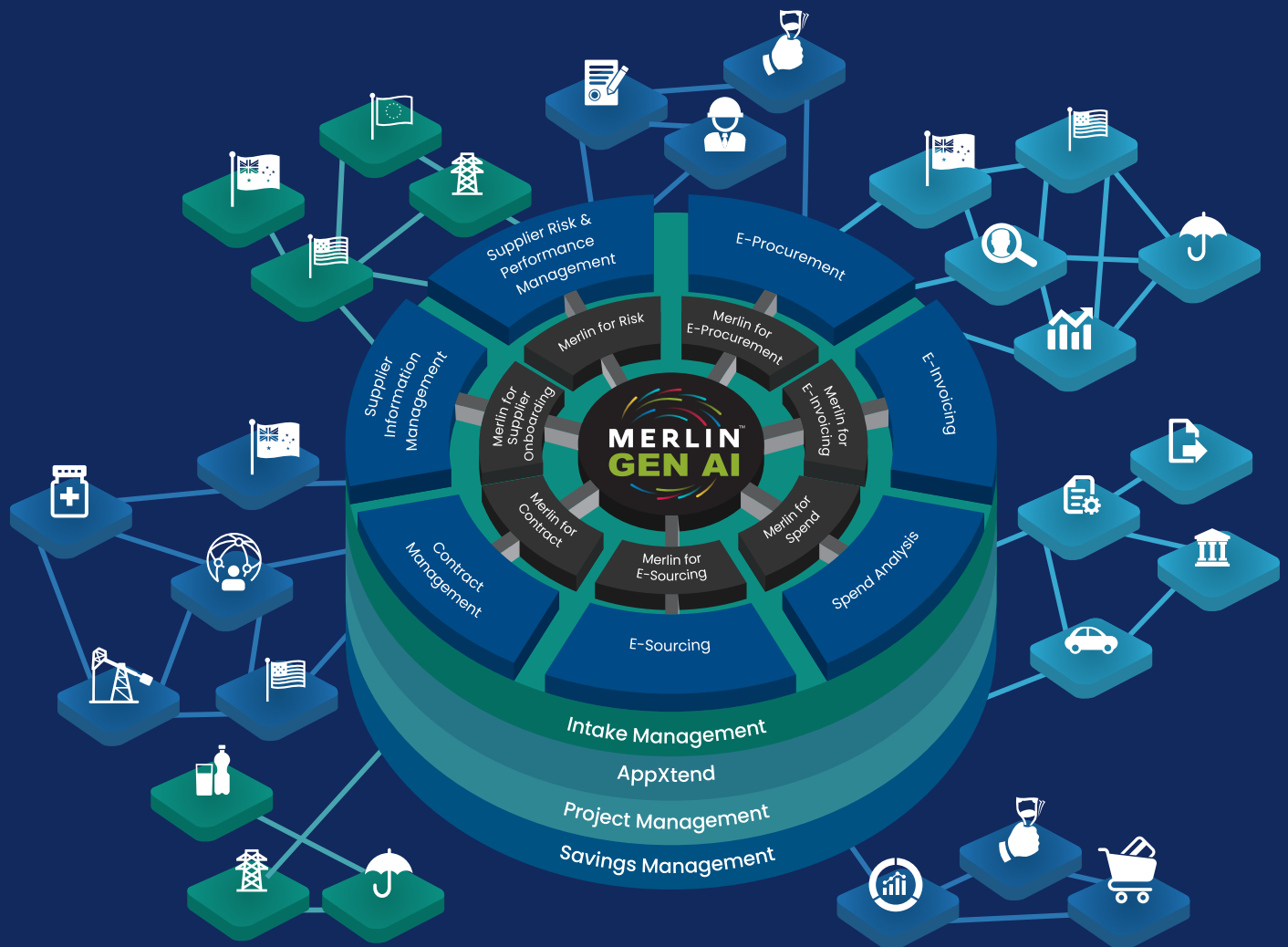Scan online sources, identify impacted suppliers and get real time risk alerts.

Merlin for Spend:

Leverage AI-powered spend classification and get intuitive suggestions for payment terms to maximize working capital.

Easy Extensibility

Zycus' AppXtend helps organizations in hyper-digitalization by eliminating the existing digital gaps in the procurement process and providing an extensive ecosystem of apps specific to:

- Verticals
- Categories
- Geographies
- Third-Party Integrations

Assured Customer Success

9/10 Customer satisfaction index

80% lower implementation timeline

Rapid ERP integration with iSaaS

Faster Go-value (ROI)

Higher spend under management

Accelerated voice of customer

"Reference customers praised the platform's reliability and the firm's support service and relationship management."

- **The Forrester Wave™:** Supplier Value Management Platforms, Q1 2022

Extensive Partner Network

Strategic Partners

EY | Deloitte. | IBM | Infosys | KPMG | pwc | tcs Tata Consultancy Services

Transformation Partners

BAHWAN CyberTek | Capgemini | Cognizant | HCL | Tech Mahindra | The Hackett Group

Value Partners

AEQUITAS | axys CONSULTANTS | BELTREES CONSULTING | cogni | GBM | HORVÁTH | Impressive COMMUNICATIONS

LETSEMA | LINKRFX | LKS Next | lsq | Mathewsonsami | NTK Software | odesma

optis | PKC Advisory | Qando | SIA PARTNERS | targetP! | VELOCITY | PSA Group

Technology Partners

aws | amazon business | beeline | Corpay | carahsoft

dun & bradstreet | ecovadis | FLENTIS | happay | Moody's ANALYTICS
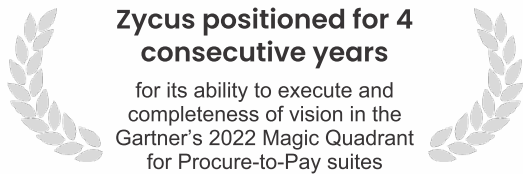
PAGERO | SOVOS | webexpenses | TradeCentric
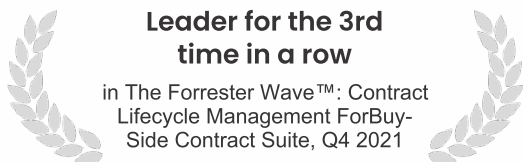
Analyst and Customer Success Recognitions

Gartner.

Zycus positioned for 4 consecutive years

for its ability to execute and completeness of vision in the Gartner's 2022 Magic Quadrant for Procure-to-Pay suites

FORRESTER

Leader for the 3rd time in a row

in The Forrester Wave™: Contract Lifecycle Management ForBuy-Side Contract Suite, Q4 2021

FORRESTER

Strong Performer

in The Forrester Wave™: SVM, Q1 2022

Gartner
Peer Insights.

Zycus
Procure-to-Pay Suites

4.5 ★★★★★
62 Ratings ›   Submit a review ›

As of 14 Nov 2022

Gartner.
Peer Insights™

Customer First

Gartner
Peer Insights.

Zycus
Contract Life Cycle Management

4.5 ★★★★★
24 Ratings ›   Submit a review ›

As of 14 Nov 2022

ZYCUS
COGNITIVE SOURCE TO PAY

THANK YOU